

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
01/05/18	114293	2015	GMC	TERRAIN	0	\$0.00	\$799.63
01/26/18	114313	2015	CHEV	TRAVERSE	0	\$0.00	\$836.53
02/20/18	114354	2015	GMC	TERRAIN	0	\$521.83	\$1,510.19
01/17/18	114300	2009	PONT	G8	2	-\$650.00	\$1.00
02/12/18	114302A	2016	CHEV	SILVERADO 1500	3	\$3,519.00	\$1,432.37
12/01/17	114202A	2015	JEEP	RAND CHEROKEE	5	\$1,928.00	\$366.44
12/02/17	18081A	2015	GMC	TERRAIN	5	\$119.77	\$0.00
12/03/17	57195A	2011	NISS	FRONTIER	5	\$2,124.00	\$3,981.73
12/16/17	17330A	2015	GMC	ACADIA	6	\$3,440.83	\$2,532.85
12/26/17	114270	2014	LINC	MKX	6	\$2,764.00	\$2,197.78
12/27/17	114277	2015	DODG	CHALLENGER	6	\$975.00	\$912.60
01/31/18	57123A	2009	BUIC	LUCERNE	6	\$1,720.00	\$1,118.28
12/18/17	114253	2015	GMC	YUKON	7	\$1,200.00	\$0.00
12/02/17	18046A	2014	TOYO	COROLLA	8	\$1,350.00	\$1,420.03
12/05/17	17443A	2016	JEEP	ANGLER UNLIMITED	8	\$1,149.00	\$300.00
12/13/17	114247	2015	BUIC	ENCLAVE	9	\$586.39	\$0.00
01/04/18	57166B	2008	BMW	X5 3.0SI SAV	9	\$1,861.53	\$0.00
01/05/18	114282	2015	KIA	OPTIMA	9	\$1,014.00	\$461.58
02/09/18	114314	2013	CHEV	SILVERADO 2500	9	\$2,350.00	\$0.00
12/05/17	17530A	2015	DODG	DURANGO	10	\$1,624.00	\$611.35
02/13/18	18258A	2013	FORD	F-150	10	\$2,649.00	\$0.00
12/15/17	114190A	2003	GMC	SIERRA 1500	11	\$2,175.66	\$0.00
12/13/17	114243	2016	CHEV	MALIBU	12	\$470.00	\$1,285.75
12/27/17	18089A	2016	GMC	SIERRA 2500	12	\$1,475.00	\$644.96
02/27/18	114349	2008	CHEV	SILVERADO 3500	13	\$8,250.00	\$3,542.51
01/28/18	17560B	2015	DODG	DURANGO	14	\$1,303.00	\$920.08
02/11/18	17560C	2014	KIA	OPTIMA	14	\$843.00	\$1,831.18
02/27/18	114347	2017	DODG	GRAND CARAVAN	14	\$2,303.00	\$0.00
02/27/18	114346	2017	DODG	GRAND CARAVAN	14	\$2,303.00	\$0.00
12/14/17	D18152A	2015	GMC	SIERRA 3500	15	\$5,050.00	\$0.00
01/27/18	114296	2015	CHEV	MALIBU	16	\$549.00	\$0.00
02/10/18	D58061A	2013	TOYO	PRIUS C	16	\$1,949.00	\$154.50
02/11/18	18109X	2014	NISS	SENTRA	16	\$1,829.00	\$2,664.12
02/26/18	D18310A	2016	GMC	SIERRA 2500	16	\$3,630.64	\$0.00

12/16/17	P17599A	2015	SUBA	WRX	18	\$2,624.00	\$2,797.70
12/29/17	114258	2015	HYUN	SONATA	18	\$769.00	\$286.00
01/14/18	17560A	2015	DODG	DURANGO	18	\$1,324.00	\$1,722.53
02/02/18	114298	2013	FORD	F-150	18	-\$937.04	\$2,288.74
02/09/18	114302	2015	FORD	F-350	18	\$324.00	\$1,841.31
02/17/18	18161A	2014	CHEV	SILVERADO 1500	18	\$2,564.00	\$2,630.53
12/21/17	17415A	2011	CHEV	SILVERADO 1500	19	\$0.00	\$1,730.37
01/02/18	57147A	2014	HOND	CR-V	19	\$2,020.00	\$528.28
12/09/17	58018A	2015	CHEV	SUBURBAN	20	\$2,150.00	\$0.00
01/24/18	114292	2015	GMC	ACADIA	20	\$825.00	\$740.00
12/22/17	114241	2015	CHEV	MALIBU	21	\$598.00	\$1,478.01
01/31/18	18212A	2016	MLT	SPRINTER 2500	21	\$5,453.85	\$0.00
12/26/17	57166A	2015	JEEP	WRANGLER	22	\$2,522.62	\$780.00
01/14/18	D57204A	2015	CADI	SRX	22	\$2,924.00	\$720.36
02/16/18	18065B	2009	CHEV	CORVETTE	22	\$4,054.00	\$531.00
02/24/18	114322	2015	TOYO	AVALON	23	\$4,802.00	\$1,294.67
12/21/17	114236	2011	CHRY	OWN & COUNTR	24	\$367.24	\$1,606.59
02/24/18	58020A	2017	BUIC	VERANO	24	\$1,625.00	\$3,496.02
12/11/17	P57206A	2013	FORD	EDGE	25	\$2,300.00	\$707.55

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	66	\$113,400	68005.18	\$2,748.56	33.1658291457
31 - 45 Days	35	\$25,004	33814.3	1680.5228571429	17.5879396985
46 - 60 Days	31	\$3,971	1737	184.1187096774	15.5778894472
60 - 90 Days	29	-\$9,864	29279	669.4827586207	14.5728643216
90 Days and Over	38	-\$44,315	25435.7	-496.8236842105	19.0954773869
Total	199	\$88,196	158271.18	\$1,238.53	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales