





DATE: \_\_\_\_\_

"R" LABOR	"R" Billed Hours	Cost Hours	Cost \$'s	RO Open Date	1st Punch Date and Time	Open to First
\$3,255.80	22.10	16.02	\$ 33.00	11/28/22 9:04	12/12/22 11:23	14.10
\$3,705.12	25.28	18.92	\$ 634.90	12/21/22 8:59	12/5/22 11:00	(15.92)
\$3,507.30	24.70	19.18	\$ 592.65	11/23/22 11:26	12/16/22 13:37	23.09
		1.73	\$ 57.09	12/29/22 7:56	12/29/22 8:39	0.03
\$633.25	4.25	13.21	\$ 383.09	12/27/22 17:40	12/29/22 7:11	1.56
\$223.50	1.50	1.45	\$ 47.85	12/27/22 10:10	12/27/22 10:25	0.01
\$1,549.60	10.40	10.25	\$ 306.85	12/22/22 16:50	12/22/22 17:02	0.01
		1.30	\$ 37.70	12/21/22 14:27	12/21/22 14:44	0.01
		0.75	\$ 18.68	12/21/22 7:59	12/21/22 8:02	0.00
\$1,311.20	8.80	8.09	\$ 266.97	12/21/22 7:15	12/27/22 8:38	6.06
\$2,227.55	14.95	14.72	\$ 476.04	12/19/22 7:41	12/19/22 10:59	0.14
		2.82	\$ 70.25	12/15/22 16:36	12/15/22 12:57	(0.15)
\$2,227.26	14.07	23.28	\$ 724.52	12/15/22 14:02	12/16/22 17:17	1.14
\$1,490.00	10.00	7.85	\$ 253.87	12/13/22 15:14	12/14/22 15:52	1.03
		0.98	\$ 31.69	12/13/22 7:29	12/13/22 8:21	0.04
\$1,189.02	7.98	8.15	\$ 263.57	12/12/22 13:00	12/13/22 9:21	0.85
		1.18	\$ 34.22	12/9/22 11:39	12/9/22 12:04	0.02
\$1,233.72	8.28	5.28	\$ 184.80	12/8/22 13:39	12/9/22 8:20	0.78
\$2,145.60	14.40	14.64	\$ 424.56	12/6/22 8:04	12/6/22 14:12	0.26
		7.21	\$ 233.17	12/6/22 7:39	12/7/22 12:49	1.22
\$1,147.30	7.70	7.35	\$ 257.25	12/5/22 14:29	12/13/22 10:00	7.81
\$208.60	1.40	0.77	\$ 19.18	12/2/22 8:09	12/2/22 14:59	0.28
		2.78	\$ 80.62	12/1/22 15:01	12/2/22 9:52	0.79
\$402.30	2.70	2.70	\$ 87.32	11/30/22 10:33	12/5/22 13:39	5.13
\$2,033.85	13.65	12.50	\$ 367.60	11/30/22 7:16	12/2/22 7:52	2.03
						-
						-



Last Punch Date and Time	1st to Last	Invoice Date	Last to Invoice	Cycle Time	1 ITEM RO'S
12/14/22 10:52	1.98	12/15/22 14:07	1.14	17.21	No
12/6/22 11:43	1.03	12/28/22 6:33	21.78	6.90	No
12/20/22 9:04	3.81	12/21/22 9:34	1.02	27.92	No
12/29/22 10:23	0.07	12/29/22 10:48	0.02	0.12	Yes
12/30/22 12:16	1.21	12/30/22 13:11	0.04	2.81	No
12/27/22 11:52	0.06	12/27/22 15:31	0.15	0.22	Yes
12/27/22 7:32	4.60	12/27/22 11:25	0.16	4.77	No
12/21/22 16:02	0.05	12/21/22 16:10	0.01	0.07	Yes
12/21/22 8:47	0.03	12/21/22 11:41	0.12	0.15	Yes
12/30/22 14:45	3.25	12/30/22 15:46	0.04	9.35	No
12/20/22 13:54	1.12	12/21/22 11:17	0.89	2.15	No
12/15/22 15:46	0.12	12/16/22 12:14	0.85	0.82	Yes
12/22/22 8:03	5.62	12/30/22 17:00	8.37	15.12	No
12/15/22 9:28	0.73	12/16/22 12:09	1.11	2.87	No
12/13/22 9:21	0.04	12/13/22 12:38	0.14	0.21	Yes
12/13/22 18:00	0.36	12/15/22 14:54	1.87	3.08	Yes
12/9/22 13:15	0.05	12/12/22 7:30	2.76	2.83	Yes
12/9/22 13:00	0.19	12/12/22 8:57	2.83	3.80	Yes
12/8/22 15:47	2.07	12/9/22 9:14	0.73	3.05	No
12/8/22 12:39	0.99	12/9/22 7:21	0.78	2.99	No
12/16/22 14:48	3.20	12/19/22 0:00	2.38	13.40	No
12/2/22 15:45	0.03	12/5/22 15:11	2.98	3.29	No
12/2/22 13:06	0.13	12/2/22 14:09	0.04	0.96	No
12/6/22 7:20	0.74	12/19/22 12:51	13.23	19.10	Yes
12/6/22 14:12	4.26	12/7/22 13:15	0.96	7.25	No
	-		0.00	-	
	-		0.00	-	



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 2. Print file.

## REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: \_\_\_\_\_

DATE: \_\_\_\_\_

	<b>"C"</b>	\$2,111.97	÷	17.0	<b>BILLED HOUR =</b>	\$124.01	<b>AVERAG</b>
	<b>"M"</b>	\$2,498.73	÷	16.8	<b>BILLED HOUR =</b>	\$149.00	<b>AVERAG</b>
	<b>"R"</b>	\$28,490.97	÷	192.2	<b>BILLED HOUR =</b>	\$148.27	<b>AVERAG</b>
	<b>TOTAL</b>	\$33,101.67	÷	226.0	<b>TOTAL BHRs =</b>	\$146.49	<b>AVERAG</b>
<b>Projected CP E.L.R.</b>		\$149.00			<b>Difference</b>	<b>(\$2.51)</b>	

<b>TOTAL LABOR SALES</b>	\$33,101.67	÷	<b>TOTAL RO's</b>	25	=	\$1,324.07	<b>LABOR I</b>
<b>TOTAL BILLED HOURS</b>	226.0	÷	<b>TOTAL RO's</b>	25	=	9.04	<b>BILLED I</b>
<b>TOTAL C.O.L.</b>	\$5,887.44	÷	<b>TOTAL LABOR</b>	\$33,102	=	18%	<b>COST OI</b>
<b>1-ITEM ROs</b>	10	÷	<b>TOTAL RO's</b>	25	=	40%	<b>ONE ITE</b>
<b>Average Mileage</b>	254120						

<b>"C" BILLED HOURS</b>	17.0	÷	<b>TOTAL BHRs</b>	226.0	=	7.5%	<b>COMPET</b>
<b>"M" BILLED HOURS</b>	16.8	÷	<b>TOTAL BHRs</b>	226.0	=	7.4%	<b>MAINTEN</b>
<b>"R" BILLED HOURS</b>	192.2	÷	<b>TOTAL BHRs</b>	226.0	=	85.0%	<b>REPAIR</b>

<b>2022</b>	1	4.0%	<b>Peterbilt</b>	0	0%
<b>2021</b>	3	12.0%	<b>Kenworth</b>	0	0%

<b>2020</b>	<u>1</u>	<u>4.0%</u>
<b>2019</b>	<u>1</u>	<u>4.0%</u>
<b>2018</b>	<u>0</u>	<u>0.0%</u>
<b>Older</b>	<u>19</u>	<u>76.0%</u>
<b>TOTALS</b>	<u>25</u>	<u>100%</u>
<b>Estimates</b>		
<b>Estimate %</b>		

<b>Mack</b>	<u>17</u>	<u>71%</u>
<b>International</b>	<u>0</u>	<u>0%</u>
<b>Ford</b>	<u>1</u>	<u>4%</u>
<b>Western Star</b>	<u>0</u>	<u>0%</u>
<b>Volvo</b>	<u>3</u>	<u>13%</u>
<b>Hino</b>	<u>0</u>	<u>0%</u>
<b>Isuzu</b>	<u>0</u>	<u>0%</u>
<b>Other</b>	<u>3</u>	<u>13%</u>
<b>Total</b>	<u>24</u>	<u>100%</u>
		<u>96.0%</u>

**Days**  
**Days Open to First Punch** **2.01**

**Days**  
**Average Last Punch to Invoice** **2.57627778**

**Days**  
**Average First to Last Punch** **1.43069444**

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⌘E "C" E.L.R.

⌘E "M" E.L.R.

⌘E "R" E.L.R.

⌘E "CP" E.L.R.

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PER RO AVERAGE

HOURS PER RO AVERAGE

F SALE

EM ROs

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ITATIVE LABOR

NANCE LABOR

LABOR

*Days*

**Average Cycle Time** 6.0185833

