

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	6,808		62,402		1,698,236.80	
Active Parts	2,986	43.86	35,488	56.86	1,127,586.98	66.39
NS Parts	2,137	31.38	2,454	3.93	210,993.68	12.42
MO Parts	226	3.31	15,819	25.35	105,914.92	6.23
AP Parts	1,168	17.15	5,586	8.95	178,282.61	10.49
DP Parts	286	4.20	3,055	4.89	75,458.61	4.44
SP Parts						
DEL Parts	5	0.07				
Parts With No Cost	41	0.60	6,529	10.46		
Parts With Negative On-Hand	4	0.05	4		-508.58	
Core/Exchange	125	1.83	1,249	2.00	203,404.53	
Memos On File	2,109					
Parts Added	185	2.71	219	0.35	8,775.32	0.51
Active Parts	1	0.54				
NS Parts	174	94.05	48	21.91	2,566.22	29.24
MO Parts	9	4.86	170	77.62	6,209.10	70.75
AP Parts						
DP Parts	1	0.54	1	0.45		
SP Parts						
Parts & Memos Deleted	178					
Inventory Movement - Sales						
0 to 3 Months	3,433	50.42	42,997	68.90	1,212,500.48	71.39
4 to 6 Months	982	14.42	10,778	17.27	132,047.77	7.77
7 to 12 Months	1,234	18.12	4,107	6.58	140,183.10	8.25
Over 12 Months	784	11.51	4,279	6.85	178,473.27	10.50
New Parts No Sales	375	5.50	241	0.38	35,032.18	2.06
Inventory Movement - Receipts						
0 to 3 Months	2,621	38.49	32,124	51.47	1,011,731.28	59.57
4 to 6 Months	1,096	16.09	5,479	8.78	277,463.06	16.33
7 to 12 Months	1,360	19.97	4,938	7.91	203,021.41	11.95
Over 12 Months	1,415	20.78	19,847	31.80	205,701.06	12.11
New Parts No Receipts	316	4.64	14	0.02	319.99	0.01
Outstanding Orders	529	7.77	4,163		414,951.94	
Stockorders	175	33.08	2,558	61.44	87,042.00	20.97
Supplemental Orders						
Customer Orders	78	14.74	231	5.54	84,141.77	20.27
Backorders	292	55.19	1,374	33.00	243,768.17	58.74
Stockorder Backorders	292	55.19	1,374	33.00	243,768.17	58.74
Supplemental Backorders						
Customer Backorders						
Outstanding Forced Orders	2	0.02	41		3,357.85	

EDM. 10.5%  
 G.P 14.4%  
 R.D 12.3%

CORPORATE

267871.

338406.

12.6%

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1,703	25.01	13,238		708,105.48		4,590
Regular	1,703	100.00	13,238	100.00	708,105.48	100.00	4,590
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	0.02	4		32,945.07		2
Return Sales	386	5.66	3,889		145,960.91		1,040
Regular	386	100.00	3,889	100.00	145,960.91	100.00	1,040
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	969	14.23	11,366		787,232.48		1,335
Stockorders	709	73.16	7,113	62.58	584,885.66	74.29	940
Supplemental Orders							
Customer Orders	269	27.76	664	5.84	112,760.41	14.32	308
Emergency Purchases							
Other Receipts	71	7.32	3,589	31.57	89,586.41	11.37	87
Overages							
Net Adjustments	64	0.94	410		-17,174.79		74
Plus	26	40.62	222	54.14	8,006.03		31
Minus	38	59.37	188	45.85	-25,180.82		43
Factory Returns	41	0.60	145		-5,996.95		41
Net Appreciation	38	0.55	1,153	1.84	1,284.61		46
Positive	34	89.47	735	63.74	1,973.42		40
Negative	4	10.52	418	36.25	-688.81		6
Parts Updated With Cost	22	0.32					22
Parts With Comments	413						
Misc & Sublet Items							
Gross Sales			1				1
Lost Sales							
Return Sales			1				1
Parts Not On File, But Sold							
Gross Sales			54		13,622.74		28
Lost Sales							
Return Sales			4		2,210.75		4

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	5,773		24,666		573,007.97	
Active Parts	2,266	39.25	10,111	40.99	341,439.14	59.58
NS Parts	1,444	25.01	1,815	7.35	52,626.53	9.18
MO Parts	441	7.63	4,908	19.89	49,106.82	8.57
AP Parts	1,197	20.73	4,918	19.93	93,596.12	16.33
DP Parts	425	7.36	2,914	11.81	36,239.36	6.32
SP Parts						
DEL Parts						
Parts With No Cost	12	0.20	43	0.17		
Parts With Negative On-Hand						
Core/Exchange	63	1.09	280	1.13	41,276.00	
Memos On File	1,335					
Parts Added	268	4.64	94	0.38	6,240.18	1.08
Active Parts	128	47.76	24	25.53	3,329.00	53.34
NS Parts	138	51.49	69	73.40	2,902.95	46.52
MO Parts	2	0.74	1	1.06	8.23	0.13
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	143					
Inventory Movement - Sales						
0 to 3 Months	2,054	35.57	13,911	56.39	313,712.22	54.74
4 to 6 Months	752	13.02	2,624	10.63	84,368.09	14.72
7 to 12 Months	899	15.57	2,464	9.98	70,669.35	12.33
Over 12 Months	1,090	18.88	5,390	21.85	82,455.48	14.38
New Parts No Sales	978	16.94	277	1.12	21,802.83	3.80
Inventory Movement - Receipts						
0 to 3 Months	1,571	27.21	9,429	38.22	301,944.13	52.69
4 to 6 Months	743	12.87	2,571	10.42	95,877.29	16.73
7 to 12 Months	881	15.26	1,777	7.20	52,830.18	9.21
Over 12 Months	1,684	29.17	10,875	44.08	120,382.99	21.00
New Parts No Receipts	894	15.48	14	0.05	1,973.38	0.34
Outstanding Orders	297	5.14	1,040		153,130.63	
Stockorders	138	46.46	595	57.21	41,336.42	26.99
Supplemental Orders						
Customer Orders	28	9.42	75	7.21	13,887.47	9.06
Backorders	142	47.81	370	35.57	97,906.74	63.93
Stockorder Backorders	142	47.81	370	35.57	97,906.74	63.93
Supplemntl Backorders						
Customer Backorders						

Outstanding Forced Orders

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----		-----	-----	-----	-----	-----
Gross Sales	1,021	17.68	4,271		218,676.96		1,989
Regular	1,021	100.00	4,259	99.71	217,284.96	99.36	1,987
No History	1	0.09	6	0.14	696.00	0.31	1
Drop Ship	1	0.09	6	0.14	696.00	0.31	1
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	7	0.12	8		2,265.05		8
Return Sales	276	4.78	609		74,267.75		321
Regular	276	100.00	609	100.00	74,267.75	100.00	321
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	552	9.56	3,445		170,524.00		647
Stockorders	333	60.32	2,076	60.26	92,593.36	54.29	380
Supplemental Orders							
Customer Orders	86	15.57	182	5.28	30,638.30	17.96	91
Emergency Purchases							
Other Receipts	163	29.52	1,187	34.45	47,292.34	27.73	176
Overages							
Net Adjustments	62	1.07	205		2,171.35		68
Plus	28	45.16	66	32.19	5,055.72		33
Minus	34	54.83	139	67.80	-2,884.37		35
Factory Returns	121	2.09	278		-13,113.33		121
Net Appreciation	25	0.43	445	1.80	1,007.73		31
Positive	25	100.00	445	100.00	1,007.73		31
Negative							
Parts Updated With Cost	1	0.01					1
Parts With Comments	124						
Misc & Sublet Items							
Gross Sales			1		100.05		1
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			99		8,486.55		55
Lost Sales							
Return Sales			4		1,135.26		4

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	4,264		24,884		407,026.46	
Active Parts	1,478	34.66	16,500	66.30	284,723.10	69.95
NS Parts	1,496	35.08	433	1.74	30,181.71	7.41
MO Parts	237	5.55	1,912	7.68	11,215.82	2.75
AP Parts	952	22.32	5,199	20.89	68,832.14	16.91
DP Parts	100	2.34	840	3.37	12,073.69	2.96
SP Parts						
DEL Parts	1	0.02				
Parts With No Cost	15	0.35	31	0.12		
Parts With Negative On-Hand						
Core/Exchange	32	0.75	230	0.92	26,760.00	
Memos On File	1,264					
Parts Added	138	3.23	33	0.13	5,162.37	1.26
Active Parts	7	5.07	6	18.18	4,448.05	86.16
NS Parts	130	94.20	27	81.81	714.32	13.83
MO Parts	1	0.72				
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	94					
Inventory Movement - Sales						
0 to 3 Months	1,296	30.39	13,874	55.75	246,482.87	60.55
4 to 6 Months	580	13.60	1,723	6.92	42,275.08	10.38
7 to 12 Months	887	20.80	5,502	22.11	51,772.60	12.71
Over 12 Months	971	22.77	3,727	14.97	50,250.38	12.34
New Parts No Sales	530	12.42	58	0.23	16,245.53	3.99
Inventory Movement - Receipts						
0 to 3 Months	1,008	23.63	8,379	33.67	217,507.57	53.43
4 to 6 Months	515	12.07	3,405	13.68	56,003.34	13.75
7 to 12 Months	747	17.51	1,984	7.97	44,720.35	10.98
Over 12 Months	1,472	34.52	11,102	44.61	87,541.90	21.50
New Parts No Receipts	522	12.24	14	0.05	1,253.30	0.30
Outstanding Orders	223	5.22	1,065		258,943.61	
Stockorders	32	14.34	78	7.32	5,239.86	2.02
Supplemental Orders	49	21.97	466	43.75	153,474.27	59.26
Customer Orders	83	37.21	302	28.35	45,423.28	17.54
Backorders	75	33.63	219	20.56	54,806.20	21.16
Stockorder Backorders	75	33.63	219	20.56	54,806.20	21.16
Supplemntl Backorders						
Customer Backorders						

Outstanding Forced Orders

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----		-----	-----	-----	-----	-----
Gross Sales	530	12.42	4,488		126,963.58		954
Regular	530	100.00	4,488	100.00	126,963.58	100.00	954
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.02	1		24.92		1
Return Sales	91	2.13	257		34,866.65		106
Regular	91	100.00	257	100.00	34,866.65	100.00	106
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	265	6.21	3,536		117,070.42		319
Stockorders	100	37.73	421	11.90	31,407.36	26.82	123
Supplemental Orders	47	17.73	922	26.07	26,631.10	22.74	49
Customer Orders	100	37.73	213	6.02	29,544.30	25.23	105
Emergency Purchases							
Other Receipts	38	14.33	1,980	55.99	29,487.66	25.18	42
Overages							
Net Adjustments	32	0.75	189		-2,483.86		37
Plus	14	43.75	52	27.51	3,035.33		18
Minus	18	56.25	137	72.48	-5,519.19		19
Factory Returns							
Net Appreciation	7	0.16	3,622	14.55	300.72		9
Positive	6	85.71	3,010	83.10	1,216.72		8
Negative	1	14.28	612	16.89	-916.00		1
Parts Updated With Cost	8	0.18					8
Parts With Comments	69						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales			2				2
Parts Not On File, But Sold							
Gross Sales			36		1,412.33		19
Lost Sales							
Return Sales			8		886.37		6