

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = Chrysler, Fiat

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			SPECIALS		
						STOCKS					
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1323	18.3	169588.96	56.1	7477						
AUTO PHASE-OUT PARTS	2513	34.7	76876.78	25.4	2096						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	2		14.35		0						
NON-STOCK PARTS	3399	47.0	55968.68	18.5	945						
TOTAL INVENTORY	7237	100.0	302448.77	100.0	10518						
CLEAN CORES VALUE	363		13555.00		84						
INVENTORY WITH CLEAN CORES	0		316003.77		0						

INVENTORY BY GL

PARTS INV-CHRYSELR	7237	100.0	316003.77	100.0	10518	COI GL: 13000
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SALES (AT COST)

ACTIVE PARTS	174	56.1	25474.70	45.4	1110
AUTO PHASE-OUT PARTS	19	6.1	1399.47	2.5	27
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	1	.3	2.60		1
NON-STOCK PARTS	116	37.4	29255.63	52.1	193
TOTAL SALES (AT COST)	310	100.0	56132.40	100.0	1331
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	0		0.00		0
LEVEL OF SERVICE		100.0		100.0	

INVENTORY BY SOURCE

SRC 100 CH - DEFAULT	3663	50.6	64886.37	21.5	1222	8	31	1846.73	5	6	149.65
SRC 101 CH - PARTS <= 65	2172	30.0	77908.97	25.8	6925	20	136	1824.35	1	1	24.25
SRC 102 CH - PARTS > 65.00	1313	18.1	140227.63	46.4	663	3	3	257.00	3	3	8709.00
SRC 103 CH - BATTERY	1		41.60		1	0	0	0.00	0	0	0.00
SRC 104 CH - ACCESSORIES	8	.1	261.40	.1	16	0	0	0.00	0	0	0.00
SRC 106 CH - DO NOT ORDER	2		78.45		1	0	0	0.00	0	0	0.00
SRC 109 CH COLLISION	39	.5	4461.85	1.5	26	0	0	0.00	0	0	0.00
SRC 210 HYUNDAI STANDARD S	2		0.00		0	0	0	0.00	0	0	0.00
SRC 211 HYUNDAI A SOURCE	4	.1	0.00		0	0	0	0.00	0	0	0.00
SRC 212 HYUNDAI B SOURCE	3		0.00		0	0	0	0.00	0	0	0.00
SRC 213 HYUNDAI C SOURCE	2		0.00		0	0	0	0.00	0	0	0.00
SRC 214 HYUNDAI D SOURCE	1		112.42		7	0	0	0.00	0	0	0.00
SRC 215 HYUNDAI E SOURCE	1		0.00		0	0	0	0.00	0	0	0.00
SRC 300 CORES	1		0.00		0	0	0	0.00	0	0	0.00
SRC 350 AFTERMARKET PARTS	4	.1	-2.60		-1	0	0	0.00	0	0	0.00
SRC 700 CHRYSLER US TIRES	18	.2	7526.73	2.5	55	1	4	567.80	0	0	0.00
SRC 999 OIL INV	3		6945.95	2.3	1603	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 100 CH - DEFAULT	127	40.6	33314.13	53.1	167
SRC 101 CH - PARTS <= 65	136	43.5	7751.22	12.4	731
SRC 102 CH - PARTS > 65.00	36	11.5	17066.20	27.2	42
SRC 104 CH - ACCESSORIES	1	.3	44.00	.1	1
SRC 109 CH COLLISION	8	2.6	967.80	1.5	8
SRC 350 AFTERMARKET PARTS	1	.3	2.60		1
SRC 700 CHRYSLER US TIRES	2	.6	2047.10	3.3	13
SRC 999 OIL INV	2	.6	1541.45	2.5	347

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = Chrysler, Fiat

SALES MOVEMENT

Month To Date	454	6.3	33654.97	11.1	3640
NO-SALE 1 TO 3 MONTHS	1828	25.3	81977.18	27.1	3201
NO-SALE 4 TO 6 MONTHS	1558	21.5	57580.90	19.0	987
NO-SALE 7 TO 9 MONTHS	1465	20.2	39955.23	13.2	723
NO-SALE 10 TO 12 MONTHS	1294	17.9	32176.24	10.6	576
NO-SALE 13 TO 15 MONTHS	164	2.3	15953.46	5.3	284
NO-SALE OVER 15 MONTHS	474	6.5	41150.79	13.6	1107

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	14		-939.50		4
PARTS PHASED OUT	468		5019.27		130
PARTS DROPPED	334		0.00		0

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = Chrysler, Fiat

DataPoint	Description	
	Number of Parts on ROs	93
	Number of Parts Filled OSF	90
DP1	RO Off the Shelf Fill %	96.77 %
DP2	Total Idle Capital %	22.73 %
DP3	Negative On Hand	3612.70
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	12
DP6	Monthly Closing Inventory Value	302448.77
DP7	Lost Sales	.00
DP8	True Turns ((R-S)*12/Y)*(V/100)	.7478

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	88
B	Number of Stocking Parts Filled OSF	86
C	RO Off the Shelf Fill % (B/A)*100	97.73 %
D	Value of Stocking Parts with MNS 6-11	56119.19
E	Value of Stocking Parts with MNS 12+	7038.69
F	Value of Non-Stock Parts with MNS 3-5	19790.44
G	Value of Non-Stock Parts with MNS 6-8	16335.13
H	Value of Non-Stock Parts with MNS 9-11	12561.30
I	Value of Non-Stock Parts with MNS 12+	61714.85
J	Total Idle Capital %((E+I)/Y)*100	22.73 %
K	Number of Parts with Negative O.H.	14
L	Value of Parts with Negative O.H.	3612.70
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	12

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	56132.40
S	Monthly Returns From Customers	35.40
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	.00
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	4495.88
U	Monthly Receipts	13378.78
V	Stock Order Utilization (T/U)*100	33.60 %
W	Month Close Inventory - Stock Parts	169588.96
X	Month Close Inventory- Non-Stock Parts	132859.81
Y	Month Close Inventory - All Parts	302448.77

	I/O Part Sales	34.99
	I/O Part Returns and Deletes	.00

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = Hyundai

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S			SPECIALS		
						STOCKS					Value
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	458	11.7	37174.02	23.1	1386						
AUTO PHASE-OUT PARTS	1266	32.2	62480.39	38.8	1332						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	12	.3	257.80	.2	13						
NON-STOCK PARTS	2191	55.8	60931.01	37.9	380						
TOTAL INVENTORY	3927	100.0	160843.22	100.0	3111						
CLEAN CORES VALUE	39		2000.00		2						
INVENTORY WITH CLEAN CORES	0		162843.22		0						

INVENTORY BY GL

PARTS INV-HYUNDAI	3927	100.0	162843.22	100.0	3111	COI GL: 13100
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SALES (AT COST)

ACTIVE PARTS	72	34.3	7228.61	19.6	254
AUTO PHASE-OUT PARTS	12	5.7	4925.45	13.4	12
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	5	2.4	710.29	1.9	8
NON-STOCK PARTS	121	57.6	24014.25	65.1	700
TOTAL SALES (AT COST)	210	100.0	36878.60	100.0	974
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	0		0.00		0
LEVEL OF SERVICE	100.0			100.0	

INVENTORY BY SOURCE

SRC 210 HYUNDAI STANDARD S	1		71.40		10	0	0	0.00	0	0	0.00
SRC 211 HYUNDAI A SOURCE	593	15.1	37468.37	23.3	1881	5	12	221.44	0	0	0.00
SRC 212 HYUNDAI B SOURCE	679	17.3	17468.73	10.9	344	5	5	704.23	1	1	24.30
SRC 213 HYUNDAI C SOURCE	1262	32.1	47725.92	29.7	909	1	6	88.68	3	8	392.24
SRC 214 HYUNDAI D SOURCE	279	7.1	23061.95	14.3	163	1	1	49.83	0	0	0.00
SRC 215 HYUNDAI E SOURCE	735	18.7	31116.67	19.3	206	3	4	79.91	0	0	0.00
SRC 216 HYUNDAI F SOURCE	314	8.0	6218.56	3.9	72	1	1	10.00	1	1	98.09
SRC 218 HYUNDAI DEFAULT	64	1.6	-2288.38	1.4	-474	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 210 HYUNDAI STANDARD S	1	.5	21.42	.1	3
SRC 211 HYUNDAI A SOURCE	81	37.0	6724.39	16.8	336
SRC 212 HYUNDAI B SOURCE	23	10.5	2799.41	7.0	18
SRC 213 HYUNDAI C SOURCE	58	26.5	18841.98	47.1	124
SRC 214 HYUNDAI D SOURCE	7	3.2	1477.52	3.7	10
SRC 215 HYUNDAI E SOURCE	34	15.5	7519.88	18.8	33
SRC 216 HYUNDAI F SOURCE	10	4.6	767.17	1.9	11
SRC 218 HYUNDAI DEFAULT	5	2.3	1836.15	4.6	428

SALES MOVEMENT

Month To Date	339	8.6	11715.19	7.3	90
NO-SALE 1 TO 3 MONTHS	1057	26.9	47769.29	29.7	1020
NO-SALE 4 TO 6 MONTHS	839	21.4	26898.77	16.7	419
NO-SALE 7 TO 9 MONTHS	634	16.1	19424.97	12.1	542
NO-SALE 10 TO 12 MONTHS	676	17.2	18529.01	11.5	198
NO-SALE 13 TO 15 MONTHS	65	1.7	6513.14	4.0	95
NO-SALE OVER 15 MONTHS	317	8.1	29992.85	18.6	747

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = Hyundai

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	23	1684.89	15
PARTS PHASED OUT	193	7265.30	337
PARTS DROPPED	120	0.00	0

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = Hyundai

DataPoint	Description	
	Number of Parts on ROs	61
	Number of Parts Filled OSF	20
DP1	RO Off the Shelf Fill %	32.79 %
DP2	Total Idle Capital %	25.00 %
DP3	Negative On Hand	3591.82
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	3
DP6	Monthly Closing Inventory Value	160843.22
DP7	Lost Sales	.00
DP8	True Turns ((R-S)*12/Y)*(V/100)	1.8550

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	21
B	Number of Stocking Parts Filled OSF	12
C	RO Off the Shelf Fill % (B/A)*100	57.14 %
D	Value of Stocking Parts with MNS 6-11	7733.58
E	Value of Stocking Parts with MNS 12+	252.54
F	Value of Non-Stock Parts with MNS 3-5	20989.38
G	Value of Non-Stock Parts with MNS 6-8	16776.06
H	Value of Non-Stock Parts with MNS 9-11	19988.88
I	Value of Non-Stock Parts with MNS 12+	39965.15
J	Total Idle Capital %((E+I)/Y)*100	25.00 %
K	Number of Parts with Negative O.H.	16
L	Value of Parts with Negative O.H.	3591.82
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	3

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	
Q	Value of Lost Sales	.00

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	36878.60
S	Monthly Returns From Customers	926.85
	Monthly Cycle Returns to Vendor	.00
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	.00
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	1154.09
U	Monthly Receipts	1668.72
V	Stock Order Utilization (T/U)*100	69.16 %
W	Month Close Inventory - Stock Parts	37174.02
X	Month Close Inventory- Non-Stock Parts	123669.20
Y	Month Close Inventory - All Parts	160843.22
	I/O Part Sales	.00
	I/O Part Returns and Deletes	.00

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = TOTAL

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS		SPECIALS			
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1781	16.0	206762.98	44.6	8863						
AUTO PHASE-OUT PARTS	3779	33.8	139357.17	30.1	3428						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	14	.1	272.15	.1	13						
NON-STOCK PARTS	5590	50.1	116899.69	25.2	1325						
TOTAL INVENTORY	11164	100.0	463291.99	100.0	13629						
CLEAN CORES VALUE	402		15555.00		86						
INVENTORY WITH CLEAN CORES	0		478846.99		0						

INVENTORY BY GL

PARTS INV-CHRYSELR	7237	64.8	316003.77	66.0	10518	COI GL: 13000
PARTS INV-HYUNDAI	3927	35.2	162843.22	34.0	3111	COI GL: 13100

SALES (AT COST)

ACTIVE PARTS	246	47.3	32703.31	35.2	1364
AUTO PHASE-OUT PARTS	31	6.0	6324.92	6.8	39
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	6	1.2	712.89	.8	9
NON-STOCK PARTS	237	45.6	53269.88	57.3	893
TOTAL SALES (AT COST)	520	100.0	93011.00	100.0	2305
TOTAL LOST SALES	0		0.00		0
TOTAL EMERGENCY PURCHASES	0		0.00		0
LEVEL OF SERVICE		100.0		100.0	

INVENTORY BY SOURCE

SRC 100 CH - DEFAULT	3663	32.8	64886.37	14.0	1222	8	31	1846.73	5	6	149.65
SRC 101 CH - PARTS <= 65	2172	19.5	77908.97	16.8	6925	20	136	1824.35	1	1	24.25
SRC 102 CH - PARTS > 65.00	1313	11.8	140227.63	30.3	663	3	3	257.00	3	3	8709.00
SRC 103 CH - BATTERY	1		41.60		1	0	0	0.00	0	0	0.00
SRC 104 CH - ACCESSORIES	8	.1	261.40	.1	16	0	0	0.00	0	0	0.00
SRC 106 CH - DO NOT ORDER	2		78.45		1	0	0	0.00	0	0	0.00
SRC 109 CH COLLISION	39	.3	4461.85	1.0	26	0	0	0.00	0	0	0.00
SRC 210 HYUNDAI STANDARD S	3		71.40		10	0	0	0.00	0	0	0.00
SRC 211 HYUNDAI A SOURCE	597	5.3	37468.37	8.1	1881	5	12	221.44	0	0	0.00
SRC 212 HYUNDAI B SOURCE	682	6.1	17468.73	3.8	344	5	5	704.23	1	1	24.30
SRC 213 HYUNDAI C SOURCE	1264	11.3	47725.92	10.3	909	1	6	88.68	3	8	392.24
SRC 214 HYUNDAI D SOURCE	280	2.5	23174.37	5.0	170	1	1	49.83	0	0	0.00
SRC 215 HYUNDAI E SOURCE	736	6.6	31116.67	6.7	206	3	4	79.91	0	0	0.00
SRC 216 HYUNDAI F SOURCE	314	2.8	6218.56	1.3	72	1	1	10.00	1	1	98.09
SRC 218 HYUNDAI DEFAULT	64	.6	-2288.38	.5	-474	0	0	0.00	0	0	0.00
SRC 300 CORES	1		0.00		0	0	0	0.00	0	0	0.00
SRC 350 AFTERMARKET PARTS	4		-2.60		-1	0	0	0.00	0	0	0.00
SRC 700 CHRYSLER US TIRES	18	.2	7526.73	1.6	55	1	4	567.80	0	0	0.00
SRC 999 OIL INV	3		6945.95	1.5	1603	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 100 CH - DEFAULT	127	23.9	33314.13	32.4	167
SRC 101 CH - PARTS <= 65	136	25.6	7751.22	7.5	731
SRC 102 CH - PARTS > 65.00	36	6.8	17066.20	16.6	42
SRC 104 CH - ACCESSORIES	1	.2	44.00		1
SRC 109 CH COLLISION	8	1.5	967.80	.9	8

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = TOTAL

SRC 210 HYUNDAI STANDARD S	1	.2	21.42		3
SRC 211 HYUNDAI A SOURCE	81	15.2	6724.39	6.5	336
SRC 212 HYUNDAI B SOURCE	23	4.3	2799.41	2.7	18
SRC 213 HYUNDAI C SOURCE	58	10.9	18841.98	18.3	124
SRC 214 HYUNDAI D SOURCE	7	1.3	1477.52	1.4	10
SRC 215 HYUNDAI E SOURCE	34	6.4	7519.88	7.3	33
SRC 216 HYUNDAI F SOURCE	10	1.9	767.17	.7	11
SRC 218 HYUNDAI DEFAULT	5	.9	1836.15	1.8	428
SRC 350 AFTERMARKET PARTS	1	.2	2.60		1
SRC 700 CHRYSLER US TIRES	2	.4	2047.10	2.0	13
SRC 999 OIL INV	2	.4	1541.45	1.5	347

SALES MOVEMENT

Month To Date	793	7.1	45370.16	9.8	3730
NO-SALE 1 TO 3 MONTHS	2885	25.8	129746.47	28.0	4221
NO-SALE 4 TO 6 MONTHS	2397	21.5	84479.67	18.2	1406
NO-SALE 7 TO 9 MONTHS	2099	18.8	59380.20	12.8	1265
NO-SALE 10 TO 12 MONTHS	1970	17.6	50705.25	10.9	774
NO-SALE 13 TO 15 MONTHS	229	2.1	22466.60	4.8	379
NO-SALE OVER 15 MONTHS	791	7.1	71143.64	15.4	1854

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	37		745.39		19
PARTS PHASED OUT	661		12284.57		467
PARTS DROPPED	454		0.00		0

ANALYSIS FOR MONTH ENDING 12/01/2022

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	9507.41	7926.33	0.00	1581.08
2 WHOLESALE	19194.67	14701.52	0.00	4493.15
3 INTERNAL	0.00	0.00	0.00	0.00
4 EMPLOYEE	0.00	0.00	0.00	0.00
5 MATRIX	0.00	0.00	0.00	0.00
6 MAINT-LIST	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
TOTAL	28702.08	22627.85	0.00	6074.23
8 MSRP	17127.89	14934.90	-32.83	2160.16
9 RO CUST PAY	7490.31	4959.51	0.75	2531.55
10 RO WARRANTY	32413.70	16799.28	-0.75	15613.67
11 RO INTERNAL	12733.04	9598.53	-27.20	3107.31
12 RO SVC CONT	0.00	0.00	0.00	0.00
13 RO EMPLOYEE	0.00	0.00	0.00	0.00
14 RO HYUNDAI	30540.88	18096.23	0.00	12444.65
15 RO WHOLESALE	0.00	0.00	0.00	0.00
TOTAL	100305.82	64388.45	-60.03	35857.34

ANALYSIS FOR MONTH ENDING 12/01/2022 VENDOR = Hyundai

Parts/Lines      Pieces      Dollar Value\$  
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INVENTORY BALANCE/INVESTMENT

	Parts/Lines	Pieces	Dollar Value\$
INVENTORY			
ACTIVE PARTS (NORMAL PARTS)	371	1394	26329.98
NON-STOCK PARTS	2229	1789	77018.68
TOTAL INVENTORY	2600	3183	103348.66

RECEIPTS

TOTAL RECEIPTS	15	32	1430.89
CUSTOMER & EMERGENCY RECEIPTS	15	32	1430.89

SALES (PER INVENTORY SYSTEM)

TOTAL GROSS SALES (COSTS)	24	34	2058.84
TOTAL RETURN SALES	0	0	0.00

LOST SALES

TOTAL LOST SALES	0	0	0.00
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INVENTORY MOVEMENT/ACTIVITY (PARTS COST)

NO-SALE 0 TO 3 MONTHS	947	1771	46922.62
NO-SALE 4 TO 6 MONTHS	502	267	12158.75
NO-SALE 7 TO 12 MONTHS	805	412	19570.70
NO-SALE OVER 12 MONTHS	346	733	24696.59