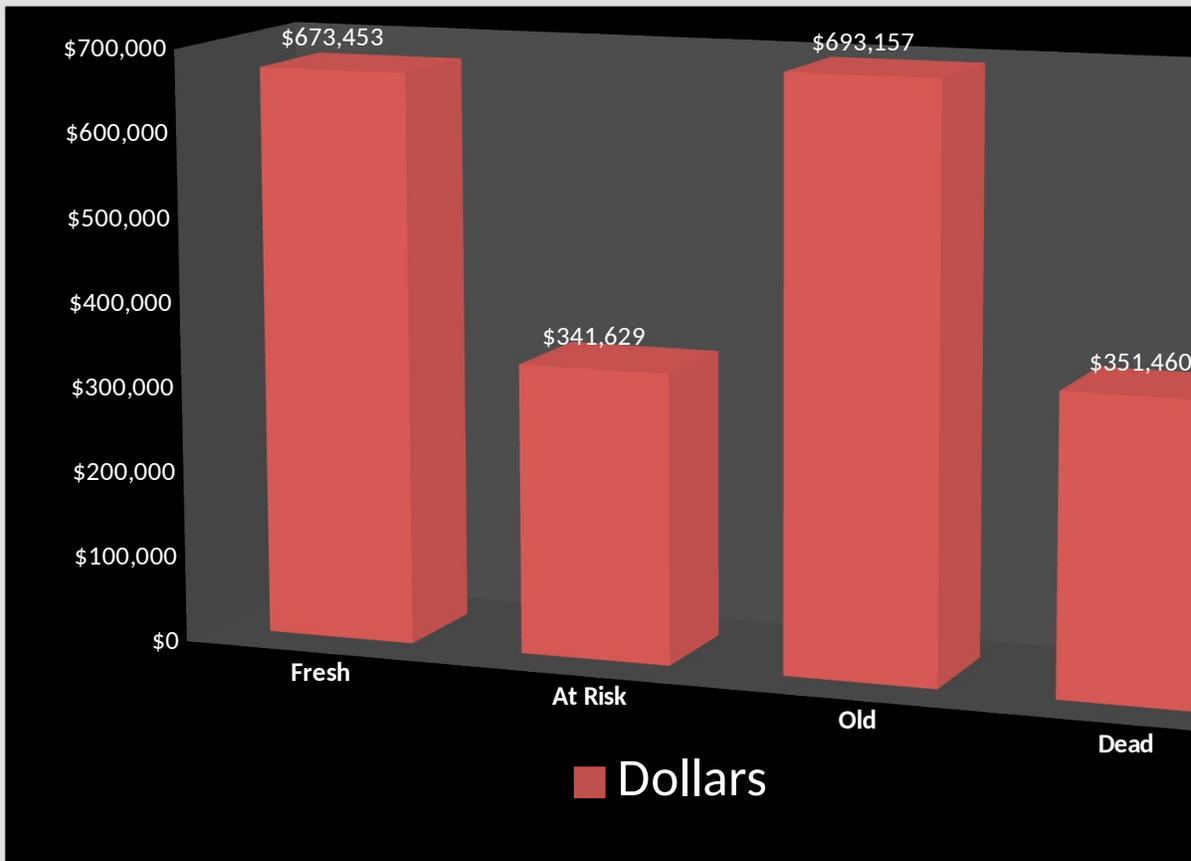


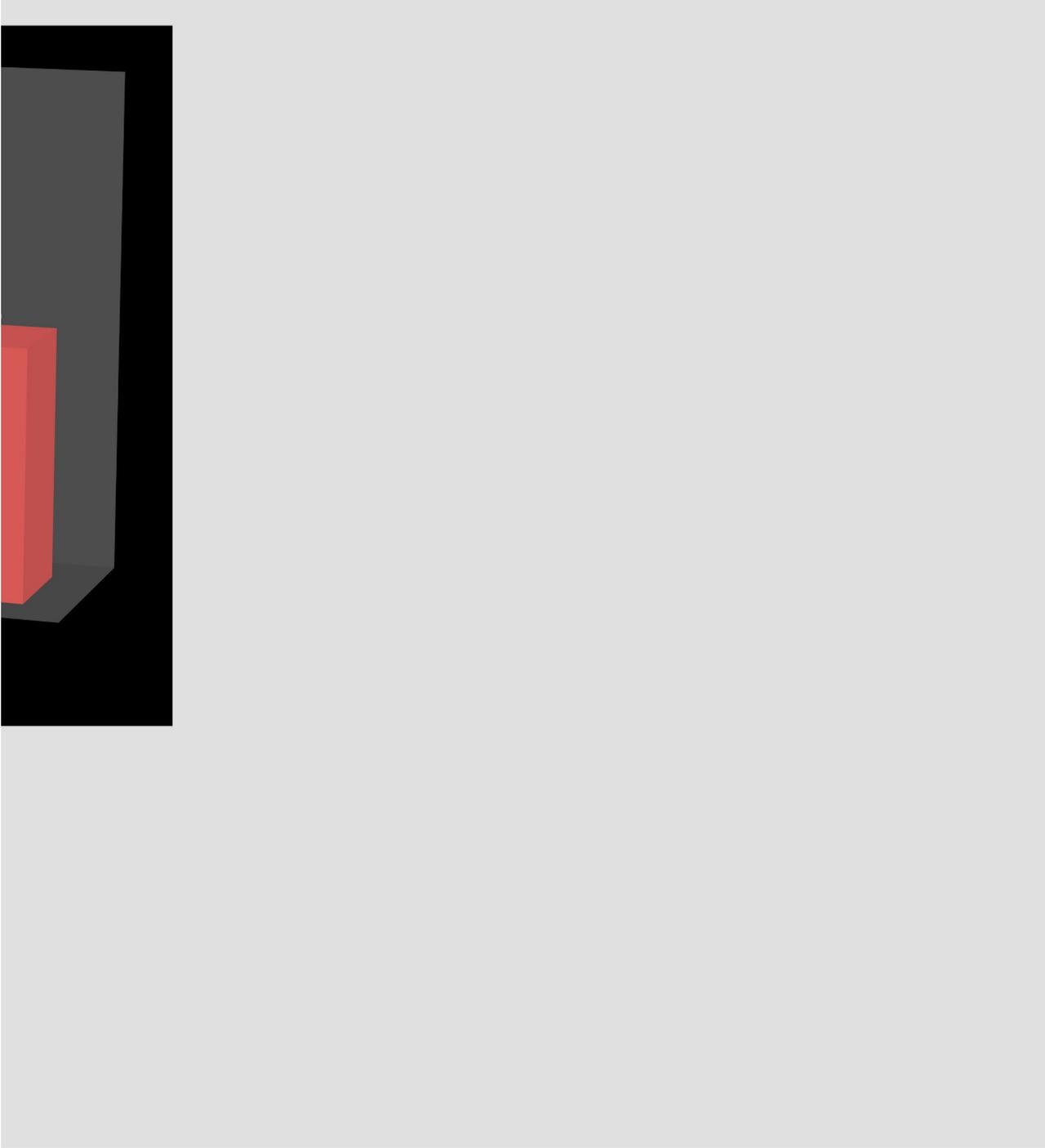
Pre-Owned Stock Analysis

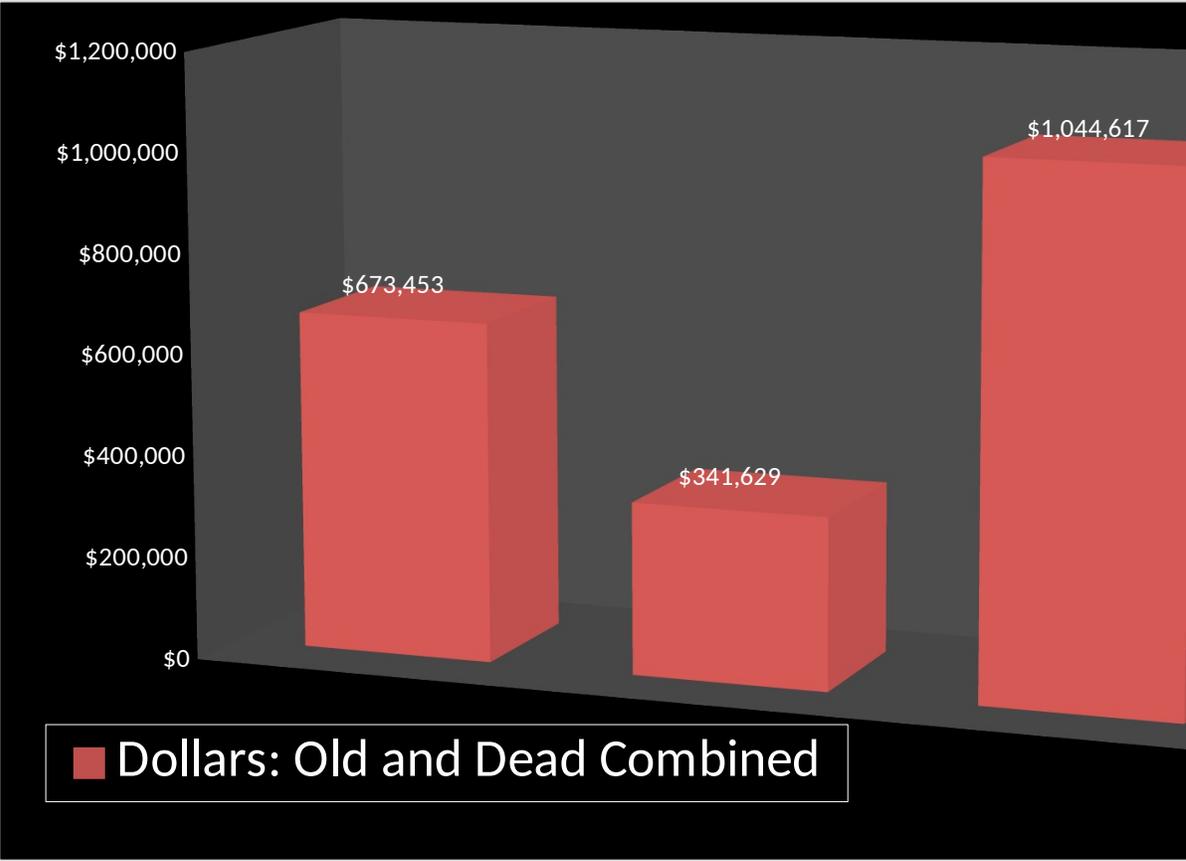
Days In Stock

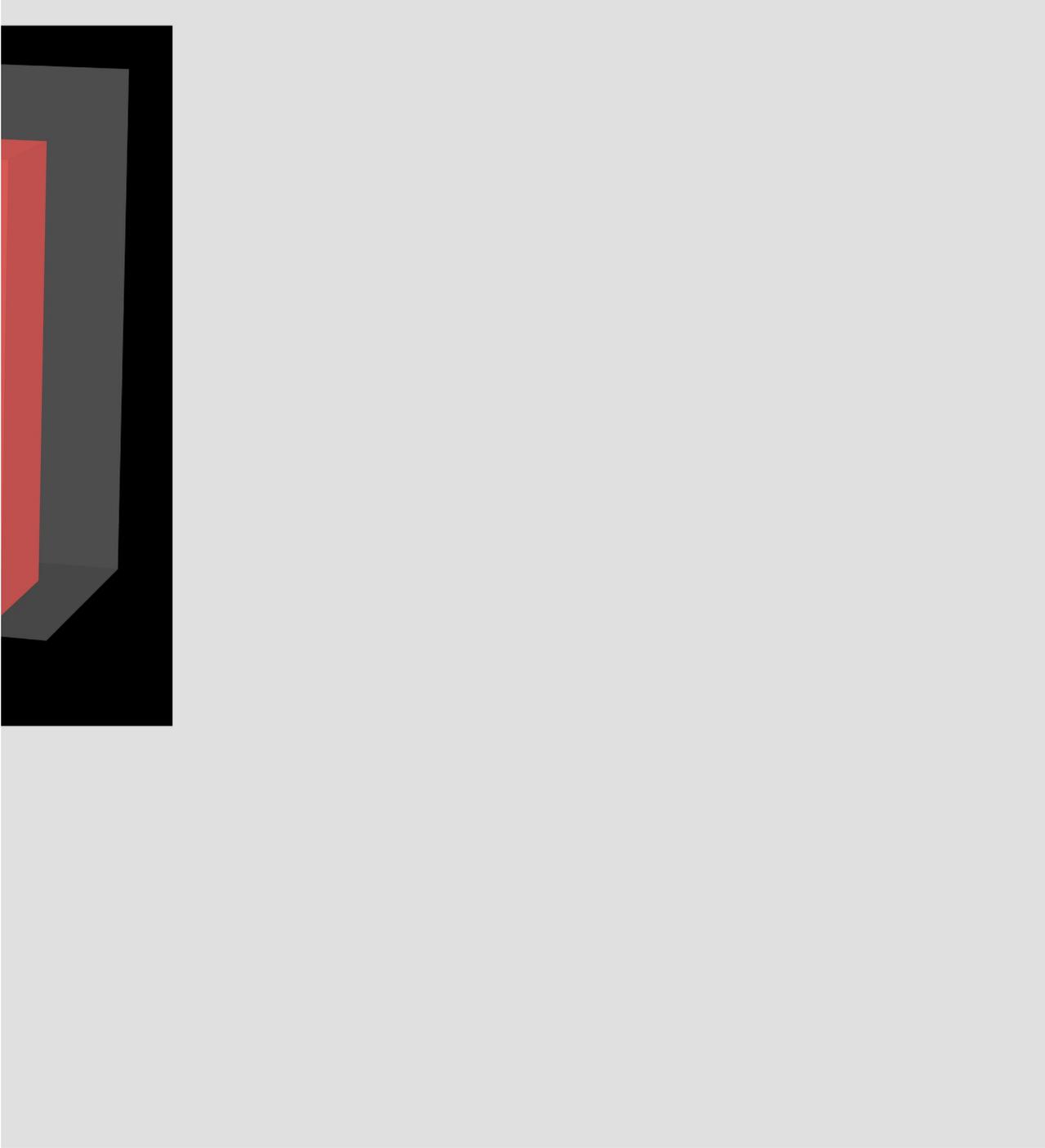
						0-30	31-45	46-60	61-90	90-120	
# Of Units						25	7	5	12	7	
Dollars						\$673,453	\$179,034	\$162,595	\$372,849	\$320,308	
						At Risk			Old		Fresh
											25
						\$673,453	\$341,629	<i>Dollars</i>		\$693,157	

121+	Total
8	64
\$351,460	\$2,059,699
Dead	
8	
\$351,460	\$1,044,617









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
25	12	<i>Units</i>	19	8
\$673,453	\$341,629	<i>Dollars</i>	\$693,157	\$351,460
39%	19%	<i>Percent of total in Units</i>	30%	13%
33%	17%	<i>Percent of total in \$</i>	34%	17%
\$26,938	\$28,469	<i>Average Cost per Unit</i>	\$36,482	\$43,933

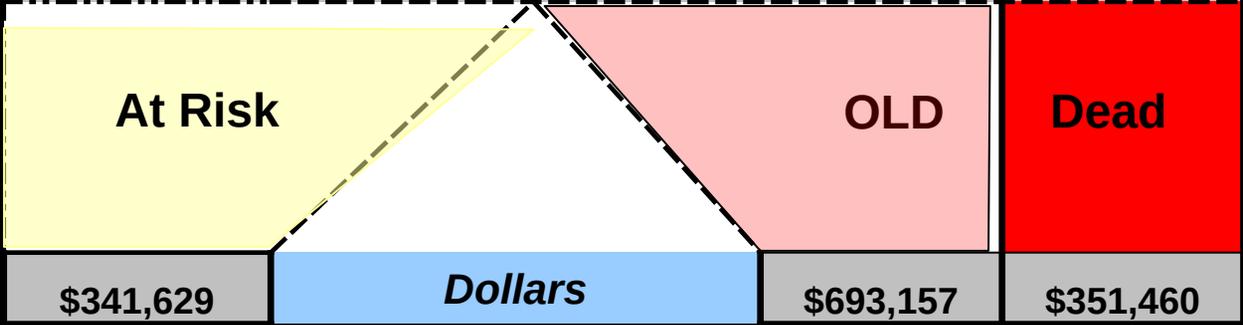
64

\$2,059,699

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	673453	179034	162595	372849	320308	351460



	\$341,629	<i>Dollars</i>	\$693,157	\$351,460
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Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$34,163	<i>"Water" Dollars</i>	\$103,974	\$87,865

% of inventory under water **11.0%**

Total Water Dollars **\$226,001**

Total

2059699

