







MAZDA PALM BEACH  
 MONTHLY SUMMARY REPORT

Sort Source: 100

NBR OF PARTS PERCENT PARTS PIECES PERCENT PARTS COST PERCENT TRANS COUNT

Gross Sales 79 6.89 620 23,176.15 23,176.15 100.00 394  
 Regular 79 100.00 620 100.00 394  
 No History  
 Drop Ship  
 Wholesale  
 Wholesale No History  
 Wholesale Drop Ship  
 Warranty  
 Warranty No History  
 Warranty Drop Ship  
 Lost Sales

Return Sales 29 2.53 197 3,450.19 3,450.19 100.00 57  
 Regular 29 100.00 197 100.00 57  
 No History  
 Defective  
 Wholesale  
 Wholesale No History  
 Wholesale Defective  
 Warranty  
 Warranty No History  
 Warranty Defective  
 Receipts

59 5.15 332 16,255.83 16,255.83 177  
 Stockorders  
 Supplemental Orders  
 Customer Orders  
 Emergency Purchases  
 Other Receipts

38 64.40 229 68.97 9,107.36 56.02 49  
 Overages

Net Adjustments Plus Minus  
 Factory Returns 2 0.17 6 -648.00 2  
 Net Appreciation 12 1.04 49 5.17 227.96 25  
 Positive 9 75.00 49 100.00 244.36 14  
 Negative 3 25.00 -16.40 11  
 Parts Updated With Cost 2 0.17 1 34.89 2  
 Parts With Comments

Misc & Sublet Items  
 Gross Sales  
 Lost Sales  
 Return Sales  
 Parts Not On File, But Sold  
 Gross Sales 306  
 Lost Sales 26  
 Return Sales 3,152.48 14

226 33,968.77 33,968.77



Sort Source: 101

Gross Sales		NBR OF PARTS		PARTS COST		TRANS COUNT	
PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT
842	9.73	2,752	173,620.06	2,233	2,233	842	100.00
842	100.00	2,752	173,620.06	2,233	2,233	842	100.00
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Loss Sales	0.06	9	281.45	7			
Return Sales	2.84	625	44,864.22	420			
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	8.03	2,075	118,219.85	981			
Stockorders							
Supplental Orders	81.87	1,810	80,105.67	781			
Customer Orders							
Emergency Purchases	2.44	8	1,226.22	25			
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	0.60	57	-5,979.02	53			
Net Appreciation	8.78	1,104	5,356.70	4,820			
Positive	95.13	1,100	5,887.07	4,807			
Negative	4.86	4	-530.37	13			
Parts Updated With Cost	0.02	1	27.31	2			
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
11			995.49	11			
Return Sales							
5			373.64	5			

Sort Source: 914

NBR OF PARTS PERCENT PARTS PIECES PERCENT PARTS COST PERCENT

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144 70.83 2,677 99.73 26,716.43

102 25.69 7 0.26 1,289.00

37 2.77 4 4.82

NS Parts 1,289.00

MO Parts 26,716.43

AP Parts 1,289.00

DP Parts 26,716.43

SP Parts 1,289.00

DEL Parts 26,716.43

1 0.69

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

9

Parts Added

1 0.69

Active Parts

1 100.00

NS Parts

MO Parts

AP Parts

DP Parts

SP Parts

Parts & Memos Deleted

13

Inventory Movement - Sales

0 to 3 Months 32.63

4 to 6 Months 11.80

7 to 12 Months 16.66

Over 12 Months 25.00

New Parts No Sales 13.88

20

Inventory Movement - Receipts

0 to 3 Months 33.33

4 to 6 Months 13.19

7 to 12 Months 17.36

Over 12 Months 25.00

New Parts No Receipts 11.11

16

Outstanding Orders  
Stockorders  
Supplemental Orders  
Customer Orders  
Backorders  
Stockorder Backorders  
Supplementl Backorders  
Customer Backorders  
Outstanding Forced Orders

Inventory Movement - Receipts  
0 to 3 Months  
4 to 6 Months  
7 to 12 Months  
Over 12 Months  
New Parts No Sales

Inventory Movement - Sales  
0 to 3 Months  
4 to 6 Months  
7 to 12 Months  
Over 12 Months  
New Parts No Sales

Parts & Memos Deleted  
Active Parts  
NS Parts  
MO Parts  
AP Parts  
DP Parts  
SP Parts

Parts With Negative On-Hand  
Core/Exchange  
Memos On File  
Parts Added  
Active Parts  
NS Parts  
MO Parts  
AP Parts  
DP Parts  
SP Parts  
DEL Parts

MAZDA PALM BEACH  
MONTHLY SUMMARY REPORT

14DEC2022 14:31:13  
30NOV2022 Month End NOV 2022

Sort Source: 914

MZDA PALM BEACH  
MONTHLY SUMMARY REPORT

14DEC2022 14:31:13  
30NOV2022 Month End NOV 2022

MBR OF PARTS PERCENT PARTS PIECES PERCENT PARTS COST PERCENT TRANS COUNT

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Gross Sales 26 18.05 3,401 27,751.23 686  
Regular 26 100.00 3,401 100.00 686

No History  
Drop Ship  
Wholesale  
Wholesale No History  
Wholesale Drop Ship  
Warranty  
Warranty No History  
Warranty Drop Ship

2 1.38 4 785.00 2  
Lost Sales

10 6.94 374 6,198.77 82  
Return Sales  
Regular 10 100.00 374 100.00 82  
No History  
Defective  
Wholesale  
Wholesale No History  
Wholesale Defective  
Warranty  
Warranty No History  
Warranty Defective

23 15.97 2,828 23,260.51 51  
Receipts  
Stockorders  
Supplemental Orders  
Customer Orders  
Emergency Purchases  
Other Receipts

3 13.04 2 41.98 8  
Overages  
Net Adjustments 1 0.69 17 -81.43 1  
Plus  
Minus 1 100.00 17 100.00 1  
Factory Returns 4 2.77 13 -1,906.00 4  
Net Appreciation 9 6.25 2,473 92.37 19  
Positive 5 55.55 23 67.98 13  
Negative 4 44.44 2,450 99.06 6

1 0.69 2 506.00 1  
Parts Updated With Cost  
Parts With Comments

Misc & Sublet Items  
Gross Sales  
Lost Sales  
Return Sales  
Parts Not On File, But Sold  
Gross Sales  
Lost Sales  
Return Sales  
80 5,950.84 20  
3 366.00 2  
Return Sales

MAZDA PALM BEACH  
MONTHLY SUMMARY REPORT

Grand Total		NBR OF PARTS		PERCENT		PARTS PIECES		PERCENT		PARTS COST		PERCENT	
Inventory Balance													
Active Parts	9,937	63.08	8,090	97.95	238,706.98	95.07	11,260.97	4.71	0.20				
NS Parts	3,261	32.81	160	1.93	500.60	0.20							
AP Parts	392	3.94	9	0.10									
DP Parts													
SP Parts													
DEL Parts	15	0.15											
Parts with No Cost													
	6	0.06											
Parts with Negative On-Hand													
	96	0.96	121		-19,503.22								
Core/Exchange													
	7	0.07	7	0.08	485.00								
Memos On File													
	2,226												
Parts Added													
Active Parts	199	2.00	42	0.50	3,488.43	1.46	2,054.99	58.90	1.46				
NS Parts	13	6.53	25	59.52	2,054.99	58.90	1,433.44	41.09					
MO Parts	186	93.46	17	40.47	1,433.44	41.09							
AP Parts													
DP Parts													
SP Parts													
Parts & Memos Deleted													
	297												
Inventory Movement - Sales													
0 to 3 Months	2,406	24.21	6,777	82.05	158,056.81	66.21	28,342.80	11.87	66.21				
4 to 6 Months	1,126	11.33	550	6.65	28,342.80	11.87	29,323.05	12.28	11.87				
7 to 12 Months	1,843	18.54	553	6.69	29,323.05	12.28	7,745.68	3.24	12.28				
Over 12 Months	3,382	34.03	182	2.20	7,745.68	3.24	15,238.64	6.38	6.38				
New Parts No Sales	1,180	11.87	197	2.38	15,238.64	6.38							
Inventory Movement - Receipts													
0 to 3 Months	2,306	23.20	5,392	65.28	155,120.03	64.98	40,554.61	16.98	64.98				
4 to 6 Months	1,204	12.11	1,025	12.41	40,554.61	16.98	29,718.71	12.44	16.98				
7 to 12 Months	1,975	19.87	640	7.74	29,718.71	12.44	12,808.85	5.36	12.44				
Over 12 Months	3,437	34.58	1,195	14.46	12,808.85	5.36	504.78	0.21	5.36				
New Parts No Receipts	1,015	10.21	7	0.08	504.78	0.21							
Outstanding Orders													
Outstanding Orders	126	1.26	193		43,069.19	33.39							
Stockorders	70	55.55	121	62.69	14,383.41	33.39							
Supplemental Orders													
Customer Orders													
Backorders	61	48.41	72	37.30	28,685.78	66.60							
Stockorder Backorders	61	48.41	72	37.30	28,685.78	66.60							
Supplementl Backorders													
Customer Backorders													
Outstanding Forced Orders													

MAZDA PALM BEACH  
MONTHLY SUMMARY REPORT

Grand Total

NBR OF PARTS		PARTS PIECES		PARTS COST		TRANS COUNT	
PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT	PERCENT
947	9.53	6,773	6.773	224,547.44	224,547.44	3,313	3,313
947	100.00	6,773	100.00	224,547.44	224,547.44	3,313	3,313
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8	0.08	13	0.196	1,066.45	1,066.45	9	9
285	2.86	1,196	1.196	54,513.18	54,513.18	559	559
285	100.00	1,196	100.00	54,513.18	54,513.18	559	559
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No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
8	0.08	13	0.196	1,066.45	1,066.45	9	9
285	2.86	1,196	1.196	54,513.18	54,513.18	559	559
285	100.00	1,196	100.00	54,513.18	54,513.18	559	559
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No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
777	7.81	5,235	5.235	157,736.19	157,736.19	1,209	1,209
569	73.23	1,810	34.57	80,105.67	80,105.67	781	781
569	100.00	1,810	100.00	80,105.67	80,105.67	781	781
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Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
47	6.04	114	2.17	8,416.67	8,416.67	161	161
204	26.25	3,311	63.24	69,213.85	69,213.85	267	267
204	100.00	3,311	100.00	69,213.85	69,213.85	267	267
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Overages							
Net Adjustments							
1	0.01	17	0.32	-81.43	-81.43	1	1
1	100.00	17	100.00	-81.43	-81.43	1	1
1	100.00	17	100.00	-81.43	-81.43	1	1
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Plus							
Minus							
58	0.58	76	1.42	-8,533.02	-8,533.02	59	59
781	7.85	3,626	6.82	5,527.73	5,527.73	4,864	4,864
737	94.36	1,172	22.17	6,199.41	6,199.41	4,834	4,834
44	5.63	2,454	45.63	-671.68	-671.68	30	30
44	100.00	2,454	100.00	-671.68	-671.68	30	30
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Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
8	0.08	13	0.24	1,066.45	1,066.45	9	9
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285	100.00	1,196	100.00	54,513.18	54,513.18	559	559
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