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 01 JAN 2023 Month End DEC 2022

CLARKSVILLE TOYOTA
 MONTHLY SUMMARY REPORT

Sort Source: 100	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,007	7.87	2,500		104,207.74		1,768
Regular	1,007	100.00	2,500	100.00	104,207.74	100.00	1,768
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	122	0.95	168		15,689.80		127
Regular	169	1.32	320		15,541.58		214
No History	169	100.00	320	100.00	15,541.58	100.00	214
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	871	6.81	2,412		102,933.07		998
Stock Orders	102	11.71	386	16.00	6,841.04	6.64	121
Supplemental Orders							
Customer Orders	762	87.48	1,046	43.36	77,378.82	75.17	820
Emergency Purchases							
Other Receipts	30	3.44	90	40.63	18,713.21	18.17	57
Overages							127
Net Adjustments	227	1.77	933		-2,462.80		214
Plus	121	53.30	470	50.37	4,849.04		427
Minus	106	46.69	463	49.62	-7,311.84		235
Factory Returns	102	0.79	125		-12,312.98		102
History							
Defective							
Net Appreciation	681	5.32	3,067	77.37	2,048.79		1,768
Positive	605	88.83	2,881	93.93	2,156.68		1,768
Negative	76	11.16	186	6.06	-107.89		1,507
Parts Updated With Cost							998
Parts With Comments	7						121
Misc & Sublet Items							820
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							127
Gross Sales			398		12,777.67		323
Lost Sales							214
Return Sales			17		1,871.73		235
History							
Defective							
Appreciation							
History							
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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	
Inventory Balance	182		2,557		28,874.36		1,507
Active Parts	177	97.25	2,551	99.76	28,778.89	99.66	998
NS Parts	1	0.54					121
MO Parts							
AP Parts	2	1.09	4	0.15	63.00	0.21	820
DP Parts	2	1.09	2	0.07	32.47	0.11	
SP Parts							57
DEL Parts							127
Parts With No Cost							323
Parts With Negative On-Hand							234
Core/Exchange							192
Memos On File	20						102
Parts Added	1	0.54					1,507
Active Parts	1	100.00					
NS Parts							
MO Parts							
AP Parts							
DP Parts							
SP Parts							
Parts & Memos Deleted	1						57
Inventory Movement BuSales							
0 to 3 Months	153	84.06	2,433	95.15	27,368.06	94.78	323
4 to 6 Months	17	9.34	55	2.19	622.57	2.15	647
7 to 12 Months	11	6.04	68	2.65	883.73	3.06	234
Over 12 Months							192
New Parts No Sales	1	0.54					102
Inventory Movement Receipts							
0 to 3 Months	119	65.38	2,189	85.60	23,999.86	83.11	998
4 to 6 Months	25	13.73	227	8.87	2,837.38	9.82	121
7 to 12 Months	21	11.53	86	3.36	1,203.21	4.16	820
Over 12 Months	15	8.24	55	2.15	833.91	2.88	1507
New Parts No Receipts	2	1.09					
Outstanding Orders	1	0.54	50		35.00		
Stock Orders	1	100.00	50	100.00	35.00	100.00	
Supplemental Orders							
Customer Orders							
Backorders							
Stock Order Backorders							
Supplementl Backorders							78
Customer Backorders							15
Outstanding Forced Orders							16