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	26	3	431026		\$2,486.32	42.40	\$6,103.20	85.1

DATE: 16/01/23

GUESS in red

"Repair" LABOR	"R" Billed Hours	Cost Hours	Cost \$'s	RO Open Date	1st Punch Date and Time	Open to First
		7.25	\$ 36.25	10/10/22 22:00	10/10/2022 11:59	(0.42)
		1.50	\$ 7.50	10/26/22 12:00	10/26/2022 16:55	0.21
\$1,520.00	23.35	75.70	\$ 378.50	10/27/22 10:00	11/1/2022 14:40	5.19
\$1,709.89	29.31	39.00	\$ 195.00	10/11/22 11:00	10/13/2022 0:00	1.54
\$1,250.00	1.00	2.50	\$ 12.50	10/29/22 10:00	10/31/22 0:00	1.58
\$475.00	7.30	6.00	\$ 30.00	10/11/22 10:00	10/11/2022 17:24	0.31
		9.65	\$ 48.25	10/31/22 10:00	10/31/2022 9:39	(0.01)
\$97.50	1.50	3.50	\$ 17.50	10/18/22 10:00	10/18/2022 12:04	0.09
		10.55	\$ 52.75	9/20/22 10:00	9/25/22 0:00	4.58
\$200.00	3.08	8.00	\$ 40.00	10/31/22 10:00	11/2/22 0:00	1.58
		3.00	\$ 15.00	10/31/22 10:00	10/31/2022 9:57	(0.00)
		5.75	\$ 28.75	10/14/22 10:00	10/17/22 0:00	2.58
		5.75	\$ 28.75	10/25/22 10:00	10/27/22 0:00	1.58
		5.75	\$ 28.75	10/17/22 10:00	10/18/2022 9:33	0.98
		6.00	\$ 30.00	10/24/22 10:00	10/24/2022 15:10	0.22
\$682.50	10.50	11.50	\$ 57.50	9/22/22 10:00	9/26/22 0:00	3.58
		5.10	\$ 25.50	10/25/22 10:00	10/27/22 0:00	1.58
		4.50	\$ 22.50	10/31/22 10:00	11/1/22 0:00	0.58
		7.75	\$ 38.75	10/17/22 10:00	10/28/22 0:00	10.58
		2.30	\$ 11.50	10/24/22 10:00	10/25/22 0:00	0.58
\$390.00	6.00	6.00	\$ 30.00	10/27/22 10:00	10/27/2022 12:02	0.08
\$390.00	6.00	8.00	\$ 40.00	10/21/22 10:00	10/31/2022 11:31	10.06
		6.75	\$ 33.75	11/2/22 10:00	11/2/2022 11:02	0.04
		7.15	\$ 35.75	11/3/22 10:00	11/3/22 12:00	0.08
\$97.50	1.50	6.50	\$ 32.50	10/21/22 10:00	10/22/22 0:00	0.58
				11/3/22 10:00	11/3/2022 14:18	0.18
						-



**GUESS in red**

Last Punch Date and Time	1st to Last	Invoice Date	Last to Invoice	Cycle Time	1 ITEM RO'S
10/11/2022 15:29	1.15	11/1/22 18:25	21.12	21.85	No
11/1/2022 10:17	5.72	11/1/22 15:24	0.21	6.14	Yes
11/2/2022 14:29	0.99	11/4/22 16:00	2.06	8.25	No
11/2/2022 14:29	20.60	11/4/22 11:11	1.86	24.01	No
10/31/22 12:00	0.50	11/1/22 10:00	0.92	3.00	Yes
11/1/2022 10:30	20.71	11/2/22 10:24	1.00	22.02	No
11/2/2022 9:08	1.98	11/2/22 12:31	0.14	2.10	No
10/25/2022 15:50	7.16	11/2/22 14:49	7.96	15.20	No
11/1/22 0:00	37.00	11/2/22 10:00	1.42	43.00	No
11/2/22 12:00	0.50	11/3/22 10:00	0.92	3.00	No
10/31/2022 16:26	0.27	11/3/22 10:00	2.73	3.00	Yes
11/2/22 0:00	16.00	11/3/22 10:00	1.42	20.00	No
11/2/22 0:00	6.00	11/3/22 11:51	1.49	9.08	No
10/19/2022 17:48	1.34	11/3/22 12:54	14.80	17.12	No
11/2/2022 11:54	8.86	11/3/22 13:42	1.07	10.15	No
11/2/22 0:00	37.00	11/3/22 16:35	1.69	42.27	No
11/2/22 0:00	6.00	11/3/22 17:42	1.74	9.32	No
11/2/22 0:00	1.00	11/3/22 18:00	1.75	3.33	No
11/2/22 0:00	5.00	11/4/22 11:35	2.48	18.07	Yes
11/2/22 0:00	8.00	11/4/22 11:58	2.50	11.08	No
11/3/2022 9:37	6.90	11/4/22 13:15	1.15	8.14	Yes
10/31/2022 17:20	0.24	11/4/22 14:14	3.87	14.18	
11/3/2022 15:34	1.19	11/4/22 14:30	0.96	2.19	
11/4/22 0:00	0.50	11/4/22 15:45	0.66	1.24	
11/2/22 0:00	11.00	11/4/22 17:14	2.72	14.30	
11/4/2022 11:09	0.87	11/5/2022 9:13	0.92	1.97	
	-		0.00	-	

Estamos cobra



Printing Options: 1. Click on appropriate button (may take several seconds to execute).  
 2. Print file.

## REPAIR ORDER ANALYSIS RECAP

DEALERSHIP: \_\_\_\_\_

DATE: \_\_\_\_\_

<b>"C"</b>	\$2,486.32	÷	42.4	<b>BILLED HOUR</b> !=	\$58.64
<b>"M"</b>	\$6,103.20	÷	85.1	<b>BILLED HOUR</b> !=	\$71.72
<b>"R"</b>	\$6,812.39	÷	89.5	<b>BILLED HOUR</b> !=	\$76.08
<b>TOTAL</b>	\$15,401.91	÷	217.0	<b>TOTAL BHRs</b> =	\$70.96
<b>Projected CP E.L.R.</b>	\$65.00			<b>Difference</b>	\$5.96

<b>TOTAL LABOR SALES</b>	\$15,401.91	÷	<b>TOTAL RO's</b>	26	=	\$592.38
<b>TOTAL BILLED HOURS</b>	217.0	÷	<b>TOTAL RO's</b>	26	=	8.35
<b>TOTAL Cost.Of.Labor.</b>	\$1,277.25	÷	<b>TOTAL LABOR</b>	\$15,402	=	8%
<b>1-ITEM ROs</b>	5	÷	<b>TOTAL RO's</b>	26	=	19%
<b>Average KM</b>	431026					

<b>"C" BILLED HOURS</b>	42.4	÷	<b>TOTAL BHRs</b>	217.0	=	19.5%
<b>"M" BILLED HOURS</b>	85.1	÷	<b>TOTAL BHRs</b>	217.0	=	39.2%
<b>"R" BILLED HOURS</b>	89.5	÷	<b>TOTAL BHRs</b>	217.0	=	41.3%

MODEL YEAR MIX

Count

<u>Year</u>	<u>Count</u>	<u>%</u>
2022	2	7.7%
2021	0	0.0%
2020	1	3.8%
2019	0	0.0%
2018	0	0.0%
Older	1	3.8%
<b>TOTALS</b>	<b>4</b>	<b>15%</b>
Estimates		
Estimate %		

Freightliner	0
Peterbilt	0
Kenworth	25
Mack	0
International	1
Ford	0
Western Star	0
Volvo	0
Hino	0
Isuzu	0
Other	0
<b>Total</b>	<b>26</b>
	100.0%

**Days**  
**Days Open to First Punch** 1.85      otros: 0.5 dias

**Days**  
**Average Last Punch to Invoice** 3.05948293

**Days**  
**Average First to Last Punch** 7.94187221

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**AVERAGE "C" E.L.R.**  
**AVERAGE "M" E.L.R.**  
**AVERAGE "R" E.L.R.**  
**AVERAGE "CP" E.L.R.**

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<b>LABOR PER RO AVERAGE</b>		Guide Billed Hours
<b>BILLED HOURS PER RO AVERAGE</b>	Class 7	4-6
<b>COST OF SALE</b>	Class 8	7-9
<b>ONE ITEM ROs</b>		

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<b>COMPETITIVE LABOR</b>	20% mix
<b>MAINTENANCE LABOR</b>	30% mix
<b>REPAIR LABOR</b>	50% mix

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**Mix**

0%  
0%  
96%  
0%  
4%  
0%  
0%  
0%  
0%  
0%  
0%  
100%

*Days*

**Average Cycle Time** 12.846484

Otros: 8 días

Otros: 4.1 días

Otros 3.5 días

