

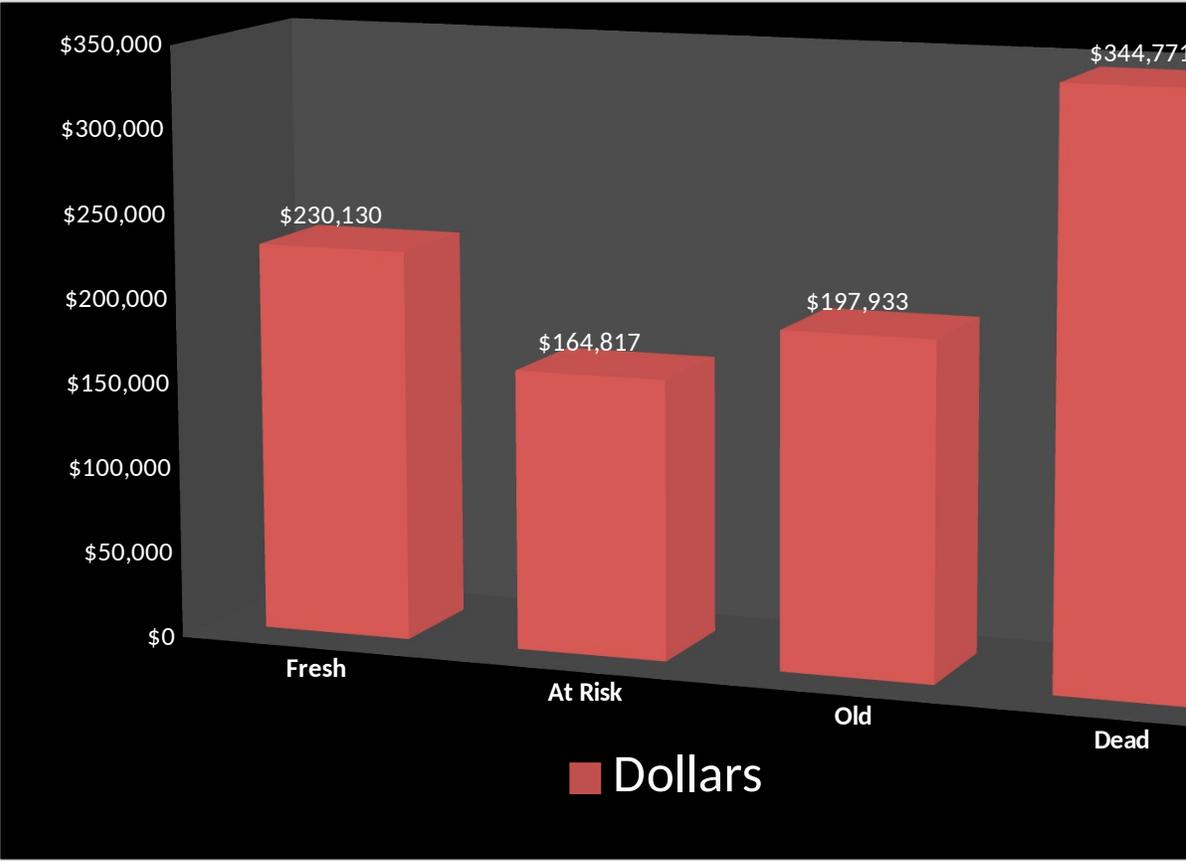
## Pre-Owned Stock Analysis

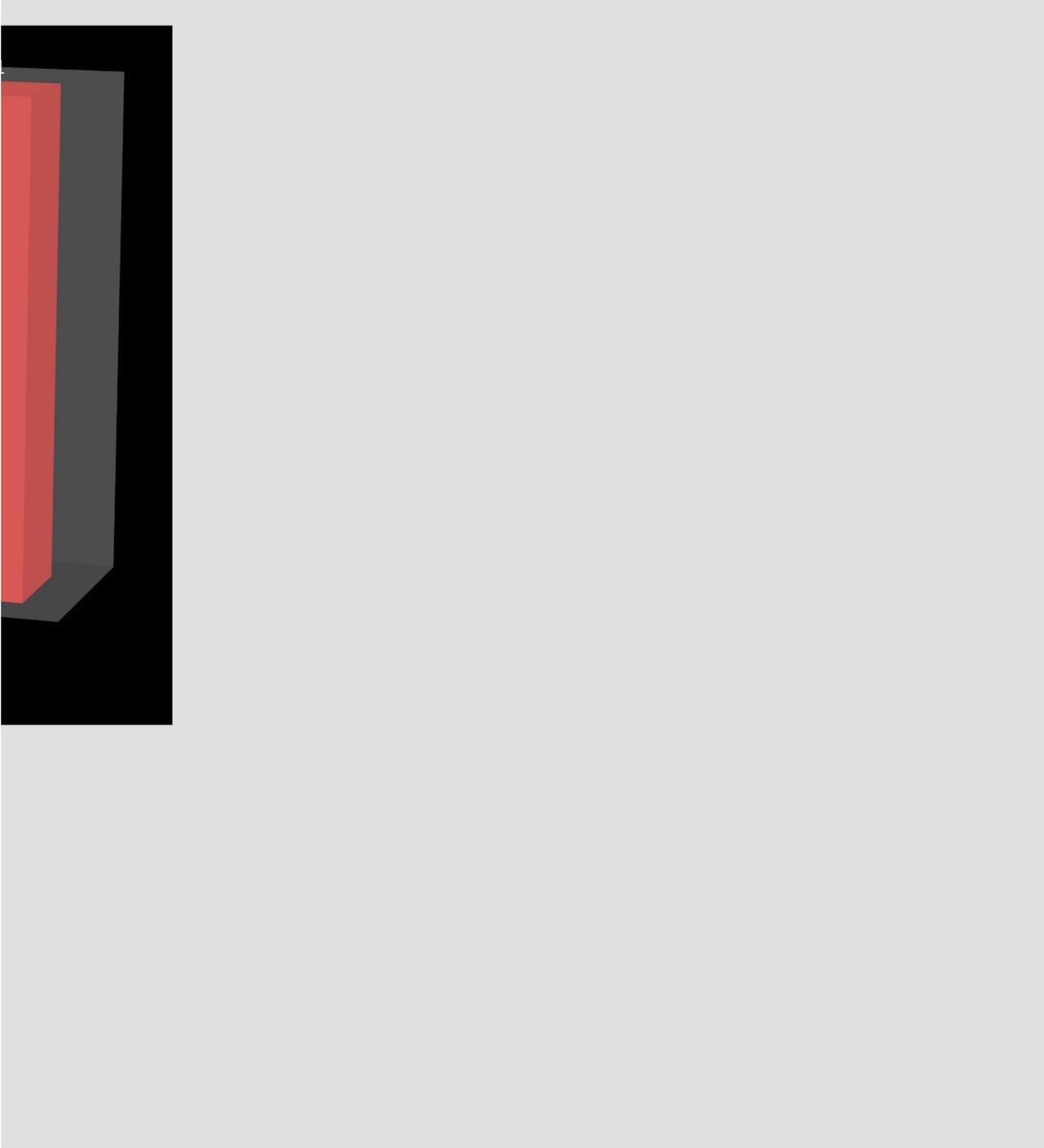
### Days In Stock

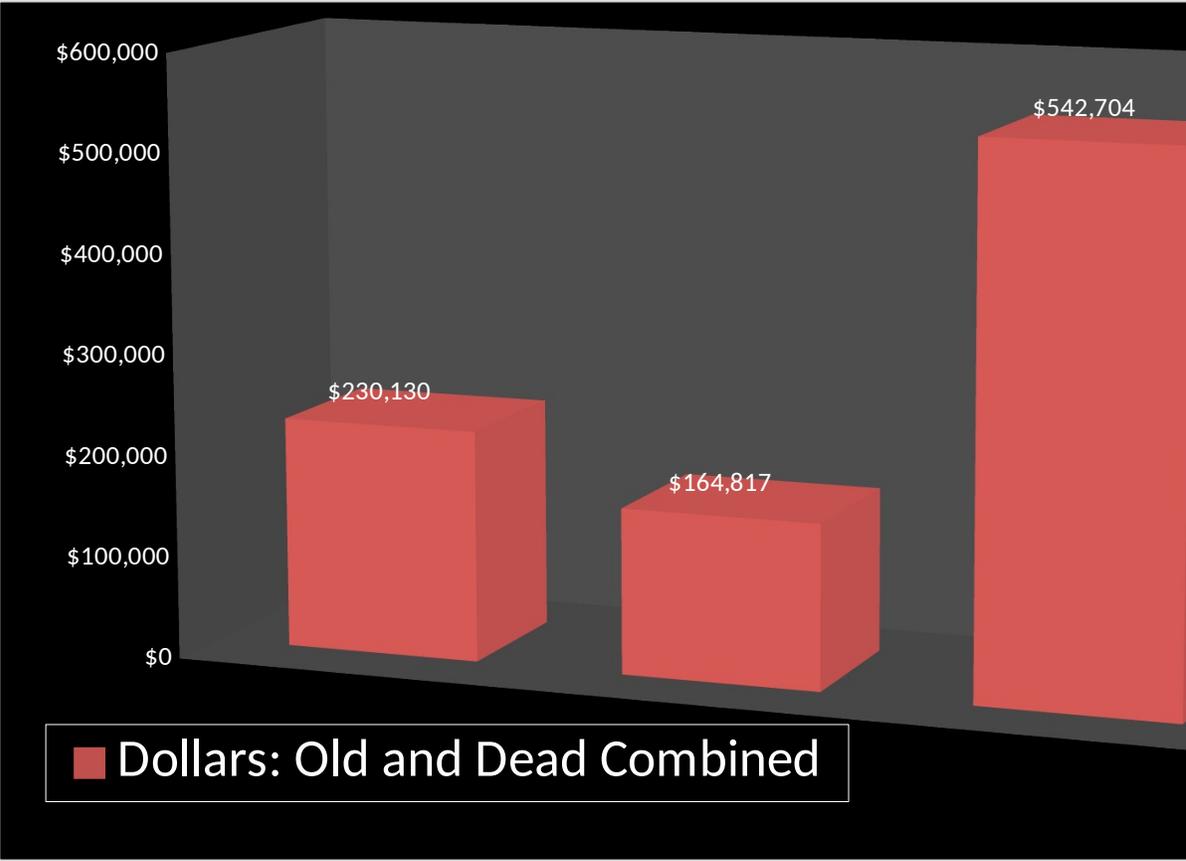
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						7	1	3	2	2		
Dollars						\$230,130	\$38,059	\$126,758	\$81,138	\$116,795		
						<b>Fresh</b>	<b>At Risk</b>			<b>Old</b>		
						7	4	<i>Units</i>		4		
						\$230,130	\$164,817	<i>Dollars</i>		\$197,933		

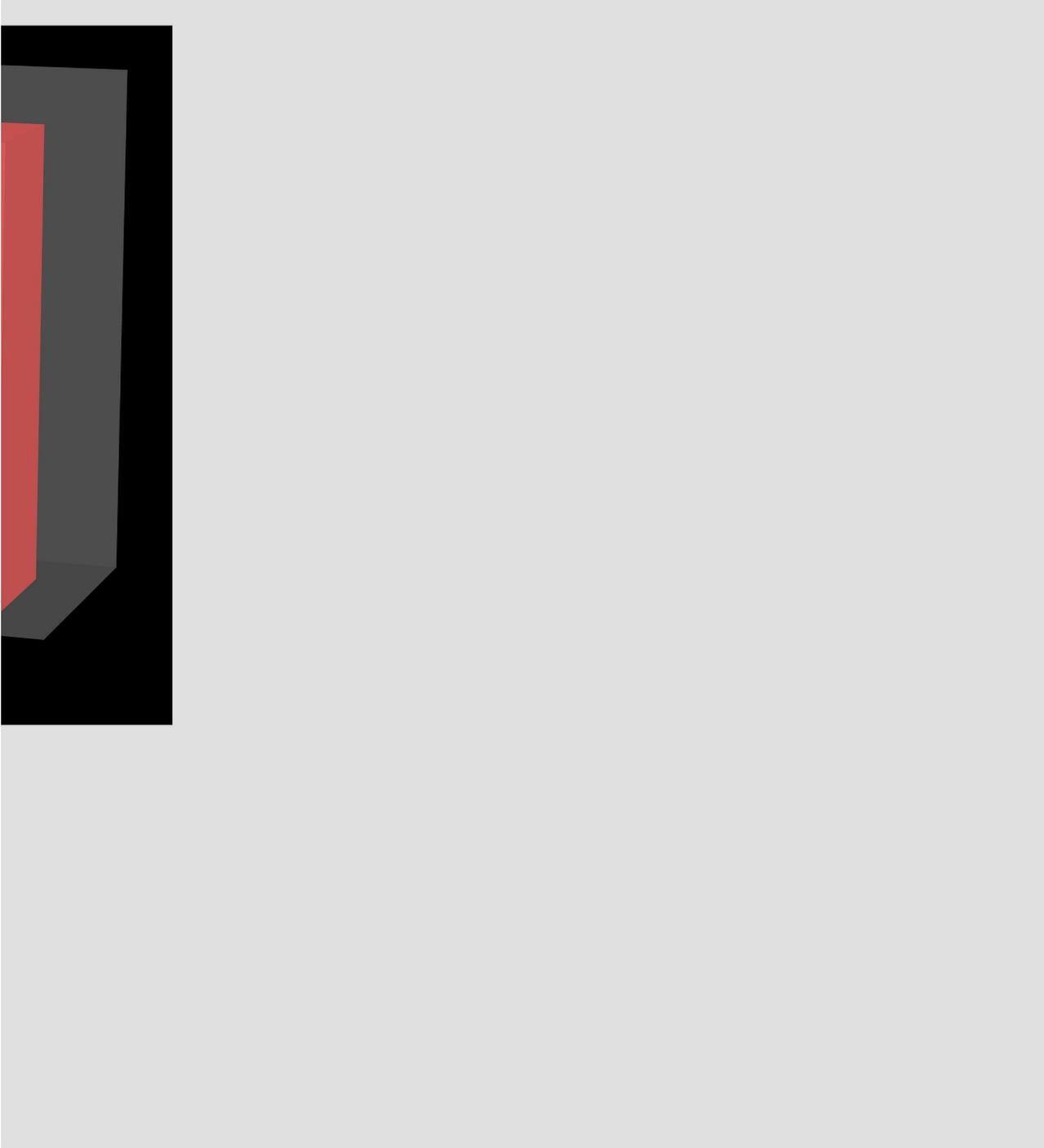


<b>121+</b>	<b>Total</b>
<b>8</b>	<b>23</b>
<b>\$344,771</b>	<b>\$937,651</b>
<b>Dead</b>	
<b>8</b>	
<b>\$344,771</b>	
	\$542,704









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
7	4	<i>Units</i>	4	8
\$230,130	\$164,817	<i>Dollars</i>	\$197,933	\$344,771
30%	17%	<i>Percent of total in Units</i>	17%	35%
25%	18%	<i>Percent of total in \$</i>	21%	37%
\$32,876	\$41,204	<i>Average Cost per Unit</i>	\$49,483	\$43,096

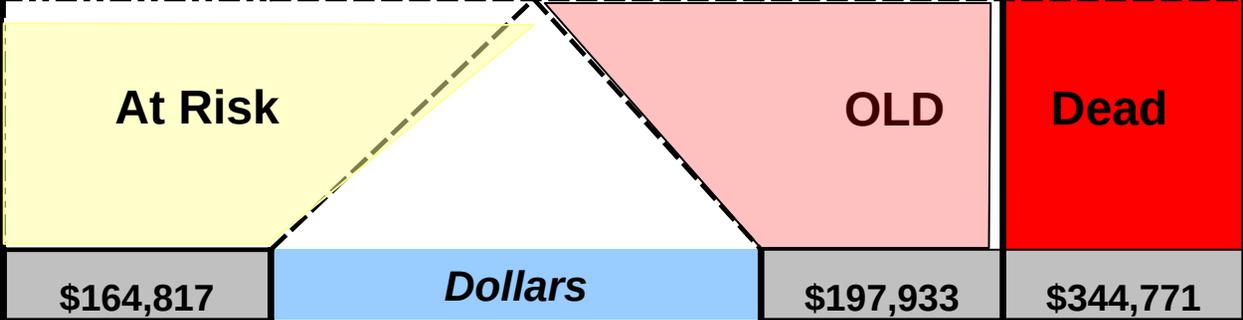
**23**

**\$937,651**

# Over Valuation "Water" Analysis

## Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	<b>230130</b>	<b>38059</b>	<b>126758</b>	<b>81138</b>	<b>116795</b>	<b>344771</b>



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$16,482	<i>"Water" Dollars</i>	\$29,690	\$86,193

**% of inventory under water    14.1%**

**Total Water Dollars    \$132,364**

**Total**

**937651**