

Repair Order Analysis Summary Report

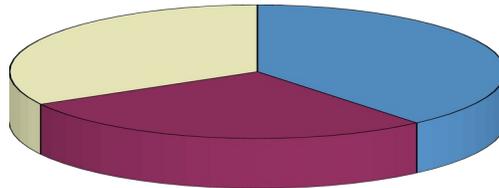
		Sales in Dollars		FRH's on RO's		Averages	Analysis
Competitive		\$ 4,079	÷	55.00	=	74.16	FRH Average
Maintenance		\$ 4,422	÷	39.60	=	111.66	FRH Average
Repair		\$ 6,357	÷	46.80	=	135.83	FRH Average
Totals		\$ 14,858	÷	141.40	=	105.07	Customer ELR
				Target Labor Rate		149.57	Per FRH
Total Ro's in Sample	100			Difference		-44.50	Per FRH
Cost of Labor							
Total Cost of Labor	3196.78	÷	Total Sales	=	21.52%	Percent Cost of Sales	
Total Cost of Labor	3196.78	÷	Total FRHs	=	22.61	Cost per FRH	
Repair Order Measurements							
Total Labor Sales	14,857.56	÷	Total ROs	=	148.58	Avg Labor per RO	
Total FRHs	141.40	÷	Total ROs	=	1.41	Avg FRH's per RO	
Menu Sales		÷	Total ROs	=		Percent Menu Sales	
Competitive FRHs	55.00	÷	Total	=	38.90%	Percent Competitive	

			FRHs			
Maintenance FRHs	39.60	÷	Total FRHs	=	28.01%	Percent Maintenance
Repair FRH	46.80	÷	Total FRHs	=	33.10%	Percent Repair
One item ROs	0	÷	Total ROs	=	0.00%	Percent One Item RO

Model Year Analysis

2023	2022	2021	2020	2019	2018	Older	Total
0	7	12	14	8	6	53	100
0.00%	7.00%	12.00%	14.00%	8.00%	6.00%	53.00%	

Labor Mix



■ Percent Competitive ■ Percent Maintenance ■ Percent Repair