

PARTS, SERVICE AND BODY SHOP ACCOUNTS RECEIVABLE

Page Colm Line

Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note

Service Customer Pay	+	34,644	4	Month	42
Parts Repair Orders (ROs)	+	40,551	4	Month	55
Parts Wholesale	+	109,188	4	Month	58
Parts Counter Retail	+	15,749	4	Month	57
	+	0		Month	
	+	0		Month	
	+	0		Month	
	+	0		Month	
<i>Total Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales</i>	=	<u>200,132</u> A			

Parts, Service and Body Shop Accounts Receivable		41,400	1	Asset	8
<i>Total Current Month Parts, Service, and Body Shop Customer Labor and Parts Sales</i>	÷	<u>200,132</u> A			
Months' Supply of Parts, Service, and Body Shop Accounts Receivable	=	0.21			
Number of Days in the Month	×	30			
Days' Supply of Parts, Service, and Body Shop Accounts Receivable	=	<u>6</u>			Guide = 15 Days

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.

WARRANTY CLAIMS RECEIVABLE DAYS' SUPPLY

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Current Month Parts, Service, and Body Shop Warranty Sales. See Note

Service Warranty Sales	+	6,344	4	Month	43
Parts Warranty Sales	+	6,137	4	Month	56
Body Shop Parts Warranty Sales	+	0		Month	
Body Shop Service Warranty Sales	+	0		Month	
	+	0		Month	
	+	0		Month	
	+	0		Month	
	+	0		Month	
Total Current Month Parts, Service, and Body Shop Warranty Sales	=	12,481	A		

Warranty Claims Receivable		134	1	Asset	11
Total Current Month Parts, Service, and Body Shop Warranty Sales	÷	12,481	A		
Months' Supply of Warranty Claims Receivable	=	0.01			
Number of Days in the Month	×	30			
Days' Supply of Warranty Claims Receivable	=	0.3220895762			

Guide

Note: The extra lines allow you to customize for your operation.
 You need to go to the gross profit analysis section of your income statement where the detail of HOW you made your money resides.
 Your OEM may have a maintenance plan that runs through warranty.
 If you are selling a 3rd party extended service plan, this should be part of your customer receivables.

7.5 Days or 25% of Month
 15 Days or 50% of Month
 30 Days or 100% of Month



This calculation is in your workbook and it is below. This calculation is optional. We will discuss Vehicle Receivables during our live session but the calculation can be very misleading dependant what your operation "parks" in the account. Examples include fleet deals, dealer transfers and wholesale units at the auction not yet paid for.

VEHICLE RECEIVABLE DAYS' SUPPLY

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YTD New Vehicle Sales Dollars	6,402,689	2	YTD	1
YTD Pre-Owned Vehicle Sales Dollars	+ 17,077,243	2	YTD	1
YTD New and Pre-Owned Vehicle Sales Dollars	= 23,479,932			
Statement Month	÷ 11			
Avg YTD New and Pre-Owned Vehicle Sales Dollars	= 2,134,539 A			
Vehicle Receivable	289,341	1	Asset	4
Avg YTD New and Pre-Owned Vehicle Sales Dollars	÷ 2,134,539 A			
Months' Supply of Vehicle Receivable	= 0.136			
Number of Days in the Month	× 30			
Days' Supply of Vehicle Receivable	= 4.07			

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VEHICLE RECEIVABLES SHOULD NOT AGE !