

MCLARTY DANIEL BUICK GMC PARTS  
 MONTHLY SUMMARY REPORT

Sort Source: 100

|                               | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT |
|-------------------------------|--------------|---------|--------------|---------|------------|---------|
|                               | -----        | -----   | -----        | -----   | -----      | -----   |
| Inventory Balance             | 11,386       |         | 15,242       |         | 396,744.91 |         |
| Active Parts                  | 1,757        | 15.43   | 5,638        | 36.98   | 189,700.62 | 47.81   |
| NS Parts                      | 7,910        | 69.47   | 1,840        | 12.07   | 98,101.51  | 24.72   |
| MO Parts                      | 255          | 2.23    | 7,000        | 45.92   | 73,464.91  | 18.51   |
| AP Parts                      | 1,463        | 12.84   | 764          | 5.01    | 35,477.87  | 8.94    |
| DP Parts                      |              |         |              |         |            |         |
| SP Parts                      |              |         |              |         |            |         |
| DEL Parts                     | 1            | 0.00    |              |         |            |         |
| Parts With No Cost            | 962          | 8.44    | 36           | 0.23    |            |         |
| Parts With Negative On-Hand   | 23           | 0.20    | 50           |         | -6,413.86  |         |
| Core/Exchange                 | 85           | 0.74    | 136          | 0.89    | 21,535.00  |         |
| Memos On File                 | 1,692        |         |              |         |            |         |
| Parts Added                   | 639          | 5.61    | 180          | 1.18    | 10,854.83  | 2.73    |
| Active Parts                  | 16           | 2.50    | 5            | 2.77    | 107.54     | 0.99    |
| NS Parts                      | 605          | 94.67   | 175          | 97.22   | 10,747.29  | 99.00   |
| MO Parts                      | 3            | 0.46    |              |         |            |         |
| AP Parts                      | 15           | 2.34    |              |         |            |         |
| DP Parts                      |              |         |              |         |            |         |
| SP Parts                      |              |         |              |         |            |         |
| Parts & Memos Deleted         | 683          |         |              |         |            |         |
| Inventory Movement - Sales    |              |         |              |         |            |         |
| 0 to 3 Months                 | 2,800        | 24.59   | 12,305       | 80.73   | 243,781.93 | 61.44   |
| 4 to 6 Months                 | 1,178        | 10.34   | 942          | 6.18    | 48,092.42  | 12.12   |
| 7 to 12 Months                | 1,624        | 14.26   | 1,071        | 7.02    | 51,112.45  | 12.88   |
| Over 12 Months                | 3,647        | 32.03   | 641          | 4.20    | 26,003.67  | 6.55    |
| New Parts No Sales            | 2,137        | 18.76   | 283          | 1.85    | 27,754.44  | 6.99    |
| Inventory Movement - Receipts |              |         |              |         |            |         |
| 0 to 3 Months                 | 2,621        | 23.01   | 10,865       | 71.28   | 257,584.85 | 64.92   |
| 4 to 6 Months                 | 1,097        | 9.63    | 1,865        | 12.23   | 56,003.72  | 14.11   |
| 7 to 12 Months                | 1,519        | 13.34   | 1,241        | 8.14    | 56,520.93  | 14.24   |
| Over 12 Months                | 3,812        | 33.47   | 1,265        | 8.29    | 25,785.57  | 6.49    |
| New Parts No Receipts         | 2,337        | 20.52   | 6            | 0.03    | 849.84     | 0.21    |
| Outstanding Orders            | 221          | 1.94    | 435          |         | 55,890.23  |         |
| Stockorders                   | 117          | 52.94   | 281          | 64.59   | 13,058.93  | 23.36   |
| Supplemental Orders           | 8            | 3.61    | 18           | 4.13    |            |         |
| Customer Orders               | 28           | 12.66   | 32           | 7.35    | 12,482.73  | 22.33   |
| Backorders                    | 80           | 36.19   | 104          | 23.90   | 30,348.57  | 54.30   |
| Stockorder Backorders         | 63           | 28.50   | 75           | 17.24   | 8,911.48   | 15.94   |
| Supplementl Backorders        |              |         |              |         |            |         |
| Customer Backorders           | 19           | 8.59    | 29           | 6.66    | 21,437.09  | 38.35   |
| Outstanding Forced Orders     |              |         |              |         |            |         |

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|                             | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT | TRANS COUNT |
|-----------------------------|--------------|---------|--------------|---------|------------|---------|-------------|
|                             | -----        | -----   | -----        | -----   | -----      | -----   | -----       |
| Gross Sales                 | 1,186        | 10.41   | 20,832       |         | 381,175.29 |         | 4,950       |
| Regular                     | 1,186        | 100.00  | 20,832       | 100.00  | 381,175.29 | 100.00  | 4,950       |
| No History                  |              |         |              |         |            |         |             |
| Drop Ship                   |              |         |              |         |            |         |             |
| Wholesale                   |              |         |              |         |            |         |             |
| Wholesale No History        |              |         |              |         |            |         |             |
| Wholesale Drop Ship         |              |         |              |         |            |         |             |
| Warranty                    |              |         |              |         |            |         |             |
| Warranty No History         |              |         |              |         |            |         |             |
| Warranty Drop Ship          |              |         |              |         |            |         |             |
| Lost Sales                  | 95           | 0.83    | 100          |         | 17,582.09  |         | 95          |
| Return Sales                | 272          | 2.38    | 9,591        |         | 94,409.83  |         | 396         |
| Regular                     | 272          | 100.00  | 9,591        | 100.00  | 94,409.83  | 100.00  | 396         |
| No History                  |              |         |              |         |            |         |             |
| Defective                   |              |         |              |         |            |         |             |
| Wholesale                   |              |         |              |         |            |         |             |
| Wholesale No History        |              |         |              |         |            |         |             |
| Wholesale Defective         |              |         |              |         |            |         |             |
| Warranty                    |              |         |              |         |            |         |             |
| Warranty No History         |              |         |              |         |            |         |             |
| Warranty Defective          |              |         |              |         |            |         |             |
| Receipts                    | 955          | 8.38    | 12,775       |         | 278,137.55 |         | 1,602       |
| Stockorders                 | 549          | 57.48   | 2,837        | 22.20   | 105,567.32 | 37.95   | 925         |
| Supplemental Orders         | 63           | 6.59    | 9,130        | 71.46   | 57,465.64  | 20.66   | 143         |
| Customer Orders             | 318          | 33.29   | 564          | 4.41    | 69,030.54  | 24.81   | 366         |
| Emergency Purchases         | 89           | 9.31    | 116          | 0.90    | 21,900.86  | 7.87    | 115         |
| Other Receipts              | 32           | 3.35    | 128          | 1.00    | 24,173.19  | 8.69    | 53          |
| Overages                    |              |         |              |         |            |         |             |
| Net Adjustments             | 242          | 2.12    | 1,481        |         | -19,060.13 |         | 546         |
| Plus                        | 125          | 51.65   | 465          | 31.39   | 6,998.20   |         | 246         |
| Minus                       | 117          | 48.34   | 1,016        | 68.60   | -26,058.33 |         | 300         |
| Factory Returns             | 34           | 0.29    | 59           |         | -1,839.41  |         | 34          |
| Net Appreciation            | 119          | 1.04    | 6,425        | 42.15   | 1,761.19   |         | 271         |
| Positive                    | 114          | 95.79   | 5,537        | 86.17   | 2,544.45   |         | 251         |
| Negative                    | 5            | 4.20    | 888          | 13.82   | -783.26    |         | 20          |
| Parts Updated With Cost     | 7            | 0.06    |              |         |            |         | 7           |
| Parts With Comments         | 148          |         |              |         |            |         |             |
| Misc & Sublet Items         |              |         |              |         |            |         |             |
| Gross Sales                 |              |         |              |         |            |         |             |
| Lost Sales                  |              |         |              |         |            |         |             |
| Return Sales                |              |         |              |         |            |         |             |
| Parts Not On File, But Sold |              |         |              |         |            |         |             |
| Gross Sales                 |              |         | 634          |         | 31,986.88  |         | 350         |
| Lost Sales                  |              |         |              |         |            |         |             |
| Return Sales                |              |         | 69           |         | 5,738.79   |         | 42          |

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| Grand Total                   | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT |
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|                               | -----        | -----   | -----        | -----   | -----      | -----   |
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| AP Parts                      | 1,463        | 12.84   | 764          | 5.01    | 35,477.87  | 8.94    |
| DP Parts                      |              |         |              |         |            |         |
| SP Parts                      |              |         |              |         |            |         |
| DEL Parts                     | 1            | 0.00    |              |         |            |         |
| Parts With No Cost            | 962          | 8.44    | 36           | 0.23    |            |         |
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| Active Parts                  | 16           | 2.50    | 5            | 2.77    | 107.54     | 0.99    |
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| 4 to 6 Months                 | 1,178        | 10.34   | 942          | 6.18    | 48,092.42  | 12.12   |
| 7 to 12 Months                | 1,624        | 14.26   | 1,071        | 7.02    | 51,112.45  | 12.88   |
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| Inventory Movement - Receipts |              |         |              |         |            |         |
| 0 to 3 Months                 | 2,621        | 23.01   | 10,865       | 71.28   | 257,584.85 | 64.92   |
| 4 to 6 Months                 | 1,097        | 9.63    | 1,865        | 12.23   | 56,003.72  | 14.11   |
| 7 to 12 Months                | 1,519        | 13.34   | 1,241        | 8.14    | 56,520.93  | 14.24   |
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Grand Total

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| Drop Ship                   |              |         |              |         |            |         |             |
| Wholesale                   |              |         |              |         |            |         |             |
| Wholesale No History        |              |         |              |         |            |         |             |
| Wholesale Drop Ship         |              |         |              |         |            |         |             |
| Warranty                    |              |         |              |         |            |         |             |
| Warranty No History         |              |         |              |         |            |         |             |
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| Return Sales                | 272          | 2.38    | 9,591        |         | 94,409.83  |         | 396         |
| Regular                     | 272          | 100.00  | 9,591        | 100.00  | 94,409.83  | 100.00  | 396         |
| No History                  |              |         |              |         |            |         |             |
| Defective                   |              |         |              |         |            |         |             |
| Wholesale                   |              |         |              |         |            |         |             |
| Wholesale No History        |              |         |              |         |            |         |             |
| Wholesale Defective         |              |         |              |         |            |         |             |
| Warranty                    |              |         |              |         |            |         |             |
| Warranty No History         |              |         |              |         |            |         |             |
| Warranty Defective          |              |         |              |         |            |         |             |
| Receipts                    | 955          | 8.38    | 12,775       |         | 278,137.55 |         | 1,602       |
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| Net Adjustments             | 242          | 2.12    | 1,481        |         | -19,060.13 |         | 546         |
| Plus                        | 125          | 51.65   | 465          | 31.39   | 6,998.20   |         | 246         |
| Minus                       | 117          | 48.34   | 1,016        | 68.60   | -26,058.33 |         | 300         |
| Factory Returns             | 34           | 0.29    | 59           |         | -1,839.41  |         | 34          |
| Net Appreciation            | 119          | 1.04    | 6,425        | 42.15   | 1,761.19   |         | 271         |
| Positive                    | 114          | 95.79   | 5,537        | 86.17   | 2,544.45   |         | 251         |
| Negative                    | 5            | 4.20    | 888          | 13.82   | -783.26    |         | 20          |
| Parts Updated With Cost     | 7            | 0.06    |              |         |            |         | 7           |
| Parts With Comments         | 148          |         |              |         |            |         |             |
| Misc & Sublet Items         |              |         |              |         |            |         |             |
| Gross Sales                 |              |         |              |         |            |         |             |
| Lost Sales                  |              |         |              |         |            |         |             |
| Return Sales                |              |         |              |         |            |         |             |
| Parts Not On File, But Sold |              |         |              |         |            |         |             |
| Gross Sales                 |              |         | 634          |         | 31,986.88  |         | 350         |
| Lost Sales                  |              |         |              |         |            |         |             |
| Return Sales                |              |         | 69           |         | 5,738.79   |         | 42          |