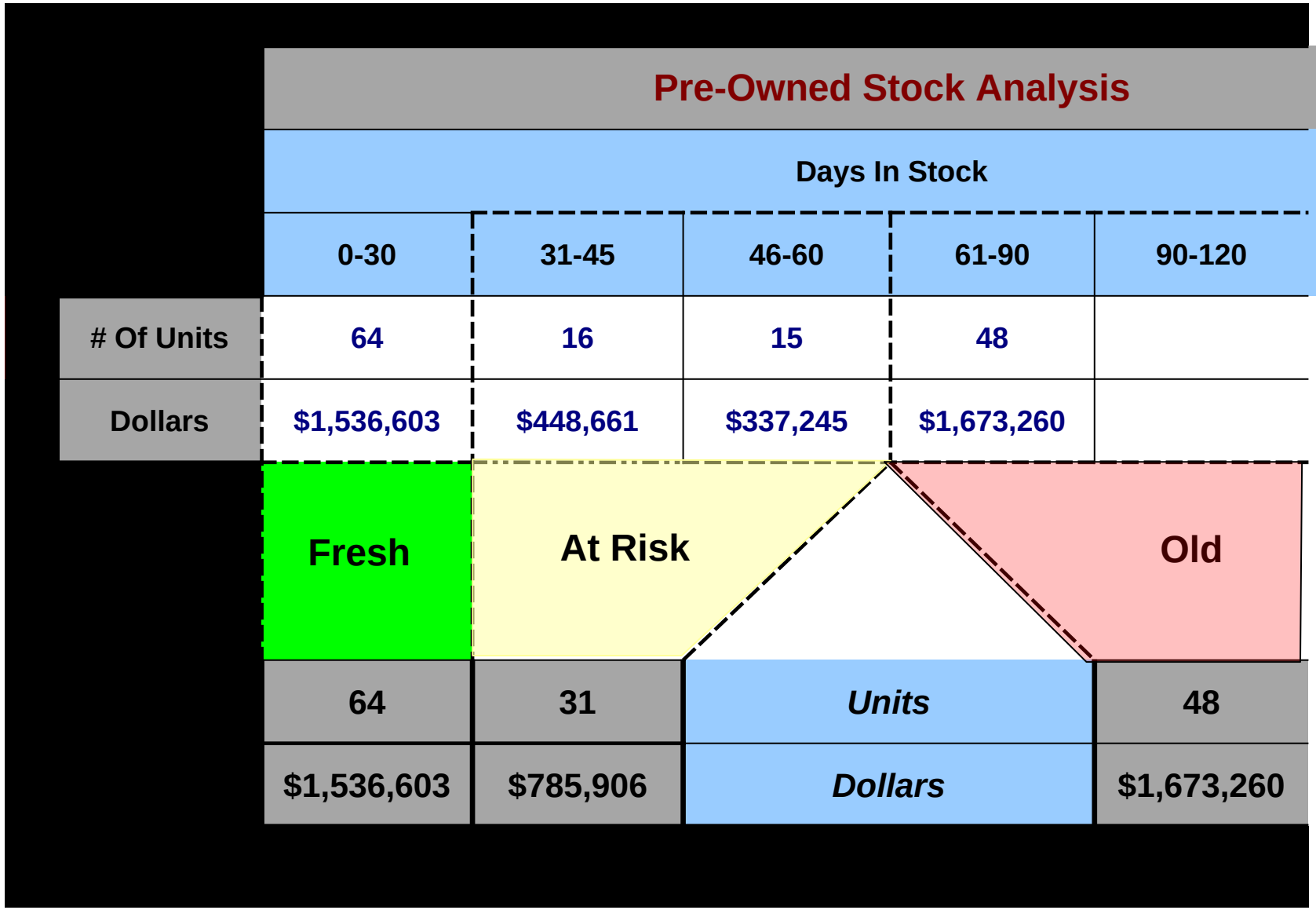
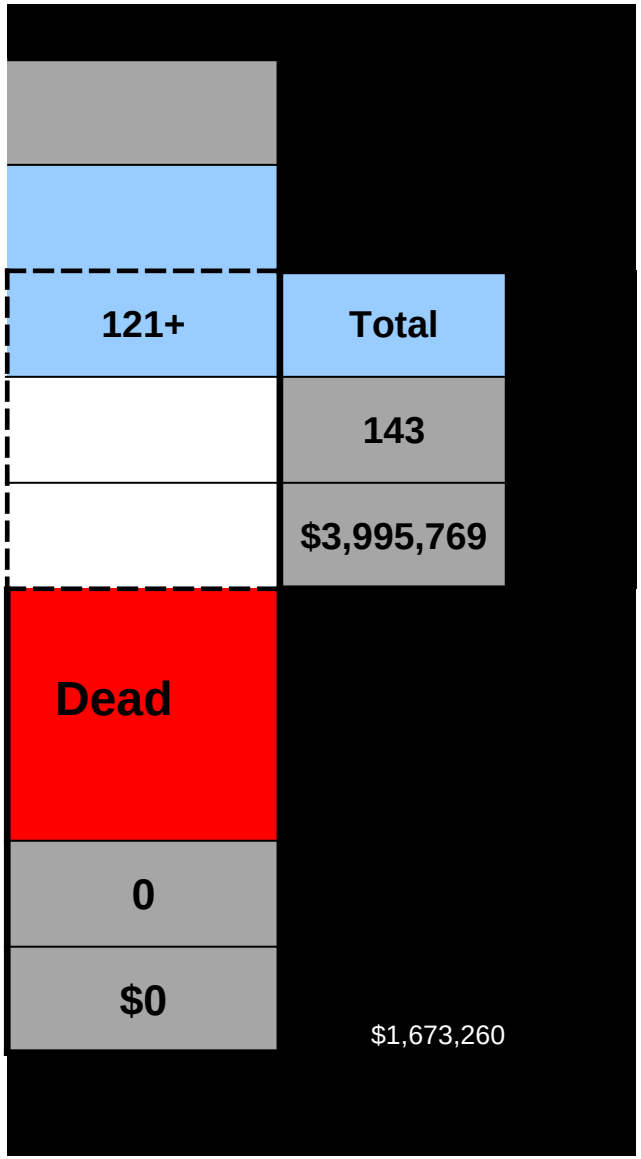
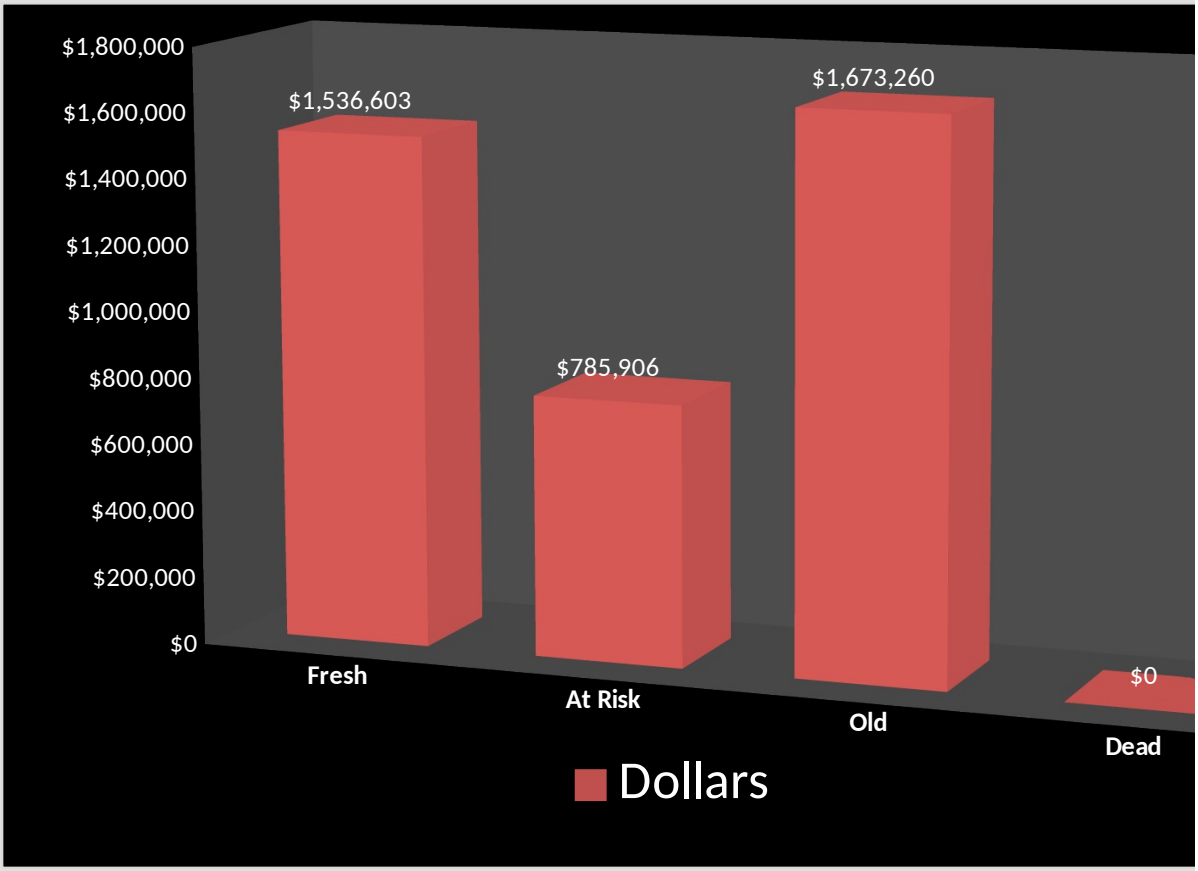
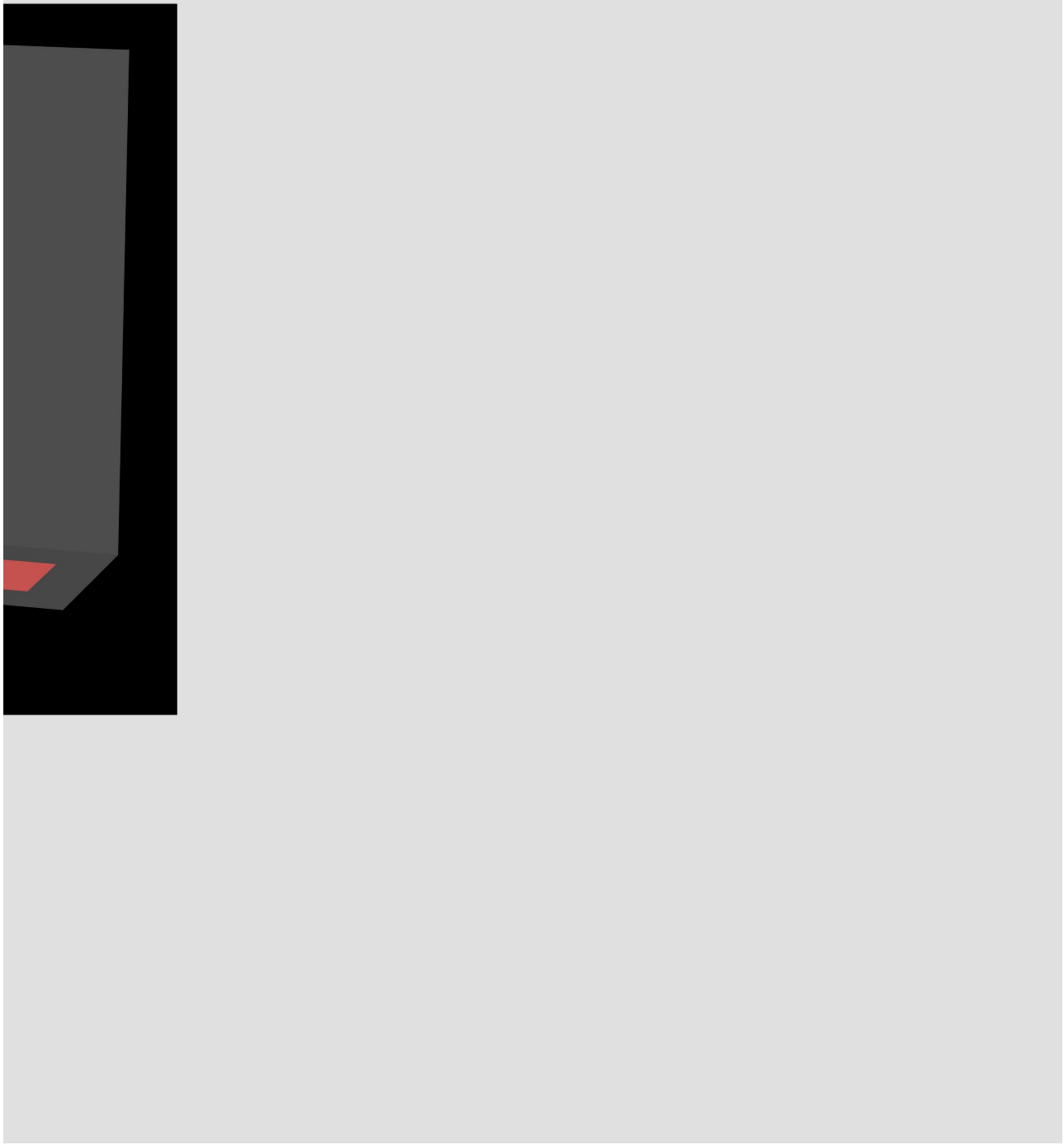
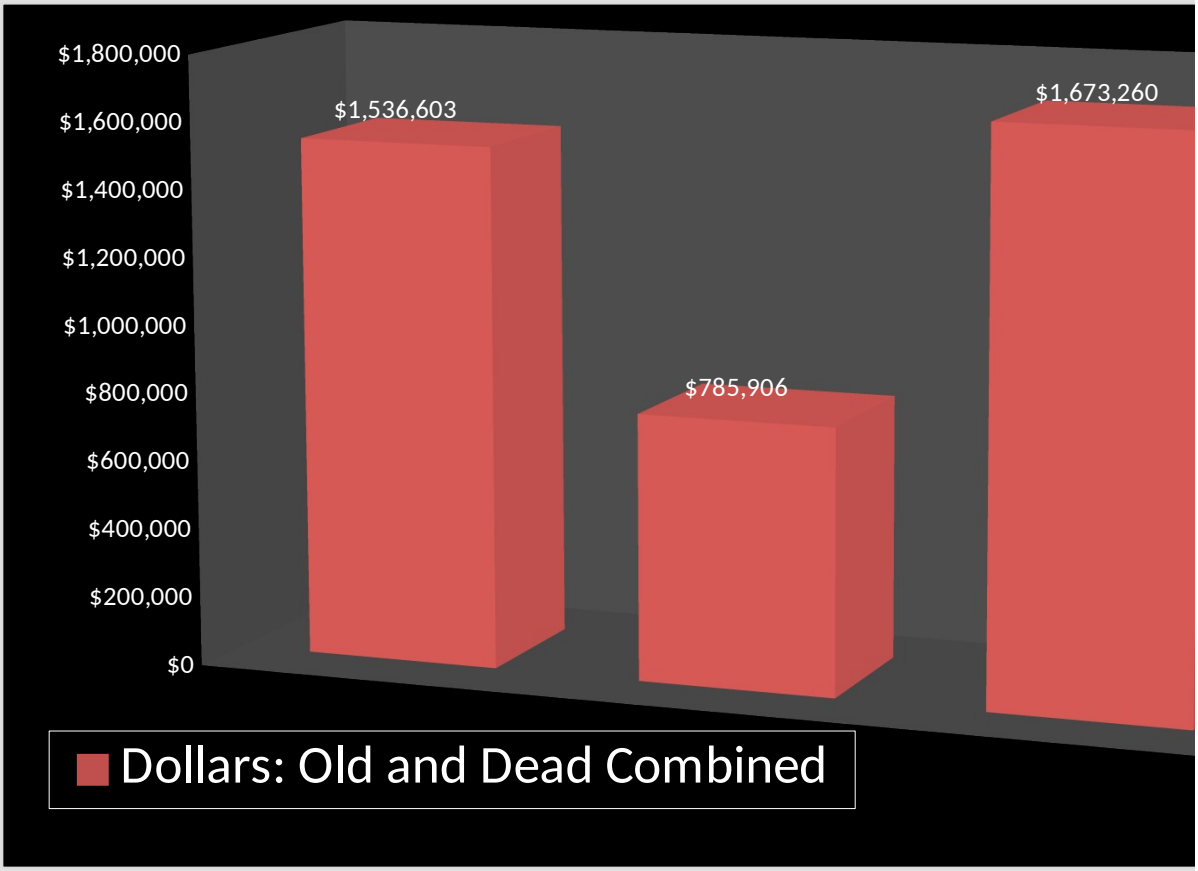
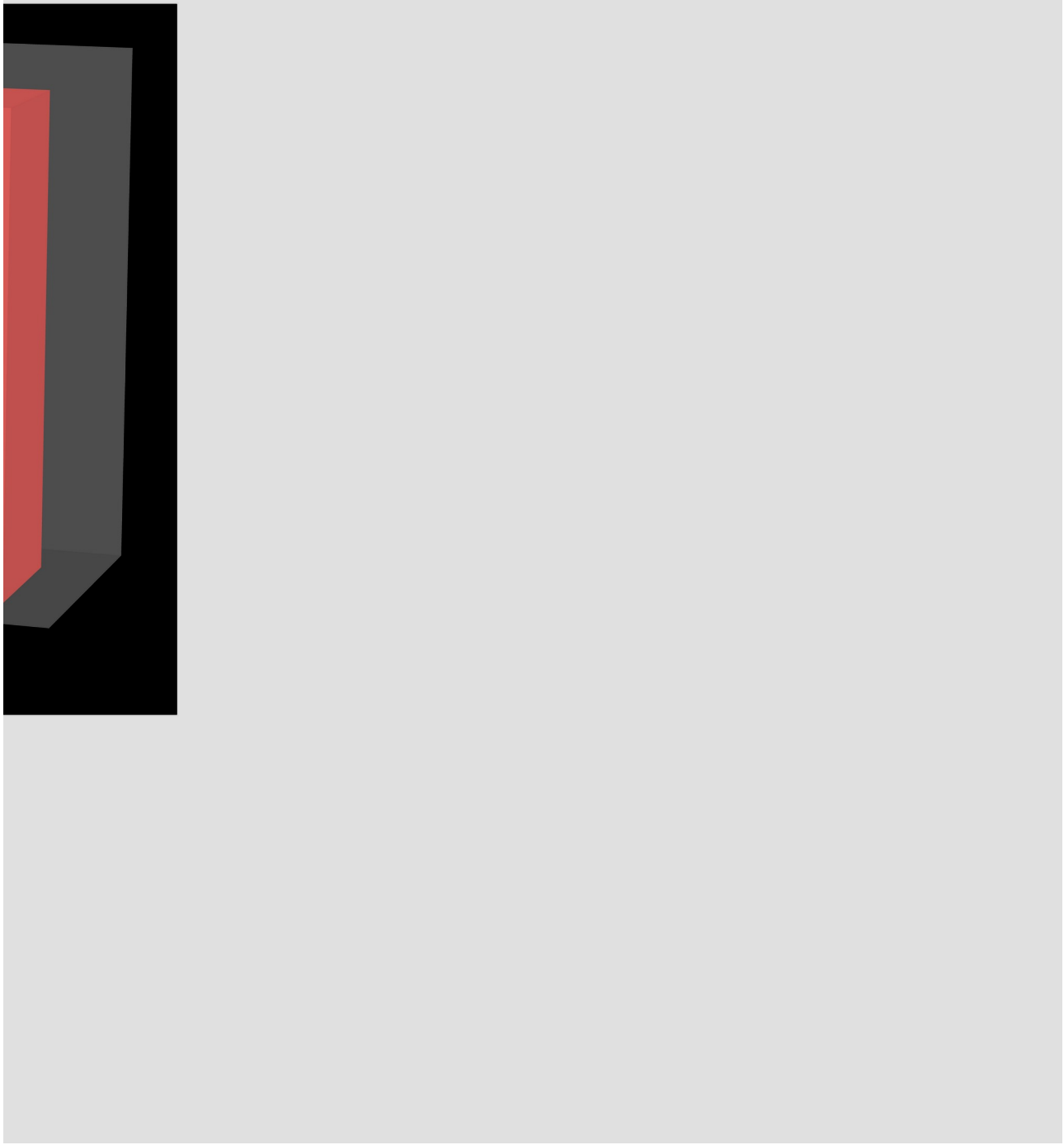

Pre-Owned Stock Analysis
Days In Stock
0-30
31-45
46-60
61-90
90-120
Of Units
64
16
15
48
Dollars
$1,536,603
$448,661
$337,245
$1,673,260
Fresh
At Risk
Old
64
31
Units
48
$1,536,603
$785,906
Dollars
$1,673,260

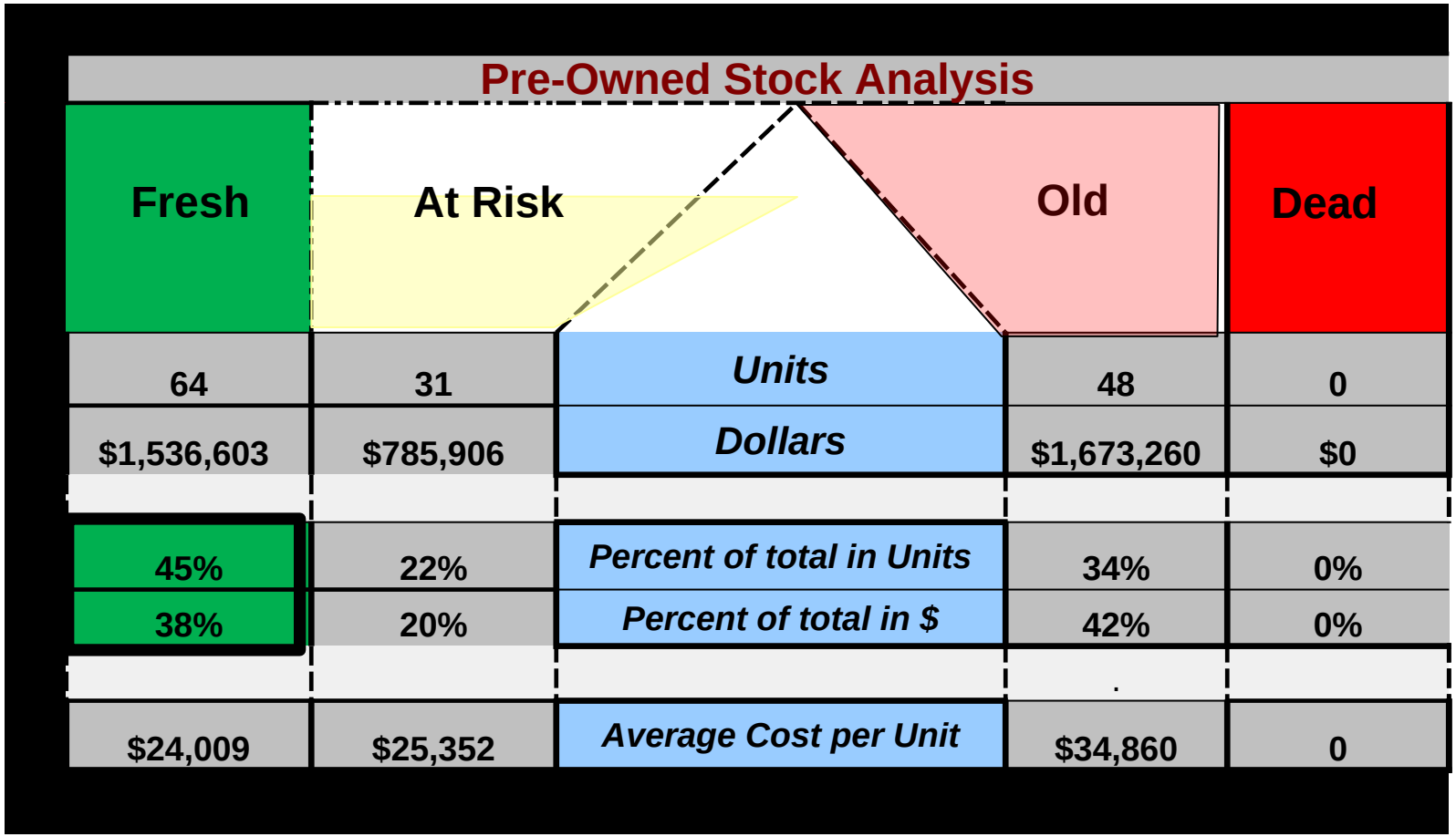

121+
Total
143
$3,995,769
Dead
0
$0
$1,673,260


$1,800,000
$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$1,536,603
$785,906
$1,673,260
$0
Fresh
At Risk
Old
Dead
Dollars




$1,800,000
$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$1,536,603
$785,906
$1,673,260
Dollars: Old and Dead Combined

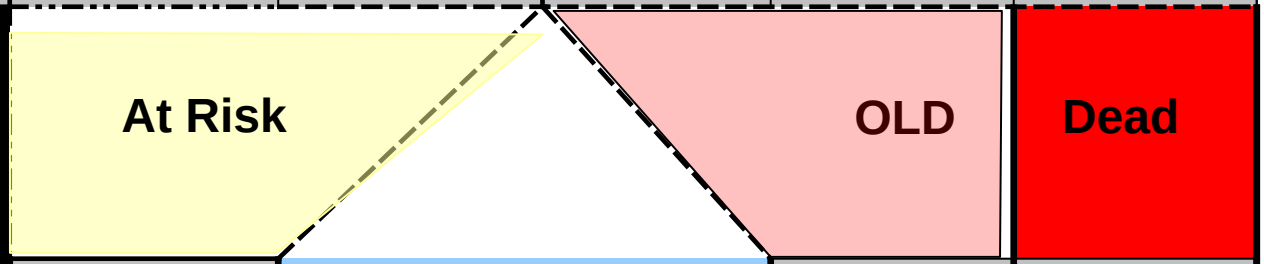



Pre-Owned Stock Analysis
Fresh
At Risk
Old
Dead
64
31
Units
48
0
$1,536,603
$785,906
Dollars
$1,673,260
$0
45%
22%
Percent of total in Units
34%
0%
38%
20%
Percent of total in $
42%
0%
$24,009
$25,352
Average Cost per Unit
$34,860
0


143
$3,995,769

Over Valuation "Water" Analysis

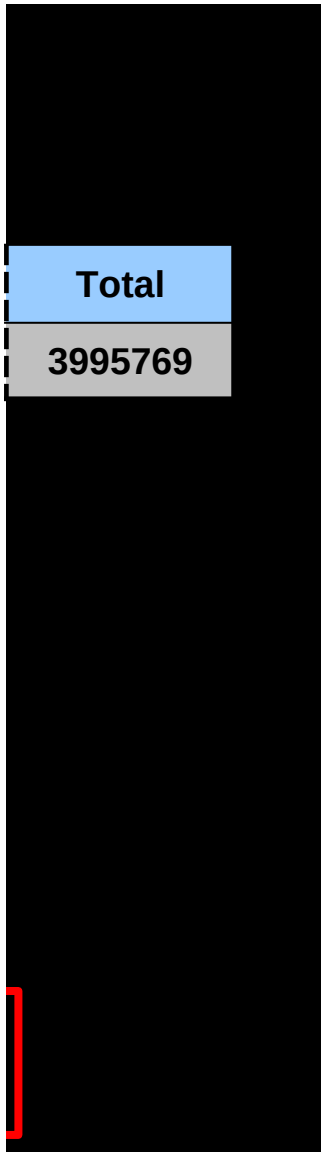
	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1536603	448661	337245	1673260	0	0



	$785,906	*Dollars*	$1,673,260	$0
Enter the percentage of this inventory value that you estimate is "water"	10%	*"Water" %*	15%	25%
	$78,591	*"Water" Dollars*	$250,989	$0

% of inventory under water 8.2%

Total Water Dollars $329,580


Total
3995769