

	Year To Date Production				Year To Date Charge backs	
Units	New Vehicle	Used Vehicle	Totals			
Units Delivered	400	216	616	<b>Chargebacks</b>	<b>New Vehicle</b>	<b>Used Vehicle</b>
Finance or Lease Contracts	264	96	360	Finance or Lease Reserve		
Service Contracts	0	0	0	Service Contracts		
Pre-Paid Maintenance	72	10	82	Pre-paid Maintenance		
GAP	30	37	67	GAP		
Theft Deterrent	26	32	58	Theft Deterrent		
Paint Sealant & Appearance	170	29	199	Paint Sealant & Appearance		
Tire/Wheel	317	133	450	Tire/Wheel		
Lease Care	9	0	9	Lease Care		
Other_____	n/a	n/a	0	Other_____	31,191	12,828

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	148,744	305,015	453,759
Service Contracts	-	-	-
Pre-Paid maintenance	193,712	23,248	216,960
GAP	41,441	65,910	107,351
Theft Deterrent	12,537	15,430	27,967
Paint Sealant & Appearance	294,901	40,759	335,660
Tire/Wheel	134,216	60,216	194,432
Lease Care	3,600	-	3,600
Other_____	824,491	406,037	1,230,528

