

Units	Year To Date Production			Chargebacks	Year To Date Charge backs	
	New Vehicle	Used Vehicle	Totals		New Vehicle	Used Vehicle
Units Delivered	400	216	616			
Finance or Lease Contracts	264	96	360	Finance or Lease Reserve		
Service Contracts	0	0	0	Service Contracts		
Pre-Paid Maintenance	72	10	82	Pre-paid Maintenance		
GAP	30	37	67	GAP		
Theft Deterrent	26	32	58	Theft Deterrent		
Paint Sealant & Appearance	170	29	199	Paint Sealant & Appearance		
Tire/Wheel	317	133	450	Tire/Wheel		
Lease Care	9	0	9	Lease Care		
Other_____	n/a	n/a	0	Other_____	31,191	12,828

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	148,744	305,015	453,759
Service Contracts	-	-	-
Pre-Paid maintenance	193,712	23,248	216,960
GAP	41,441	65,910	107,351
Theft Deterrent	12,537	15,430	27,967
Paint Sealant & Appearance	294,901	40,759	335,660
Tire/Wheel	134,216	60,216	194,432
Lease Care	3,600	-	3,600
Other_____	824,491	406,037	1,230,528

