

	Year To Date Production				Year To Date Charge backs	
Units	New Vehicle	Used Vehicle	Totals			
Units Delivered	848	1278	2126	Chargebacks	New Vehicle	Used Vehicle
Finance or Lease Contracts	723	1126	1849	Finance or Lease Reserve	\$28,590	\$33,192.03
Service Contracts	348	539	887	Service Contracts	\$28,833.63	\$45,728.16
Pre-Paid Maintenance	44	154	198	Pre-paid Maintenance	\$205.53	\$1,113.93
GAP	265	843	1108	GAP	\$41,190.90	\$58,401.96
Theft Deterrent	0	0	0	Theft Deterrent	0	0
Paint Sealant & Appearance	8	5	13	Paint Sealant & Appearance	0	0
Tire/Wheel	378	354	732	Tire/Wheel	\$18,982.50	\$17,755.02
Lease Care	0	0	0	Lease Care	0	0
Other_____	8	7	15	Other_____	0	0
	Year To Date Income					
Incomes	New Vehicle	Used Vehicle	Totals			
Finance or Lease Reserve	\$850,783	\$1,170,152	\$2,020,935.00			
Service Contracts	\$411,909	\$571,602	\$983,511.00			
Pre-Paid maintenance	\$20,553	\$111,393	\$131,946.00			
GAP	\$156,302	\$486,683	\$642,985.00			
Theft Deterrent	0	0	\$0.00			
Paint Sealant & Appearance	\$3,663	\$2,827	\$6,490.00			
Tire/Wheel	\$316,375	\$295,917	\$612,292.00			
Lease Care	0	0	\$0.00			
Other_____	\$3,296	\$2,920	\$6,216.00			

Totals
\$61,782.03
\$74,561.79
\$1,319.46
\$99,592.86
\$0.00
\$0.00
\$36,737.52
\$0.00
\$0.00