

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	12,989		8,319		415,503.24	
Active Parts	5,692	43.82	6,979	83.89	287,743.36	69.25
NS Parts	6,422	49.44	762	9.15	63,664.33	15.32
MO Parts						
AP Parts	794	6.11	441	5.30	48,815.90	11.74
DP Parts	76	0.58	137	1.64	15,279.65	3.67
SP Parts						
DEL Parts	5	0.03				
Parts With No Cost	64	0.49	69	0.82		
Parts With Negative On-Hand	71	0.54	84		-27,816.92	
Core/Exchange	132	1.01	211	2.53	20,630.00	
Memos On File	6,006					
Parts Added	531	4.08	70	0.84	4,626.20	1.11
Active Parts	54	10.16	23	32.85	471.55	10.19
NS Parts	477	89.83	47	67.14	4,154.65	89.80
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	466					
Inventory Movement - Sales						
0 to 3 Months	3,067	23.61	5,143	61.82	204,541.06	49.22
4 to 6 Months	1,330	10.23	1,107	13.30	65,596.25	15.78
7 to 12 Months	1,931	14.86	1,449	17.41	71,948.05	17.31
Over 12 Months	2,983	22.96	314	3.77	48,284.75	11.62
New Parts No Sales	3,678	28.31	306	3.67	25,133.13	6.04
Inventory Movement - Receipts						
0 to 3 Months	2,907	22.38	4,801	57.71	223,395.24	53.76
4 to 6 Months	1,312	10.10	1,353	16.26	75,792.07	18.24
7 to 12 Months	1,912	14.72	1,373	16.50	74,789.75	17.99
Over 12 Months	3,264	25.12	757	9.09	38,898.95	9.36
New Parts No Receipts	3,594	27.66	35	0.42	2,627.23	0.63
Outstanding Orders	545	4.19	2,675		119,182.87	
Stockorders	195	35.77	512	19.14	34,070.95	28.58
Supplemental Orders						
Customer Orders	101	18.53	181	6.76	28,767.60	24.13
Backorders	279	51.19	1,982	74.09	56,344.32	47.27
Stockorder Backorders	244	44.77	1,925	71.96	49,886.47	41.85
Supplemntl Backorders	1	0.18	1	0.03	263.00	0.22
Customer Backorders	36	6.60	56	2.09	6,194.85	5.19
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,297	9.98	5,546		270,363.50		3,206
Regular	1,297	100.00	5,546	100.00	270,363.50	100.00	3,206
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.00	1		56.35		1
Return Sales	285	2.19	635		52,920.02		367
Regular	285	100.00	635	100.00	52,920.02	100.00	367
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,032	7.94	4,191		204,025.06		1,506
Stockorders	482	46.70	2,298	54.83	75,516.80	37.01	627
Supplemental Orders							
Customer Orders	288	27.90	435	10.37	42,978.25	21.06	300
Emergency Purchases	88	8.52	274	6.53	9,968.08	4.88	234
Other Receipts	311	30.13	1,184	28.25	75,561.93	37.03	345
Overages							
Net Adjustments	41	0.31	290		-5,330.99		43
Plus	1	2.43	2	0.68	25.80		2
Minus	40	97.56	288	99.31	-5,356.79		41
Factory Returns	69	0.53	213		-6,652.85		70
Net Appreciation	14	0.10	54	0.64	266.15		66
Positive	11	78.57	44	81.48	287.45		44
Negative	3	21.42	10	18.51	-21.30		22
Parts Updated With Cost	5	0.03					5
Parts With Comments	19						
Misc & Sublet Items							
Gross Sales			1		2,240.00		1
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			82		3,377.29		82
Lost Sales							
Return Sales			2		24.46		2

Sort Source: 105

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File		15				
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 105

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 117

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File		5				
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 117

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 123

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	223		51		9,331.65	
Active Parts	14	6.27	20	39.21	3,952.68	42.35
NS Parts	185	82.95	20	39.21	3,748.28	40.16
MO Parts						
AP Parts	24	10.76	11	21.56	1,630.69	17.47
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File						
Parts Added	9	4.03	4	7.84	605.88	6.49
Active Parts						
NS Parts	9	100.00	4	100.00	605.88	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	5					
Inventory Movement - Sales						
0 to 3 Months	37	16.59	17	33.33	3,512.39	37.63
4 to 6 Months	13	5.82				
7 to 12 Months	33	14.79	10	19.60	1,998.86	21.42
Over 12 Months	25	11.21	10	19.60	1,465.50	15.70
New Parts No Sales	115	51.56	14	27.45	2,354.90	25.23
Inventory Movement - Receipts						
0 to 3 Months	40	17.93	26	50.98	4,806.26	51.50
4 to 6 Months	12	5.38				
7 to 12 Months	37	16.59	12	23.52	2,518.12	26.98
Over 12 Months	25	11.21	10	19.60	1,465.50	15.70
New Parts No Receipts	109	48.87	3	5.88	541.77	5.80
Outstanding Orders	8	3.58	27		4,604.07	
Stockorders	8	100.00	27	100.00	4,604.07	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 123

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	12	5.38	36		6,614.89		20
Regular	12	100.00	36	100.00	6,614.89	100.00	20
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	3	1.34	10		1,994.40		5
Regular	3	100.00	10	100.00	1,994.40	100.00	5
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	14	6.27	35		6,089.14		20
Stockorders	1	7.14	2	5.71	450.06	7.39	2
Supplemental Orders							
Customer Orders							
Emergency Purchases	1	7.14	-1	-2.85	-219.98	-3.61	1
Other Receipts	14	100.00	34	97.14	5,859.06	96.22	17
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns	7	3.13	13		-2,099.79		7
Net Appreciation	8	3.58	16	31.37	78.28		48
Positive	6	75.00	12	75.00	208.81		34
Negative	2	25.00	4	25.00	-130.53		14
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 150

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>
Inventory Balance	3					
Active Parts	3	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange						
Memos On File	3					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months	3	100.00				
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months						
4 to 6 Months						
7 to 12 Months						
Over 12 Months	3	100.00				
New Parts No Receipts						
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 150

	<u>NBR OF PARTS</u>	<u>PERCENT</u>	<u>PARTS PIECES</u>	<u>PERCENT</u>	<u>PARTS COST</u>	<u>PERCENT</u>	<u>TRANS COUNT</u>
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	13,215		8,370		424,834.89	
Active Parts	5,709	43.20	6,999	83.62	291,696.04	68.66
NS Parts	6,607	49.99	782	9.34	67,412.61	15.86
MO Parts						
AP Parts	818	6.18	452	5.40	50,446.59	11.87
DP Parts	76	0.57	137	1.63	15,279.65	3.59
SP Parts						
DEL Parts	5	0.03				
Parts With No Cost	64	0.48	69	0.82		
Parts With Negative On-Hand	71	0.53	84		-27,816.92	
Core/Exchange	132	0.99	211	2.52	20,630.00	
Memos On File	6,029					
Parts Added	540	4.08	74	0.88	5,232.08	1.23
Active Parts	54	10.00	23	31.08	471.55	9.01
NS Parts	486	90.00	51	68.91	4,760.53	90.98
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	471					
Inventory Movement - Sales						
0 to 3 Months	3,104	23.48	5,160	61.64	208,053.45	48.97
4 to 6 Months	1,343	10.16	1,107	13.22	65,596.25	15.44
7 to 12 Months	1,964	14.86	1,459	17.43	73,946.91	17.40
Over 12 Months	3,011	22.78	324	3.87	49,750.25	11.71
New Parts No Sales	3,793	28.70	320	3.82	27,488.03	6.47
Inventory Movement - Receipts						
0 to 3 Months	2,947	22.30	4,827	57.67	228,201.50	53.71
4 to 6 Months	1,324	10.01	1,353	16.16	75,792.07	17.84
7 to 12 Months	1,949	14.74	1,385	16.54	77,307.87	18.19
Over 12 Months	3,292	24.91	767	9.16	40,364.45	9.50
New Parts No Receipts	3,703	28.02	38	0.45	3,169.00	0.74
Outstanding Orders	553	4.18	2,702		123,786.94	
Stockorders	203	36.70	539	19.94	38,675.02	31.24
Supplemental Orders						
Customer Orders	101	18.26	181	6.69	28,767.60	23.23
Backorders	279	50.45	1,982	73.35	56,344.32	45.51
Stockorder Backorders	244	44.12	1,925	71.24	49,886.47	40.30
Supplemntl Backorders	1	0.18	1	0.03	263.00	0.21
Customer Backorders	36	6.50	56	2.07	6,194.85	5.00
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,309	9.90	5,582		276,978.39		3,226
Regular	1,309	100.00	5,582	100.00	276,978.39	100.00	3,226
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.00	1		56.35		1
Return Sales	288	2.17	645		54,914.42		372
Regular	288	100.00	645	100.00	54,914.42	100.00	372
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,046	7.91	4,226		210,114.20		1,526
Stockorders	483	46.17	2,300	54.42	75,966.86	36.15	629
Supplemental Orders							
Customer Orders	288	27.53	435	10.29	42,978.25	20.45	300
Emergency Purchases	89	8.50	273	6.46	9,748.10	4.63	235
Other Receipts	325	31.07	1,218	28.82	81,420.99	38.75	362
Overages							
Net Adjustments	41	0.31	290		-5,330.99		43
Plus	1	2.43	2	0.68	25.80		2
Minus	40	97.56	288	99.31	-5,356.79		41
Factory Returns	76	0.57	226		-8,752.64		77
Net Appreciation	22	0.16	70	0.83	344.43		114
Positive	17	77.27	56	80.00	496.26		78
Negative	5	22.72	14	20.00	-151.83		36
Parts Updated With Cost	5	0.03					5
Parts With Comments	19						
Misc & Sublet Items							
Gross Sales			1		2,240.00		1
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			82		3,377.29		82
Lost Sales							
Return Sales			2		24.46		2