

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	316	135	451	Finance or Lease Reserve	0	0	0
Finance or Lease Contracts	192	54	246	Service Contracts	0	0	0
Service Contracts	1400	427	1827	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	0	0	0	GAP	0	0	0
GAP	4	4	8	Theft Deterrent	0	0	0
Theft Deterrent	0	0	0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	7	1	8	Tire/Wheel	0	0	0
Tire/Wheel	0	0	0	Lease Care	0	0	0
Lease Care	40	0	40	Other_____	0	0	0
Other_____	0	0	0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	7165	50556	57721
Service Contracts	217615	145077	362692
Pre-Paid maintenance	0	0	0
GAP	5175	7767	12942
Theft Deterrent	0	0	0
Paint Sealant & Appearance	81938	7370	89308
Tire/Wheel	0	0	0
Lease Care	94244	0	94244
Other_____	0	4181	4181

