

Desk Manager(s)	Finance Manager(s)	Sales Consultant(s)
Jeremy Johnson	Chris Bennett	Mike Alexis
Ian Gillies	Renee Smith	Corey Vista
Jeffrey Burnett		Scott Zielinski
Howard Dixon Jr		Mike Scarborough
		Dwayne Fletcher
		Mike Morgan
		Tameria Wodrig
		Lamar Finney
		Court Humphrey
		John Runge
		Andrew Bonnonno







Unit #	Stock#	Year	Make	Model	Days in Stock	Acquisition Source	CP O	Advertised Price (Time of Sale)	Transaction Price	Advertised Price to Market % (Time of Sale)	Market Price at 100%	Transaction to Market (%)	Transactional Discount (\$)	Front-End Gross	Finance Gross
ex.	P123456	2015	Chevrolet	Equinox	30	Trade on New	No	\$ 15,000	\$ 13,800	95%	\$ 15,789	87%	\$ 1,200	\$1,500	\$500
1	J20731A	2020	Ram	1500	5	Trade on New	No	\$ 37,580	\$ 37,114	97%	\$ 38,742	96%	\$ 466	\$230	\$2,402
2	DXJ1329C	2019	Ram	1500	23	Trade on Used	No	\$ 37,990	\$ 37,979	98%	\$ 38,765	98%	\$ 11	\$453	\$1,796
3	J30118A	2020	Ford	Explorer	22	Trade on New	No	\$ 33,580	\$ 32,300	98%	\$ 34,265	94%	\$ 1,280	\$3,118	\$3,706
4	M12643A	2016	Honda	Pilot	45	Trade on Used	No	\$ 26,500	\$ 26,500	92%	\$ 28,804	92%	\$ -	\$461	\$100
5	J30124A	2021	Jeep	Gladiator	25	Trade on New	Yes	\$ 43,700	\$ 43,700	101%	\$ 43,267	101%	\$ -	\$2,897	\$4,611
6	M12650	2022	Ram	1500	25	Auction/Wholesale	Yes	\$ 70,000	\$ 70,000	95%	\$ 73,684	95%	\$ -	\$4,616	\$1,981
7	M12663	2013	Dodge	Grand Caravan	0	Street/Curb Buy	No	\$ 11,311	\$ 11,311	100%	\$ 11,311	100%	\$ -	\$172	\$278
8	J20663B	2016	Jeep	Wrangler	36	Trade on Used	No	\$ 22,940	\$ 22,859	97%	\$ 23,649	97%	\$ 81	\$2,558	\$3,438
9	J30317B	2017	Chevrolet	Equinox	14	Trade on Used	No	\$ 20,480	\$ 20,480	104%	\$ 19,692	104%	\$ -	\$4,431	\$2,945
10	J20707A	2019	Hyundai	Santa FE	47	Trade on New	No	\$ 24,200	\$ 24,200	103%	\$ 23,495	103%	\$ -	(\$114)	\$1,474
11	J20295A	2016	Ram	2500	234	Trade on New	No	\$ 54,300	\$ 54,306	102%	\$ 53,235	102%	\$ (6)	\$1,379	\$2,992
12	M12653A	2021	Chevrolet	Silverado 2500	18	Trade on Used	No	\$ 51,930	\$ 50,304	100%	\$ 51,930	97%	\$ 1,626	\$4,730	\$0
13	M12658A	2014	Jeep	Cherokee	11	Trade on Used	No	\$ 18,330	\$ 17,800	102%	\$ 17,971	99%	\$ 530	\$2,178	\$71
14	J30027B	2021	Jeep	Wrangler	60	Trade on Used	Yes	\$ 34,000	\$ 33,950	94%	\$ 36,170	94%	\$ 50	(\$1,737)	\$1,434
15	M12649	2013	Jeep	Wrangler	24	Street/Curb Buy	No	\$ 25,210	\$ 20,218	102%	\$ 24,716	82%	\$ 4,992	(\$2,292)	\$3,490
16	Dxj1338b	2013	Hyundai	Sonata	11	Trade on Used	No	\$ 16,290	\$ 14,824	96%	\$ 16,969	87%	\$ 1,466	\$1,583	\$2,856
17	J20436A	2022	Toyota	4 Runner	53	Trade on New	No	\$ 41,850	\$ 42,150	98%	\$ 42,704	99%	\$ (300)	\$768	\$2,101
18	J30320B	2018	Mercedes-Benz	GLC	85	Trade on Used	No	\$ 26,900	\$ 26,900	97%	\$ 27,732	97%	\$ -	(\$669)	\$2,517
19	J30087B	2016	Nissan	Versa Note	23	Trade on Used	No	\$ 14,250	\$ 9,000	105%	\$ 13,571	66%	\$ 5,250	\$18	\$703
20	J30019A	2017	Subaru	Crosstrek	37	Trade on New	No	\$ 18,950	\$ 19,000	105%	\$ 18,048	105%	\$ (50)	\$2,774	\$1,343
21	M12620	2016	Jeep	Wrangler	84	Street/Curb Buy	No	\$ 25,500	\$ 25,500	94%	\$ 27,128	94%	\$ -	\$1,396	\$2,019
22	J20434B	2017	Jeep	Grand Cherokee	15	Trade on Used	No	\$ 25,310	\$ 25,310	105%	\$ 24,105	105%	\$ -	(\$911)	\$441
23	J20611A	2021	Jeep	Renegade	21	Trade on New	Yes	\$ 27,890	\$ 27,094	101%	\$ 27,614	98%	\$ 796	\$1,454	\$0
24	J30101A	2011	Jeep	Grand Cherokee	20	Trade on Used	No	\$ 12,200	\$ 11,701	95%	\$ 12,842	91%	\$ 499	\$2,328	\$574
25	m12661	2017	Chevrolet	Tahoe	0	Auction/Wholesale	No	\$ 32,500	\$ 32,500	91%	\$ 35,714	91%	\$ -	\$1,413	\$2,019
26	M12593A	2018	Volkswagen	Tiguan	42	Trade on Used	No	\$ 17,090	\$ 16,045	102%	\$ 16,755	96%	\$ 1,045	\$4,079	\$4,968
27	M12652	2022	Jeep	Grand Cherokee L	13	Street/Curb Buy	Yes	\$ 48,240	\$ 49,563	100%	\$ 48,240	103%	\$ (1,323)	\$4,216	\$2,509
28	M12659	2019	Ram	1500	0	Auction/Wholesale	Yes	\$ 43,500	\$ 43,500	99%	\$ 43,939	99%	\$ -	\$1,572	\$727
29	M12660	2019	Dodge	Challenger	0	Auction/Wholesale	No	\$ 41,500	\$ 39,491	92%	\$ 45,109	88%	\$ 2,009	\$2,984	\$4,591
30	M12658	2018	Jeep	Grand Cherokee	0	Auction/Wholesale	No	\$ 27,500	\$ 27,500	98%	\$ 28,061	98%	\$ -	\$5,278	\$111
31	M12634	2021	Jeep	Cherokee	53	Auction/Wholesale	No	\$ 32,000	\$ 29,710	103%	\$ 31,068	96%	\$ 2,290	(\$865)	\$0
32	DXJ1329D	2015	Kia	Optima	4	Trade on Used	No	\$ 14,700	\$ 11,260	100%	\$ 14,700	77%	\$ 3,440	\$1,164	\$0
33	J20470A	2018	Ford	F-150	54	Trade on New	No	\$ 33,970	\$ 33,970	99%	\$ 34,313	99%	\$ -	(\$903)	\$4,445
34	J30317A	2022	Jeep	Compass	21	Trade on New	Yes	\$ 33,290	\$ 33,290	103%	\$ 32,320	103%	\$ -	\$4,524	\$4,963
35	M12656	2014	Ram	1500	1	Trade on Used	No	\$ 26,050	\$ 25,550	95%	\$ 27,421	93%	\$ 500	\$4,890	\$1,186
36	J30070A	2019	Dodge	Durango	33	Trade on New	No	\$ 31,740	\$ 29,000	103%	\$ 30,816	94%	\$ 2,740	\$940	\$1,801
37	J30034B	2019	Kia	Sportage	29	Trade on Used	No	\$ 19,310	\$ 19,310	103%	\$ 18,748	103%	\$ -	\$304	\$1,232

38	J30024A	2019	Jeep	Wrangler	56	Trade on New	No	\$	41,590	\$	43,350	97%	\$	42,876	101%	\$	(1,760)	\$2,226	\$735
39	M12657	2015	Chevrolet	Equinox	0	Trade on Used	No	\$	15,400	\$	15,400	102%	\$	15,098	102%	\$	-	\$2,002	\$1,270
40	DXj1329B	2021	Kia	Telluride	13	Trade on Used	No	\$	38,000	\$	38,000	101%	\$	37,624	101%	\$	-	\$3,795	\$4,431
41	DXJ1338A	2017	Jeep	Grand Cherokee	7	Trade on New	No	\$	29,410	\$	27,492	104%	\$	28,279	97%	\$	1,918	\$4,760	\$3,245
42	M12655	2019	Jeep	Wrangler	0	Auction/Wholesale	No	\$	27,864	\$	27,864	96%	\$	29,025	96%	\$	-	\$1,511	\$1,831
43	M12614A	2019	Ram	1500 Classic	25	Trade on Used	No	\$	32,470	\$	29,036	102%	\$	31,833	91%	\$	3,434	\$1,764	\$1,376
44	M12653A	2016	Ram	1500	0	Auction/Wholesale	No	\$	28,300	\$	28,300	103%	\$	27,476	103%	\$	-	\$991	\$595
45	J20631A	2017	Ford	Escape	13	Trade on New	No	\$	16,900	\$	15,700	105%	\$	16,095	98%	\$	1,200	(\$2,541)	\$1,548
46	DXJ1340C	2018	Nissan	Sentra	12	Trade on Used	No	\$	15,870	\$	15,801	114%	\$	13,921	114%	\$	69	\$649	\$1,411
47	J20434A	2020	Ram	2500	20	Trade on New	No	\$	56,310	\$	59,556	104%	\$	54,144	110%	\$	(3,246)	\$1,833	\$1,015
48	J20306B	2017	Chevrolet	Silverado 1500	41	Trade on Used	No	\$	31,450	\$	32,160	101%	\$	31,139	103%	\$	(710)	\$5,364	\$0
49	J30038A	2012	Toyota	Highlander	38	Trade on New	No	\$	14,500	\$	13,558	99%	\$	14,646	93%	\$	942	\$1,961	\$1,261
50	M12648	2021	Nissan	Rogue	0	Trade on Used	No	\$	32,200	\$	31,302	96%	\$	33,542	93%	\$	898	\$506	\$1,873
51	J20646A	2020	Jeep	Renegade	46	Trade on New	Yes	\$	23,540	\$	23,810	100%	\$	23,540	101%	\$	(270)	\$1,288	\$0
52	J20604A	2017	GMC	Acadia	7	Trade on New	No	\$	22,010	\$	22,010	104%	\$	21,163	104%	\$	-	\$3,261	\$1,921
53	J20314A	2017	Chevrolet	Suburban	6	Trade on New	No	\$	34,050	\$	31,900	108%	\$	31,528	101%	\$	2,150	(\$800)	\$0

## Scoreboard Totals

% Retailed of Non-Franchise Make	45%
Total # Retail Units	73
Avg. Days to Sale	25.8
Avg. Advertised Price (Time of Sale)	\$ 30,406
Avg. Transaction Price	\$ 30,705
Avg. Market Price at 100%	\$ 30,232
Avg. Price to Market % (Time of Sale)	101%
Avg. Transaction to Market	102%
Avg. Transactional Discount	\$ (299)
Avg. Front-End Gross	\$ 1,817
Avg. Finance Gross	\$ 2,019
PUVR	\$ 3,835
Total Gross (Units & PUVR)	\$ 279,967
GROI	174%
% with Trade	38%
Avg. Over/Under Allowance	(\$68)



## Scoreboard

(Click on the blue header to access the dropdown)

Desk Manager	Totals	Jeremy Johnson	Howard Dixon Jr
% Retailed of Non-New Franchise	45%	48%	42%
Total # Retail Units	73	31	19
Avg. Days to Sale	25.8	22.5	28.4
Avg. Advertised Price (Time of Sale)	\$ 30,406	\$ 31,958	\$ 29,893
Avg. Transaction Price	\$ 30,705	\$ 31,378	\$ 32,538
Avg. Market Price at 100%	\$ 30,232	\$ 32,094	\$ 29,359
Avg. Price to Market % (Time of Sale)	101%	100%	102%
Avg. Transaction to Market	102%	98%	111%
Avg. Transactional Discount	\$ (299)	\$ 580	\$ (2,645)
Avg. Front-End Gross	\$ 1,817	\$ 1,475	\$ 2,106
Avg. Finance Gross	\$ 2,019	\$ 1,969	\$ 2,085
PUVR	\$ 3,835	\$ 3,445	\$ 4,191
Total Gross (Units & PUVR)	\$ 279,967	\$ 106,793	\$ 79,637
GROI	174%	176%	163%
% with Trade	38%	26%	47%
Avg. Over/Under Allowance	-68	385	-748



n list, then scroll up to select your staff member for each column.)

Ian Gillies	Jeffrey Burnett		
44%	40%	#DIV/0!	#DIV/0!
18	5	0	0
28.0	29.2	#DIV/0!	#DIV/0!
\$ 31,146	\$ 20,074	#DIV/0!	#DIV/0!
\$ 30,739	\$ 19,444	#DIV/0!	#DIV/0!
\$ 31,314	\$ 20,077	#DIV/0!	#DIV/0!
99%	100%	#DIV/0!	#DIV/0!
98%	97%	#DIV/0!	#DIV/0!
\$ 406	\$ 630	#DIV/0!	#DIV/0!
\$ 2,191	\$ 1,484	#DIV/0!	#DIV/0!
\$ 2,208	\$ 1,387	#DIV/0!	#DIV/0!
\$ 4,399	\$ 2,872	#DIV/0!	#DIV/0!
\$ 79,179	\$ 14,358	#DIV/0!	#DIV/0!
184%	182%	#DIV/0!	#DIV/0!
56%	20%	#DIV/0!	#DIV/0!
177	0	#DIV/0!	#DIV/0!





## Scoreboard

(Click on the blue header to access the dropdown)

Sales Consultant	Totals	Mike Alexis	Corey Vista
% Retailed of Non-New Franchise	45%	71%	38%
Total # Retail Units	73	14	8
Avg. Days to Sale	25.8	27.6	24.6
Avg. Advertised Price (Time of Sale)	\$ 30,406	\$ 24,417	\$ 33,049
Avg. Transaction Price	\$ 30,705	\$ 23,564	\$ 32,773
Avg. Market Price at 100%	\$ 30,232	\$ 24,335	\$ 32,891
Avg. Price to Market % (Time of Sale)	101%	100%	100%
Avg. Transaction to Market	102%	97%	100%
Avg. Transactional Discount	\$ (299)	\$ 853	\$ 276
Avg. Front-End Gross	\$ 1,817	\$ 1,812	\$ 1,913
Avg. Finance Gross	\$ 2,019	\$ 1,708	\$ 2,049
PUVR	\$ 3,835	\$ 3,521	\$ 3,962
Total Gross (Units & PUVR)	\$ 279,967	\$ 49,292	\$ 31,694
GROI	174%	195%	177%
% with Trade	38%	21%	38%
Avg. Over/Under Allowance	-68	1,333	2,667



*n list, then scroll up to select your staff member for each column.)*

Scott Zielinski	Mike Scarborough	Dwayne Fletcher	Mike Morgan
36%	57%	17%	60%
14	7	6	5
17.1	23.7	62.5	25.4
\$ 36,465	\$ 21,784	\$ 40,660	\$ 22,879
\$ 35,604	\$ 20,848	\$ 39,789	\$ 32,853
\$ 36,764	\$ 21,377	\$ 40,404	\$ 23,508
99%	102%	101%	97%
97%	98%	98%	140%
\$ 861	\$ 937	\$ 871	\$ (9,974)
\$ 2,174	\$ 2,055	\$ 833	\$ 1,868
\$ 2,464	\$ 2,103	\$ 2,788	\$ 1,404
\$ 4,638	\$ 4,158	\$ 3,621	\$ 3,272
\$ 64,936	\$ 29,108	\$ 21,725	\$ 16,361
275%	303%	52%	141%
36%	29%	67%	40%
945	50	-981	-3,000

Tameria Wodrig	Lamar Finney	Court Humphrey	John Runge
33%	0%	50%	0%
6	4	4	1
11.5	20.5	38.5	13.0
\$ 32,080	\$ 20,240	\$ 30,185	\$ 48,240
\$ 31,359	\$ 24,046	\$ 29,832	\$ 49,563
\$ 31,219	\$ 19,967	\$ 30,003	\$ 48,240
103%	101%	101%	100%
100%	120%	99%	103%
\$ 721	\$ (3,806)	\$ 354	\$ (1,323)
\$ 1,586	\$ 1,788	\$ 1,526	\$ 4,216
\$ 1,149	\$ 1,226	\$ 3,034	\$ 2,509
\$ 2,735	\$ 3,014	\$ 4,560	\$ 6,725
\$ 16,410	\$ 12,054	\$ 18,241	\$ 6,725
273%	220%	143%	376%
33%	75%	25%	100%
-1,617	-1,518	-2,000	1,000

Andrew Bonnonno			
75%	#DIV/0!	#DIV/0!	#DIV/0!
4	0	0	0
19.0	#DIV/0!	#DIV/0!	#DIV/0!
\$ 37,413	#DIV/0!	#DIV/0!	#DIV/0!
\$ 37,188	#DIV/0!	#DIV/0!	#DIV/0!
\$ 38,310	#DIV/0!	#DIV/0!	#DIV/0!
98%	#DIV/0!	#DIV/0!	#DIV/0!
97%	#DIV/0!	#DIV/0!	#DIV/0!
\$ 225	#DIV/0!	#DIV/0!	#DIV/0!
\$ 1,447	#DIV/0!	#DIV/0!	#DIV/0!
\$ 1,908	#DIV/0!	#DIV/0!	#DIV/0!
\$ 3,355	#DIV/0!	#DIV/0!	#DIV/0!
\$ 13,421	#DIV/0!	#DIV/0!	#DIV/0!
171%	#DIV/0!	#DIV/0!	#DIV/0!
50%	#DIV/0!	#DIV/0!	#DIV/0!
0	#DIV/0!	#DIV/0!	#DIV/0!

























## Scoreboard

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Finance Manager	Totals	Chris Bennett	Renee Smith
% Retailed of Non-New Franchise	45%	42%	49%
Total # Retail Units	73	36	37
Avg. Days to Sale	25.8	27.4	24.3
Avg. Advertised Price (Time of Sale)	\$ 30,406	\$ 31,941	\$ 28,913
Avg. Transaction Price	\$ 30,705	\$ 31,226	\$ 30,198
Avg. Market Price at 100%	\$ 30,232	\$ 31,900	\$ 28,875
Avg. Price to Market % (Time of Sale)	101%	100%	100%
Avg. Transaction to Market	102%	98%	105%
Avg. Transactional Discount	\$ (299)	\$ 715	\$ (1,285)
Avg. Front-End Gross	\$ 1,817	\$ 1,613	\$ 2,015
Avg. Finance Gross	\$ 2,019	\$ 1,805	\$ 2,226
PUVR	\$ 3,835	\$ 3,418	\$ 4,241
Total Gross (Units & PUVR)	\$ 279,967	\$ 123,051	\$ 156,916
GROI	174%	144%	208%
% with Trade	38%	0%	0%
Avg. Over/Under Allowance	-68	11	-118







## Scoreboard

CPO	Totals	Yes
Total # Retail Units	73	9
Avg. Days to Sale	25.8	26.7
Avg. Advertised Price (Time of Sale)	\$ 30,406	\$ 41,799
Avg. Transaction Price	\$ 30,705	\$ 41,882
Avg. Market Price at 100%	\$ 30,232	\$ 41,883
Avg. Price to Market % (Time of Sale)	101%	100%
Avg. Transaction to Market	102%	100%
Avg. Transactional Discount	\$ (299)	\$ (83)
Avg. Front-End Gross	\$ 1,817	\$ 2,119
Avg. Finance Gross	\$ 2,019	\$ 2,338
PUVR	\$ 3,835	\$ 4,457
Total Gross (Units & PUVR)	\$ 279,967	\$ 40,116
GROI	174%	144%
% with Trade	38%	78%
Avg. Over/Under Allowance	-68	318



No	
	64
	25.7
\$	29,133
\$	29,133
\$	28,747
	101%
	101%
\$	(329)
\$	1,774
\$	1,974
\$	3,748
\$	239,851
	180%
	33%
	-196

## Scoreboard

Same Brand as New	Totals	Yes	No
Total # Retail Units	73	40	33
Avg. Days to Sale	25.8	25.9	25.7
Avg. Advertised Price (Time of Sale)	\$ 30,406	\$ 33,510	\$ 27,548
Avg. Transaction Price	\$ 30,705	\$ 33,309	\$ 27,548
Avg. Market Price at 100%	\$ 30,232	\$ 33,464	\$ 26,613
Avg. Price to Market % (Time of Sale)	101%	100%	104%
Avg. Transaction to Market	102%	100%	104%
Avg. Transactional Discount	\$ (299)	\$ 201	\$ (904)
Avg. Front-End Gross	\$ 1,817	\$ 1,730	\$ 1,921
Avg. Finance Gross	\$ 2,019	\$ 2,048	\$ 1,982
PUVR	\$ 3,835	\$ 3,779	\$ 3,904
Total Gross (Units & PUVR)	\$ 279,967	\$ 151,142	\$ 128,825
GROI	174%	158%	198%
% with Trade	38%	40%	36%
Avg. Over/Under Allowance	-68	-262	192



## Scoreboard

Source	Totals	Trade on New	Trade on Used
Total # Retail Units	73	31	25
% of Retail Units	100%	42%	34%
% Retailed of Non-New Franchise	45%	45%	68%
Avg. Days to Sale	25.8	34.1	23.3
Avg. Transaction Price	\$ 30,705	\$ 34,544	\$ 24,933
Avg. Transaction to Market %	102%	134%	96%
Avg. Transactional Discount	\$ (299)	\$ (1,862)	\$ 818
Avg. Front End Gross	\$ 1,817	\$ 1,832	\$ 1,902
Avg. Finance Gross	\$ 2,019	\$ 2,429	\$ 1,559
PUVR	\$ 3,835	\$ 4,261	\$ 3,461
Total Gross (Units & PUVR)	\$ 279,967	\$ 132,100	\$ 86,524
GROI	174%	130%	214%
% with Trade	38%	45%	36%
Avg. Over/Under Allowance	-68	-250	-106



Street/Curb buy	Auction/wholesale	Loaner	LBO customer
6	11	0	0
8%	15%	0%	0%
17%	9%	#DIV/0!	#DIV/0!
26.3	7.8	#DIV/0!	#DIV/0!
\$ 28,595	\$ 34,153	#DIV/0!	#DIV/0!
98%	95%	#DIV/0!	#DIV/0!
\$ 612	\$ 1,072	#DIV/0!	#DIV/0!
\$ 1,087	\$ 1,975	#DIV/0!	#DIV/0!
\$ 2,254	\$ 1,779	#DIV/0!	#DIV/0!
\$ 3,341	\$ 3,754	#DIV/0!	#DIV/0!
\$ 20,045	\$ 41,298	#DIV/0!	#DIV/0!
160%	506%	#DIV/0!	#DIV/0!
33%	27%	#DIV/0!	#DIV/0!
-868	1,433	#DIV/0!	#DIV/0!

BO OEM/Leasing	Central Fleet (Enterprise, etc)	Other
0	0	0
0%	0%	0%
#DIV/0!	#DIV/0!	#DIV/0!

## Scoreboard

Age	Totals	0-30 days	31-45 days
Total # Retail Units	73	41	9
% of Retail Units	100%	56%	12%
% Retailed of Non-New Franchise	45%	44%	67%
Avg. Days to Sale	25.8	16.0	38.4
Avg. Transaction Price	\$ 30,705	\$ 31,157	\$ 24,104
Avg. Transaction to Market %	102%	124%	98%
Avg. Transactional Discount	\$ (299)	\$ (854)	\$ 450
Avg. Front End Gross	\$ 1,817	\$ 1,968	\$ 2,625
Avg. Finance Gross	\$ 2,019	\$ 2,085	\$ 2,178
PUVR	\$ 3,835	\$ 4,053	\$ 4,804
Total Gross (Units & PUVR)	\$ 279,967	\$ 166,186	\$ 43,232
GROI	174%	293%	187%
% with Trade	38%	39%	44%
Avg. Over/Under Allowance	-68	-574	1,000



46-60 days	61-90 days	90+ days
8	3	1
11%	4%	1%
50%	67%	0%
52.3	77.0	234.0
\$ 36,374	\$ 29,133	\$ 54,306
99%	96%	102%
\$ 1	\$ 333	\$ (6)
\$ 610	\$ 912	\$ 1,379
\$ 1,919	\$ 1,720	\$ 2,992
\$ 2,529	\$ 2,632	\$ 4,371
\$ 20,231	\$ 7,897	\$ 4,371
48%	42%	12%
38%	0%	100%
0	#DIV/0!	-500