

MOHAWK CHEVROLET
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	15,835		36,000		577,036.01	
Active Parts	3,267	20.63	29,859	82.94	310,981.16	53.89
NS Parts	9,752	61.58	3,119	8.66	170,433.37	29.53
MO Parts	9	0.05	684	1.90	1,932.31	0.33
AP Parts	2,752	17.37	2,265	6.29	86,562.99	15.00
DP Parts	55	0.34	73	0.20	7,126.18	1.23
SP Parts						
DEL Parts						
Parts With No Cost	256	1.61	11	0.03		
Parts With Negative On-Hand	7	0.04	10		-169.88	
Core/Exchange	142	0.89	191	0.53	22,864.98	
Memos On File	926					
Parts Added	769	4.85	140	0.38	10,952.62	1.89
Active Parts	107	13.91	14	10.00	498.22	4.54
NS Parts	611	79.45	126	90.00	10,454.40	95.45
MO Parts						
AP Parts	51	6.63				
DP Parts						
SP Parts						
Parts & Memos Deleted	917					
Inventory Movement - Sales						
0 to 3 Months	3,953	24.96	26,938	74.82	294,495.93	51.03
4 to 6 Months	1,862	11.75	4,742	13.17	64,992.74	11.26
7 to 12 Months	2,547	16.08	1,940	5.38	76,315.80	13.22
Over 12 Months	3,837	24.23	1,955	5.43	86,172.39	14.93
New Parts No Sales	3,636	22.96	425	1.18	55,059.15	9.54
Inventory Movement - Receipts						
0 to 3 Months	3,770	23.80	21,542	59.83	317,205.85	54.97
4 to 6 Months	1,700	10.73	4,908	13.63	75,436.37	13.07
7 to 12 Months	2,635	16.64	2,115	5.87	93,007.51	16.11
Over 12 Months	4,284	27.05	7,423	20.61	87,429.98	15.15
New Parts No Receipts	3,446	21.76	12	0.03	3,956.30	0.68
Outstanding Orders	312	1.97	778		52,883.43	
Stockorders	10	3.20	24	3.08	942.93	1.78
Supplemental Orders						
Customer Orders	23	7.37	28	3.59	2,427.15	4.58
Backorders	289	92.62	726	93.31	49,513.35	93.62
Stockorder Backorders	210	67.30	582	74.80	28,426.28	53.75
Supplemntl Backorders						
Customer Backorders	91	29.16	144	18.50	21,087.07	39.87
Outstanding Forced Orders						

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	1,589	10.03	12,893	99.76	324,559.31	99.93	5,471
Regular	1,585	99.74	12,863	99.76	324,362.57	99.93	5,451
No History	10	0.62	15	0.11	98.37	0.03	10
Drop Ship	10	0.62	15	0.11	98.37	0.03	10
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	142	0.89	272		18,393.39		162
Return Sales	338	2.13	1,953	100.00	48,598.28	100.00	514
Regular	338	100.00	1,953	100.00	48,598.28	100.00	514
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,257	7.93	9,120	33.53	286,431.70	27.46	2,008
Stockorders	578	45.98	3,058		78,663.92		989
Supplemental Orders							
Customer Orders	459	36.51	632	6.92	76,967.60	26.87	521
Emergency Purchases	21	1.67	22	0.24	1,104.05	0.38	22
Other Receipts	340	27.04	5,408	59.29	129,696.13	45.27	476
Overages							
Net Adjustments	27	0.17	60	10.00	-7,396.92		27
Plus	6	22.22	6		145.65		6
Minus	21	77.77	54	90.00	-7,542.57		21
Factory Returns	8	0.05	14		-1,594.55		8
Net Appreciation	141	0.89	4,818	13.38	1,996.83		349
Positive	135	95.74	4,782	99.25	2,163.31		311
Negative	6	4.25	36	0.74	-166.48		38
Parts Updated With Cost	34	0.21					34
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales	909				49,705.28		575
Lost Sales							
Return Sales	153				8,385.26		90