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UCS SCORECARD				
Stocking Status Observations	Inventory Value		% of Inventory	Guide
Active Stock (0-6 month activity)	\$206,875	GOOD	82.84%	over 70%
Zero Guide (Auto Phase out)	\$26,087	GOOD	10.32%	Less than 35%
No bin Location Parts		WARNING	1.82%	Less than 1%
Manual Order Review	\$17,464	DANGER	7%	Less than 3%
No Match (Non Stock Part \$'s)				Less than 5%
Total Watch #'s (N/ Stock Part #'s)	6049			Greater than 70% of PN's
Clean Core	\$798	GOOD		
Dirty Core	\$1,604	WARNING		Are controls in place?
Extra Lines				NA
Extra Lines				NA
Total Inventory	\$252,828			

UCS

Investment		NADA			
Activity	Value		% of inven	Guide	Notes
Current TO 3 Months	\$180,777	GOOD	72.39%	75%	this is your current a
3 to 6 Months	\$26,097	GOOD	10.45%	included	healthy parts invento
6-9 Months	\$12,739	GOOD	5.10%	23%	65% Will likely becom
9-12 Months	\$8,178	WARNING	3.27%	2%	85% Will likely becom
12 Months + Over	\$21,929	DANGER	8.78%	included	This is your Technical
			0.00%		
			0.00%		
TOTAL	\$249,719		100.00%		

- GOOD
- WARNING
- DANGER
- GREAT
- Seldom used
- OK...BUT..
- OUCH !!!!!!!!!

nd active		
ry		
e obso	\$8,280.13	
obso	\$6,950.96	
OBSO	\$21,929	
	\$37,159.83	14.88%

**Departmental Action Plan**

**Dealership** Fredericton Toyota

**Student Name** Geoff Phinney

**Academy Week** parts department

**Class & Student Number** 333

**Current Situation**

Currently we're sitting at a high volume of Obsolescence in our parts department. This is mostly due to a previous parts manager lack of Processes concerning this area. Currently sitting at almost 9% of inventory as Obso, and another potential 8.5% as "incoming" Obso in the next 3-6 months.

**Overall Objective:**

Our Objective as a management team is going to be to Reduce the Obsolescence value in our inventory. This coupled with maintaining this Obso level throughout the future will be key to keeping an accurate inventory level for proper turn rates

**Proposed Timeline**

Objective can be completed by June 30th, 2018.

**Action Plan**

To achieve our goal we have a few different steps along the way. 1- We've applied and received a "special" parts return to our manufactur

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## Requirements

### Meeting with Dealer:

1. Action Proposed: Reducing Obso to strictly a 4 month period after 12 months

### Meeting with stakeholder(s) (dealership personnel):

2. Describe what is in place to support desired goal:  
Training / Coaching / ±Consequences related to results / Pain & Gain

### Accountability: Monitoring progress:

Who: Parts manager / General manager

What: We will be monitoring inventory Values of 12 month + inventory.

3. By When: Monthly for General Manager, and Weekly for Parts manager  
How: Monitored via monthly Parts reports with the addition of the "Stats online" application in SERTI

### Describe checkpoints that have been established to measure progress:

Daily / Weekly / Bi-weekly / Monthly /

4. Stats online Review to see where Obso Value is for the day / Review of Obso with Parts Advisors to communicate progress on the goal / Review of Obso  
Date(s) for review: Beginning and end of every month + every friday with advisors. Daily review by parts manager put into an excel sheet.

5. Estimated cost for implementation: There is no cost to this Action plan other than multiple bottles of Advil due to potential Head aches.

Projected Date of Completion:

June 30th, 2018

Sponsor Signature: \_\_\_\_\_

Evaluation of Results: Include measured results.

(± Metrics)

Impact Areas:

Sales / Gross / Expenses / Net Profit / CSI /

PLEASE BE ADVISED  
ASSIGNMENT BY  
YOURSELF IS WORTH 100  
POINTS. TAKE YOUR  
TIME AND GET IT  
CORRECT





