

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	263	277	540	Finance or Lease Reserve	34687	30508	65195
Finance or Lease Contracts	163	203	366	Service Contracts			0
Service Contracts	114	157	271	Pre-paid Maintenance			0
Pre-Paid Maintenance	113	127	240	GAP			0
GAP	20	51	71	Theft Deterrent			0
Theft Deterrent	82	98	180	Paint Sealant & Appearance			0
Paint Sealant & Appearance	13	1	14	Tire/Wheel			0
Tire/Wheel		1	1	Lease Care			0
Lease Care	0	0	0	Other_____			0
Other_____			0				0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	145258.21	158017.34	303275.6
Service Contracts	168042	207936	375978
Pre-Paid maintenance			0
GAP	10252	24092	34344
Theft Deterrent	21894	26166	48060
Paint Sealant & Appearance	1178.76	269	1447.76
Tire/Wheel		250	250
Lease Care			0
Other_____			0

TOTAL