

Grand Total

	NO. OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	43,185		65,293		2,338,199.91	
Active Parts	11,810	27.34	46,554	71.31	1,408,947.05	60.25
NS Parts	24,909	57.44	6,585	10.08	470,949.90	20.13
NO Parts	1	0.00				
AP Parts	6,457	14.95	11,714	17.94	441,009.40	18.86
DP Parts	80	0.18	168	0.25	16,029.76	0.68
SP Parts	9	0.02	262	0.40	1,364.70	0.05
DEL Parts	19	0.04				
Parts With No Cost	438	1.01	370	0.56		
Parts With Negative On-Hand	78	0.18	172		-94,222.37	
Cons/Exchange	203	0.47	367	0.56	51,435.00	
Memos On File	5,827					
Parts Added	1,857	4.30	559	0.85	37,533.76	1.60
Active Parts	94	5.06	169	30.23	2,260.12	6.02
NS Parts	1,751	94.29	383	68.51	34,856.83	92.86
NO Parts						
AP Parts	6	0.32	6	1.07	68.39	0.18
DP Parts	6	0.32	1	0.17	349.42	0.92
SP Parts						
Parts & Memos Deleted	1,724					
Inventory Movement - Sales						
0 to 3 Months	16,240	37.60	45,928	70.35	1,318,085.64	56.37
4 to 6 Months	5,576	12.91	5,453	8.35	302,412.26	12.93
7 to 12 Months	7,591	17.57	5,737	8.78	369,123.05	15.78
Over 12 Months	7,282	16.86	6,745	10.33	241,499.60	10.32
New Parts No Sales	6,495	15.04	1,420	2.17	107,079.26	4.57
Inventory Movement - Receipts						
0 to 3 Months	15,423	35.71	40,749	62.41	1,340,000.98	57.30
4 to 6 Months	6,001	13.89	7,360	11.27	372,495.44	15.93
7 to 12 Months	8,017	18.56	7,086	10.85	388,832.81	16.62
Over 12 Months	7,626	17.65	9,710	14.87	214,916.98	9.19
New Parts No Receipts	6,118	14.16	378	0.57	21,953.60	0.93
Outstanding Orders	1,370	3.17	5,239		385,424.23	
Stockorders	1,431	104.45	5,239	100.00	385,424.23	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	7,525	17.42	36,984		1,743,905.36		19,443
Regular	6,820	90.63	35,150	95.04	1,572,325.10	90.16	17,957
No History							
Drop Ship	2	0.02	2	0.00	0.86	0.00	2
Wholesale	881	11.70	1,832	4.95	171,579.40	9.83	1,484
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	62	0.14	74		17,489.60		66
Return Sales	1,918	4.44	10,436		521,858.09		2,441
Regular	1,740	91.74	10,153	97.29	485,455.54	93.02	2,240
No History							
Defective							
Wholesale	179	9.33	283	2.71	36,402.55	6.97	201
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	5,608	12.98	27,916		1,264,659.89		8,995
Stockorders	5,605	99.94	27,897	99.93	1,262,831.67	99.85	8,998
Supplemental Orders							
Customer Orders							
Emergency Purchases	2	0.03	5	0.01	1,142.28	0.09	2
Other Receipts	5	0.08	14	0.05	685.94	0.05	5
Overages							
Net Adjustments	58	0.13	196		4,166.57		59
Plus	42	72.41	147	75.00	5,273.78		43
Minus	16	27.58	49	25.00	-1,107.21		16
Factory Returns	300	0.69	354		-60,214.32		304
Net Appreciation	879	2.03	2,666	4.08	7,434.53		1,894
Positive	601	68.37	2,109	79.10	10,839.44		1,310
Negative	278	31.62	557	20.89	-3,404.91		524
Parts Updated With Cost	25	0.05					25
Parts With Comments	5						
Misc & Sublet Items							
Gross Sales			73		48.64		72
Lost Sales							
Return Sales			1		75.00		1
Parts Not On File, But Sold							
Gross Sales			2,825		49,570.49		288
Lost Sales							
Return Sales			2,457		26,618.00		26