

COMPANY: 01 TEAM CHEVROLET BUICK GMC
 PARTS INVENTORY / POS
 INVENTORY MANAGEMENT REPORT

ANALYSIS FOR MONTH ENDING 12/31/2022 VENDOR = GM

No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
					STOCKS		SPECIALS			
					PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value

INVENTORY

ACTIVE PARTS	1632	13.7	153114.29	43.8	15855					
AUTO PHASE-OUT PARTS	6082	50.9	105327.74	30.2	1956					
DEALER PHASE-OUT PARTS	0		0.00		0					
MANUAL ORDER PARTS	17	.1	25064.69	7.2	2296					
NON-STOCK PARTS	4207	35.2	65722.86	18.8	3386					
TOTAL INVENTORY	11938	100.0	349229.58	100.0	23493					
CLEAN CORES VALUE	718		7280.00		123					
INVENTORY WITH CLEAN CORES	0		356509.58		0					

INVENTORY BY GL

INV-PARTS & ACCESS	11622	97.4	329336.30	92.4	20295	COI GL: 242				
TIRES(GM)	307	2.6	14838.50	4.2	81	COI GL: 243				
INV-G.O.G.	9	.1	12334.78	3.5	3117	COI GL: 244				

SALES (AT COST)

ACTIVE PARTS	509	57.7	63976.68	41.1	5077					
AUTO PHASE-OUT PARTS	94	10.7	13986.28	9.0	173					
DEALER PHASE-OUT PARTS	0		0.00		0					
MANUAL ORDER PARTS	14	1.6	7164.40	4.6	472					
NON-STOCK PARTS	265	30.0	70565.00	45.3	1196					
TOTAL SALES (AT COST)	882	100.0	155692.36	100.0	6918					
TOTAL LOST SALES	0		0.00		0					
TOTAL EMERGENCY PURCHASES	172		54085.70		307					
LEVEL OF SERVICE		80.5		65.3						

INVENTORY BY SOURCE

SRC 100 GM MAIN PARTS	51	.4	26457.06	7.6	1175	9	588	6401.82	0	0	0.00
SRC 101 GM STATE CODE 01 P	49	.4	2245.83	.6	82	0	0	0.00	17	22	251.57
SRC 102 GM RIM STATE CODE	1334	11.2	84881.20	24.3	2968	336	1000	18071.82	102	202	8241.90
SRC 103 GM STATE CODE 03 P	5		43.89		7	0	0	0.00	0	0	0.00
SRC 104 GM RIM STATE CODE	547	4.6	28280.77	8.1	778	0	0	0.00	17	23	1763.80
SRC 105 GM RIM STATE CODE	266	2.2	16238.60	4.6	542	4	4	158.66	5	13	2549.00
SRC 106 GM STATE CODE 06 P	3		113.22		3	0	0	0.00	0	0	0.00
SRC 107 GM STATE CODE 07 P	61	.5	768.40	.2	35	0	0	0.00	2	2	173.76
SRC 108 GM STATE CODE 08 P	2		0.00		0	0	0	0.00	0	0	0.00
SRC 109 GM STATE CODE 09 P	585	4.9	20465.44	5.9	474	1	1	73.26	10	10	857.49
SRC 119 GM NS SPO 3-9 PHAS	3907	32.7	-9395.60	2.7	-1055	83	204	11458.09	315	445	40917.38
SRC 120 GM FLAT PRICED PAR	75	.6	6910.91	2.0	11287	11	138	1774.77	1	1	18.59
SRC 121 GM X PERFORMANCE P	12	.1	0.00		0	0	0	0.00	0	0	0.00
SRC 125 GM D,E,F POWERTRAI	32	.3	0.00		0	0	0	0.00	2	2	7765.92
SRC 126 GM G,H,I POWERTRAI	55	.5	-2711.63	.8	-1	0	0	0.00	4	4	10981.09
SRC 151 GM 8.800 CHEMICALS	105	.9	10312.70	3.0	1518	4	37	472.19	2	19	258.59
SRC 152 GM ACCESSORIES	438	3.7	14883.29	4.3	104	5	9	4845.00	16	16	1252.50
SRC 153 GM AC DELCO BATTER	35	.3	6071.22	1.7	53	3	7	1120.00	1	1	190.00
SRC 158 GM 5.880 OE TIRES	287	2.4	14800.22	4.2	74	8	28	5337.68	15	30	5183.08
SRC 160 GM B,J,K FASCIA GR	114	1.0	482.52	.1	2	0	0	0.00	4	4	1254.86
SRC 161 GM M CPVP COLLISIO	480	4.0	13367.03	3.8	70	8	8	1392.55	20	22	3966.49
SRC 162 GM W COLLISION ACT	574	4.8	15224.32	4.4	331	12	13	698.08	15	28	632.72
SRC 170 GM CSO RETURN IN P	15	.1	377.57	.1	70	0	0	0.00	0	0	0.00
SRC 175 GM SPO WITH ON HAN	414	3.5	57796.72	16.5	1044	4	101	195.10	15	18	419.38
SRC 181 GM PARTS ON DELETE	2422	20.3	-3347.20	1.0	-38	1	1	27.58	34	40	1801.23

ANALYSIS FOR MONTH ENDING 12/31/2022 VENDOR = GM

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			SPECIALS					
						STOCKS			PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
						PT Ct.	Pc. Ct.	Value						
SRC 243 TIRES	20	.2	38.28		7	8	68	236.64	1	6	20.88			
SRC 244 OIL	9	.1	12334.78	3.5	3117	9	2136	7789.80	0	0	0.00			
SRC 900 NON-GM WITH FLAT P	41	.3	32590.04	9.3	846	12	352	19623.40	0	0	0.00			

SALES (AT COST) BY SOURCE

SRC 100 GM MAIN PARTS	18	2.0	4158.47	2.3	801						
SRC 101 GM STATE CODE 01 P	11	1.2	651.30	.4	20						
SRC 102 GM RIM STATE CODE	381	42.9	32343.84	18.0	1486						
SRC 104 GM RIM STATE CODE	23	2.6	2891.61	1.6	23						
SRC 105 GM RIM STATE CODE	11	1.2	357.20	.2	13						
SRC 106 GM STATE CODE 06 P	1	.1	18.85		1						
SRC 109 GM STATE CODE 09 P	12	1.4	748.96	.4	12						
SRC 119 GM NS SPO 3-9 PHAS	227	25.6	47218.40	26.2	353						
SRC 120 GM FLAT PRICED PAR	33	3.7	2725.39	1.5	817						
SRC 125 GM D,E,F POWERTRAI	2	.2	11465.92	6.4	2						
SRC 126 GM G,H,I POWERTRAI	6	.7	27773.35	15.4	6						
SRC 151 GM 8.800 CHEMICALS	14	1.6	1717.97	1.0	214						
SRC 152 GM ACCESSORIES	23	2.6	5538.75	3.1	27						
SRC 153 GM AC DELCO BATTER	6	.7	2824.00	1.6	19						
SRC 158 GM 5.880 OE TIRES	17	1.9	8887.81	4.9	49						
SRC 160 GM B,J,K FASCIA GR	4	.5	1578.07	.9	4						
SRC 161 GM M CPVP COLLISIO	23	2.6	6030.87	3.4	26						
SRC 162 GM W COLLISION ACT	22	2.5	1461.27	.8	42						
SRC 175 GM SPO WITH ON HAN	24	2.7	3215.23	1.8	166						
SRC 181 GM PARTS ON DELETE	4	.5	500.26	.3	4						
SRC 243 TIRES	1	.1	240.12	.1	69						
SRC 244 OIL	6	.7	8655.92	4.8	2500						
SRC 900 NON-GM WITH FLAT P	19	2.1	8994.65	5.0	256						

SALES MOVEMENT

Month End Tot	1184	9.9	121370.90	34.8	18274
NO-SALE 1 TO 3 MONTHS	1978	16.6	70119.21	20.1	2136
NO-SALE 4 TO 6 MONTHS	2231	18.7	45374.14	13.0	933
NO-SALE 7 TO 9 MONTHS	1369	11.5	27618.37	7.9	656
NO-SALE 10 TO 12 MONTHS	1393	11.7	29551.80	8.5	738
NO-SALE 13 TO 15 MONTHS	1147	9.6	16385.45	4.7	-291
NO-SALE OVER 15 MONTHS	2636	22.1	38809.71	11.1	1047

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	10		1868.76		38
PARTS PHASED OUT	355		6037.35		57
PARTS DROPPED	645		0.00		0

ANALYSIS FOR MONTH ENDING 12/31/2022 VENDOR = GM

DataPoint	Description	
	Number of Parts on ROs	6377
	Number of Parts Filled OSF	4407
DP1	RO Off the Shelf Fill %	69.11 %
DP2	Total Idle Capital %	18.79 %
DP3	Negative On Hand	47215.15
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	3
DP6	Monthly Closing Inventory Value	349229.58
DP7	Lost Sales	.00
DP8	True Turns $((R-S)*12/Y)*(V/100)$	2.5070

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	5007
B	Number of Stocking Parts Filled OSF	3382
C	RO Off the Shelf Fill % $(B/A)*100$	67.55 %
D	Value of Stocking Parts with MNS 6-11	12099.59
E	Value of Stocking Parts with MNS 12+	91.25
F	Value of Non-Stock Parts with MNS 3-5	26124.81
G	Value of Non-Stock Parts with MNS 6-8	21801.08
H	Value of Non-Stock Parts with MNS 9-11	29511.26
I	Value of Non-Stock Parts with MNS 12+	65521.83
J	Total Idle Capital % $((E+I)/Y)*100$	18.79 %
K	Number of Parts with Negative O.H.	175
L	Value of Parts with Negative O.H.	47215.15
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	3

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	155692.36
S	Monthly Returns From Customers	1702.78
	Monthly Cycle Returns to Vendor	3550.02
	Decreasing Manual Onhand Adjustments	832.97
	Increasing Manual Onhand Adjustments	1310.76
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	79676.44
U	Monthly Receipts	168176.67
V	Stock Order Utilization $(T/U)*100$	47.38 %
W	Month Close Inventory - Stock Parts	153114.29
X	Month Close Inventory- Non-Stock Parts	196115.29
Y	Month Close Inventory - All Parts	349229.58
	I/O Part Sales	13494.54
	I/O Part Returns and Deletes	-992.02

ANALYSIS FOR MONTH ENDING 12/31/2022

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	54.02	29.37	0.00	24.65
2 WHOLESALE	33757.93	25693.44	0.00	8064.49
3 INTERNAL	0.00	0.00	0.00	0.00
4 EMPLOYEE	1253.84	1027.78	0.00	226.06
5 GM DEALERS	41.00	36.72	0.00	4.28
6 RETAIL MTRX	22804.16	25148.29	0.00	-2344.13
7 E-COMMERCE	1580.00	1175.60	0.00	404.40
8	0.00	0.00	0.00	0.00
TOTAL	59490.95	53111.20	0.00	6379.75
9 RO CUST PAY	97929.52	62573.91	0.00	35355.61
10 RO WARRANTY	36718.43	23293.23	0.00	13425.20
11 RO INTERNAL	62122.74	35489.05	0.00	26633.69
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	1292.34	1047.47	0.00	244.87
14 RO CP SCONT	0.00	0.00	0.00	0.00
15 RO CP MTRX	6031.64	3242.38	0.00	2789.26
TOTAL	204094.67	125646.04	0.00	78448.63

WIP Through: 01/02/2023 AT 08:27

HISTORY=N, HISTORY DETAIL=N, WIP=Y, EX \$0 RO'S=N, EX \$0 OPS=N, CUST=N, WAR=N, INT=N, SVC=N, GLS= 1 2, IN OPS=000

Service Advisor: **** Report Totals ****

	Customer	Warranty	Service Cont	Internal	TOTAL
Labor					
RO count by type	28	16	0	45	46
Real RO Count					208
Operations	71	25	0	112	49.50
Hours	23.70	15.00	0.00	10.80	6514.84
Sales	3260.08	2177.26	0.00	1077.50	1397.90
Cost of Sales	725.90	481.50	0.00	190.50	5116.94
Gross Profit	2534.18	1695.76	0.00	887.00	78.54%
Gross Profit %	77.73%	77.89%	0.00%	82.32%	1.08
Average Hours per RO	0.85	0.94	0.00	0.24	141.63
Average Sales per RO	116.43	136.08	0.00	23.94	131.61
Effective Labor Rate	137.56	145.15	0.00	99.77	
Parts					
Sales	13591.98	19558.28	0.00	1546.58	34696.84
Cost of Sales	8411.33	12949.72	0.00	1165.11	22526.16
Gross Profit	5180.65	6608.56	0.00	381.47	12170.68
Gross Profit %	38.12%	33.79%	0.00%	24.67%	35.08%
Average Sales per RO	485.43	1222.39	0.00	34.37	754.28
Sublet					
Sales	1024.85	110.00	0.00	0.00	1134.85
Cost of Sales	1006.10	110.00	0.00	0.00	1116.10
Gross Profit	18.75	0.00	0.00	0.00	18.75
Gross Profit %	1.83%	0.00%	0.00%	0.00%	1.65%
Misc Charges					
Sales	16.00	0.00	0.00	20.00	36.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00
Gross Profit	16.00	0.00	0.00	20.00	36.00
Gross Profit %	100.00%	0.00%	0.00%	100.00%	100.00%
GOG / Fluids					
Sales	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00
Gross Profit	0.00	0.00	0.00	0.00	0.00
Gross Profit %	0.00%	0.00%	0.00%	0.00%	0.00%
Discounts					
Labor	0.00				0.00
Parts	0.00				0.00
Coupon	0.00				0.00
Totals					
Sales	17892.91	21845.54	0.00	2644.08	42382.53
Cost of Sales	10143.33	13541.22	0.00	1355.61	25040.16
Gross Profit	7749.58	8304.32	0.00	1288.47	17342.37
Gross Profit %	43.31%	38.01%	0.00%	48.73%	40.92%
Average Sales per RO	639.03	1365.35	0.00	58.76	921.36
Other					
Shop Charges	93.90				93.90

PART NUMBER	DESCRIPTION	BIN1	SRC GRP/SER#	OLD	OLD	O/H	NEW	NEW	COST
				LIST	COST		LIST	COST	VARIANCE
97229043	GASKET	1036-E	105 00.679	6.61	3.77	0	6.80	3.88	.00
97287358	SEAL	SPO	119 04.515	59.40	33.86	0	61.19	34.88	.00
97300655	BELT	SPO	181 01.066	69.67	34.84	0	71.77	35.89	.00
97315638	INSULATOR	SPO	119 00.413	5.62	3.20	0	5.80	3.30	.00
97321295	GASKET	1002-F	102 00.423	99.19	56.54	3	102.17	58.24	5.10
97329601	BOLT	SPO	119 00.662	20.34	11.59	0	20.95	11.94	.00
97329627	CLIP	1035-L	105 03.162	4.39	2.50	2	5.15	2.93	.86
97329632	BOLT	1024-E	104 02.042	6.98	3.49	0	7.18	3.59	.00
97331137	N-GASKET (03358	1009-E	102 03.358	4.91	2.81	1	5.05	2.89	.08
97363570	SL-N-GASKET (03	1010-F	104 03.270	14.32	8.15	4	14.74	8.39	.96
97366946	VALVE	SPO	119 00.297	67.71	38.60	0	69.74	39.76	.00
97372295	FLYWHEEL	SPO	181 00.666	510.93	291.23	0	515.56	293.87	.00
97373522	N-GASKET (03358	1009-E	102 03.358	9.86	5.62	1	10.16	5.79	.17
98002804	GASKET	1001-C	102 03.270	52.73	30.05	3	54.31	30.95	2.70
98025825	SPRING	SPO	119 00.303	25.91	14.77	0	26.68	15.21	.00
98027456	SENSOR	SPO	119 01.800	129.33	73.72	0	112.79	64.29	.00
98035628	BELT	SPO	119 01.066	88.22	44.10	-1	90.86	45.42	.00
98062923	SL-N-GASKET (03	1009-G	102 03.680	8.00	4.00	2	8.25	4.12	.24
98064092	BRACKET	1084-F	181 03.300	39.42	19.71	0	40.60	20.30	.00
98065519	SL-N-GASKET (03	1009-G	102 03.671	7.64	3.82	4	7.86	3.93	.44
98065520	SL-N-GASKET (03	1009-G	102 03.680	8.00	4.00	3	8.24	4.12	.36
98065521	SL-N-GASKET (03	1009-G	102 03.680	8.80	4.40	2	9.06	4.53	.26
98065523	SL-N-GASKET (03	1084-E	102 03.680	8.00	4.00	2	8.24	4.12	.24
98094201	TENSIONER	SPO	119 01.060	132.64	75.61	0	136.62	77.88	.00

DESCRIPTION	ADJUSTED	OLD VALUE	NEW VALUE	VARIANCE
PARTS	1870	162,953.46	169,312.93	6,359.47
CLEAN CORES	0	7,948.00	7,948.00	0.00
COI GL		GL DESCRIPTION		VARIANCE
242		INV-PARTS & ACCESS		5,561.78
243		TIRES (GM)		797.69