



FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

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YTD Warranty Sales			
Service Warranty Sales	+	125,011	6 YTD 1
Parts Warranty Sales	+	97,874	6 YTD 19
Body Shop Parts Warranty Sales	+	0	YTD
Body Shop Service Warranty Sales	+	0	YTD
	+	0	YTD
Total YTD Warranty Sales	=	222,885	
Statement Month	÷	8	
Average YTD Warranty Sales	=	27,861	
Factor	×	100.0%	
Your Guide	=	27,861 A	

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly
 50.0% if paid semi-monthly
 100.0% if paid monthly

Warranty Claims Receivable	216
Your Guide	27,861 A
Frozen Capital	<u>27,645</u>



FROZEN CAPITAL: PRE-OWNED INVENTORY

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YTD Pre-Owned Sales (<i>without F&I</i>)	+	5,918,256	5	YTD	68
YTD Pre-Owned Gross Profit (<i>without F&I</i>)	-	838,083	5	YTD	68
YTD Inventory Adjustments (<i>+/- as on statement</i>)	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	5,080,173			
Statement Month	÷	8			
Average Month Pre-Owned Cost of Sales	=	635,022			
Factor	×	1.0			Guide = 1.0
Your Guide	=	635,022 A			

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
 A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		0	1	Asset	
Your Guide	-	635,022 A			
Frozen Capital		<u>635,022</u>			



FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

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YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	941,962		YTD	
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	327,899		YTD	
YTD Inventory Adjustments (+/- as on statement)	±	0		YTD	
YTD Parts & Accessories Cost of Sales	=	614,063			
Statement Month	÷	8			
Average Month Parts & Accessories Cost of Sales	=	76,758			
Factor	×	1.5		Guide = 1.5	
Your Guide	=	115,137	A		

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.
A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		78,957	1	Asset	
Your Guide	-	115,137			A
Frozen Capital		<u>36,180</u>			



FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

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YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note						
Service Customer Pay	+	671,886		YTD		
Parts Repair Orders (ROs)	+	47,832		YTD		
Parts Wholesale	+	0		YTD		
Parts Counter Retail	+	0		YTD		
	+	0		YTD		
	+	0		YTD		
	+	0		YTD		
	+	0		YTD		
<i>Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales</i>		=	719,718			
Statement Month	÷	8				
Average Month Parts & Accessories Sales	=	89,965				
Factor	×	50.0%		Guide = 50%		
Your Guide	=	44,982	A			

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		12,825		Asset	
Your Guide	-	44,982	A		
Frozen Capital		<u>32,157</u>			

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each

If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$0
Pre-Owned Vehicle Inventory	+	\$0
Parts & Accessories Inventory	+	\$0
Service, Parts, Body Shop A/R	+	\$0
Total Frozen Capital	=	<hr/> <u>\$0</u>

line below.