

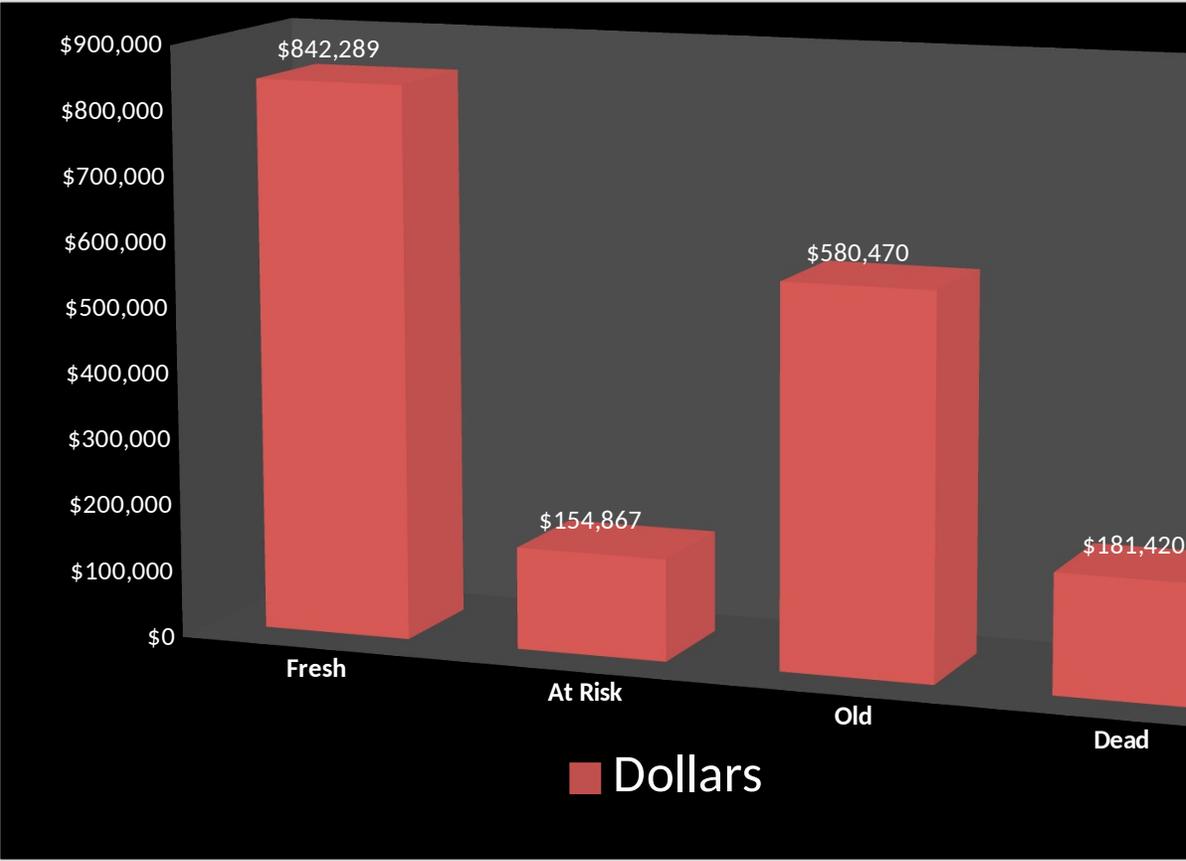
## Pre-Owned Stock Analysis

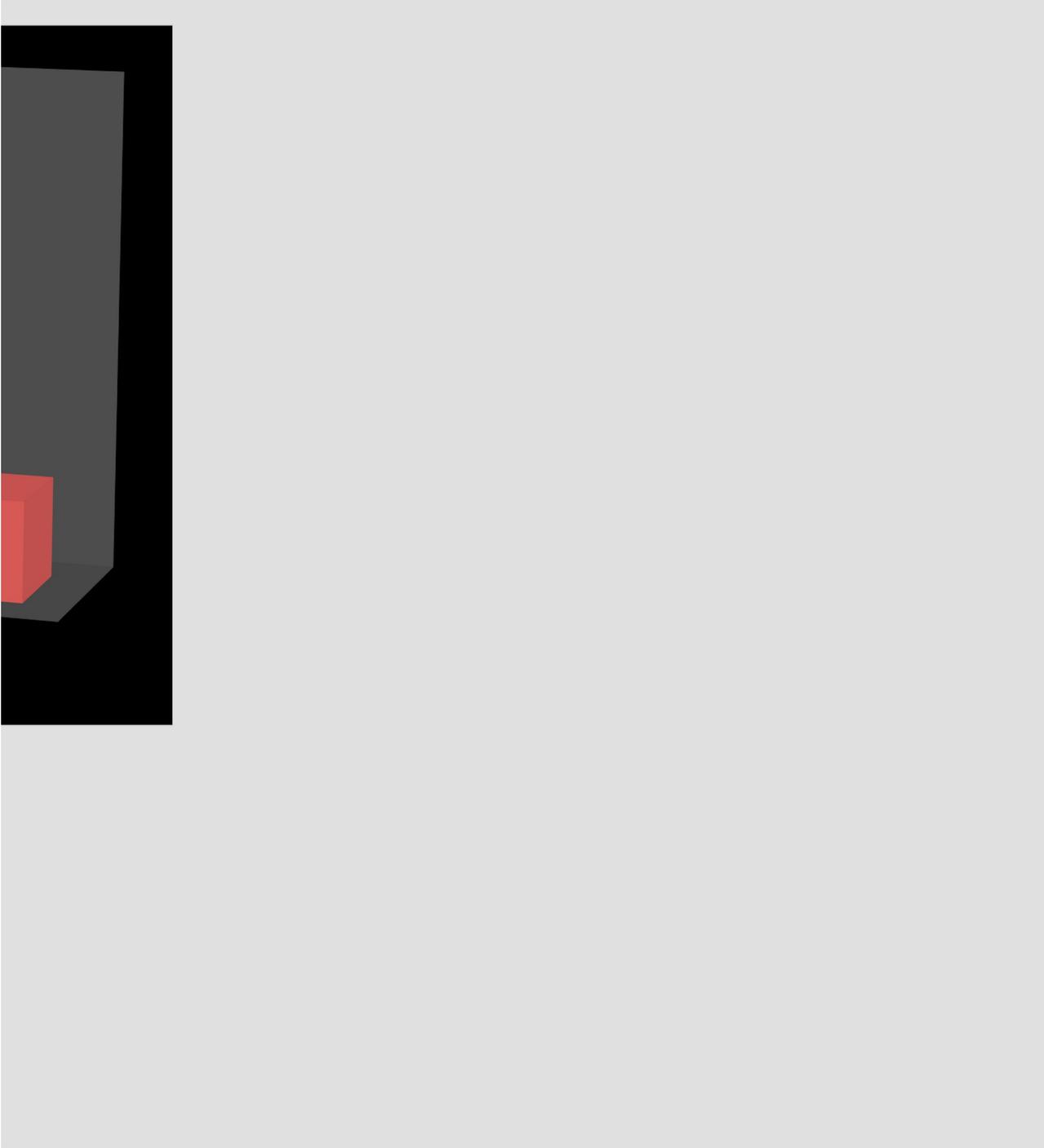
### Days In Stock

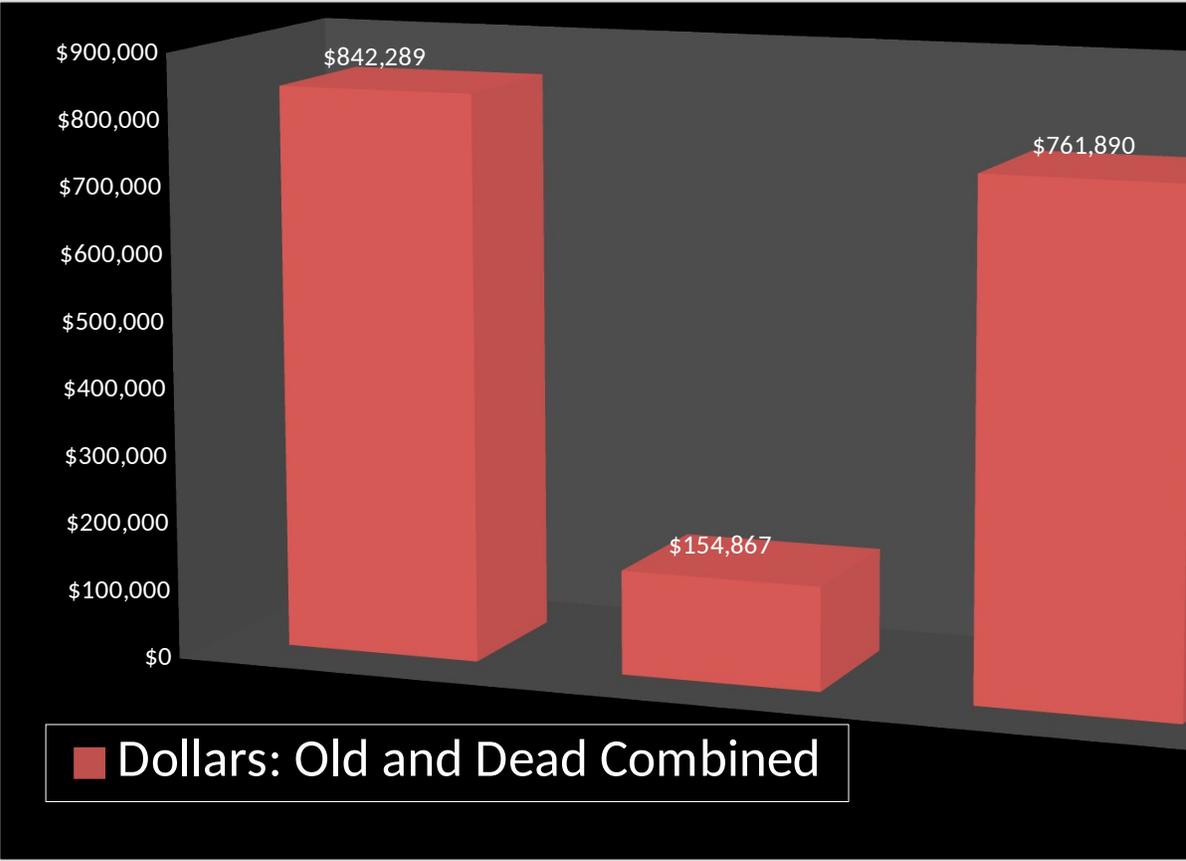
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						33	7	2	10	4		
Dollars						\$842,289	\$118,883	\$35,984	\$358,590	\$221,880		
						<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>			
						33	9	<i>Units</i>		14		
						\$842,289	\$154,867	<i>Dollars</i>		\$580,470		

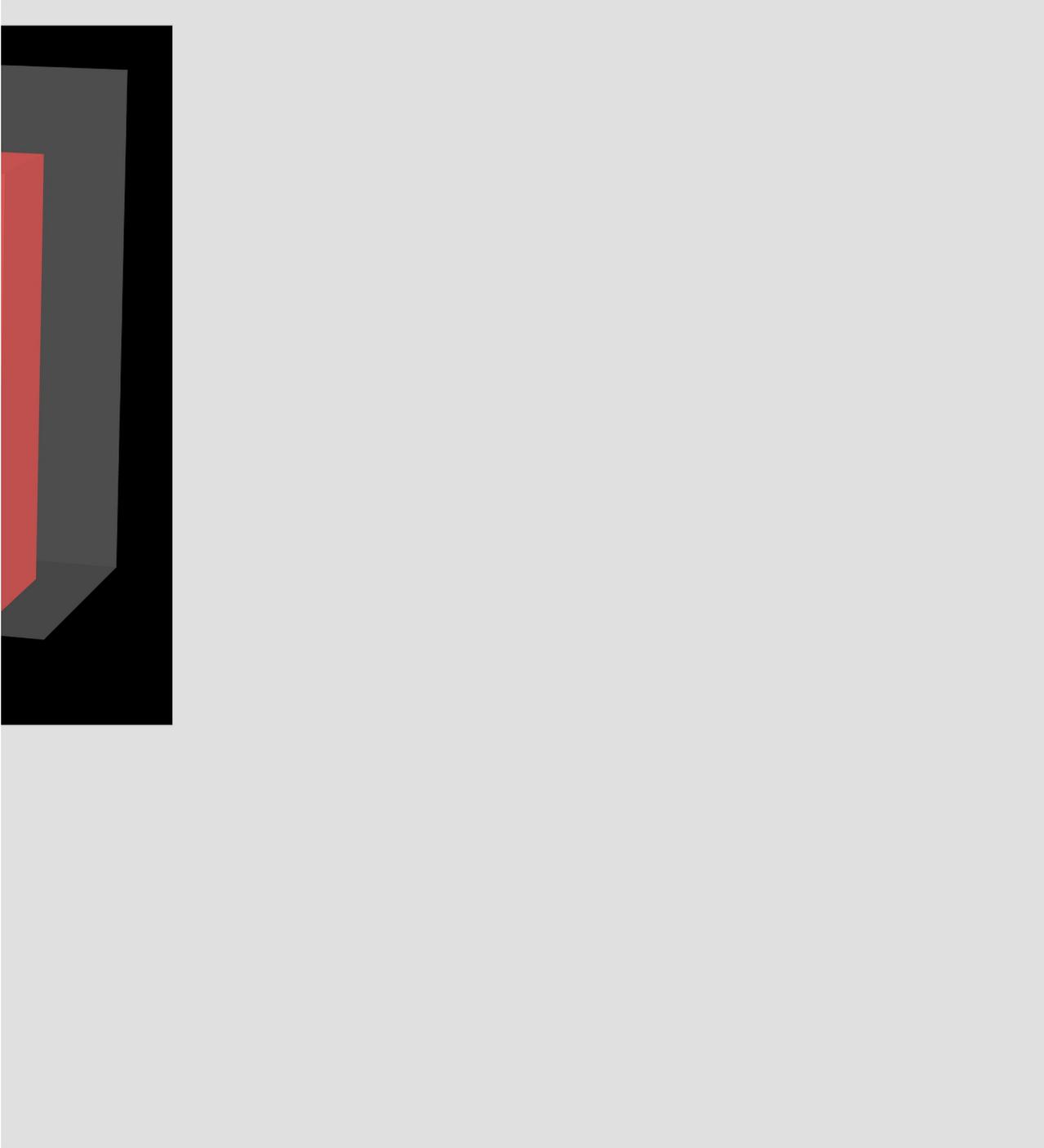


<b>121+</b>	<b>Total</b>
<b>4</b>	<b>60</b>
<b>\$181,420</b>	<b>\$1,759,046</b>
<b>Dead</b>	
<b>4</b>	
<b>\$181,420</b>	<b>\$761,890</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
33	9	<i>Units</i>	14	4
\$842,289	\$154,867	<i>Dollars</i>	\$580,470	\$181,420
55%	15%	<i>Percent of total in Units</i>	23%	7%
48%	9%	<i>Percent of total in \$</i>	33%	10%
\$25,524	\$17,207	<i>Average Cost per Unit</i>	\$41,462	\$45,355

**60**

**\$1,759,046**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	842289	118883	35984	358590	221880	181420
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$154,867		<i>Dollars</i>		\$580,470	\$181,420
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$15,487	<i>"Water" Dollars</i>		\$87,071	\$45,355	

% of inventory under water     8.4%

Total Water Dollars     \$147,912

**Total**

**1759046**