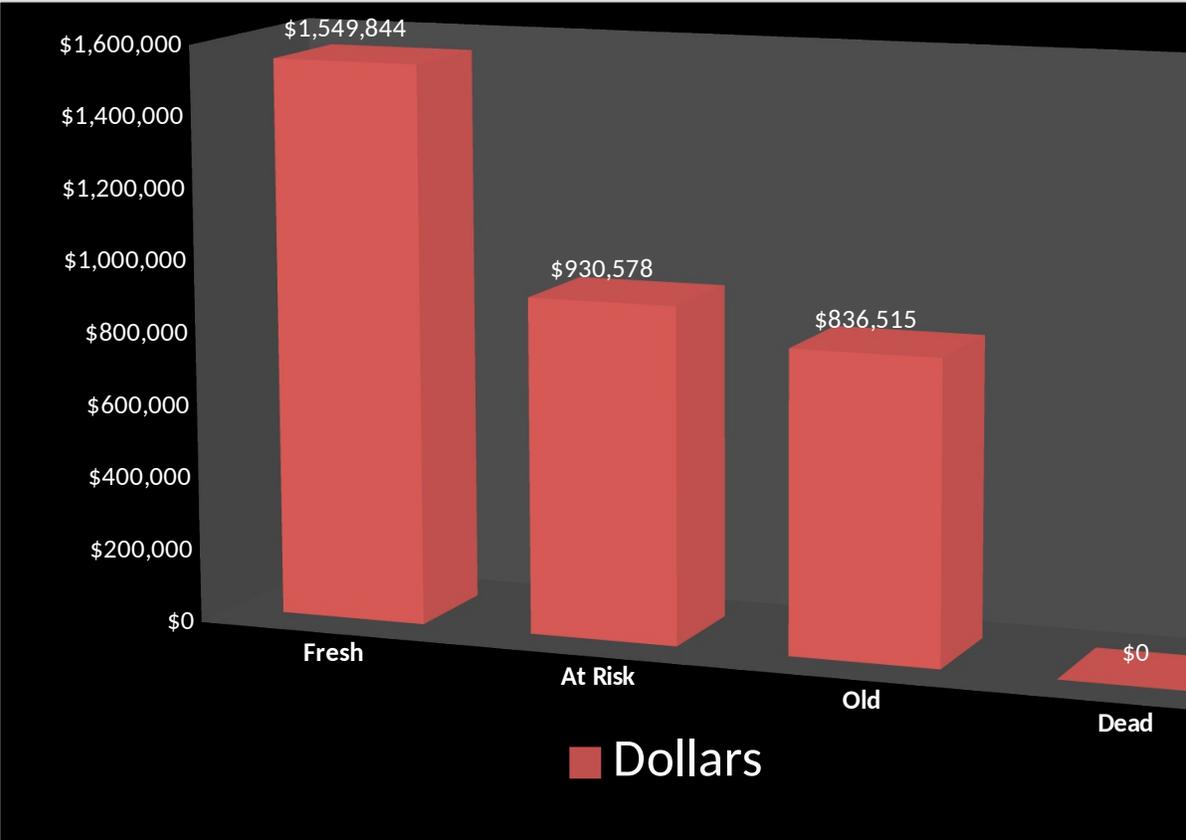


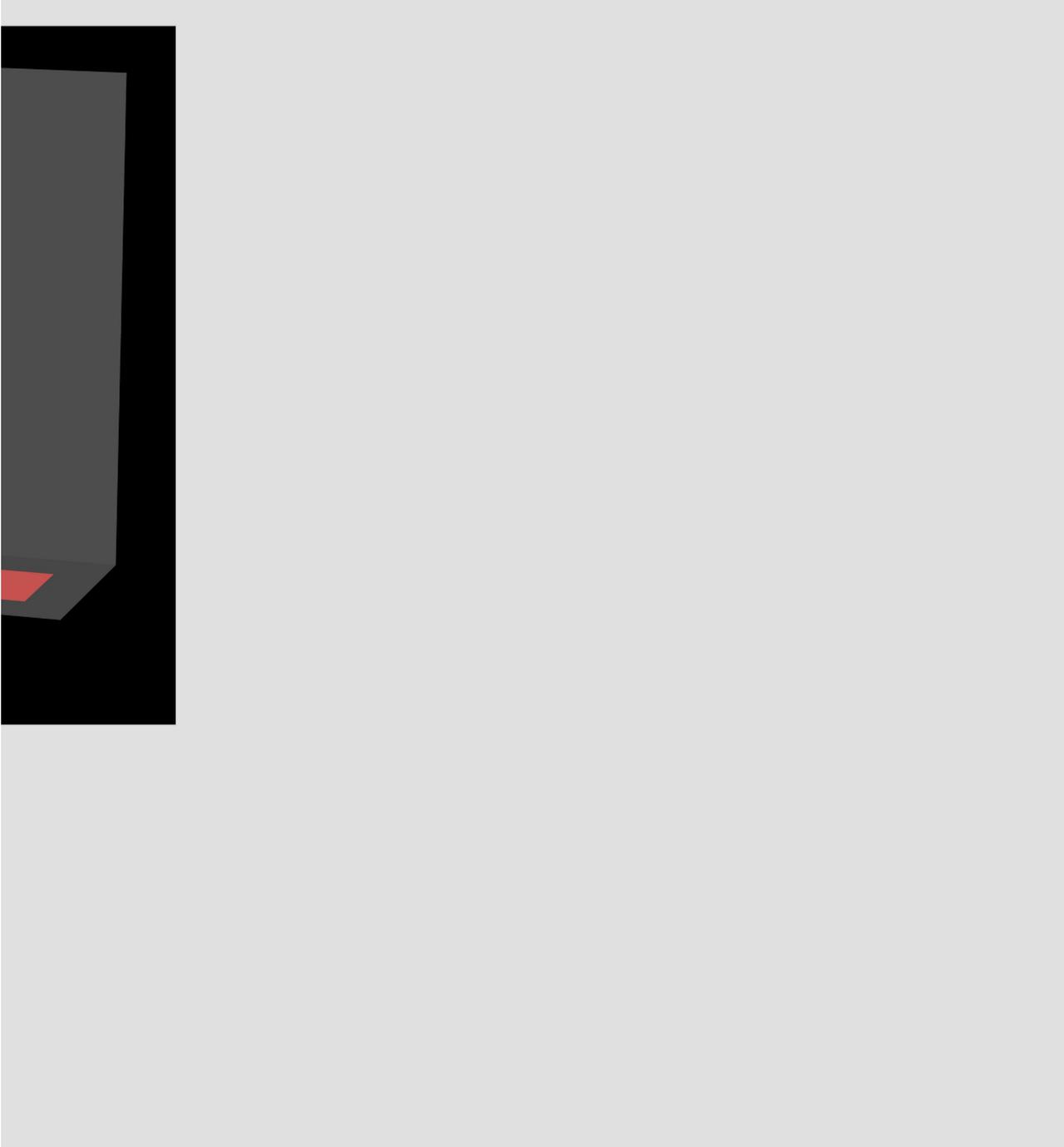
Pre-Owned Stock Analysis

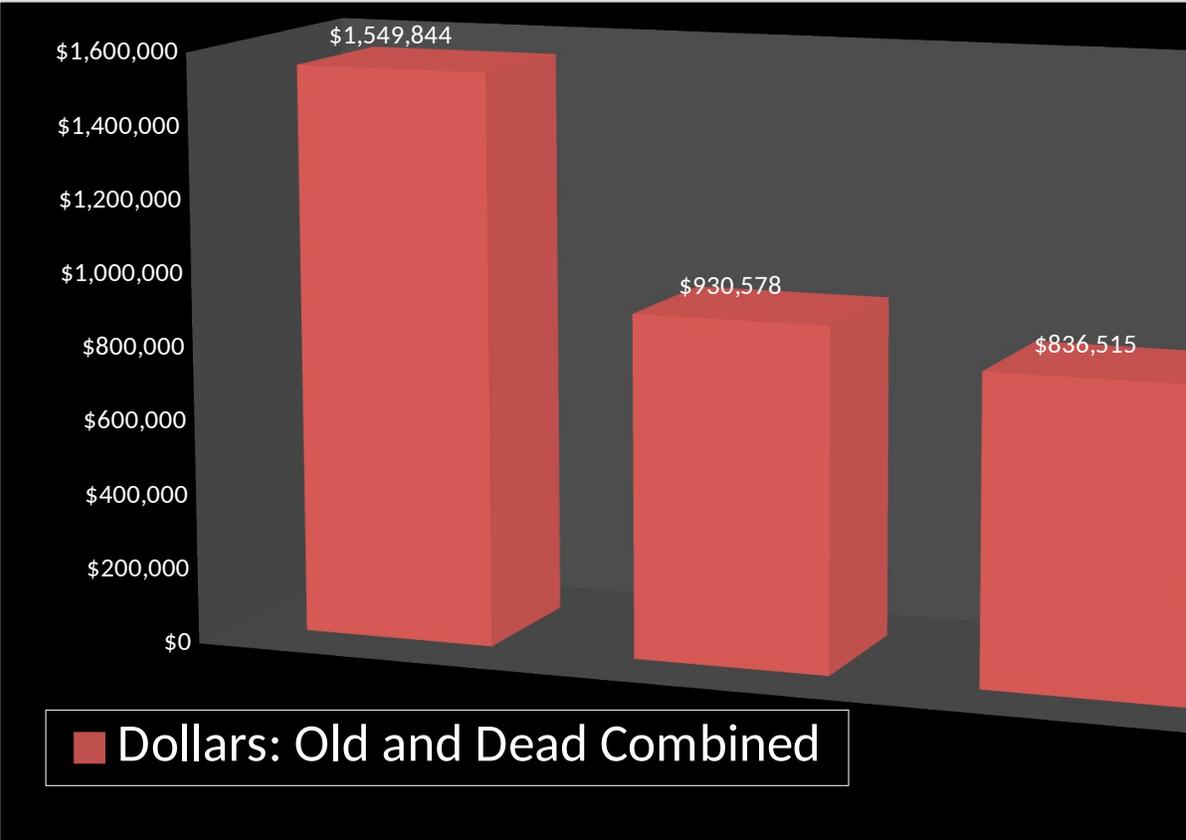
Days In Stock

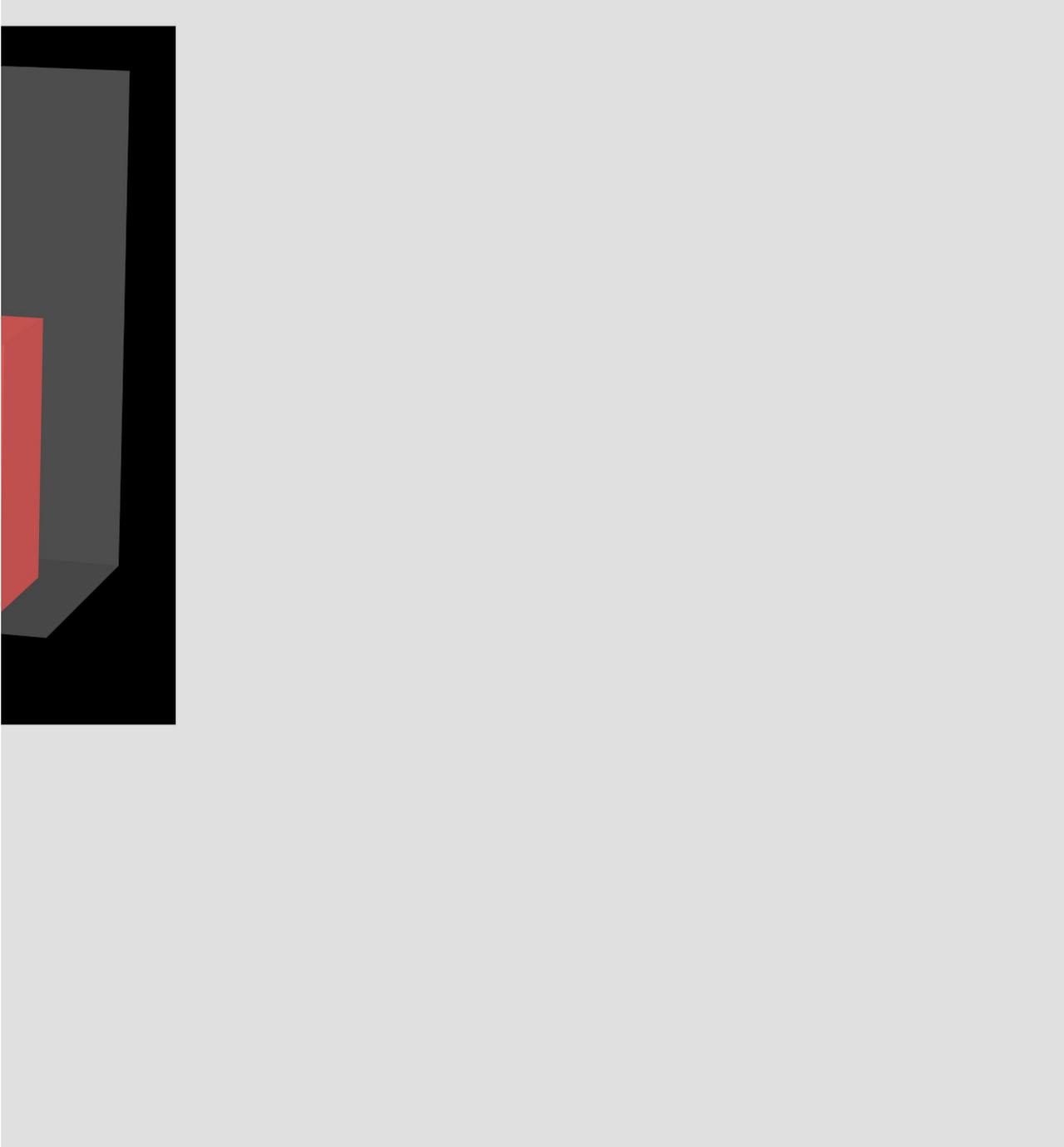
	0-30	31-45	46-60	61-90	90-120
# Of Units	35	12	6	12	2
Dollars	\$1,549,844	\$665,958	\$264,620	\$711,063	\$125,452
	Fresh	At Risk		Old	
	35	18	<i>Units</i>		14
	\$1,549,844	\$930,578	<i>Dollars</i>		\$836,515

121+	Total
0	67
\$0	\$3,316,937
Dead	
0	
\$0	
	\$836,515









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
35	18	<i>Units</i>	14	0
\$1,549,844	\$930,578	<i>Dollars</i>	\$836,515	\$0
52%	27%	<i>Percent of total in Units</i>	21%	0%
47%	28%	<i>Percent of total in \$</i>	25%	0%
\$44,281	\$51,699	<i>Average Cost per Unit</i>	\$59,751	0

67

\$3,316,937

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1549844	665958	264620	711063	125452	0
	At Risk		OLD		Dead	
	\$930,578		Dollars		\$836,515	\$0
Enter the percentage of this inventory value that you estimate is "water"	10%	"Water" %		15%	25%	
	\$93,058	"Water" Dollars		\$125,477	\$0	

% of inventory under water 6.6%

Total Water Dollars \$218,535

Total

3316937

