

## Repair Order Analysis Summary Report

		Sales in Dollars		FRH's on RO's		Averages	
Competitive		\$ 8,759	÷	78.40	=	111.73	FRH Average
Maintenance		\$ 7,879	÷	54.80	=	143.78	FRH Average
Repair		\$ 18,877	÷	122.60	=	153.97	FRH Average
Totals		\$ 35,516	÷	255.80	=	138.84	Customer ELR
				Target Labor Rate			Per FRH
Total Ro's in Sample		0		Difference		138.84	Per FRH

### Cost of Labor

Total Cost of Labor	7482.30	÷	Total Sales	=	21.07%	Percentage Sales
Total Cost of Labor	7482.30	÷	Total FRHs	=	29.25	Cost per FRH

### Repair Order Measurements

Total Labor Sales	35,516.00	÷	Total ROs	=		Avg Labor per RO
Total FRHs	255.80	÷	Total ROs	=		Avg FRHs per RO
Menu Sales		÷	Total ROs	=		Percentage of ROs
Competitive FRHs	78.40	÷	Total FRHs	=	30.65%	Percentage of FRHs
Maintenance FRHs	54.80	÷	Total FRHs	=	21.42%	Percentage of Maintenance FRHs
Repair FRH	122.60	÷	Total FRHs	=	47.93%	Percentage of Repair FRHs
One item ROs	0	÷	Total ROs	=		Percentage of One Item ROs

### Model Year Analysis

2024	2023	2022	2021	2020	2019
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<b>0</b>	<b>1</b>	<b>4</b>	<b>5</b>	<b>12</b>	<b>13</b>
<b>0.00%</b>	<b>1.00%</b>	<b>4.00%</b>	<b>5.00%</b>	<b>12.00%</b>	<b>13.00%</b>

