

Repair Order Analysis Summary Report

		Sales in Dollars		FRH's on RO's		Averages		Analysis	
Competitive		\$ 23,270	÷	98.10	=	237.20		FRH Average	
Maintenance		\$ 12,256	÷	45.30	=	270.55		FRH Average	
Repair		\$ 31,523	÷	100.60	=	313.35		FRH Average	
Totals		\$ 67,049	÷	244.00	=	274.79		Customer ELR	
				Target Labor Rate		205.00		Per FRH	
Total Ro's in Sample		100		Difference		69.79		Per FRH	

Cost of Labor

Total Cost of Labor	8210.12	÷	Total Sales	=	12.24%	Percent Cost of Sales
Total Cost of Labor	8210.12	÷	Total FRHs	=	33.65	Cost per FRH

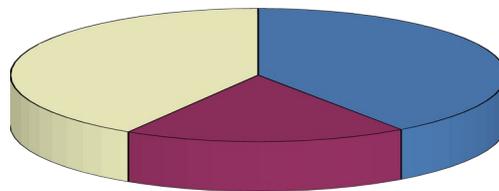
Repair Order Measurements

Total Labor Sales	67,048.91	÷	Total ROs	=	670.48	Avg Labor per RO
Total FRHs	244.00	÷	Total ROs	=	2.44	Avg FRH's per RO
Menu Sales		÷	Total ROs	=		Percent Menu Sales
Competitive FRHs	98.10	÷	Total FRHs	=	40.20%	Percent Competitive
Maintenance FRHs	45.30	÷	Total FRHs	=	18.57%	Percent Maintenance
Repair FRH	100.60	÷	Total FRHs	=	41.23%	Percent Repair
One item ROs	14	÷	Total ROs	=	14.00%	Percent One Item RO

Model Year Analysis

2023	2022	2021	2020	2019	2018	Old
0	1	9	13	12	15	50
0.00%	1.00%	9.00%	13.00%	12.00%	15.00%	50.00%

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair

