



Financial Management Objective Homework

Student ALBIE BLANCO **Name:** HLA7 **Academy**
Class #

I plan to accomplish the following objective MAY 14TH *by*
our next class on:

Provide the relevant composite data

Department	Mont h	Page	Colum n
Used Cars	Dec	B	6A

Action plan for achieving objective
What is the area of focus?
Net profitability in the used car department.
What is the proposed plan? How will you achieve it?
I plan on focusing in on expenses in the used car department as well has having the right product mix for us to sell off of
How will you track your progress? What measurements, KPI's? How often will you track?
I will utilize executive eye on a weekly basis to drill into the expenses that are being posted to make sure that nothing is out of line or needs to be posted to another account. COS adjustments will be a big focus as well as policy.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Myself and my other sales manager will be involved and it will be important for us to be diligent in making sure to limit the adjustments needed after selling and posting a deal.
Is there a cost, or estimated cost for implementation?
No cost involved

Projected date of completion? April 2018

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.