

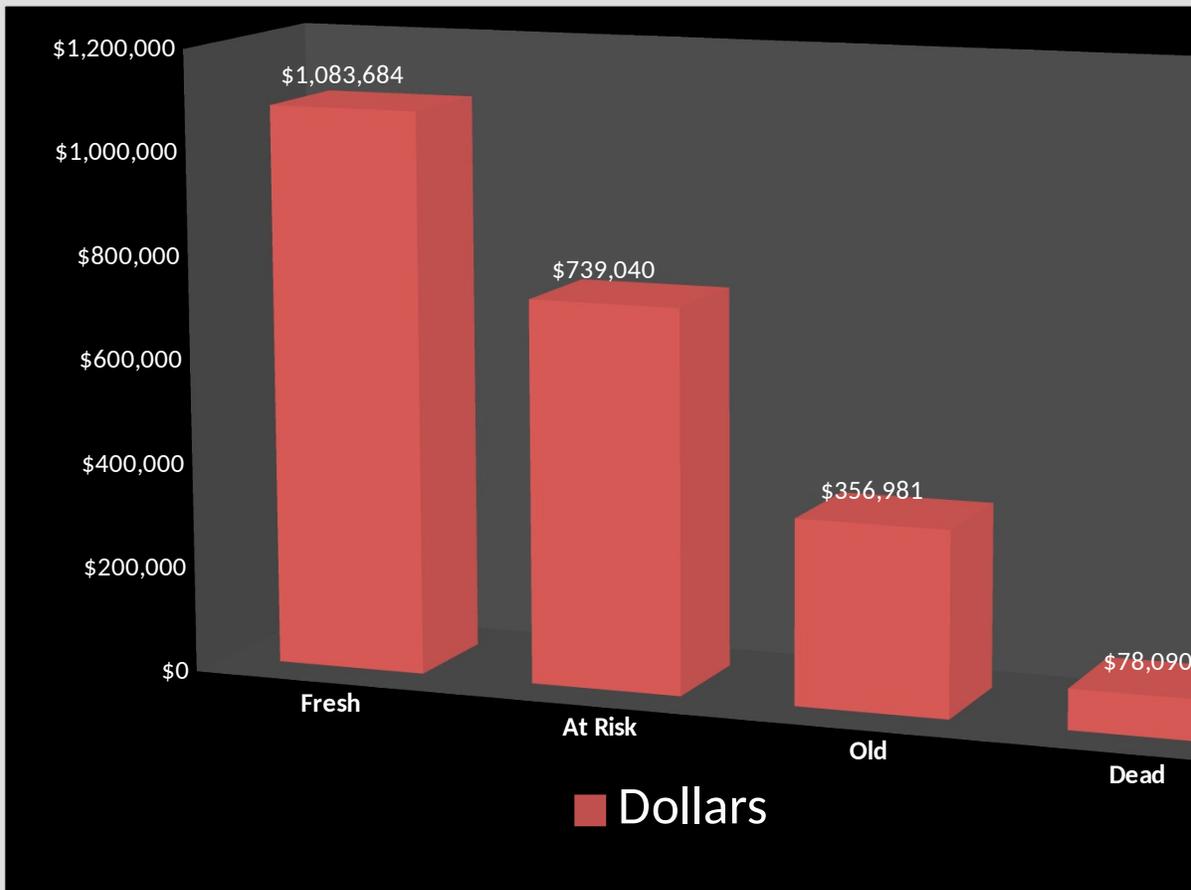
## Pre-Owned Stock Analysis

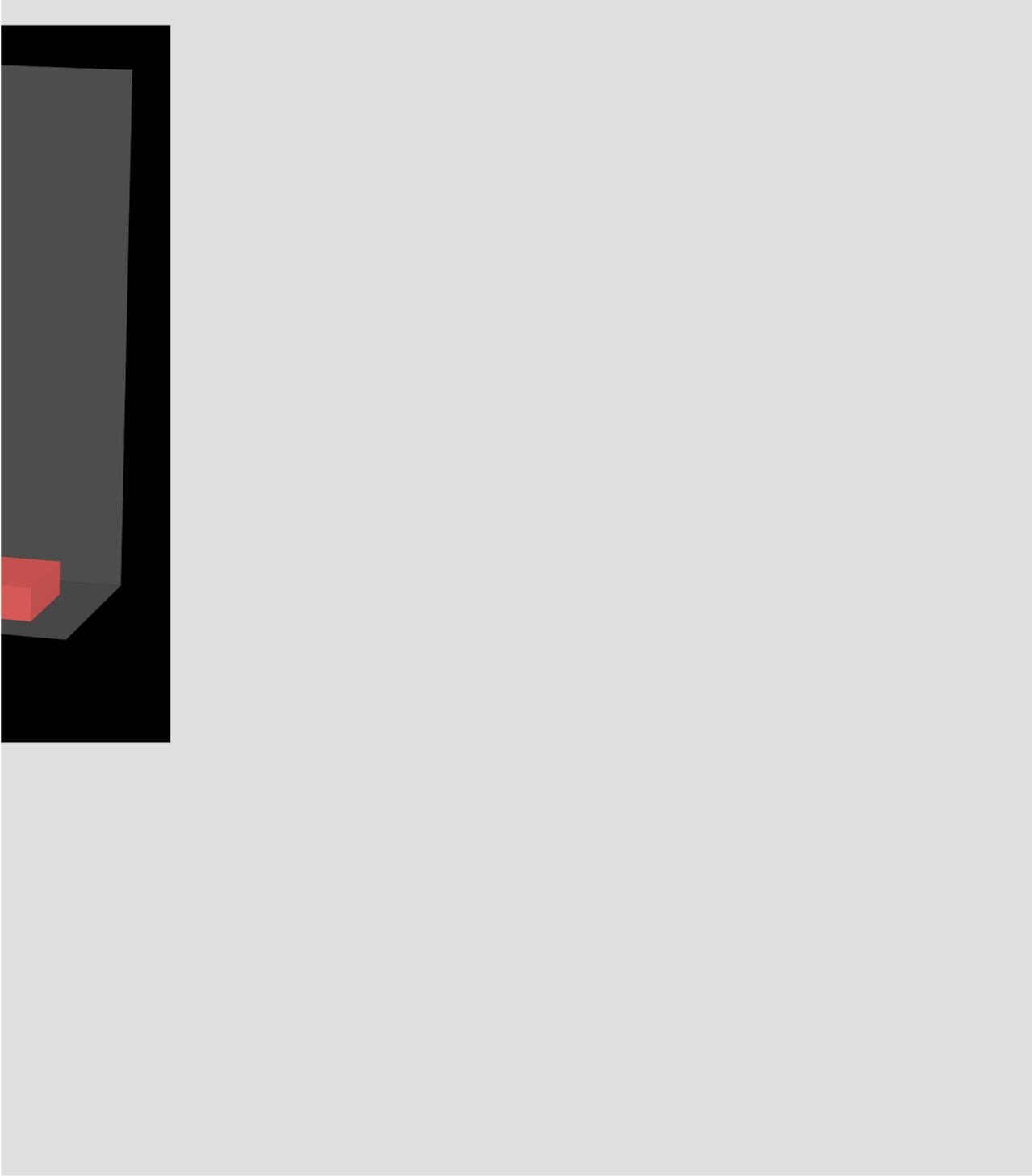
### Days In Stock

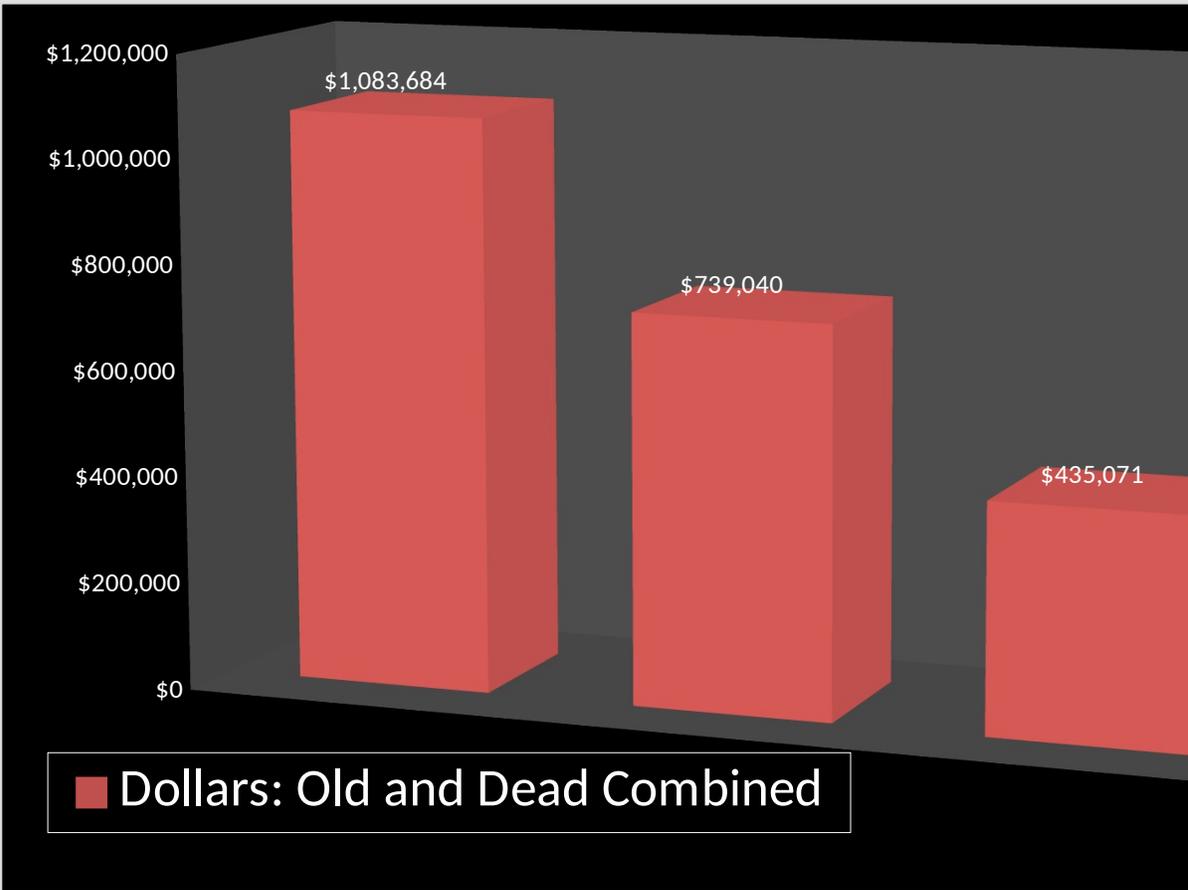
	0-30	31-45	46-60	61-90	90-120
# Of Units	49	18	11	12	3
Dollars	\$1,083,684	\$465,079	\$273,961	\$288,196	\$68,785
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	49	29	<i>Units</i>		15
	\$1,083,684	\$739,040	<i>Dollars</i>		\$356,981

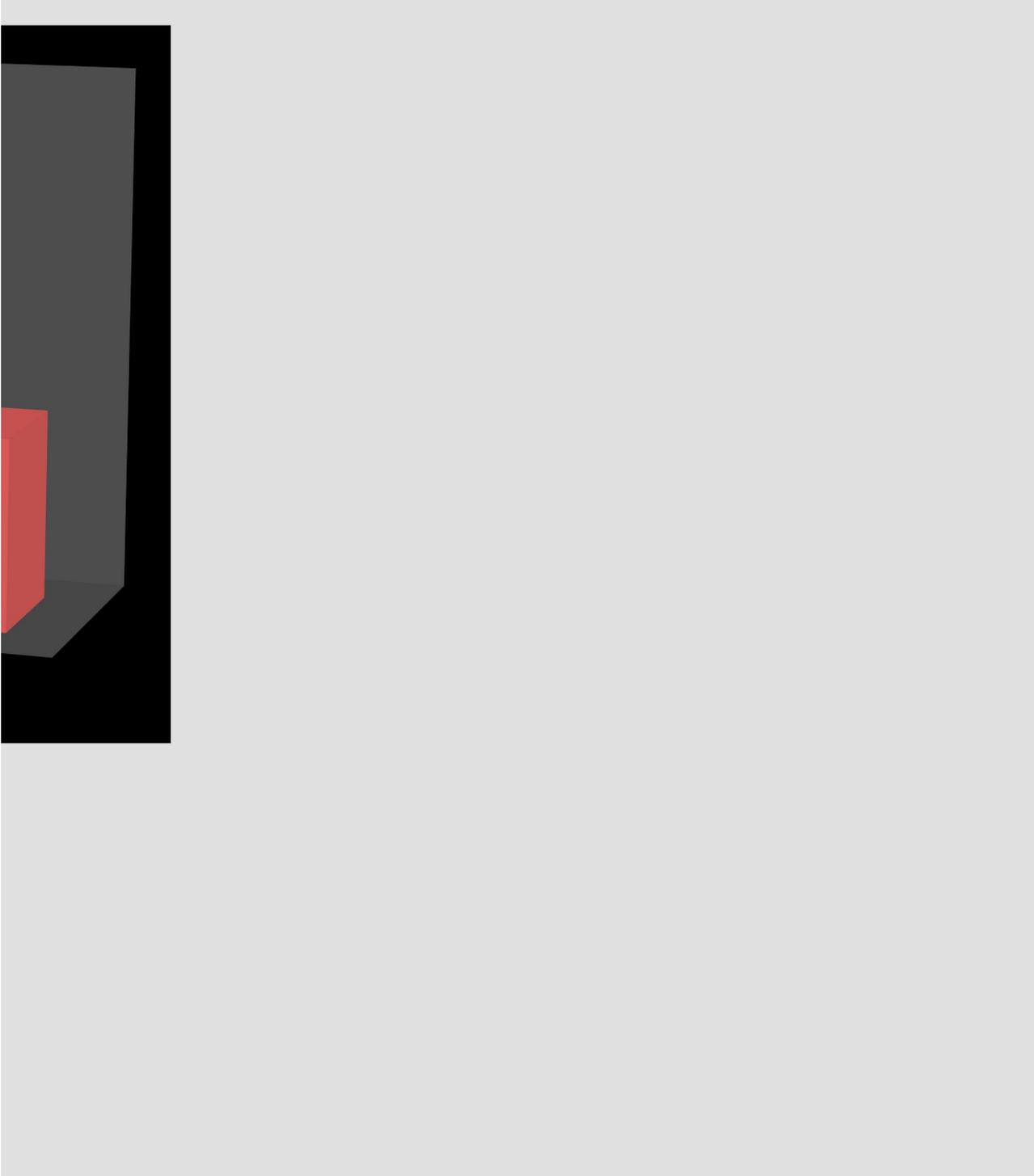


<b>121+</b>	<b>Total</b>
<b>2</b>	<b>95</b>
<b>\$78,090</b>	<b>\$2,257,795</b>
<b>Dead</b>	
<b>2</b>	
<b>\$78,090</b>	
	\$435,071









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
49	29	<i>Units</i>	15	2
\$1,083,684	\$739,040	<i>Dollars</i>	\$356,981	\$78,090
52%	31%	<i>Percent of total in Units</i>	16%	2%
48%	33%	<i>Percent of total in \$</i>	16%	3%
\$22,116	\$25,484	<i>Average Cost per Unit</i>	\$23,799	\$39,045

**95**

**\$2,257,795**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	1083684	465079	273961	288196	68785	78090
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$739,040	<i>Dollars</i>		\$356,981	\$78,090	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$73,904	<i>"Water" Dollars</i>		\$53,547	\$19,523	

**% of inventory under water    6.5%**

**Total Water Dollars    \$146,974**

**Total**

**2257795**

