

ANALYSIS FOR MONTH ENDING 12/31/2022 VENDOR = GM

	No. Of	%	VALUE	%	ON-HAND	R E C E I P T S					
	Parts				Piece	STOCKS			SPECIALS		
					Count	PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY						-----			-----		
ACTIVE PARTS	1381	8.8	104762.16	45.2	14249						
AUTO PHASE-OUT PARTS	9005	57.3	59136.19	25.5	9682						
DEALER PHASE-OUT PARTS	12	.1	578.52	.2	557						
MANUAL ORDER PARTS	7		5982.87	2.6	1410						
NON-STOCK PARTS	5324	33.8	61539.54	26.5	1675						
TOTAL INVENTORY	15729	100.0	231999.28	100.0	27573						
CLEAN CORES VALUE	726		8683.00		99						
INVENTORY WITH CLEAN CORES	0		240682.28		0						

INVENTORY BY GL

INV-PARTS & ACCESS GM	15498	98.5	216701.72	90.0	25382	COI GL: 242
INV GAS, OIL, GREASE	17	.1	8907.86	3.7	2085	COI GL: 244
INV TIRES	214	1.4	15072.70	6.3	106	COI GL: 243

SALES (AT COST)

ACTIVE PARTS	448	51.1	33356.64	30.9	1565	
AUTO PHASE-OUT PARTS	97	11.1	11879.03	11.0	127	
DEALER PHASE-OUT PARTS	1	.1	20.56		1	
MANUAL ORDER PARTS	4	.5	4701.40	4.4	1118	
NON-STOCK PARTS	326	37.2	57923.21	53.7	701	
TOTAL SALES (AT COST)	876	100.0	107880.84	100.0	3512	
TOTAL LOST SALES	12		833.44		21	
TOTAL EMERGENCY PURCHASES	0		0.00		0	
LEVEL OF SERVICE		98.6		99.2		

INVENTORY BY SOURCE

SRC 001 PRICE 6/7 AFTER MA	23	.1	671.53	.3	2219	2	2	0.00	1	1	8.32
SRC 100 GM AUTO/TRUCK COMB	7		0.00		0	0	0	0.00	0	0	0.00
SRC 101 GM AUTO/TRUCK COMB	11071	70.4	163236.68	70.4	5245	385	802	27414.29	447	702	58305.42
SRC 102 GM AUTO/TRUCK COMB	12	.1	1758.50	.8	5	2	2	837.84	1	1	512.35
SRC 103 GM AUTO/TRUCK COMB	69	.4	6308.00	2.7	137	8	14	1681.25	2	2	279.01
SRC 104 GM AUTO/TRUCK COMB	166	1.1	8669.40	3.7	206	19	28	1438.78	5	12	103.64
SRC 106 GM AUTO/TRUCK COMB	119	.8	8857.70	3.8	762	28	125	2527.39	1	1	14.15
SRC 111 PRICE 6/7 AFTER MA	45	.3	1823.69	.8	273	17	182	859.36	0	0	0.00
SRC 140 FACTORY ACCESSORIE	231	1.5	5358.30	2.3	55	23	24	3877.20	1	1	52.50
SRC 440 NON-FACTORY ACCESS	3		75.00		3	0	0	0.00	0	0	0.00
SRC 500 OIL	17	.1	8907.86	3.8	2085	6	948	4206.00	0	0	0.00
SRC 511 CABIN FILTER	37	.2	2812.53	1.2	138	12	37	783.20	0	0	0.00
SRC 700 TIRES	214	1.4	15072.70	6.5	106	15	49	8113.06	0	0	0.00
SRC 705 RUSTPROOF	4		-110.00		-22	8	44	220.00	0	0	0.00
SRC 800 AFTER MARKET	59	.4	8557.39	3.7	12691	3	257	245.90	0	0	0.00
SRC 900 FREIGHT	2		0.00		0	0	0	0.00	0	0	0.00
SRC 910 TIRE TAX	1		0.00		0	1	5	0.00	0	0	0.00
SRC 920 SHOP TOOLS	3649	23.2	0.00		3686	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 001 PRICE 6/7 AFTER MA	5	.5	275.10	.2	7	
SRC 101 GM AUTO/TRUCK COMB	738	80.3	82760.38	71.7	1331	
SRC 102 GM AUTO/TRUCK COMB	2	.2	1059.22	.9	2	
SRC 103 GM AUTO/TRUCK COMB	7	.8	1593.88	1.4	16	
SRC 104 GM AUTO/TRUCK COMB	28	3.0	2059.19	1.8	25	

AUTO/MATE, INC.

COMPANY: 02 MEMORIAL HIGHWAY CHEVROLET SOMERS

RUN DATE: 01/02/2023

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PARTS INVENTORY / POS

RUN TIME: 07:39

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INVENTORY MANAGEMENT REPORT

RUN BY: robertf

ANALYSIS FOR MONTH ENDING 12/31/2022 VENDOR = GM

SRC 106 GM AUTO/TRUCK COMB	26	2.8	2396.44	2.1	177
SRC 111 PRICE 6/7 AFTER MA	15	1.6	832.22	.7	166
SRC 140 FACTORY ACCESSORIE	32	3.5	5057.35	4.4	35
SRC 500 OIL	11	1.2	5703.09	4.9	1296
SRC 511 CABIN FILTER	15	1.6	671.54	.6	30
SRC 700 TIRES	17	1.8	11268.43	9.8	61
SRC 705 RUSTPROOF	4	.4	330.00	.3	66
SRC 800 AFTER MARKET	17	1.8	1398.09	1.2	207
SRC 900 FREIGHT	1	.1	0.00		-1
SRC 910 TIRE TAX	1	.1	0.00		5

SALES MOVEMENT

Month End Tot	1387	8.8	58688.51	25.3	10341
NO-SALE 1 TO 3 MONTHS	3259	20.7	72412.58	31.2	8582
NO-SALE 4 TO 6 MONTHS	2369	15.1	34723.94	15.0	995
NO-SALE 7 TO 9 MONTHS	2193	13.9	21311.28	9.2	449
NO-SALE 10 TO 12 MONTHS	2409	15.3	17470.02	7.5	449
NO-SALE 13 TO 15 MONTHS	183	1.2	12121.91	5.2	474
NO-SALE OVER 15 MONTHS	3929	25.0	15271.04	6.6	6283

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	0		0.00		0
PARTS PHASED OUT	407		338.97		13
PARTS DROPPED	720		0.00		0

ANALYSIS FOR MONTH ENDING 12/31/2022 VENDOR = GM

DataPoint	Description	
	Number of Parts on ROs	3011
	Number of Parts Filled OSF	2496
DP1	RO Off the Shelf Fill %	82.90 %
DP2	Total Idle Capital %	15.01 %
DP3	Negative On Hand	155.29
DP4	Parts with no Bin	22.02
DP5	Parts with no Cost	3650
DP6	Monthly Closing Inventory Value	231999.28
DP7	Lost Sales	833.44
DP8	True Turns $((R-S)*12/Y)*(V/100)$	2.5465

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	2251
B	Number of Stocking Parts Filled OSF	2171
C	RO Off the Shelf Fill % $(B/A)*100$	96.45 %
D	Value of Stocking Parts with MNS 6-11	1623.91
E	Value of Stocking Parts with MNS 12+	50.38
F	Value of Non-Stock Parts with MNS 3-5	11346.40
G	Value of Non-Stock Parts with MNS 6-8	30094.92
H	Value of Non-Stock Parts with MNS 9-11	16816.29
I	Value of Non-Stock Parts with MNS 12+	34779.25
J	Total Idle Capital % $((E+I)/Y)*100$	15.01 %
K	Number of Parts with Negative O.H.	6
L	Value of Parts with Negative O.H.	155.29
M	Number of Parts with No Bin	1
N	Value of Parts with No Bin	22.02
O	Number of Parts with No Cost	3650

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	12
Q	Value of Lost Sales	833.44

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	107880.84
S	Monthly Returns From Customers	2752.72
	Monthly Cycle Returns to Vendor	12546.16
	Decreasing Manual Onhand Adjustments	4639.13
	Increasing Manual Onhand Adjustments	6979.34
	Physical Inventory Adjustments (Net)	2127.59
T	Monthly Stock Order Receipts	52204.27
U	Monthly Receipts	111479.66
V	Stock Order Utilization $(T/U)*100$	46.83 %
W	Month Close Inventory - Stock Parts	104762.16
X	Month Close Inventory- Non-Stock Parts	127237.12
Y	Month Close Inventory - All Parts	231999.28

I/O Part Sales	53980.32
I/O Part Returns and Deletes	-5033.05

AUTO/MATE, INC.

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COMPANY: 02 MEMORIAL HIGHWAY CHEVROLET SOMERS

PARTS INVENTORY / POS

INVENTORY MANAGEMENT REPORT

RUN DATE: 01/02/2023

RUN TIME: 07:39

RUN BY: robertf

ANALYSIS FOR MONTH ENDING 12/31/2022

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	6309.36	4652.04	0.00	1657.32
2 WHOLESALE	17295.09	15336.06	0.00	1959.03
3 INTERNAL	4897.89	1511.03	0.00	3386.86
4 EMPLOYEE	107.58	97.78	0.00	9.80
5	0.00	0.00	0.00	0.00
6	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
8	0.00	0.00	0.00	0.00
TOTAL	28609.92	21596.91	0.00	7013.01
9 RO CUST PAY	139449.05	95207.59	0.00	44241.46
10 RO WARRANTY	11710.69	7859.29	0.00	3851.40
11 RO INTERNAL	26440.47	16859.39	0.00	9581.08
12 RO GMPP	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	201.19	182.87	0.00	18.32
14	0.00	0.00	0.00	0.00
15	0.00	0.00	0.00	0.00
TOTAL	177801.40	120109.14	0.00	57692.26