

First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 10/10/2022 | 5 | 3 | 1 | 1 | 60.00% |
| 10/11/2022 | 3 | 3 | 0 | 0 | 100.00% |
| 10/13/2022 | 3 | 1 | 0 | 2 | 33.33% |
| 10/14/2022 | 5 | 4 | 0 | 1 | 80.00% |
| 10/18/2022 | 4 | 4 | 0 | 0 | 100.00% |
| 10/19/2022 | 2 | 1 | 1 | 0 | 50.00% |
| 10/20/2022 | 1 | 0 | 1 | 0 | 0.00% |
| 10/21/2022 | 3 | 2 | 0 | 1 | 66.67% |
| | | | | | #DIV/0! |
| | | | | | #DIV/0! |
| | | | | | #DIV/0! |
| Totals | 26 | 18 | | | 69.23% |