

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals		New Vehicle	Used Vehicle	Totals
Units Delivered	885	1090	1975	Chargebacks			
Finance or Lease Contracts	610	781	1391	Finance or Lease Reserve	275215	354710	629925
Service Contracts	341	531	872	Service Contracts			0
Pre-Paid Maintenance	0	0	0	Pre-paid Maintenance			0
GAP	269	431	700	GAP			0
Theft Deterrent	0	0	0	Theft Deterrent			0
Paint Sealant & Appearance	72	41	113	Paint Sealant & Appearance			0
Tire/Wheel	105	116	221	Tire/Wheel			0
Lease Care	1	0	1	Lease Care			0
Other_____	0	0	0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	972458	1210079	2182537
Service Contracts	803033	1265052	2068085
Pre-Paid maintenance	0	0	0
GAP	218043	388583	606626
Theft Deterrent	0	0	0
Paint Sealant & Appearance	57240	32595	89835
Tire/Wheel	30345	31552	61897
Lease Care	399	0	399
Other_____	0	0	0

* NOT BROKEN OUT ON FINANCIAL STATEMENT