

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT |
|-------------------------------|--------------|---------|--------------|---------|---------------|---------|
| | ----- | ----- | ----- | ----- | ----- | ----- |
| Inventory Balance | 17,371 | | 32,878 | | 888,502.11 | |
| Active Parts | 3,528 | 20.30 | 16,536 | 50.29 | 348,781.32 | 39.25 |
| NS Parts | 8,494 | 48.89 | 3,708 | 11.27 | 260,961.84 | 29.37 |
| MO Parts | | | | | | |
| AP Parts | 5,199 | 29.92 | 11,831 | 35.98 | 255,882.26 | 28.79 |
| DP Parts | 142 | 0.81 | 803 | 2.44 | 22,876.69 | 2.57 |
| SP Parts | | | | | | |
| DEL Parts | 8 | 0.04 | | | | |
| Parts With No Cost | 422 | 2.42 | 32 | 0.09 | | |
| Parts With Negative On-Hand | 508 | 2.92 | 61,711 | | -4,315,812.80 | |
| Core/Exchange | 96 | 0.55 | 132 | 0.40 | 19,015.00 | |
| Memos On File | 1,525 | | | | | |
| Parts Added | 818 | 4.70 | 526 | 1.59 | 27,255.73 | 3.06 |
| Active Parts | 77 | 9.41 | 225 | 42.77 | 6,890.33 | 25.28 |
| NS Parts | 712 | 87.04 | 274 | 52.09 | 19,949.58 | 73.19 |
| MO Parts | | | | | | |
| AP Parts | 28 | 3.42 | 22 | 4.18 | 352.17 | 1.29 |
| DP Parts | 1 | 0.12 | 5 | 0.95 | 63.65 | 0.23 |
| SP Parts | | | | | | |
| Parts & Memos Deleted | 619 | | | | | |
| Inventory Movement - Sales | | | | | | |
| 0 to 3 Months | 4,532 | 26.08 | 20,998 | 63.86 | 406,960.09 | 45.80 |
| 4 to 6 Months | 1,817 | 10.45 | 2,343 | 7.12 | 74,686.16 | 8.40 |
| 7 to 12 Months | 2,442 | 14.05 | 2,857 | 8.68 | 98,138.12 | 11.04 |
| Over 12 Months | 5,286 | 30.43 | 5,140 | 15.63 | 183,985.36 | 20.70 |
| New Parts No Sales | 3,294 | 18.96 | 1,540 | 4.68 | 124,732.38 | 14.03 |
| Inventory Movement - Receipts | | | | | | |
| 0 to 3 Months | 4,126 | 23.75 | 17,026 | 51.78 | 426,413.38 | 47.99 |
| 4 to 6 Months | 1,887 | 10.86 | 2,953 | 8.98 | 114,273.97 | 12.86 |
| 7 to 12 Months | 2,515 | 14.47 | 3,048 | 9.27 | 114,514.89 | 12.88 |
| Over 12 Months | 5,743 | 33.06 | 9,211 | 28.01 | 203,907.24 | 22.94 |
| New Parts No Receipts | 3,100 | 17.84 | 640 | 1.94 | 29,392.63 | 3.30 |
| Outstanding Orders | 3,172 | 18.26 | 16,434 | | 1,164,484.70 | |
| Stockorders | 2,510 | 79.12 | 11,750 | 71.49 | 858,721.28 | 73.74 |
| Supplemental Orders | 58 | 1.82 | 3,448 | 20.98 | 162,864.87 | 13.98 |
| Customer Orders | 754 | 23.77 | 1,230 | 7.48 | 142,215.47 | 12.21 |
| Backorders | 4 | 0.12 | 6 | 0.03 | 683.08 | 0.05 |
| Stockorder Backorders | 3 | 0.09 | 5 | 0.03 | 492.80 | 0.04 |
| Supplemntl Backorders | | | | | | |
| Customer Backorders | 1 | 0.03 | 1 | 0.00 | 190.28 | 0.01 |

Outstanding Forced Orders

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT | TRANS COUNT |
|-----------------------------|--------------|---------|--------------|---------|------------|---------|-------------|
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| Gross Sales | 2,001 | 11.51 | 19,797 | | 646,565.17 | | 5,857 |
| Regular | 1,990 | 99.45 | 19,700 | 99.51 | 645,777.90 | 99.87 | 5,780 |
| No History | | | | | | | |
| Drop Ship | 34 | 1.69 | 97 | 0.48 | 787.27 | 0.12 | 77 |
| Wholesale | | | | | | | |
| Wholesale No History | | | | | | | |
| Wholesale Drop Ship | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Drop Ship | | | | | | | |
| Lost Sales | 18 | 0.10 | 47 | | 5,343.87 | | 18 |
| Return Sales | 586 | 3.37 | 5,426 | | 179,184.70 | | 953 |
| Regular | 586 | 100.00 | 5,426 | 100.00 | 179,184.70 | 100.00 | 953 |
| No History | | | | | | | |
| Defective | | | | | | | |
| Wholesale | | | | | | | |
| Wholesale No History | | | | | | | |
| Wholesale Defective | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Defective | | | | | | | |
| Receipts | 1,341 | 7.71 | 8,534 | | 348,919.04 | | 1,898 |
| Stockorders | 175 | 13.04 | 1,459 | 17.09 | 58,153.43 | 16.66 | 234 |
| Supplemental Orders | 13 | 0.96 | 704 | 8.24 | 45,003.58 | 12.89 | 13 |
| Customer Orders | 1,057 | 78.82 | 4,996 | 58.54 | 189,544.50 | 54.32 | 1,329 |
| Emergency Purchases | 267 | 19.91 | 1,375 | 16.11 | 56,217.53 | 16.11 | 322 |
| Other Receipts | | | | | | | |
| Overages | | | | | | | |
| Net Adjustments | 240 | 1.38 | 7,295 | | 24,927.07 | | 284 |
| Plus | 151 | 62.91 | 5,652 | 77.47 | 64,023.81 | | 174 |
| Minus | 89 | 37.08 | 1,643 | 22.52 | -39,096.74 | | 110 |
| Factory Returns | | | | | | | |
| Net Appreciation | 535 | 3.07 | 1,523 | 4.63 | 1,323.20 | | 1,843 |
| Positive | 342 | 63.92 | 1,222 | 80.23 | 6,658.68 | | 1,193 |
| Negative | 193 | 36.07 | 301 | 19.76 | -5,335.48 | | 650 |
| Parts Updated With Cost | 20 | 0.11 | 2 | | 399.98 | | 34 |
| Parts With Comments | | | | | | | |
| Misc & Sublet Items | | | | | | | |
| Gross Sales | | | | | | | |
| Lost Sales | | | | | | | |
| Return Sales | | | | | | | |
| Parts Not On File, But Sold | | | | | | | |
| Gross Sales | | | 778 | | 63,662.22 | | 299 |
| Lost Sales | | | | | | | |
| Return Sales | | | 107 | | 15,018.79 | | 58 |