

First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 10/22/2022 | 2 | 2 | | | 100.00% |
| 10/25/2022 | 3 | 1 | 2 | 1 | 33.33% |
| 10/29/2022 | 1 | 1 | | | 100.00% |
| 11/5/2022 | 5 | 2 | 1 | 2 | 40.00% |
| 11/8/2022 | 2 | 0 | 0 | 2 | 0.00% |
| 11/11/2022 | 5 | 3 | 0 | 2 | 60.00% |
| 11/14/2022 | 3 | 1 | 2 | 0 | 33.33% |
| 11/17/2022 | 2 | 1 | | 1 | 50.00% |
| 11/18/2022 | 4 | 3 | | 1 | 75.00% |
| | | | | | #DIV/0! |
| | | | | | #DIV/0! |
| Totals | 27 | 14 | | | 51.85% |