

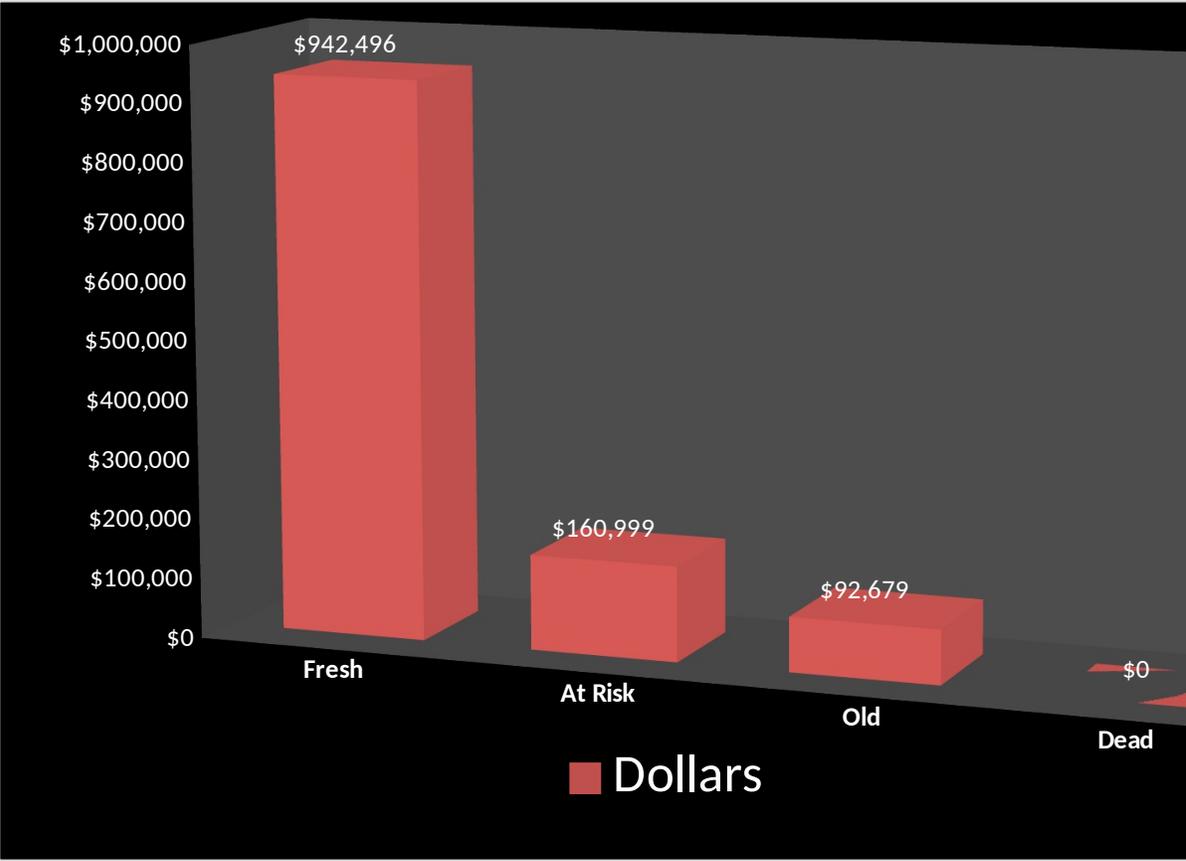
## Pre-Owned Stock Analysis

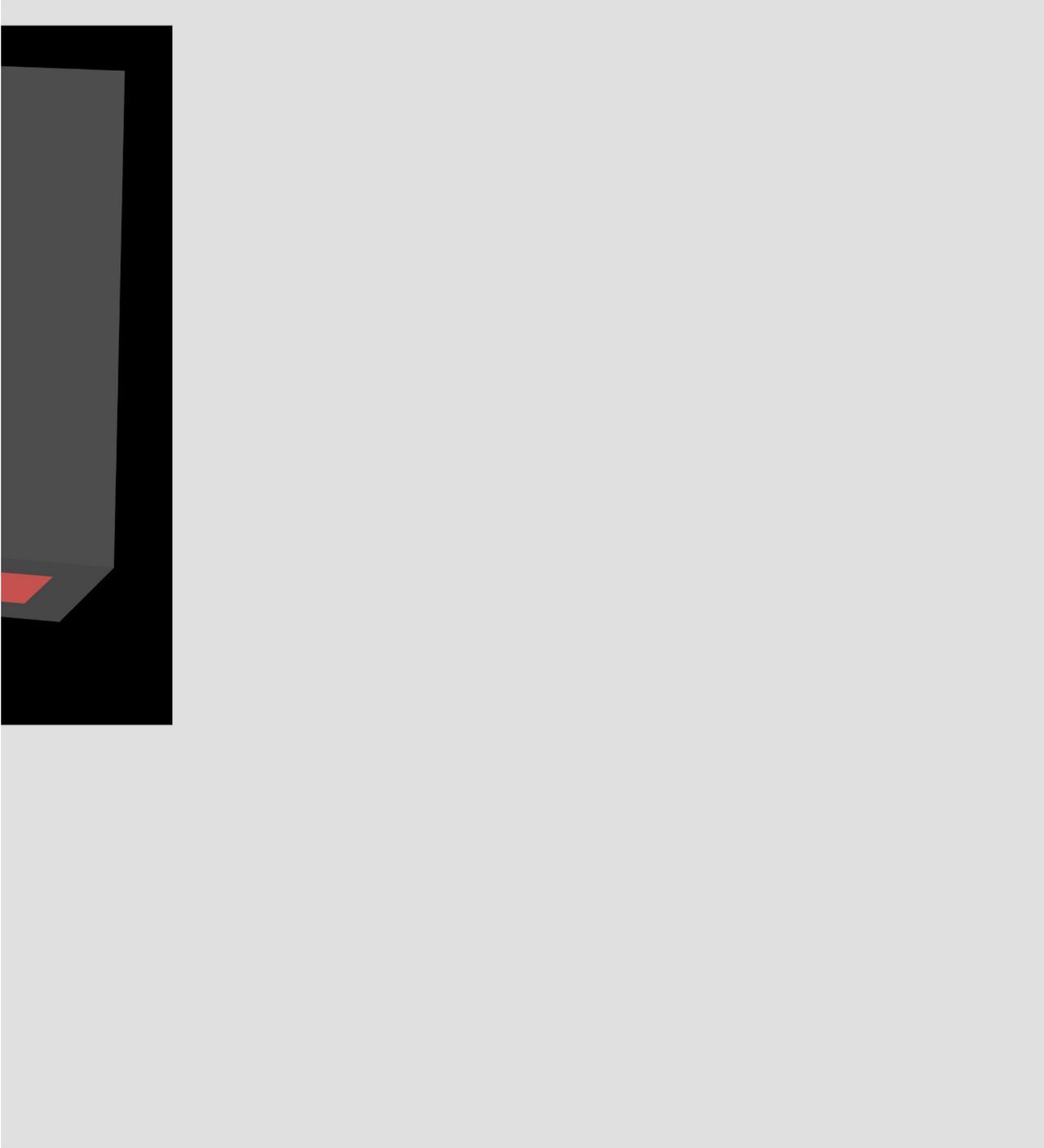
### Days In Stock

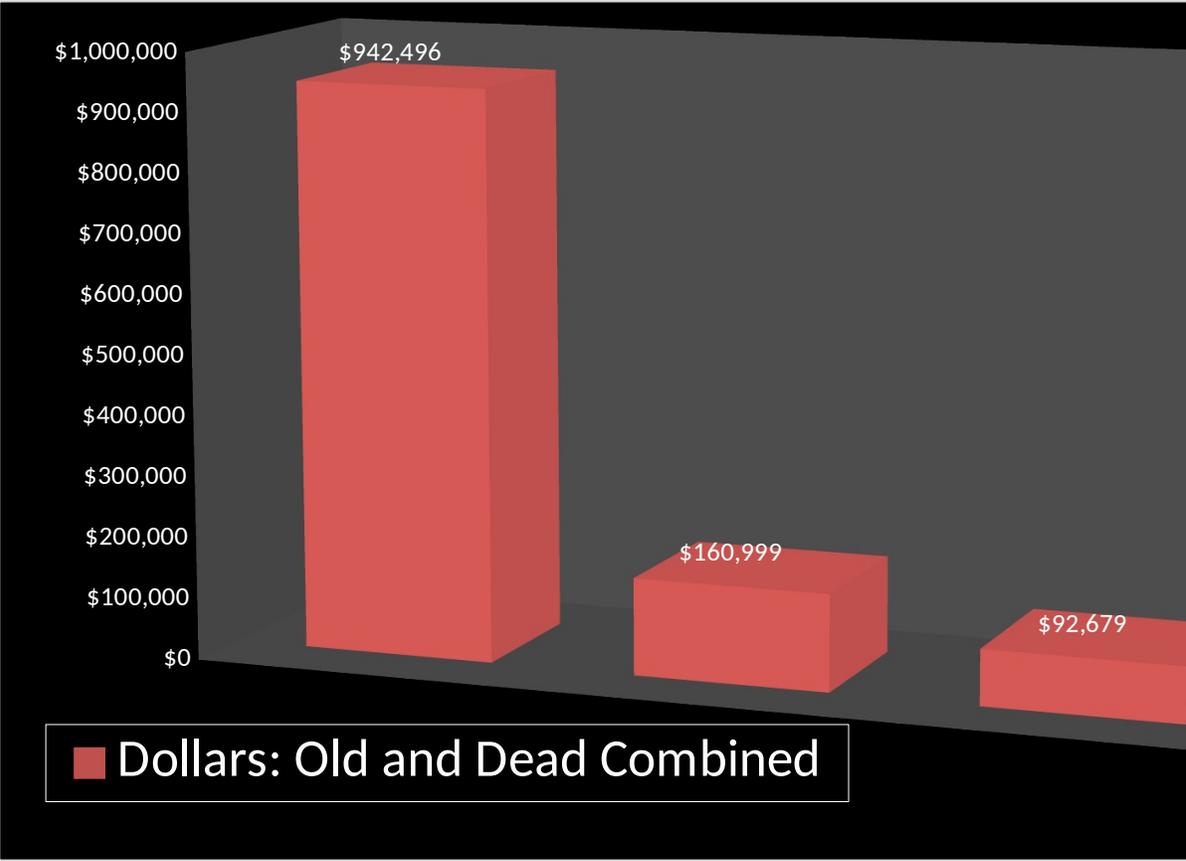
Days In Stock					
	0-30	31-45	46-60	61-90	90-120
# Of Units	34	6	1	3	
Dollars	\$942,496	\$144,899	\$16,100	\$92,679	
Fresh		At Risk		Old	
	34	7	Units	3	
	\$942,496	\$160,999	Dollars	\$92,679	

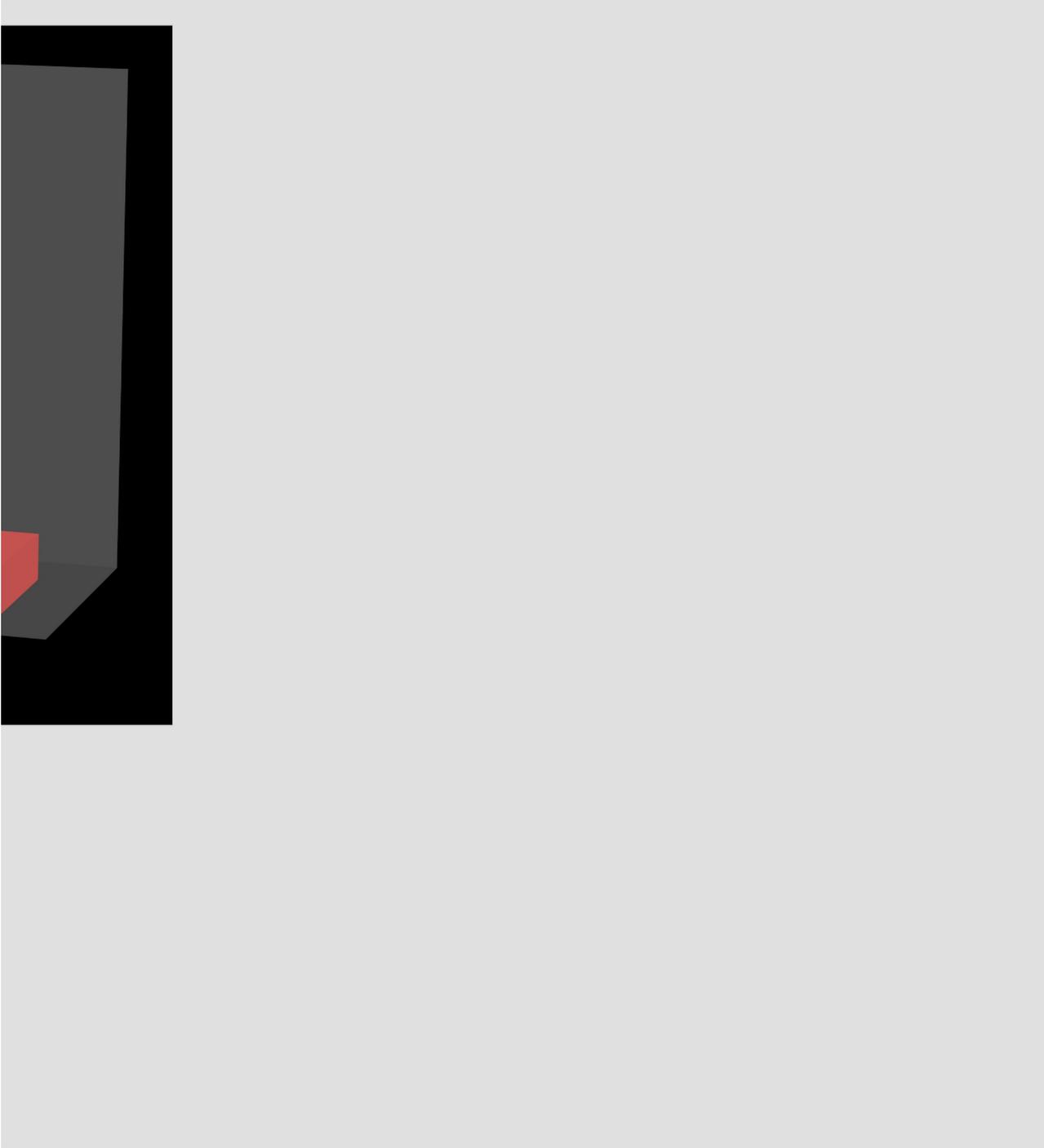


121+	Total
	44
	\$1,196,174
Dead	
0	
\$0	\$92,679









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
34	7	<i>Units</i>	3	0
\$942,496	\$160,999	<i>Dollars</i>	\$92,679	\$0
77%	16%	<i>Percent of total in Units</i>	7%	0%
79%	13%	<i>Percent of total in \$</i>	8%	0%
\$27,720	\$23,000	<i>Average Cost per Unit</i>	\$30,893	0

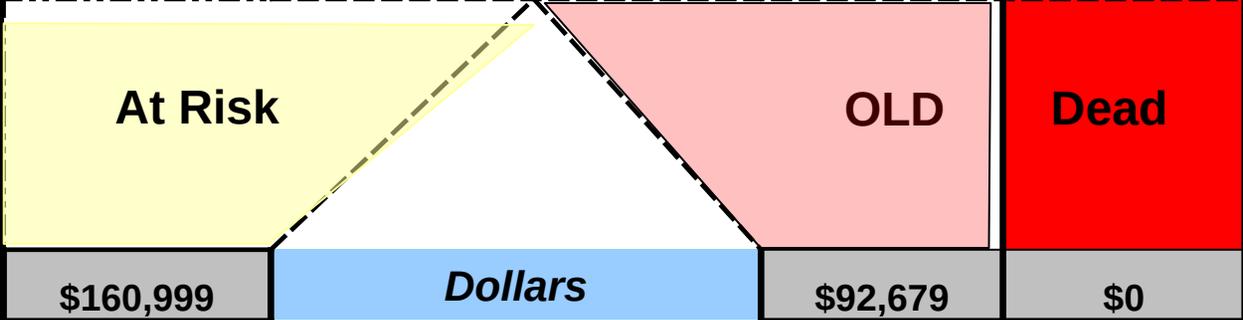
44

\$1,196,174

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	942496	144899	16100	92679	0	0



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$16,100	<i>"Water" Dollars</i>	\$13,902	\$0

**% of inventory under water    2.5%**

**Total Water Dollars    \$30,002**

**Total**

**1196174**