

Unit #	Stock#	Year	Make	Model	Days in Stock	Acquisition Source	CP O	Advertised Price (Time of Sale)	Transaction Price	Advertised Price to Market % (Time of Sale)	Front-End Gross	Finance Gross
ex.	P123456	2015	Chevrolet	Equinox	30	Trade on New	No	\$ 15,000	\$ 13,800	95%	\$1,500	\$500
1	L32692	2021	TOYOTA	TACOMA	20	LBO OEM/Leasing Co.	yes	43785	43785	100%	749	5163
2	221534B	2012	TOYOTA	RAV4	29	Trade on Used	no	11985	11985	100%	4198	0
3	P32629	2019	TOYOTA	RAV4	24	Auction/Wholesale	yes	34495	34495	100%	-575	0
4	L32690	2019	LEXUS	RX 330	17	LBO OEM/Leasing Co.	No	43485	43485	100%	1985	0
5	P32636	2020	TOYOTA	HIGHLANDE	19	Auction/Wholesale	yes	39800	39800	100%	1262	3861
6	221393A	2022	TOYOTA	4RUNNER	41	Trade on New	yes	47785	47785	100%	2325	1139
7	W32704	2016	FORD	MUSTANG	18	Street/Curb Buy	No	21000	21000	100%	2131	2331
8	P32740	2020	ACURA	RDX	8	Auction/Wholesale	No	42490	42490	100%	4189	500
9	221364A	2018	TOYOTA	RAV4	33	trade on new	No	23795	23795	100%	3091	500
10	L32669A	2022	CHEVROLET	TRAILBLAZER	10	trade on used	No	34990	34990	100%	2061	4375
11	221738A	2019	TOYOTA	RAV4 HYBRID	15	Trade on New	yes	44000	44000	100%	4047	3100
12	221614A	2019	TOYOTA	RAV4	35	trade on new	yes	32485	32485	100%	2042	1475
13	221613A	2011	TOYOTA	RAV4	26	trade on new	No	12795	12795	100%	3357	1
14	P32671	2020	TOYOTA	TACOMA	23	Auction/Wholesale	yes	39895	39895	100%	-172	3379
15	W32654	2015	KIA	OPTIMA	18	Street/Curb Buy	No	14990	14990	100%	2114	1198
16	221649A	2013	TOYOTA	RAV4	18	trade on new	No	17995	17995	100%	1765	0
17	PB32698	2021	TOYOTA	COROLLA	24	Other	yes	24785	24785	100%	-312	775
18	PB32684	2015	TOYOTA	COROLLA	11	Other	No	17990	17990	100%	2552	1408
19	221434B	2015	TOYOTA	RAV4	35	trade on used	No	21985	21985	100%	1982	670
20	P32725	2021	TOYOTA	CAMRY	12	Auction/Wholesale	yes	29990	29990	100%	303	0
21	221653A	2018	TOYOTA	CAMRY	18	trade on new	yes	25895	25895	100%	-808	600
22	221688A	2017	NISSAN	ROGUE	8	trade on new	No	22490	22490	100%	3726	3401
23	221455A	2018	TOYOTA	TUNDRA	18	trade on new	yes	34800	34800	100%	4601	1474
24	W32584	2018	HONDA	CR-V	48	Street/Curb Buy	No	26485	26485	100%	2289	3366

25	P32413A	2015	JEEP	PATRIOT	16	trade on used	No	14900	14900	100%	2107	0
26	221650A	2021	TOYOTA	TUNDRA	24	trade on new	yes	41400	41400	100%	4202	2287
27	P32451	2022	TOYOTA	TUNDRA	60	Auction/Wholesale	yes	45985	45985	100%	11665	4692
28	W32586	2019	TOYOTA	CAMRY	61	Street/Curb Buy	yes	25485	25485	100%	-1004	276
29	PB32533A	2017	CHEVROLET	EQUINOX	25	trade on used	No	19795	19795	100%	3761	3167
30	PB32717	2021	TOYOTA	RAV4	9	Other	yes	29990	29990	100%	966	4845
31	221586A	2015	TOYOTA	COROLLA	17	trade on new	No	15900	15900	100%	3067	1005
32	221566A	2020	TOYOTA	CAMRY	17	trade on new	yes	33000	33000	100%	3377	1283
33	W32734	2015	TOYOTA	YARIS	15	Street/Curb Buy	No	13800	13800	100%	4409	1726
34	P32768	2020	TOYOTA	COROLLA	16	Auction/Wholesale	yes	28990	28990	100%	12947	3327
35	P32596	2019	HONDA	CR-V	57	Auction/Wholesale	No	27975	27975	100%	2215	1621
36	P32715	2019	TOYOTA	HIGHLANDE	16	Auction/Wholesale	yes	37495	37495	100%	3993	3796
37	P32304A	2017	FORD	FUSION	58	trade on used	No	15985	15985	100%	1144	3436
38	221562B	2019	TOYOTA	CAMRY	12	trade on used	yes	27500	27500	100%	2447	4999
39	P32591	2018	MAZDA	3	43	Auction/Wholesale	No	22995	22995	100%	392	848
40	W32711	2016	TOYOTA	COROLLA	7	Street/Curb Buy	yes	18990	18990	100%	4758	1364
41	221555A	2019	TOYOTA	RAV4	18	trade on new	yes	35990	35990	100%	2113	6211
42	221822A	2019	TOYOTA	RAV4	12	trade on new	yes	30990	30990	100%	2203	1375
43	221665A	2019	TOYOTA	CAMRY	11	trade on new	yes	31990	31990	100%	2514	4800
44	221621A	2011	FORD	EXPLORER	15	trade on new	No	12985	12985	100%	1112	145
45	PB32685	2021	TOYOTA	COROLLA	21	Other	yes	23985	23985	100%	-765	0
46	L32632	2019	TOYOTA	CAMRY	24	LBO OEM/Leasing Co.	yes	30785	30785	100%	1178	2425
47	221459C	2003	CHEVROLET	SILVERADO	17	trade on used	No	9000	9000	100%	3426	1173
48	W32694	2013	TOYOTA	RAV4	13	Street/Curb Buy	No	16990	16990	100%	4195	1
49	221514A	2019	NISSAN	FRONTIER	30	trade on new	yes	26995	26995	100%	2605	777
50	221205A	2013	LEXUS	RX 350	79	trade on new	yes	14985	14985	100%	1401	1000
51	P32675	2019	TOYOTA	RAV4	4	Auction/Wholesale	yes	38800	38800	100%	792	4983
52	P32587	2020	FORD	EXPLORER	64	Auction/Wholesale	no	38985	38985	100%	4117	2444
53	W32660	2019	TOYOTA	TUNDRA	35	Street/Curb Buy	yes	34985	34985	100%	3255	3420

Scoreboard Totals

% Retailed of Non-Franchise Make	27%
Total # Retail Units	198
Avg. Days to Sale	26.8
Avg. Advertised Price (Time of Sale)	\$ 27,494
Avg. Transaction Price	\$ 27,494
Avg. Market Price at 100%	\$ 27,494
Avg. Price to Market % (Time of Sale)	100%
Avg. Transaction to Market	100%
Avg. Transactional Discount	\$ -
Avg. Front-End Gross	\$ 2,651
Avg. Finance Gross	\$ 1,854
PUVR	\$ 4,487
Total Gross (Units & PUVR)	\$ 888,360
GROI	219%
% with Trade	24%
Avg. Over/Under Allowance	\$0



Scoreboard

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Desk Manager	Totals	Bob Atwood	Miranda Guptill
% Retailed of Non-New Franchise	27%	#DIV/0!	50%
Total # Retail Units	198	0	10
Avg. Days to Sale	26.8	#DIV/0!	26.8
Avg. Advertised Price (Time of Sale)	\$ 27,494	#DIV/0!	\$ 25,610
Avg. Transaction Price	\$ 27,494	#DIV/0!	\$ 25,610
Avg. Market Price at 100%	\$ 27,494	#DIV/0!	\$ 25,610
Avg. Price to Market % (Time of Sale)	100%	#DIV/0!	100%
Avg. Transaction to Market	100%	#DIV/0!	100%
Avg. Transactional Discount	\$ -	#DIV/0!	\$ -
Avg. Front-End Gross	\$ 2,651	#DIV/0!	\$ 2,903
Avg. Finance Gross	\$ 1,854	#DIV/0!	\$ 1,832
PUVR	\$ 4,487	#DIV/0!	\$ 4,736
Total Gross (Units & PUVR)	\$ 888,360	#DIV/0!	\$ 47,357
GROI	219%	#DIV/0!	248%
% with Trade	24%	#DIV/0!	30%
Avg. Over/Under Allowance	0	#DIV/0!	0



n list, then scroll up to select your staff member for each column.)

Heidi Colby	Tom Baldwin	Katie Burgess	Alex Mohanna
21%	35%	23%	24%
34	43	62	25
26.1	30.8	23.9	25.3
\$ 27,390	\$ 26,163	\$ 28,367	\$ 26,110
\$ 27,390	\$ 26,163	\$ 28,367	\$ 26,110
\$ 27,390	\$ 26,163	\$ 28,367	\$ 26,110
100%	100%	100%	100%
100%	100%	100%	100%
\$ -	\$ -	\$ -	\$ -
\$ 2,823	\$ 3,027	\$ 2,463	\$ 2,709
\$ 1,751	\$ 1,848	\$ 1,946	\$ 1,902
\$ 4,522	\$ 4,832	\$ 4,408	\$ 4,698
\$ 153,764	\$ 207,770	\$ 273,325	\$ 117,456
227%	216%	234%	256%
32%	23%	13%	24%
0	0	0	0

Ryan Shane			
29%	#DIV/0!	#DIV/0!	#DIV/0!
24	0	0	0
29.8	#DIV/0!	#DIV/0!	#DIV/0!
\$ 30,001	#DIV/0!	#DIV/0!	#DIV/0!
\$ 30,001	#DIV/0!	#DIV/0!	#DIV/0!
\$ 30,001	#DIV/0!	#DIV/0!	#DIV/0!
100%	#DIV/0!	#DIV/0!	#DIV/0!
100%	#DIV/0!	#DIV/0!	#DIV/0!
\$ -	#DIV/0!	#DIV/0!	#DIV/0!
\$ 2,057	#DIV/0!	#DIV/0!	#DIV/0!
\$ 1,718	#DIV/0!	#DIV/0!	#DIV/0!
\$ 3,704	#DIV/0!	#DIV/0!	#DIV/0!
\$ 88,899	#DIV/0!	#DIV/0!	#DIV/0!
149%	#DIV/0!	#DIV/0!	#DIV/0!
38%	#DIV/0!	#DIV/0!	#DIV/0!
0	#DIV/0!	#DIV/0!	#DIV/0!

Scoreboard

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Sales Consultant	Totals	Boris Sonkin	Dan Thai
% Retailed of Non-New Franchise	27%	0%	13%
Total # Retail Units	198	2	8
Avg. Days to Sale	26.8	8.5	29.6
Avg. Advertised Price (Time of Sale)	\$ 27,494	\$ 43,995	\$ 34,814
Avg. Transaction Price	\$ 27,494	\$ 43,995	\$ 34,814
Avg. Market Price at 100%	\$ 27,494	\$ 43,995	\$ 34,814
Avg. Price to Market % (Time of Sale)	100%	100%	100%
Avg. Transaction to Market	100%	100%	100%
Avg. Transactional Discount	\$ -	\$ -	\$ -
Avg. Front-End Gross	\$ 2,651	\$ 1,378	\$ 980
Avg. Finance Gross	\$ 1,854	\$ 3,362	\$ 1,940
PUVR	\$ 4,487	\$ 4,740	\$ 2,921
Total Gross (Units & PUVR)	\$ 888,360	\$ 9,479	\$ 23,365
GROI	219%	456%	102%
% with Trade	24%	50%	13%
Avg. Over/Under Allowance	0	0	0



n list, then scroll up to select your staff member for each column.)

Dave Thomas	David Bickel	Frankie Hebres	Jen Fossey
38%	13%	0%	13%
8	8	5	8
23.0	25.1	20.0	27.1
\$ 31,843	\$ 26,953	\$ 23,348	\$ 29,444
\$ 31,843	\$ 26,953	\$ 23,348	\$ 29,444
\$ 31,843	\$ 26,953	\$ 23,348	\$ 29,444
100%	100%	100%	100%
100%	100%	100%	100%
\$ -	\$ -	\$ -	\$ -
\$ 2,888	\$ 1,734	\$ 1,481	\$ 3,404
\$ 1,668	\$ 1,081	\$ 911	\$ 2,429
\$ 4,556	\$ 2,860	\$ 2,392	\$ 5,833
\$ 36,447	\$ 22,878	\$ 11,960	\$ 46,664
224%	152%	184%	263%
25%	25%	20%	25%
0	0	0	0

Joseline Pacheco	Justin Ngop	Kris Fox	La Vang
53%	29%	13%	14%
17	14	8	7
28.2	28.1	30.1	26.7
\$ 24,872	\$ 25,874	\$ 29,018	\$ 25,748
\$ 24,872	\$ 25,874	\$ 29,018	\$ 25,748
\$ 24,872	\$ 25,874	\$ 29,018	\$ 25,748
100%	100%	100%	100%
100%	100%	100%	100%
\$ -	\$ -	\$ -	\$ -
\$ 3,824	\$ 1,563	\$ 3,336	\$ 2,215
\$ 2,555	\$ 1,785	\$ 2,193	\$ 2,808
\$ 6,229	\$ 3,348	\$ 5,529	\$ 5,024
\$ 105,897	\$ 46,866	\$ 44,234	\$ 35,166
320%	166%	228%	263%
29%	7%	38%	14%
0	0	0	0

Lon Blumenberg	Lou Schutz	Nettie Jubie	Nick Li
20%	33%	0%	50%
5	3	5	8
34.0	49.3	30.2	36.6
\$ 35,183	\$ 19,192	\$ 40,748	\$ 21,464
\$ 35,183	\$ 19,192	\$ 40,748	\$ 21,464
\$ 35,183	\$ 19,192	\$ 40,748	\$ 21,464
100%	100%	100%	100%
100%	100%	100%	100%
\$ -	\$ -	\$ -	\$ -
\$ 2,228	\$ 3,896	\$ 8,001	\$ 3,001
\$ 1,944	\$ 1,396	\$ 1,590	\$ 1,098
\$ 4,172	\$ 5,291	\$ 9,591	\$ 4,099
\$ 20,861	\$ 15,874	\$ 47,954	\$ 32,792
126%	201%	281%	188%
40%	33%	40%	13%
0	0	0	0

Rich Eiss	Roger Nelson	Ron McAllister	Ryan Louprasong
50%	10%	0%	44%
22	10	3	9
29.5	28.0	18.7	30.7
\$ 25,416	\$ 25,118	\$ 30,657	\$ 25,319
\$ 25,416	\$ 25,118	\$ 30,657	\$ 25,319
\$ 25,416	\$ 25,118	\$ 30,657	\$ 25,319
100%	100%	100%	100%
100%	100%	100%	100%
\$ -	\$ -	\$ -	\$ -
\$ 2,390	\$ 2,613	\$ 5,502	\$ 2,385
\$ 1,958	\$ 1,547	\$ 1,683	\$ 1,702
\$ 4,348	\$ 4,005	\$ 7,185	\$ 4,087
\$ 95,660	\$ 40,048	\$ 21,555	\$ 36,787
209%	205%	452%	190%
18%	10%	33%	11%
0	0	0	0

Scott Smith	Tony Zemke	Tyler Falconer	Wayne Rocek
0%	43%	40%	20%
3	7	5	5
20.7	15.7	34.6	22.6
\$ 26,757	\$ 27,392	\$ 26,427	\$ 27,293
\$ 26,757	\$ 27,392	\$ 26,427	\$ 27,293
\$ 26,757	\$ 27,392	\$ 26,427	\$ 27,293
100%	100%	100%	100%
100%	100%	100%	100%
\$ -	\$ -	\$ -	\$ -
\$ 2,381	\$ 2,022	\$ 1,628	\$ 3,383
\$ 233	\$ 768	\$ 2,869	\$ 1,775
\$ 2,614	\$ 2,791	\$ 4,497	\$ 5,158
\$ 7,842	\$ 19,536	\$ 22,486	\$ 25,789
170%	233%	177%	301%
33%	57%	20%	20%
0	0	0	0

Wendy Spillum	Zack Nguyen	Jordan Bautch	Humberto Lopez
0%	17%	0%	50%
8	6	5	8
13.4	22.3	26.8	21.3
\$ 30,429	\$ 25,740	\$ 29,332	\$ 24,191
\$ 30,429	\$ 25,740	\$ 29,332	\$ 24,191
\$ 30,429	\$ 25,740	\$ 29,332	\$ 24,191
100%	100%	100%	100%
100%	100%	100%	100%
\$ -	\$ -	\$ -	\$ -
\$ 2,622	\$ 2,426	\$ 1,648	\$ 2,439
\$ 2,493	\$ 1,941	\$ 1,733	\$ 1,263
\$ 5,114	\$ 4,367	\$ 3,381	\$ 3,545
\$ 40,915	\$ 26,203	\$ 16,906	\$ 28,356
452%	273%	155%	248%
50%	17%	0%	25%
0	0	0	0

Scoreboard

(Click on the blue header to access the dropdown)

Finance Manager	Totals	Josh Hartigan	Pete Delgreco
% Retailed of Non-New Franchise	27%	22%	23%
Total # Retail Units	198	27	26
Avg. Days to Sale	26.8	24.6	31.0
Avg. Advertised Price (Time of Sale)	\$ 27,494	\$ 30,552	\$ 30,221
Avg. Transaction Price	\$ 27,494	\$ 30,552	\$ 30,221
Avg. Market Price at 100%	\$ 27,494	\$ 30,552	\$ 30,221
Avg. Price to Market % (Time of Sale)	100%	100%	100%
Avg. Transaction to Market	100%	100%	100%
Avg. Transactional Discount	\$ -	\$ -	\$ -
Avg. Front-End Gross	\$ 2,651	\$ 3,160	\$ 2,584
Avg. Finance Gross	\$ 1,854	\$ 1,973	\$ 1,872
PUVR	\$ 4,487	\$ 5,060	\$ 4,384
Total Gross (Units & PUVR)	\$ 888,360	\$ 136,607	\$ 113,978
GROI	219%	243%	168%
% with Trade	24%	0%	0%
Avg. Over/Under Allowance	0	0	0



n list, then scroll up to select your staff member for each column.)

Mike Rossett	Whitney Schick	Kevin Stimple	Adam Petersen
30%	33%	30%	24%
40	33	30	42
28.0	25.2	25.8	26.6
\$ 24,574	\$ 27,085	\$ 27,217	\$ 27,141
\$ 24,574	\$ 27,085	\$ 27,217	\$ 27,141
\$ 24,574	\$ 27,085	\$ 27,217	\$ 27,141
100%	100%	100%	100%
100%	100%	100%	100%
\$ -	\$ -	\$ -	\$ -
\$ 2,467	\$ 1,880	\$ 2,242	\$ 3,440
\$ 1,560	\$ 1,362	\$ 2,278	\$ 2,139
\$ 4,026	\$ 3,242	\$ 4,590	\$ 5,528
\$ 161,044	\$ 106,986	\$ 137,686	\$ 232,162
211%	171%	235%	276%
0%	0%	0%	0%
0	0	0	0

Scoreboard

CPO	Totals	Yes	No
Total # Retail Units	198	105	93
Avg. Days to Sale	26.8	27.2	26.4
Avg. Advertised Price (Time of Sale)	\$ 27,494	\$ 31,675	\$ 22,775
Avg. Transaction Price	\$ 27,494	\$ 31,675	\$ 22,775
Avg. Market Price at 100%	\$ 27,494	\$ 31,675	\$ 22,775
Avg. Price to Market % (Time of Sale)	100%	100%	100%
Avg. Transaction to Market	100%	100%	100%
Avg. Transactional Discount	\$ -	\$ -	\$ -
Avg. Front-End Gross	\$ 2,651	\$ 2,420	\$ 2,912
Avg. Finance Gross	\$ 1,854	\$ 2,232	\$ 1,438
PUVR	\$ 4,487	\$ 4,588	\$ 4,371
Total Gross (Units & PUVR)	\$ 888,360	\$ 481,777	\$ 406,467
GROI	219%	192%	261%
% with Trade	24%	26%	22%
Avg. Over/Under Allowance	0	0	0



Scoreboard

Same Brand as New	Totals	Yes	No
Total # Retail Units	198	144	54
Avg. Days to Sale	26.8	26.0	29.0
Avg. Advertised Price (Time of Sale)	\$ 27,494	\$ 29,902	\$ 21,073
Avg. Transaction Price	\$ 27,494	\$ 29,902	\$ 21,073
Avg. Market Price at 100%	\$ 27,494	\$ 29,902	\$ 21,073
Avg. Price to Market % (Time of Sale)	100%	100%	100%
Avg. Transaction to Market	100%	100%	100%
Avg. Transactional Discount	\$ -	\$ -	\$ -
Avg. Front-End Gross	\$ 2,651	\$ 2,626	\$ 2,717
Avg. Finance Gross	\$ 1,854	\$ 1,937	\$ 1,631
PUVR	\$ 4,487	\$ 4,550	\$ 4,318
Total Gross (Units & PUVR)	\$ 888,360	\$ 655,265	\$ 233,158
GROI	219%	211%	255%
% with Trade	24%	25%	20%
Avg. Over/Under Allowance	0	0	0



Scoreboard

Source	Totals	Trade on New	Trade on Used
Total # Retail Units	198	73	26
% of Retail Units	100%	37%	13%
% Retailed of Non-New Franchise	27%	22%	58%
Avg. Days to Sale	26.8	24.6	24.9
Avg. Transaction Price	\$ 27,494	\$ 27,493	\$ 19,529
Avg. Transaction to Market %	100%	100%	100%
Avg. Transactional Discount	\$ -	\$ -	\$ -
Avg. Front End Gross	\$ 2,651	\$ 2,933	\$ 2,941
Avg. Finance Gross	\$ 1,854	\$ 1,937	\$ 1,595
PUVR	\$ 4,487	\$ 4,870	\$ 4,535
Total Gross (Units & PUVR)	\$ 888,360	\$ 355,532	\$ 117,922
GROI	219%	260%	336%
% with Trade	24%	26%	23%
Avg. Over/Under Allowance	0	0	0



Street/Curb buy	Auction/wholesale	Loaner	LBO customer
33	47	0	0
17%	24%	0%	0%
30%	23%	#DIV/0!	#DIV/0!
23.7	34.9	#DIV/0!	#DIV/0!
\$ 23,792	\$ 33,805	#DIV/0!	#DIV/0!
100%	#DIV/0!	#DIV/0!	#DIV/0!
\$ -	\$ -	#DIV/0!	#DIV/0!
\$ 3,011	\$ 2,313	#DIV/0!	#DIV/0!
\$ 1,384	\$ 2,216	#DIV/0!	#DIV/0!
\$ 4,269	\$ 4,573	#DIV/0!	#DIV/0!
\$ 140,880	\$ 214,927	#DIV/0!	#DIV/0!
272%	139%	#DIV/0!	#DIV/0!
18%	26%	#DIV/0!	#DIV/0!
0	0	#DIV/0!	#DIV/0!

BO OEM/Leasing	central Fleet (Enterprise, etc	Other
8	1	10
4%	1%	5%
13%	0%	10%
14.9	65.0	26.3
\$ 34,364	\$ 27,485	\$ 25,277
100%	100%	100%
\$ -	\$ -	\$ -
\$ 1,605	\$ 2,136	\$ 1,128
\$ 2,098	\$ -	\$ 1,615
\$ 3,703	\$ 2,136	\$ 2,743
\$ 29,623	\$ 2,136	\$ 27,426
261%	43%	149%
25%	0%	20%
0	0	0

Scoreboard

Age	Totals	0-30 days	31-45 days
Total # Retail Units	198	136	35
% of Retail Units	100%	69%	18%
% Retailed of Non-New Franchise	27%	25%	29%
Avg. Days to Sale	26.8	16.3	36.4
Avg. Transaction Price	\$ 27,494	\$ 27,871	\$ 27,186
Avg. Transaction to Market %	100%	#DIV/0!	100%
Avg. Transactional Discount	\$ -	\$ -	\$ -
Avg. Front End Gross	\$ 2,651	\$ 2,896	\$ 2,900
Avg. Finance Gross	\$ 1,854	\$ 1,912	\$ 1,685
PUVR	\$ 4,487	\$ 4,808	\$ 4,585
Total Gross (Units & PUVR)	\$ 888,360	\$ 653,886	\$ 160,470
GROI	219%	381%	167%
% with Trade	24%	24%	29%
Avg. Over/Under Allowance	0	0	0



46-60 days	61-90 days	90+ days
11	13	3
6%	7%	2%
55%	15%	67%
52.8	70.9	106.3
\$ 24,939	\$ 28,126	\$ 20,632
100%	100%	100%
\$ -	\$ -	\$ -
\$ 2,953	\$ (112)	\$ (481)
\$ 2,145	\$ 1,546	\$ 1,268
\$ 5,098	\$ 1,433	\$ 786
\$ 56,080	\$ 18,634	\$ 2,359
139%	26%	13%
18%	15%	33%
0	0	0