

IAN WEISER

NADA CLASS 330

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	15	\$ 30,330	\$ 12,840	\$ 2,878	
31 - 45 Days	5	\$ 8,115	\$ 6,548	\$ 2,932	
46 - 60 Days	10	\$ 13,920	\$ 9,560	\$ 2,348	
60 - 90 Days	19	\$ 14,972	\$ 12,271	\$ 1,697	
90 Days and Over	<del>0</del>				
<b>Total</b>	<b>49</b>	<b>\$ 67,337</b>	<b>\$ 46,219</b>	<b>\$ 2,317</b>	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
 % of total unit sales result of dividing unit sales in age bucket by total unit sales