

#1

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	4,823		5,573		272,213.48	
Active Parts	1,815	37.63	5,126	91.97	237,102.29	87.10
NS Parts	2,704	56.06	248	4.45	25,346.24	9.31
MD Parts						
AP Parts	277	5.74	152	2.72	5,342.11	1.96
DP Parts	26	0.53	47	0.84	4,422.84	1.62
SP Parts						
DEL Parts	1	0.02				
Parts With No Cost	60	1.24	12	0.21		
Parts With Negative On-Hand	34	0.70	122		-4,892.73	
Core/Exchange	7	0.14	8	0.14	2,800.00	
Memos On File	1,373					
Parts Added	281	5.82	45	0.80	3,723.43	1.36
Active Parts	11	3.91	7	15.55	1,066.48	28.64
NS Parts	270	96.08	38	84.44	2,656.95	71.35
MD Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	218					
Inventory Movement - Sales						
0 to 3 Months	1,639	33.98	4,280	76.79	187,850.02	69.00
4 to 6 Months	577	11.96	647	11.60	34,367.10	12.62
7 to 12 Months	956	19.82	320	5.74	35,362.28	12.99
Over 12 Months	730	15.13	280	5.02	6,857.20	2.51
New Parts No Sales	921	19.09	46	0.82	7,776.88	2.85
Inventory Movement - Receipts						
0 to 3 Months	1,434	29.73	3,974	71.30	176,294.40	64.76
4 to 6 Months	569	11.79	434	7.78	38,232.02	14.04
7 to 12 Months	971	20.13	584	10.47	42,553.02	15.63
Over 12 Months	735	15.23	546	9.79	7,267.59	2.66
New Parts No Receipts	1,114	23.09	35	0.62	7,866.45	2.88
Outstanding Orders	181	3.75	934		58,790.51	
Stockorders	116	64.08	790	84.58	39,944.50	67.94
Supplemental Orders						
Customer Orders	75	41.43	144	15.41	18,846.01	32.05
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

HLI

PELTIER SUBARU PARTS
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	714	14.80	7,492		183,626.68		4,192
Regular	714	100.00	7,492	100.00	183,626.68	100.00	4,192
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	135	2.79	219		24,228.13		172
Return Sales	274	5.68	1,017		48,391.24		537
Regular	274	100.00	1,017	100.00	48,391.24	100.00	537
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	544	11.27	5,674		160,471.71		875
Stockorders	211	38.78	1,625	28.63	63,641.75	39.65	347
Supplemental Orders							
Customer Orders	247	45.40	398	7.01	29,058.63	18.10	287
Emergency Purchases	18	3.30	60	1.05	413.15	0.25	69
Other Receipts	152	27.94	3,591	63.28	67,358.18	41.97	172
Overages							
Net Adjustments	882	18.28	8,411		22,374.91		1,740
Plus	400	45.35	2,308	27.44	102,063.41		791
Minus	482	54.64	6,103	72.55	-79,688.50		949
Factory Returns	35	0.72	147		-4,005.40		36
Net Appreciation	429	8.89	1,777	31.88	6,080.68		1,715
Positive	385	89.74	1,696	95.44	6,492.69		1,544
Negative	44	10.25	81	4.55	-412.01		171
Parts Updated With Cost	3	0.06					3
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			515		16,151.51		471
Lost Sales							
Return Sales			77		3,207.27		63