

Stock Order Criteria

Default

Daily Demand: percent of recent days demand
 percent of previous days demand

Days Supply: Based on demand of days

	Demand	Days Supply	Reorder Point
0 To	<input type="text" value="3"/>	<input type="text" value="41"/>	<input type="text"/>
4 To	<input type="text" value="12"/>	<input type="text" value="35"/>	<input type="text"/>
13 To	<input type="text" value="35"/>	<input type="text" value="28"/>	<input type="text"/>
36 To	<input type="text" value="100"/>	<input type="text" value="25"/>	<input type="text"/>
101 To	<input type="text" value="500"/>	<input type="text" value="21"/>	<input type="text"/>
501 To	<input type="text" value="99999"/>	<input type="text" value="18"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Do not order if less than days in inventory

PD3011R
MDUNN8811

GERALD JONES HONDA
Inventory Analysis

11/21/22 14:20:54

All HN Stocking Groups	%	#	Pieces	Value
Active Parts: Stocked	10.5	1104	909	47784.17
Active Parts: With Excess Stock	54.3	1046	16802	246889.65
Active Parts: Understocked	1.1	1069	100	4990.64
Active Parts: To Phase Out	2.4	381	184	11125.50
Total Active Parts	68.3	3600	17995	310789.96
Superceded With On Hand	4.2	21	1598	19043.51
Inactive With On Hand	27.5	859	2455	125126.34
Total Inventory To Sell	100.0	4480	22048	454959.81
Cores on Hand		13	37	1055.00
Negative On Hand		9	22	1561.11
Total of Inventory		4502	22063	454453.70
Parts on Open Repair Orders		401	754	20854.87
Value of Inventory		4903	22817	475308.57
Not on Factory Master		4197	1759	42174.95
Parts Without Cost		409	0	.00

(1) Idle Parts Total Value
 (2) Current Parts Total 28020.37
 (3) Total Parts 438043.82

Idle Capital Percentage (1)/(3) 466064.19

Off the Shelf Fill Rate 6.01%

(1) Total Off the Shelf Quantity
 (2) Total Other 26813
 (3) Total Quantity Sold 305
 Off the Shelf Fill Rate (1)/(3) 27118
 True Turn 98.8%

(1) Annualization Ratio (365/30) = Value
 (2) Total Stock Orders 12.166
 (3) Annualized Stock Orders 323900.00
 (4) Inventory Value 3940567.40
 (5) True Turn (3)/(4) 466064.19
 Parts with Negative on Hand 8.45

Total of Negative on Hand Part Numbers
 Lost Sales 6
 Cost 338.48
 Qty 8-
 Extended 645.48-

Total Lost Sales Part Numbers
 Parts Without Cost 2
 Cost 150.00
 Qty 2
 Extended 150.00

Total Parts Without Cost Part Numbers
 Parts With No Bin Location 405
 Part Numbers

Total Parts with No Bin Location Cost
 0 Qty Extended
 .00 0 .00

MP	Part Number/Description	Bin/Shelf	Per	Per W/Dmd	Dmd Dys	Stock Stat	On Hand
HN	08F20-T20-100 : EMB, H-MARK & CIVIC	SPORD	30	3	335	1-	
HN	08R04-T6Z-101 : VTSOR, DOOR	211	30	4	335	1-	
HN	08V67-TLA-1WB : PRKNGNSNR ATTCHN6H96	115	30	4	335	1-	
HN	08703-NH830M-ES : PAINTN*NB30M*	SPORD	30	5	335	2-	
HN	15820-R70-A05 : VALVE, RR. SPOOL	118	30	3	335	1-	
HN	19030-RNO-A71 : MOTOR, COOLING FAN	SPORD	30	3	335	1-	
HN	19030-RYE-A11 : MOTOR, COOLING FAN	124	30	3	335	1-	
HN	19502-SAA-A00 : HOSE A, WATER	124	30	3	335	1-	
HN	32600-12A-A00 : CABLE ASSY.	SPORD	30	3	335	1-	
HN	38615-5PA-A01 : SHROUD	SPORD	30	3	335	1-	
HN	38615-SR1-003 : SHROUD	SPORD	30	3	335	1-	
HN	38616-RNO-A71 : MOTOR, COOLING FAN	SPORD	30	3	335	1-	
HN	51320-TFO-003 : LINK, FR. STABILIZER	SPORD	30	3	335	1-	
HN	51320-TG7-A01 : LINK ASSY., R. FR.	142	30	3	335	1-	
HN	51605-TK8-A04 : S/ABS UNIT, R. FR.	SPORD	30	3	335	1-	
HN	51606-TK8-A04 : S/ABS UNIT, L. FR.	SPORD	30	3	335	1-	
HN	51621-TVA-A03 : S/ABS UNIT, L. FR.	176	30	3	335	1-	
HN	51621-TG7-A01 : S/ABS UNIT, R. FR.	SPORD	30	3	335	1-	
HN	51688-TG8-A01 : S/ABS UNIT, L. FR.	SPORD	30	3	335	1-	
HN	51688-THR-A00 : SEAT, FR. SPRING	142	30	3	335	1-	
HN	52722-SHJ-A03 : SEAT, FR. SPRING	SPORD	30	3	335	1-	
HN	52744-TK8-A00 : STOPPER, RR. BUMPS	SPORD	30	3	335	1-	
HN	52748-SOX-A00 : SEAT, R. SPRING	SPORD	30	3	335	1-	
HN	74871-TAO-A00 : RUB, RR. SPRING SEAT	SPORD	30	3	335	1-	
HN	79310-STR-A41 : SPRING, R.	215	30	3	335	1-	
HN	83600-TIA-A01 : MOTOR ASSY., FAN	177	30	3	335	1-	
HN	90103-S7S-003 : FLR MAT SET *NH900L*	SPORD	30	3	335	1-	
HN	90151-TK8-A01 : SCREW, FLAT (6X18.5)	SPORD	30	2	335	1-	
HN	90179-SDA-A00 : RIVET (4.8MM)	SPORD	30	4	335	3	
HN	90601-SNV-P01 : BOLT, FLANGE (14X90)	SPORD	30	4	335	2-	
HN	90676-SAV-003 : GROMMET, SCREW (5MM)	SPORD	30	4	335	1-	
HN	90681-T6A-J00 : GROMMET, SCREW (5MM)	SPORD	30	4	335	1-	
HN	90704-634-000 : CIRCLIP (91MM)	SPORD	30	3	335	2-	
HN	90853-TG7-A01 : KEY (4.5X11.0)	163	30	3	335	1-	
HN	91302-5T0-003 : RIVET (4.8MM)	163	30	3	335	5-	
HN	91308-RCA-A01 : O-RING, CVT F WARMER	SPORD	30	3	335	2-	
HN	91304-SDA-003 : O-RING (14.8X1.8)	163	30	3	335	1-	
HN	91514-T0A-A01 : CLIP, HOOD OPEN WIRE	SPORD	30	4	335	1-	
HN	91533-SG0-000 : CLIP	SPORD	30	3	335	1-	
HN	91536-SS0-J01 : CLIP B, FAIRING	164	30	4	335	2-	
HN	95701-06016-08 : FASTENER A	164	30	5	335	1-	
HN	95701-06016-08 : BOLT, FLANGE (6X16)	164	30	4	335	5-	

All HN Stocking Groups		From		To		GP %	
		9/01/22	9/30/22	9/01/22	9/30/22	9/01/22	9/30/22
Counter Retail Sales	20469.09	12881.73	7587.36	37.1	37.1		
Counter Internal Sales	1098.62	588.62	510.00	46.4	46.4		
Counter Wholesale Sales	153498.03	138471.43	15026.60	9.8	9.8		
Total Counter Sales	175065.74	151941.78	23123.96	13.2	13.2		
RO Customer Pay Sales	230671.33	141291.78	89379.55	38.7	38.7		
RO Internal Pay Sales	84995.32	53147.43	31847.89	37.5	37.5		
RO Warranty Sales	37865.25	21674.24	16191.01	42.8	42.8		
RO Service Contract Sales	10148.88	6300.87	3848.01	37.9	37.9		
Total RO Sales	363680.78	222414.32	141266.46	38.8	38.8		
Total Sales	538746.52	374356.10	164390.42	30.5	30.5		
Total Returns	-17154.91	-15392.11	-1762.80	-10.3	-10.3		
Total Net Sales	521591.61	358963.99	162627.62	31.2	31.2		

Sales Source Analysis

All HN Stocking Groups, All Parts, All Sales Types

	From	To	Sales	Cost	Gross	GP %
	9/01/22	9/30/22	9/30/22	9/30/22	9/30/22	9/30/22
Sales Filled From Shelf	297863.74	190032.71	107831.03		36.2	
Sales Filled By NG	8596.25	5081.44	3514.81		40.9	
Sales Filled By EP	22110.38	13669.31	8441.07		38.2	
Sales Filled By SO	220176.15	165572.64	44603.51		21.2	
Total Sales	538746.52	374356.10	164390.42		30.5	
Returns To Inventory	-17154.91	-15392.11	-1762.80		-10.3	
Returns Not To Inventory	-17154.91	-15392.11	-1762.80		-10.3	
Total Returns	-17154.91	-15392.11	-1762.80		-10.3	
Net Sales	521591.61	358963.99	162627.62		31.2	
Filled From Shelf-Counter	22.4%	20.3%	36.4%			
Filled From Shelf-Service	73.5%	73.9%	72.9%			
Filled Same Day--Counter	23.4%	21.2%	38.1%			
Filled Same Day--Service	79.1%	79.4%	78.6%			

From 9/01/22 to 9/30/22 All HN Stocking Groups

	#	Pieces	Cost	Value
Stock Orders Placed	931	6319	78845.08	91500.46
Stock Orders Received	786	10851	45748.12	131244.08
Special Orders Placed	2023	2721	201082.15	210849.65
Special Orders Received	1828	2460	183633.41	193914.69
Parts Canceled	183	407	22391.07	25179.08
Factory Returns	153	240	10827.15	13602.72
Core Returns	11	14	775.00	975.00
Parts On Order	973	14416.71	54792.72	43106.47
Parts On Backorder	434	37696.28		
Parts Referred				

From 9/01/22 to 9/30/22 All HN Stocking Groups

Value	#	Pieces
13349.78	326	55
-15843.09	-404	49
-2493.31	-78	104
2141.05	44	18
-2537.27	-52	30
-396.22	-8	48
710.47	385	64
-288.60	132	4
421.87	517	68

Manual Increases
 Manual Decreases
 Net Manual Adjustments
 Physical Inventory Increases
 Physical Inventory Decreases
 Net Physical Inventory Adjustments
 LIFO Increases
 LIFO Decreases
 Net LIFO Adjustments

Inventory Aging by Last Sold			
All HN Stocking Groups			
, All Parts			
Parts	% Acum%	Value	% Acum%
Never Sold	203	7.9	8.6
2021 November or Older	182	7.1	5.3
2021 December	42	1.6	1.3
2022 January	63	1.6	1.3
2022 February	57	2.2	1.4
2022 March	74	2.9	1.1
2022 April	86	3.4	1.6
2022 May	94	3.7	1.8
2022 June	133	5.2	2.1
2022 July	156	6.1	2.3
2022 August	210	8.2	2.1
2022 September	260	10.2	3.4
2022 October	377	14.7	4.4
2022 November	624	24.4	5.8
Totals	2561	100.0	100.0
Cores With On Hand	13		
		453399	1055
		207733	45.8
		48560	10.7
		29714	6.6
		26313	5.8
		19744	4.4
		15554	3.4
		9481	2.1
		8932	2.0
		5089	1.1
		6231	1.4
		7407	1.6
		5910	1.3
		23916	5.3
		38814	8.6

Parts Manager

Wholesale/Assistant Parts Manager

Shipping and receiving coordinator

Back counter Parts

Back counter Parts

Front counter Parts

Front counter Parts

(Parts order Shop work)

(Hybrid support between Front and Back counter Parts)

Customer Facing