

ANALYSIS FOR MONTH ENDING 12/31/2022 VENDOR = Chrysler, Fiat

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1464	17.0	137868.63	58.9	6549						
AUTO PHASE-OUT PARTS	1388	16.1	31308.98	13.4	1987						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	5746	66.8	64897.08	27.7	3350						
TOTAL INVENTORY	8598	100.0	234074.69	100.0	11886						
CLEAN CORES VALUE	484		11285.00		59						
INVENTORY WITH CLEAN CORES	0		245359.69		0						

INVENTORY BY GL

TIRES	194	2.3	5302.49	2.2	28	COI GL: 243
PARTS & ACCESSORIES	8404	97.7	240057.20	97.8	11858	COI GL: 242

SALES (AT COST)

ACTIVE PARTS	257	40.8	25912.89	26.9	1087
AUTO PHASE-OUT PARTS	20	3.2	2738.93	2.8	43
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	353	56.0	67573.03	70.2	1548
TOTAL SALES (AT COST)	630	100.0	96224.85	100.0	2678
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	0		0.00		0
LEVEL OF SERVICE		100.0		100.0	

INVENTORY BY SOURCE

SRC 001 DEFAULT SPORD	3		472.00	.2	1	0	0	0.00	0	0	0.00
SRC 101 CH ARO ACTIVE PART	1196	13.9	89850.73	38.4	3451	188	761	17658.50	27	64	1813.15
SRC 104 CH NO ARO ACTIVE 0	132	1.5	7986.25	3.4	1267	8	22	279.40	2	4	113.05
SRC 107 CH NO ARO ACTIVE 6	2		0.00		0	0	0	0.00	0	0	0.00
SRC 112 CH CAMPAIGN PARTS	45	.5	1745.00	.7	91	0	0	0.00	3	8	125.30
SRC 119 CH NS SPO 3-9 PHAS	5716	66.5	42326.35	18.1	2449	43	174	3885.45	345	1184	73576.47
SRC 130 CH 822 ACCESSORIES	25	.3	3903.65	1.7	108	0	0	0.00	0	0	0.00
SRC 140 CH MAGNETTI MARELL	71	.8	7618.60	3.3	335	16	126	2187.05	2	121	767.90
SRC 153 CH BATTERIES	10	.1	4830.00	2.1	31	10	24	3541.00	1	3	594.00
SRC 158 CH TIRES	8	.1	2584.01	1.1	16	0	0	0.00	0	0	0.00
SRC 159 CH TRASH PARTS (US	6	.1	2816.10	1.2	344	0	0	0.00	0	0	0.00
SRC 165 CH FORCED STOCK PA	592	6.9	17550.77	7.5	1349	11	56	743.45	18	39	1010.84
SRC 170 CH NON ARO MRA RET	24	.3	3410.65	1.5	68	0	0	0.00	0	0	0.00
SRC 175 CH SPECIAL ORDER P	283	3.3	36511.00	15.6	539	7	14	343.20	6	6	770.10
SRC 181 CH PARTS ON DELETE	261	3.0	35.40		2	0	0	0.00	1	1	311.00
SRC 201 CH AFTERMARKET	27	.3	5171.25	2.2	1029	6	12	37.87	11	34	92.05
SRC 202 BG CHEMICAL PRODUC	3		724.20	.3	24	0	0	0.00	0	0	0.00
SRC 258 CH AFTERMARKET TIR	186	2.2	2718.48	1.2	12	0	0	0.00	19	43	6497.33
SRC 300 CHRY <\$10, >13 MON	1		0.00		0	0	0	0.00	0	0	0.00
SRC 999 CH GAS, OIL, GREAS	7	.1	3820.25	1.6	770	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 101 CH ARO ACTIVE PART	197	29.0	16273.13	17.3	733
SRC 104 CH NO ARO ACTIVE 0	14	2.1	929.10	1.0	14
SRC 112 CH CAMPAIGN PARTS	5	.7	130.30	.1	5
SRC 119 CH NS SPO 3-9 PHAS	344	50.7	62360.97	66.4	1438

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SRC 130 CH 822 ACCESSORIES	1	.1	450.00	.5	60
SRC 140 CH MAGNETTI MARELL	14	2.1	1739.20	1.9	101
SRC 153 CH BATTERIES	3	.4	1899.00	2.0	13
SRC 165 CH FORCED STOCK PA	25	3.7	1882.72	2.0	87
SRC 175 CH SPECIAL ORDER P	45	6.6	1513.95	1.6	38
SRC 181 CH PARTS ON DELETE	1	.1	32.80		1
SRC 201 CH AFTERMARKET	11	1.6	113.93	.1	33
SRC 258 CH AFTERMARKET TIR	18	2.7	6257.25	6.7	43
SRC 999 CH GAS, OIL, GREAS	1	.1	308.70	.3	63

SALES MOVEMENT

Month End Tot	857	10.0	52670.02	22.5	4666
NO-SALE 1 TO 3 MONTHS	2250	26.2	78678.36	33.6	2940
NO-SALE 4 TO 6 MONTHS	1952	22.7	38582.36	16.5	1710
NO-SALE 7 TO 9 MONTHS	1666	19.4	23790.75	10.2	755
NO-SALE 10 TO 12 MONTHS	1404	16.3	19932.90	8.5	559
NO-SALE 13 TO 15 MONTHS	123	1.4	7694.78	3.3	256
NO-SALE OVER 15 MONTHS	346	4.0	12725.52	5.4	1000

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	4		681.45		93
PARTS PHASED OUT	311		1862.28		50
PARTS DROPPED	376		0.00		0

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DataPoint	Description	
	Number of Parts on ROs	2030
	Number of Parts Filled OSF	1870
DP1	RO Off the Shelf Fill %	92.12 %
DP2	Total Idle Capital %	10.63 %
DP3	Negative On Hand	2459.71
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	
DP6	Monthly Closing Inventory Value	234074.69
DP7	Lost Sales	.00
DP8	True Turns ((R-S)*12/Y)*(V/100)	1.1490

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	730
B	Number of Stocking Parts Filled OSF	708
C	RO Off the Shelf Fill % (B/A)*100	96.99 %
D	Value of Stocking Parts with MNS 6-11	30249.06
E	Value of Stocking Parts with MNS 12+	2139.85
F	Value of Non-Stock Parts with MNS 3-5	16635.35
G	Value of Non-Stock Parts with MNS 6-8	10514.35
H	Value of Non-Stock Parts with MNS 9-11	10920.34
I	Value of Non-Stock Parts with MNS 12+	22748.15
J	Total Idle Capital %((E+I)/Y)*100	10.63 %
K	Number of Parts with Negative O.H.	16
L	Value of Parts with Negative O.H.	2459.71
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	96224.85
S	Monthly Returns From Customers	6858.00
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	9216.32
	Increasing Manual Onhand Adjustments	4647.74
	Physical Inventory Adjustments (Net)	8905.01
T	Monthly Stock Order Receipts	28675.92
U	Monthly Receipts	114347.11
V	Stock Order Utilization (T/U)*100	25.08 %
W	Month Close Inventory - Stock Parts	137868.63
X	Month Close Inventory- Non-Stock Parts	96206.06
Y	Month Close Inventory - All Parts	234074.69
	I/O Part Sales	58116.94
	I/O Part Returns and Deletes	-5190.27

ANALYSIS FOR MONTH ENDING 12/31/2022

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	5652.45	2866.84	0.00	2785.61
2 WHOLESALE	37275.13	29427.88	0.00	7847.25
3 INTERNAL	1075.00	798.81	0.00	276.19
4 D2D	1654.31	1649.40	0.00	4.91
5 EMPLOYEE	320.24	288.31	0.00	31.93
6 ACCESSORIES	1506.25	314.10	0.00	1192.15
7 TIRERK-PULSE	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	47483.38	35345.34	0.00	12138.04
9 RO RETAIL	39894.41	26758.15	-3.12	13133.14
10 RO WARRANTY	20615.27	11941.60	0.00	8673.67
11 RO INTERNAL	13720.62	8815.92	0.00	4904.70
12 RO SERVCONT	0.00	0.00	0.00	0.00
13 RO BODYSHOP	72524.05	50010.66	2.56	22515.95
14 RO ACCESS CP	0.00	0.00	0.00	0.00
15 RO ACCESS I	0.00	0.00	0.00	0.00
TOTAL	146754.35	97526.33	-0.56	49227.46