

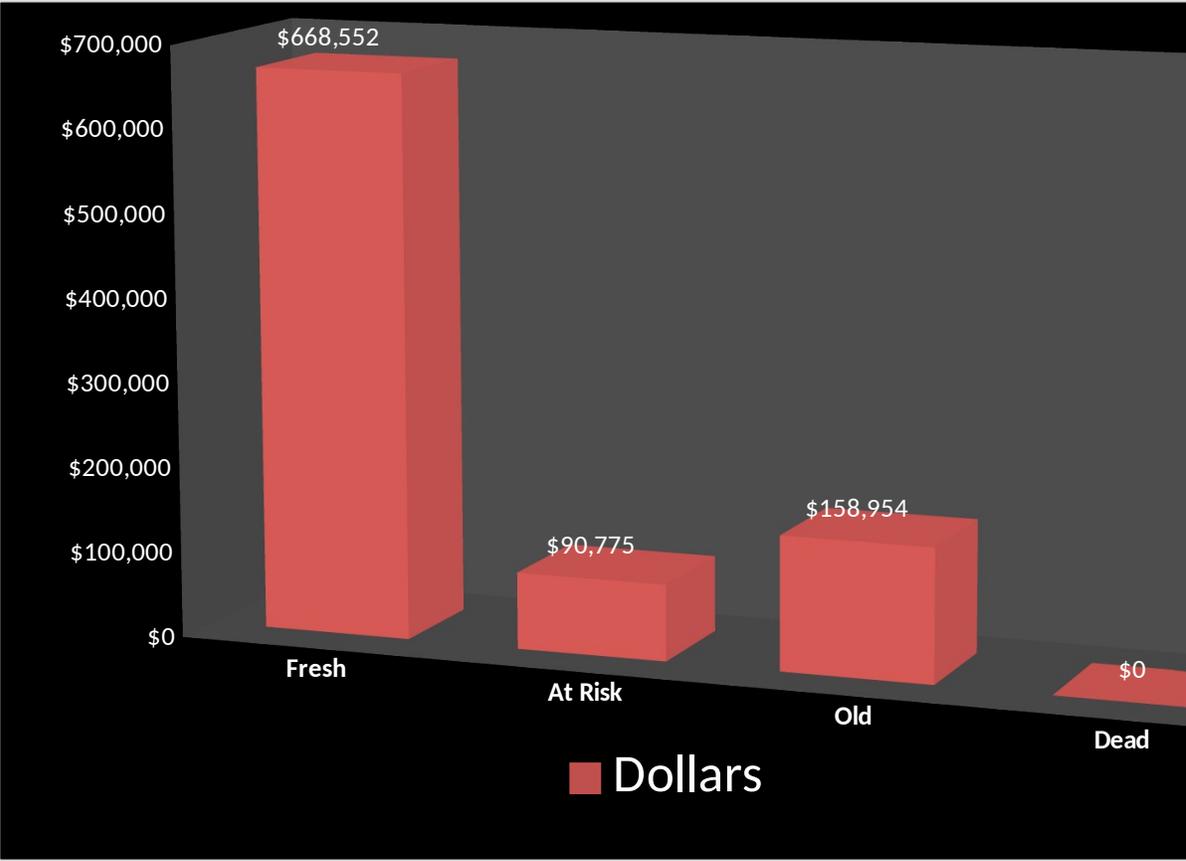
## Pre-Owned Stock Analysis

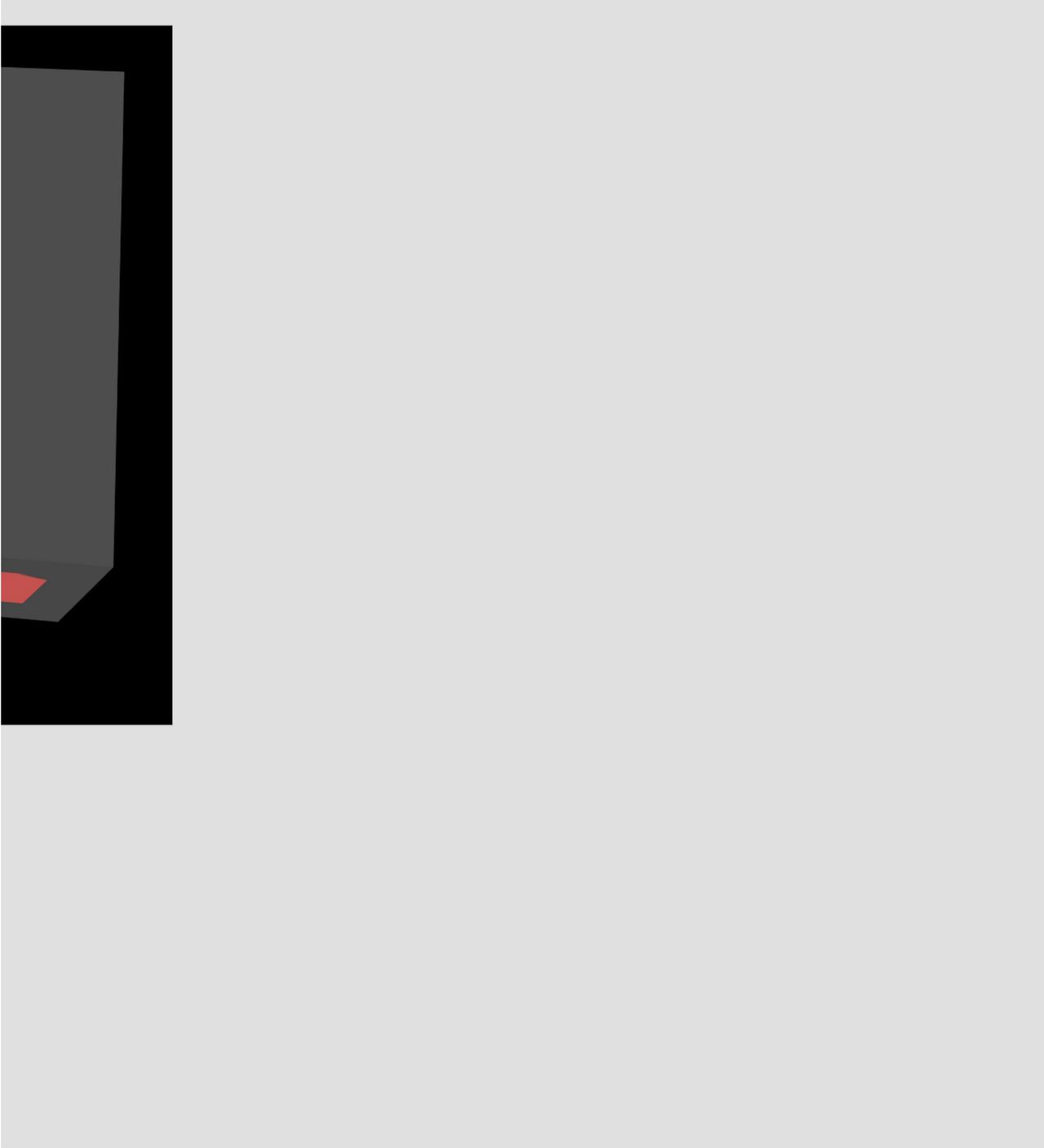
### Days In Stock

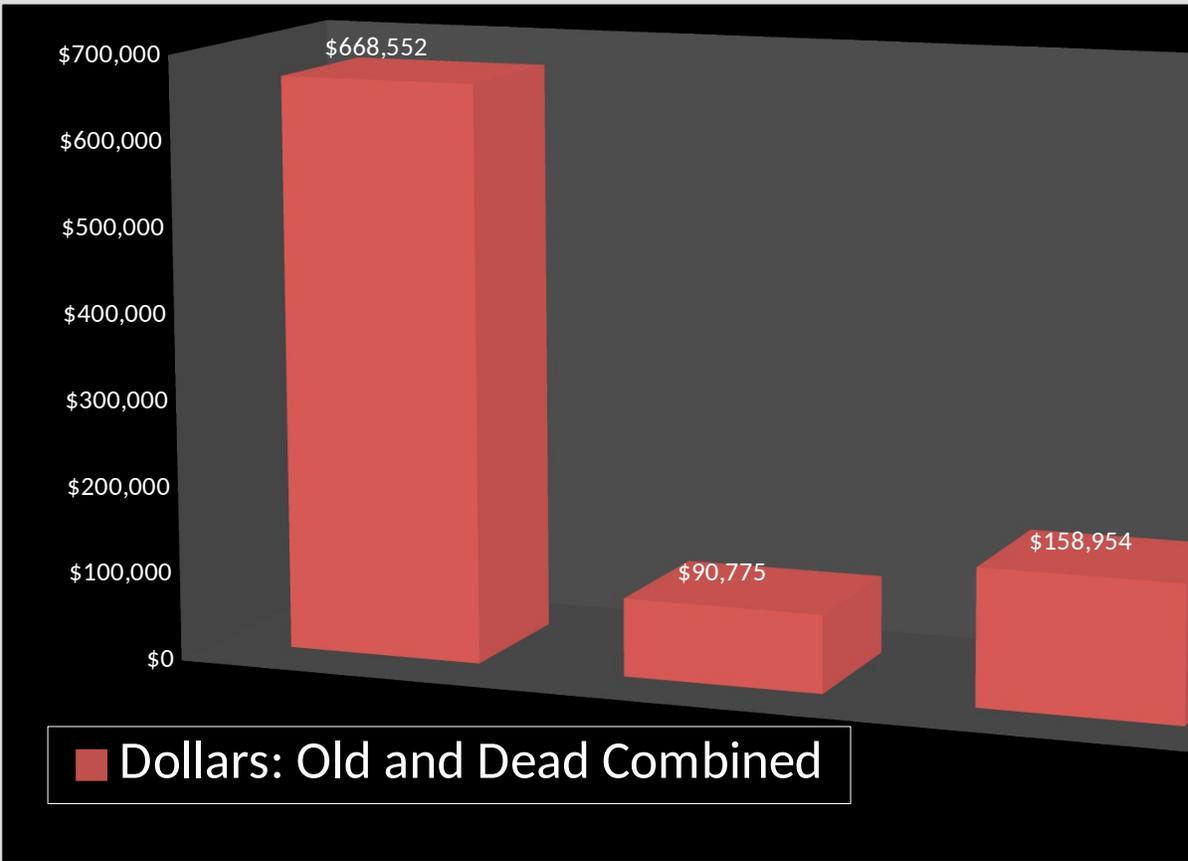
| Days In Stock |           |          |          |           |           |
|---------------|-----------|----------|----------|-----------|-----------|
|               | 0-30      | 31-45    | 46-60    | 61-90     | 90-120    |
| # Of Units    | 35        | 3        | 1        | 4         |           |
| Dollars       | \$668,552 | \$59,635 | \$31,140 | \$158,954 |           |
|               | Fresh     | At Risk  |          | Old       |           |
|               | 35        | 4        | Units    |           | 4         |
|               | \$668,552 | \$90,775 | Dollars  |           | \$158,954 |

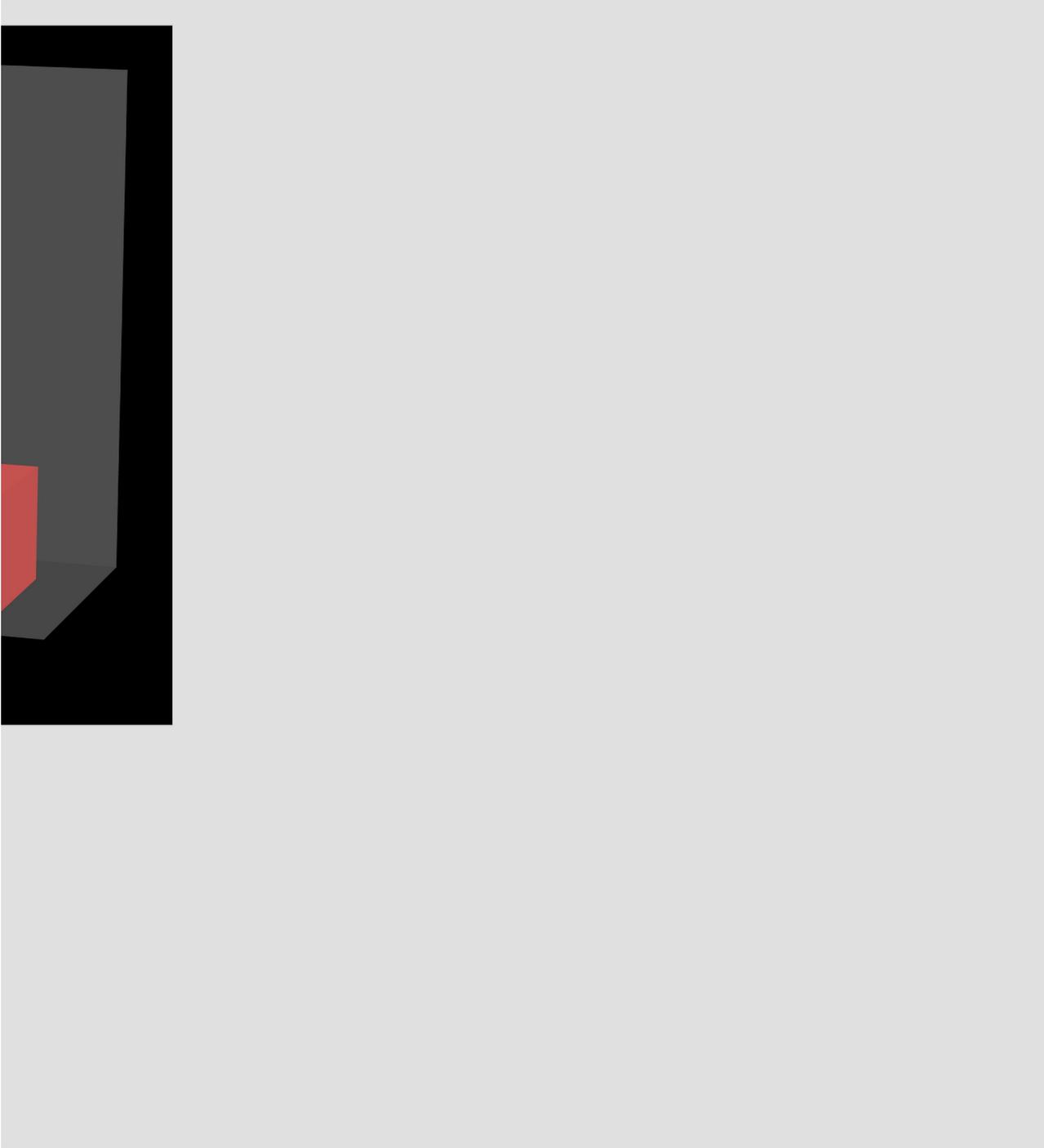


|      |           |
|------|-----------|
|      |           |
|      |           |
| 121+ | Total     |
|      | 43        |
|      | \$918,281 |
| Dead |           |
| 0    |           |
| \$0  | \$158,954 |









## Pre-Owned Stock Analysis

|              |                |                                  |            |             |
|--------------|----------------|----------------------------------|------------|-------------|
| <b>Fresh</b> | <b>At Risk</b> |                                  | <b>Old</b> | <b>Dead</b> |
| 35           | 4              | <i>Units</i>                     | 4          | 0           |
| \$668,552    | \$90,775       | <i>Dollars</i>                   | \$158,954  | \$0         |
| 81%          | 9%             | <i>Percent of total in Units</i> | 9%         | 0%          |
| 73%          | 10%            | <i>Percent of total in \$</i>    | 17%        | 0%          |
| \$19,101     | \$22,694       | <i>Average Cost per Unit</i>     | \$39,739   | 0           |

**43**

**\$918,281**

## Over Valuation "Water" Analysis

### Days In Stock

|   | 0-30           | 31-45                  | 46-60          | 61-90    | 91 - 120    | 121+ |
|---|----------------|------------------------|----------------|----------|-------------|------|
| <b>Dollars</b>  | 668552         | 59635                  | 31140          | 158954   | 0           | 0    |
|   | <b>At Risk</b> |                        | <b>OLD</b>     |          | <b>Dead</b> |      |
|   | \$90,775       |                        | <i>Dollars</i> |          | \$158,954   | \$0  |
| Enter the percentage of this inventory value that you estimate is "water" | 10%            | <i>"Water" %</i>       |                | 15%      | 25%         |      |
|   | \$9,078        | <i>"Water" Dollars</i> |                | \$23,843 | \$0         |      |

**% of inventory under water    3.6%**

**Total Water Dollars    \$32,921**

**Total**

**918281**

