

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	385	477	862	Finance or Lease Reserve	8560	10843	19403
Finance or Lease Contracts	297	187	484	Service Contracts	-43997	13089	-30908
Service Contracts	116	140	256	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	182	0	182	GAP	445.43	0	445.43
GAP	5	0	5	Theft Deterrent	0	0	0
Theft Deterrent	286	0	286	Paint Sealant & Appearance	620	0	620
Paint Sealant & Appearance	73	10	83	Tire/Wheel	0	0	0
Tire/Wheel	91	24	115	Lease Care	0	0	0
Lease Care	19	0	19	Other_____			0
Other_____			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	218909	231595	450504
Service Contracts	218008	278809	496817
Pre-Paid maintenance	199946	0	199946
GAP	12242	0	12242
Theft Deterrent	49764	0	49764
Paint Sealant & Appearance	54113	7769	61882
Tire/Wheel	92151	31293	123444
Lease Care	21601	0	21601
Other_____			0