

FLIGHT LINE PARTS
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	395	7.06	2,432		69,124.17		1,417
Regular	395	100.00	2,432	100.00	69,124.17	100.00	1,417
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	6	0.10	6		612.77		6
Return Sales	46	0.82	152		6,769.75		72
Regular	46	100.00	152	100.00	6,769.75	100.00	72
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	279	4.99	2,145		59,011.31		348
Stockorders	65	23.29	265	12.35	4,356.83	7.38	84
Supplemental Orders							
Customer Orders	93	33.33	115	5.36	19,549.64	33.12	97
Emergency Purchases							
Other Receipts	141	50.53	1,765	82.28	35,104.84	59.48	167
Overages							
Net Adjustments	13	0.23	1,362		636.76		14
Plus	9	69.23	684	50.22	3,185.54		9
Minus	4	30.76	678	49.77	-2,548.78		5
Factory Returns	29	0.51	66		-2,521.63		30
Net Appreciation	415	7.42	891	13.79	1,403.03		1,891
Positive	402	96.86	745	83.61	1,494.86		1,884
Negative	13	3.13	146	16.38	-91.83		7
Parts Updated With Cost	15	0.26					15
Parts With Comments	8						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			235		17,866.09		200
Lost Sales							
Return Sales			8		1,250.76		7

Handwritten note:
 57,448
 outside
 dollar

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	5,587		6,461		149,513.57	
Active Parts	542	9.70	4,000	61.90	49,317.90	32.98
NS Parts	4,019	71.93	271	4.19	17,140.73	11.46
MO Parts	4	0.07	19	0.29	76.75	0.05
AP Parts	955	17.09	2,057	31.83	74,274.78	49.67
DP Parts	66	1.18	114	1.76	8,703.41	5.82
SP Parts						
DEL Parts	1	0.01				
Parts With No Cost	2	0.03				
Parts With Negative On-Hand	9	0.16	37		-379.63	
Core/Exchange	3	0.05	3	0.04	180.00	
Memos On File	930					
Parts Added	242	4.33	35	0.54	2,135.97	1.42
Active Parts	38	15.70	14	40.00	665.81	31.17
NS Parts	194	80.16	13	37.14	699.58	32.75
MO Parts						
AP Parts	9	3.71	7	20.00	741.27	34.70
DP Parts	1	0.41	1	2.85	29.31	1.37
SP Parts						
Parts & Memos Deleted	227					
Inventory Movement - Sales						
0 to 3 Months	988	17.68	4,372	67.66	44,308.23	29.63
4 to 6 Months	448	8.01	372	5.75	18,036.41	12.06
7 to 12 Months	814	14.56	337	5.21	16,417.69	10.98
Over 12 Months	2,459	44.01	1,275	19.73	64,440.82	43.10
New Parts No Sales	878	15.71	105	1.62	6,310.42	4.22
Inventory Movement - Receipts						
0 to 3 Months	855	15.30	3,012	46.61	39,094.92	26.14
4 to 6 Months	443	7.92	595	9.20	20,941.04	14.00
7 to 12 Months	801	14.33	454	7.02	18,356.39	12.27
Over 12 Months	2,594	46.42	2,364	36.58	70,362.25	47.06
New Parts No Receipts	894	16.00	36	0.55	758.97	0.50
Outstanding Orders	14	0.25	25		3,398.81	
Stockorders	3	21.42	12	48.00	92.13	2.71
Supplemental Orders						
Customer Orders	4	28.57	4	16.00	576.59	16.96
Backorders	8	57.14	9	36.00	2,730.09	80.32
Stockorder Backorders	3	21.42	4	16.00	203.30	5.98
Supplemntl Backorders						
Customer Backorders	5	35.71	5	20.00	2,526.79	74.34
Outstanding Forced Orders						

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	421	7.48	2,552		67,150.39		1,557
Regular	420	99.76	2,551	99.96	67,116.39	99.94	1,556
No History	1	0.23	1	0.03	34.00	0.05	1
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	9	0.16	9		356.69		9
Return Sales	98	1.74	211		11,195.02		121
Regular	98	100.00	211	100.00	11,195.02	100.00	121
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	289	5.13	1,986		61,417.33		399
Stockorders	78	26.98	215	10.82	7,146.23	11.63	97
Supplemental Orders							
Customer Orders	109	37.71	194	9.76	19,282.39	31.39	123
Emergency Purchases							
Other Receipts	131	45.32	1,577	79.40	34,988.71	56.96	179
Overages							
Net Adjustments	27	0.48	1,699		526.17		31
Plus	21	77.77	903	53.14	3,620.86		23
Minus	6	22.22	796	46.85	-3,094.69		8
Factory Returns	8	0.14	8		-2,392.95		8
Net Appreciation	79	1.40	1,166	17.59	234.84		307
Positive	35	44.30	881	75.55	622.94		129
Negative	44	55.69	285	24.44	-388.10		178
Parts Updated With Cost	4	0.07					4
Parts With Comments	9						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			238		14,004.76		172
Lost Sales							
Return Sales			35		3,423.96		27

54271.10

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	5,624		6,628		153,985.18	
Active Parts	545	9.69	4,124	62.22	50,772.49	32.97
NS Parts	3,986	70.87	283	4.26	18,112.99	11.76
MO Parts	4	0.07	29	0.43	121.75	0.07
AP Parts	1,030	18.31	2,092	31.56	76,940.88	49.96
DP Parts	59	1.04	100	1.50	8,037.07	5.21
SP Parts						
DEL Parts						
Parts With No Cost	2	0.03				
Parts With Negative On-Hand	3	0.05	9		-92.03	
Core/Exchange	3	0.05	3	0.04	180.00	
Memos On File	957					
Parts Added	261	4.64	34	0.51	3,366.63	2.18
Active Parts	40	15.32	14	41.17	665.81	19.77
NS Parts	214	81.99	15	44.11	2,066.27	61.37
MO Parts						
AP Parts	6	2.29	4	11.76	605.93	17.99
DP Parts	1	0.38	1	2.94	28.62	0.85
SP Parts						
Parts & Memos Deleted	152					
Inventory Movement - Sales						
0 to 3 Months	989	17.58	4,283	64.61	49,189.95	31.94
4 to 6 Months	463	8.23	426	6.42	17,098.94	11.10
7 to 12 Months	820	14.58	521	7.86	17,391.66	11.29
Over 12 Months	2,444	43.45	1,292	19.49	62,863.00	40.82
New Parts No Sales	908	16.14	106	1.59	7,441.63	4.83
Inventory Movement - Receipts						
0 to 3 Months	845	15.02	3,196	48.21	47,803.20	31.04
4 to 6 Months	474	8.42	511	7.70	19,146.98	12.43
7 to 12 Months	825	14.66	458	6.91	18,368.42	11.92
Over 12 Months	2,550	45.34	2,428	36.63	68,210.67	44.29
New Parts No Receipts	930	16.53	35	0.52	455.91	0.29
Outstanding Orders	33	0.58	95		14,419.64	
Stockorders	12	36.36	72	75.78	757.82	5.25
Supplemental Orders						
Customer Orders	15	45.45	15	15.78	1,954.29	13.55
Backorders	6	18.18	8	8.42	11,707.53	81.19
Stockorder Backorders	1	3.03	1	1.05	16.00	0.11
Supplemntl Backorders						
Customer Backorders	5	15.15	7	7.36	11,691.53	81.08

Outstanding Forced Orders