

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	1267	772	2039	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	978	691	1669	Finance or Lease Reserve	16592	8581	25173
Service Contracts	452	204	656	Service Contracts	57406	75594	133000
Pre-Paid Maintenance			0	Pre-paid Maintenance			0
GAP	188	98	286	GAP			0
Theft Deterrent			0	Theft Deterrent			0
Paint Sealant & Appearance			0	Paint Sealant & Appearance			0
Tire/Wheel			0	Tire/Wheel			0
Lease Care			0	Lease Care			0
Other_____			0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	1758801	747685	2506486
Service Contracts	1439517	597350	2036867
Pre-Paid maintenance			0
GAP	130660	68110	198770
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care			0
Other_____			0