

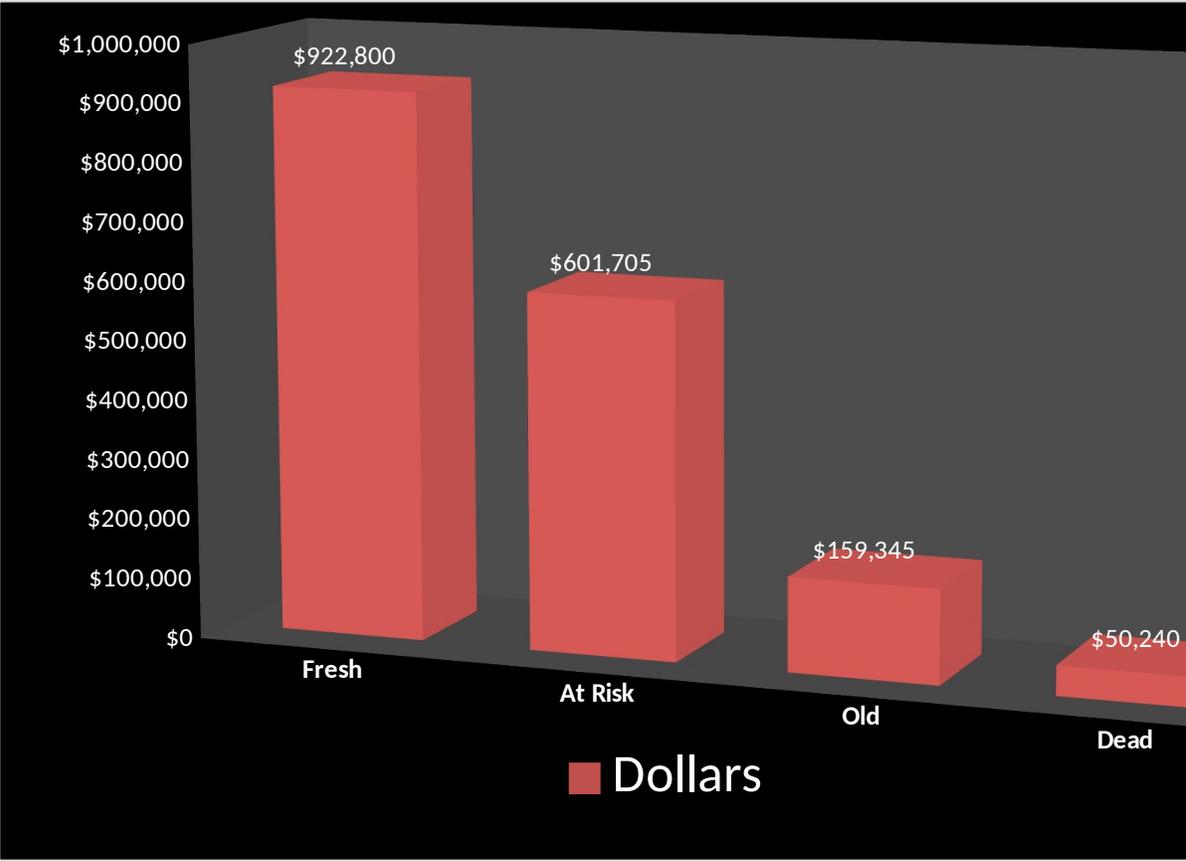
## Pre-Owned Stock Analysis

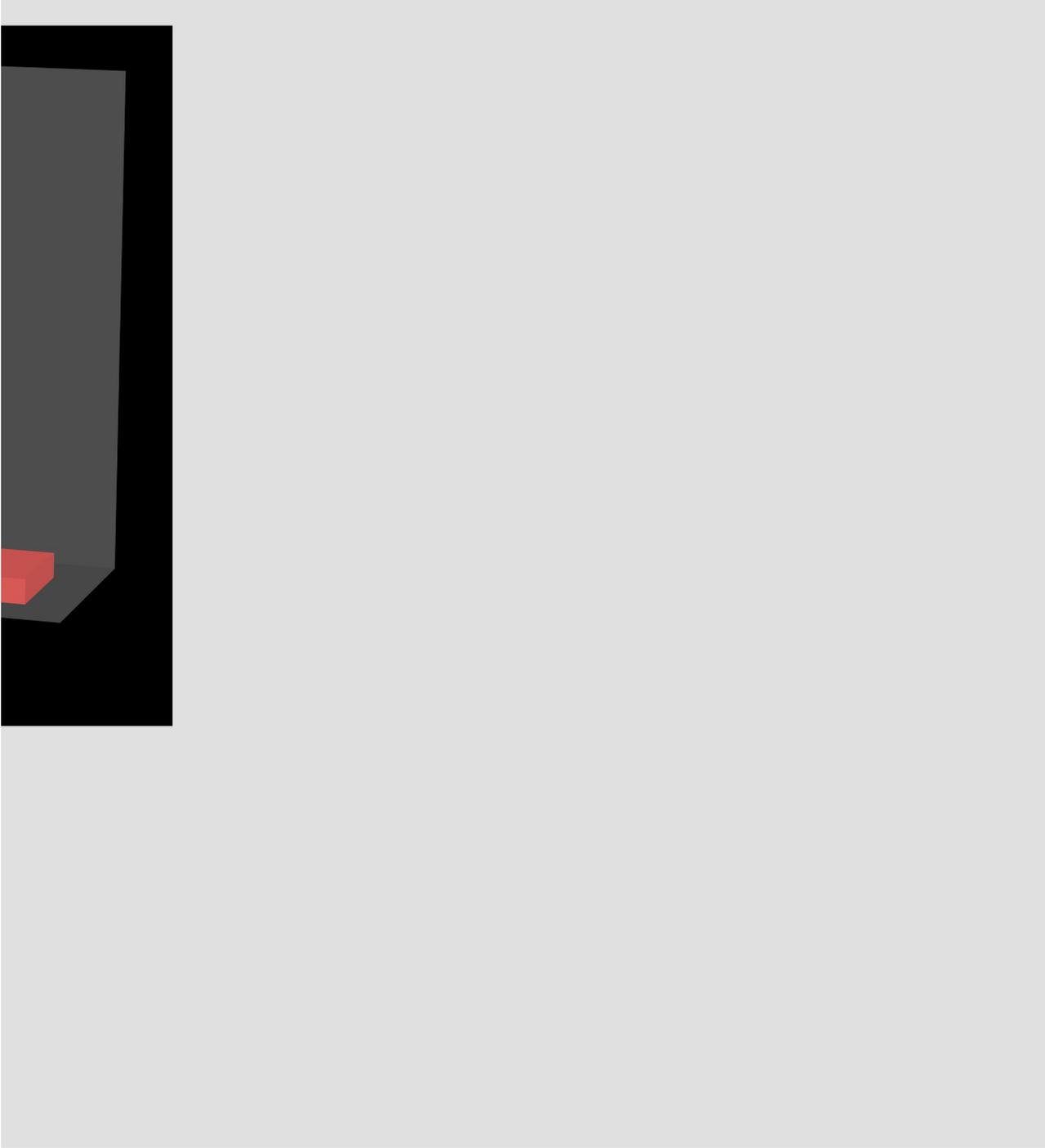
### Days In Stock

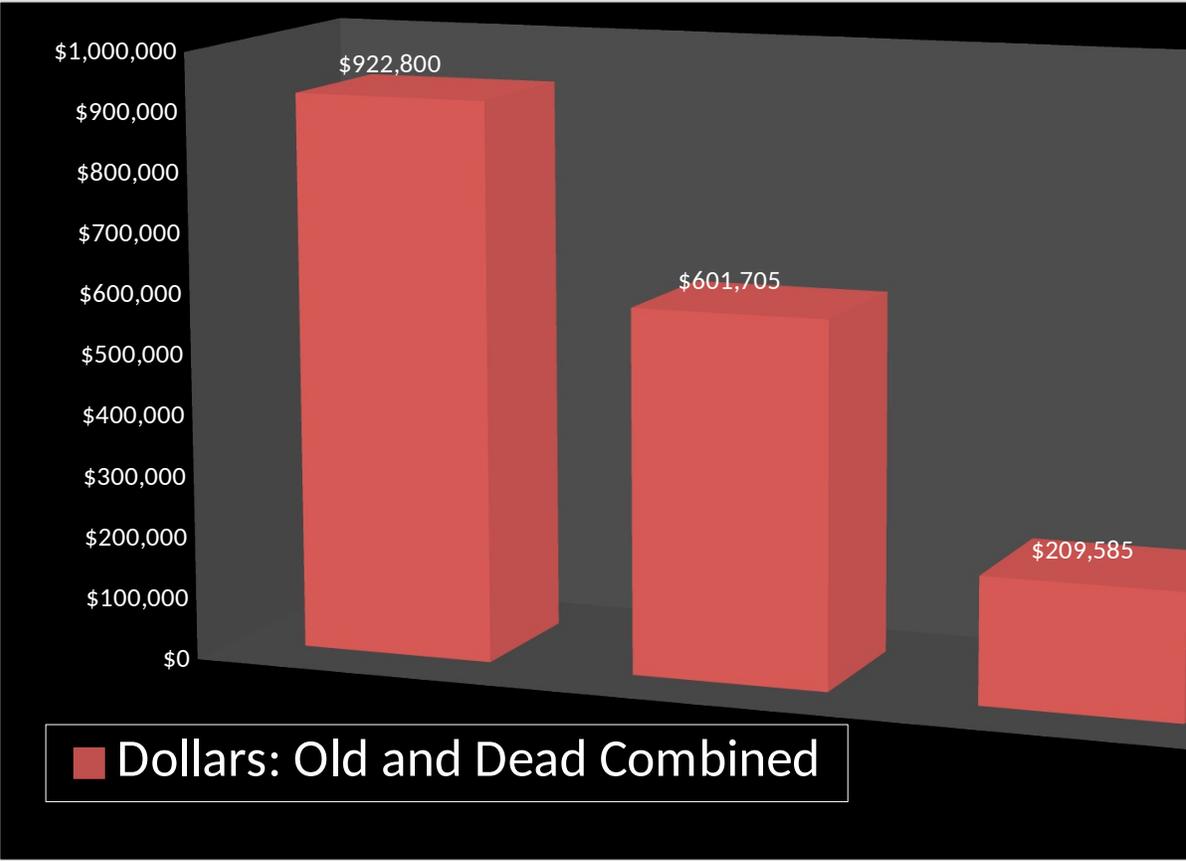
	0-30	31-45	46-60	61-90	90-120
# Of Units	54	19	5	5	3
Dollars	\$922,800	\$433,022	\$168,683	\$97,621	\$61,724
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	54	24	<i>Units</i>		8
	\$922,800	\$601,705	<i>Dollars</i>		\$159,345

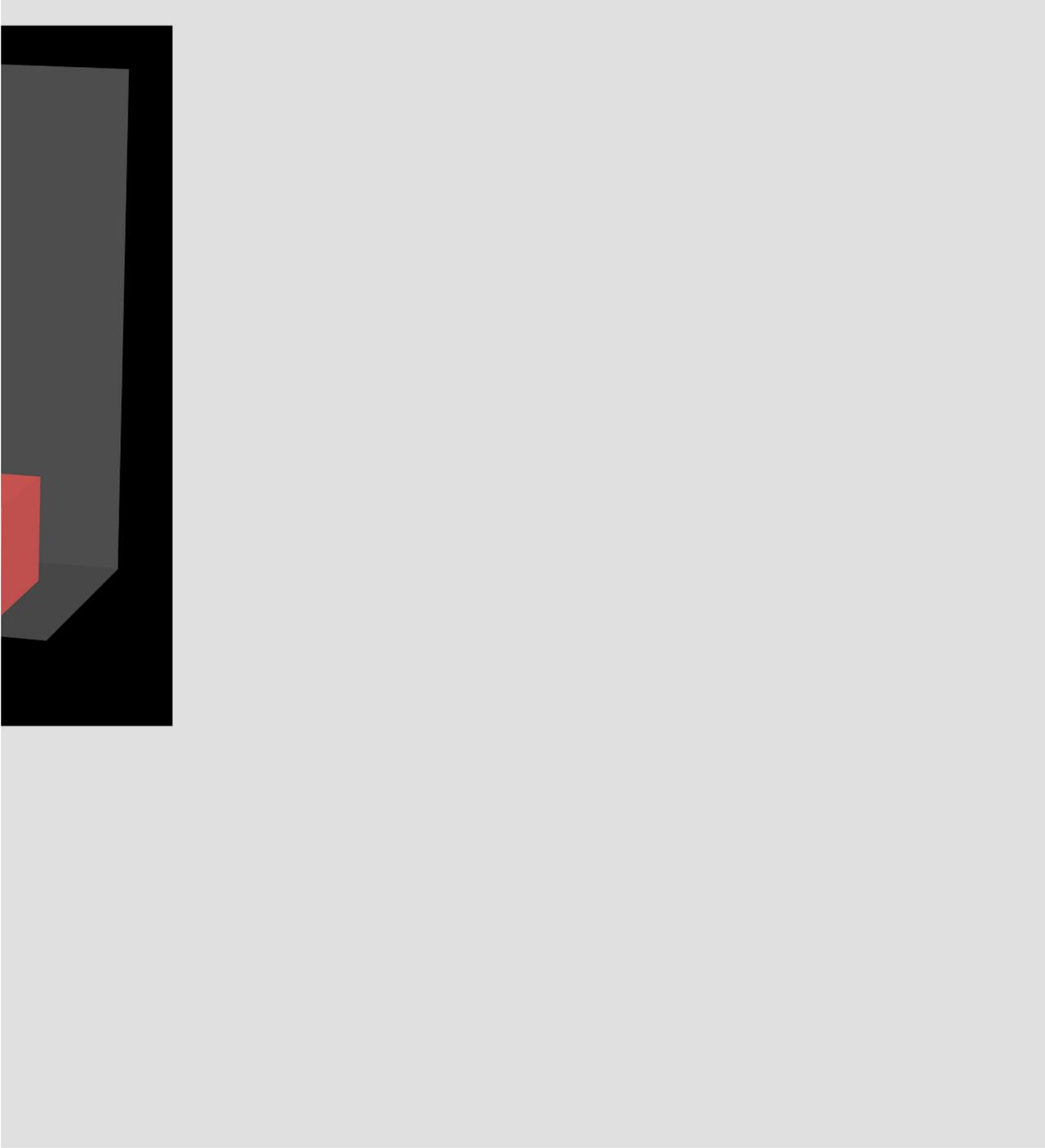


<b>121+</b>	<b>Total</b>
<b>2</b>	<b>88</b>
<b>\$50,240</b>	<b>\$1,734,090</b>
<b>Dead</b>	
<b>2</b>	
<b>\$50,240</b>	
	\$209,585









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
54	24	<i>Units</i>	8	2
\$922,800	\$601,705	<i>Dollars</i>	\$159,345	\$50,240
61%	27%	<i>Percent of total in Units</i>	9%	2%
53%	35%	<i>Percent of total in \$</i>	9%	3%
\$17,089	\$25,071	<i>Average Cost per Unit</i>	\$19,918	\$25,120

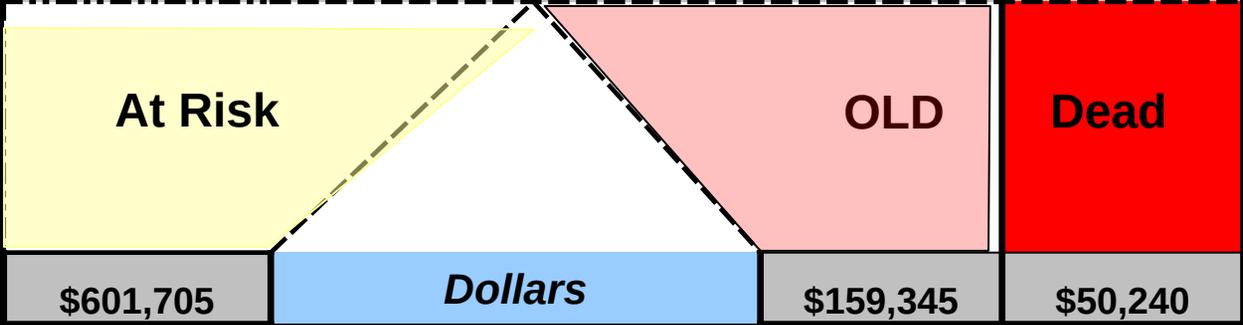
**88**

**\$1,734,090**

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	922800	433022	168683	97621	61724	50240



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$60,171	<i>"Water" Dollars</i>	\$23,902	\$12,560

**% of inventory under water**      **5.6%**

**Total Water Dollars**      **\$96,632**

**Total**

**1734090**

