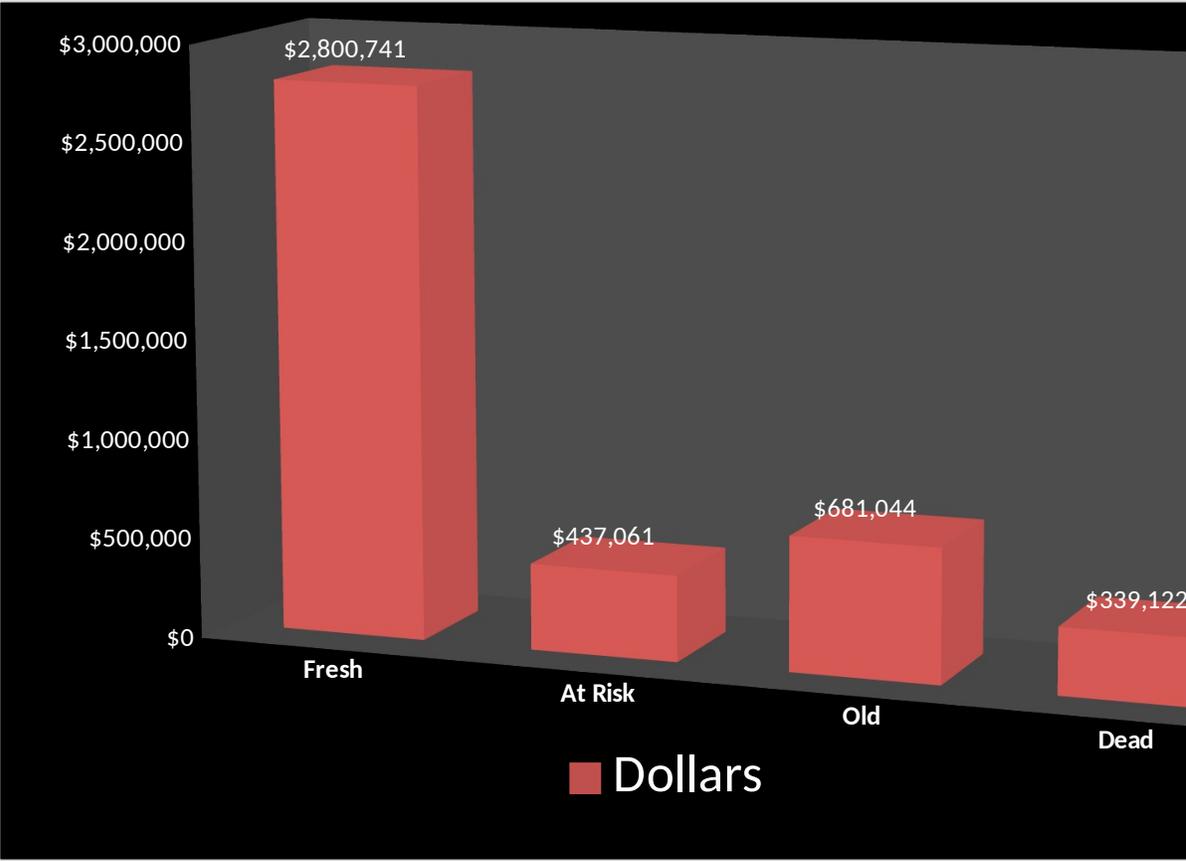


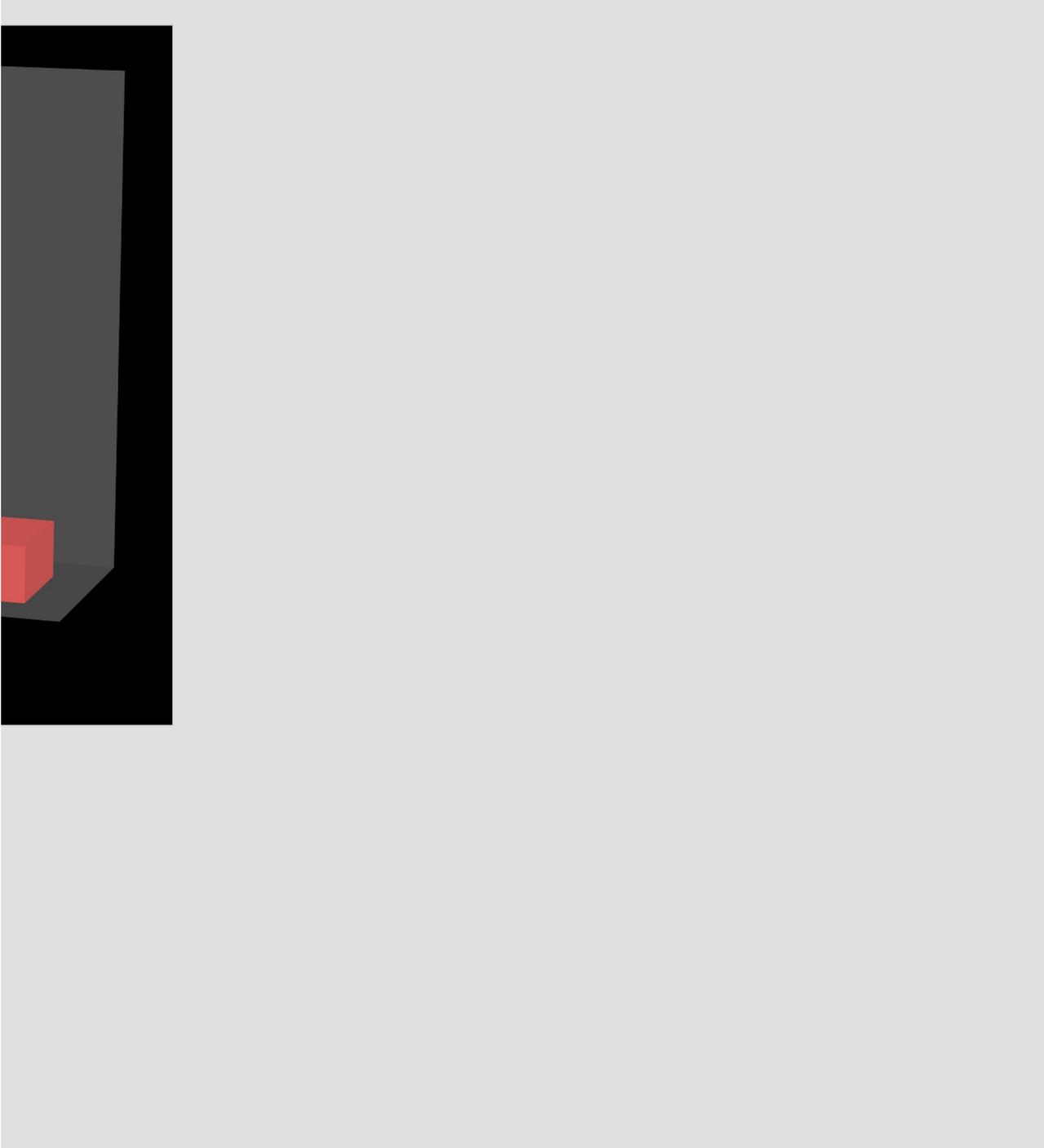
Pre-Owned Stock Analysis

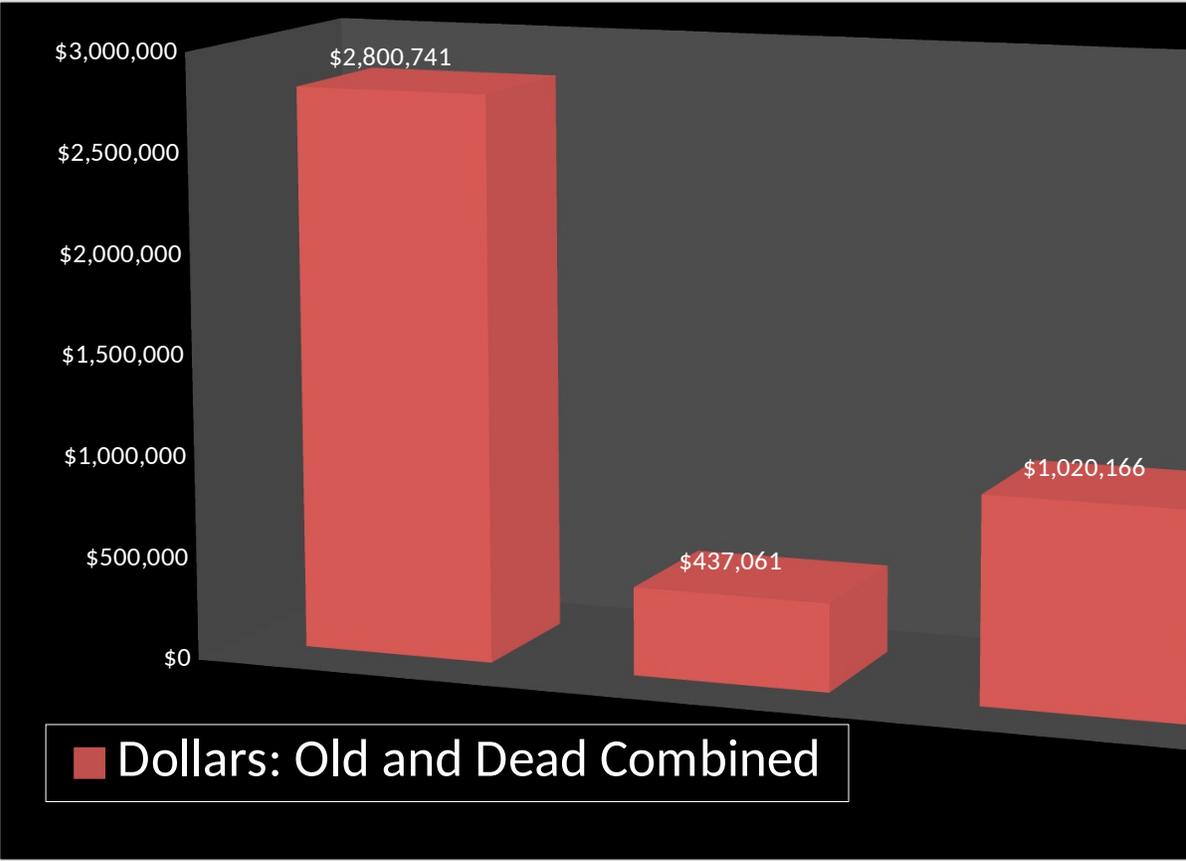
Days In Stock

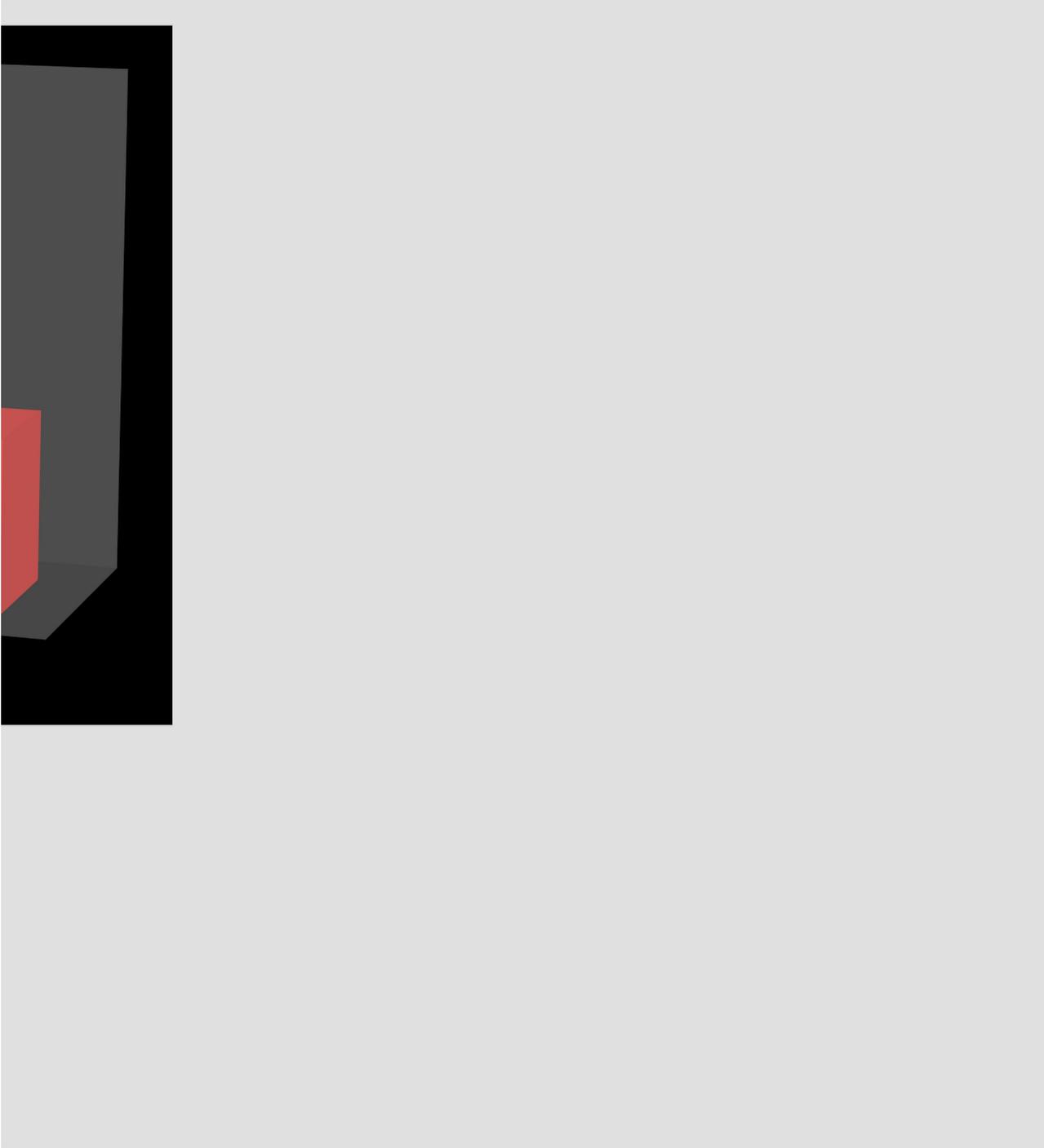
Days In Stock					
	0-30	31-45	46-60	61-90	90-120
# Of Units	112	17	10	23	21
Dollars	\$2,800,741	\$272,463	\$164,598	\$330,806	\$350,238
<div style="display: flex; justify-content: space-around; align-items: center;"> <div style="background-color: #00FF00; padding: 10px; border: 1px dashed black;">Fresh</div> <div style="background-color: #FFFF00; padding: 10px; border: 1px dashed black;">At Risk</div> <div style="background-color: #FFB6C1; padding: 10px; border: 1px dashed black;">Old</div> </div>					
	112	27	<i>Units</i>		44
	\$2,800,741	\$437,061	<i>Dollars</i>		\$681,044

121+	Total
10	193
\$339,122	\$4,257,968
Dead	
10	
\$339,122	\$1,020,166









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
112	27	Units	44	10
\$2,800,741	\$437,061	Dollars	\$681,044	\$339,122
58%	14%	Percent of total in Units	23%	5%
66%	10%	Percent of total in \$	16%	8%
\$25,007	\$16,187	Average Cost per Unit	\$15,478	\$33,912

193

\$4,257,968

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	2800741	272463	164598	330806	350238	339122
	At Risk		OLD		Dead	
		\$437,061	<i>Dollars</i>		\$681,044	\$339,122
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$43,706	<i>"Water" Dollars</i>		\$102,157	\$84,781	

% of inventory under water 5.4%

Total Water Dollars \$230,643

Total

4257968

