

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	331	226	557	Finance or Lease Reserve	17275.88	6631.99	23907.87
Finance or Lease Contracts	225	164	389	Service Contracts	5071.29	5473.88	10545.17
Service Contracts	67	64	131	Pre-paid Maintenance	2606.45	0	2606.45
Pre-Paid Maintenance	101	9	110	GAP	4314.91	1835.51	6150.42
GAP	14	18	32	Theft Deterrent			0
Theft Deterrent	130	0	130	Paint Sealant & Appearance			0
Paint Sealant & Appearance	243	2	245	Tire/Wheel			0
Tire/Wheel	5	2	7	Lease Care			0
Lease Care	1		1	Other_____	1158.62	570.29	1728.91
Other_____	92	26	118				

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	128601.36	102468.28	231069.6
Service Contracts	60373	73287	133660
Pre-Paid maintenance	73259.5	5887	79146.5
GAP	7055	9723	16778
Theft Deterrent	78428.75		78428.75
Paint Sealant & Appearance	189450.5	1045	190495.5
Tire/Wheel	1913	542	2455
Lease Care	158	0	158
Other_____	53703.17	13987	67690.17