

## SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	4138	68.3%	6208	200954.61	58.2%	1386299.78
AUTOMATIC PHASEOUT (AP) PARTS	99	1.6%	121	11992.09	3.4%	80171.21
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	954	15.7%	28465	20403.49	5.9%	154586.16
NON-STOCK (NS) PARTS	847	13.9%	1004	109960.02	31.8%	606741.88
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	12	0.1%	12	1488.46	0.4%	4844.88
SOLD NOT STOCKED	2	0.4%	2	122.26	0.3%	1913.49
TOTAL COST OF SALES	6052	100.0%	35812	344920.93	100.0%	2234557.40
LOST SALES (MEMO)	0		0	0.00		271.84
CREDIT/RETURNS (MEMO)	144		149	19782.96		130891.19
UNUSUAL SALES (MEMO)	0		0	0.00		0.00
INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
NORMAL STOCK PARTS	2612	23.0%	6944	272769.27	66.1%	
AUTOMATIC PHASEOUT (AP) PARTS	712	6.2%	743	42820.60	10.3%	
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	
MANUAL ORDER (MO) PARTS	11	0.0%	38444	22693.80	5.5%	
NON-STOCK (NS) PARTS	7972	70.4%	656	73466.02	17.8%	
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	
REPLACED BY HOLD (RBH) PARTS	8	0.4%	20	683.00	0.3%	
TOTAL INVESTMENT	11315	100.0%	46807	412432.69	100.0%	
DIRTY CORE INVENTORY	11		15	1955.00		
NEW CORE INVENTORY	11		30	970.00		
ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	2083	18.4%	18.4%	189895.75	46.0	46.0%
1-3 MONTHS	2999	26.5%	44.9%	130527.62	31.6	77.6%
4-6 MONTHS	1695	14.9%	59.8%	41805.60	10.1	87.7%
7-9 MONTHS	1159	10.2%	70.0%	24924.77	6.0	93.7%
10-12 MONTHS	1045	9.2%	79.2%	19445.11	4.7	98.4%
13-24 MONTHS	2305	20.3%	99.5%	4735.30	1.1	99.5%
25 MONTHS OR MORE	29	0.5%	100.0%	1098.54	0.5	100.0%

SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	62	7.3%	404	6866.88	4.7%	
STOCK ORDER - BACKORDER	137	16.2%	473	25205.78	17.4%	
STOCK ORDER - CROSS SHIP	20	2.3%	63	2387.29	1.6%	
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	42	4.9%	69	2834.13	1.9%	
CUSTOMER ORDER - BACKORDER	517	61.3%	532	103240.68	71.3%	
CUSTOMER ORDER - CROSS SHIP	65	7.7%	96	4144.80	2.8%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.3%	0	0.00	0.3%	
<b>TOTAL OUTSTANDING ORDERS</b>	<b>843</b>	<b>100.0%</b>	<b>1637</b>	<b>144679.56</b>	<b>100.0%</b>	
<b>PROCESSED ORDERS</b>	<b>PARTS</b>	<b>PARTS%</b>	<b>PIECES</b>	<b>MTD</b>	<b>MTD%</b>	<b>YTD</b>
STOCK ORDER	1572	52.5%	5206	145011.48	44.6%	916220.18
STOCK ORDER - BACKORDER	1	0.0%	0	0.00	0.0%	-604.15
STOCK ORDER - CROSS SHIP	2	0.0%	1	17.31	0.0%	-1756.34
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	1419	47.4%	1985	184059.34	56.6%	1116219.45
CUSTOMER ORDER - BACKORDER	-1	0.0%	-9	-4449.60	0.0%	-9755.42
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	-978.05
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.0%	0.00
<b>TOTAL PROCESSED ORDERS</b>	<b>2993</b>	<b>100.0%</b>	<b>7183</b>	<b>324638.53</b>	<b>100.0%</b>	<b>2019345.67</b>
FORCED ORDERS	0		0	0.00		0.00
<b>RECEIPTS</b>	<b>PARTS</b>	<b>PARTS%</b>	<b>PIECES</b>	<b>MTD</b>	<b>MTD%</b>	<b>YTD</b>
STOCK ORDER	1418	45.7%	28515	168122.55	44.4%	971342.84
STOCK ORDER - BACKORDER	116	3.7%	162	15382.44	4.0%	138251.14
STOCK ORDER - CROSS SHIP	115	3.7%	425	17696.21	4.6%	103832.83
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	164.53
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	913	29.4%	1445	94963.71	25.1%	581499.93
CUSTOMER ORDER - BACKORDER	279	9.0%	288	38742.89	10.2%	317972.64
CUSTOMER ORDER - CROSS SHIP	213	6.8%	284	31204.97	8.2%	161530.51
EMERGENCY PURCHASES	5	0.1%	17	1373.19	0.3%	3573.76
OTHER ORDERS	40	1.6%	80	10320.37	3.2%	65069.79
<b>TOTAL RECEIPTS</b>	<b>3099</b>	<b>100.0%</b>	<b>31216</b>	<b>377806.33</b>	<b>100.0%</b>	<b>2343237.97</b>
PURCHASES DISCOUNT	67		102	842.03		8702.80

## SUMMARY

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
ADDED PARTS	576	0	0.00	3988.43
DELETED PARTS	366	0	0.00	-260.27
MINUS ADJUSTMENTS	18	-18	-4668.88	-42600.23
PLUS ADJUSTMENTS	10	144	2439.89	25031.85
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	0.00
RETURNED PARTS	78	-133	-7742.40	-55638.95
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	1328	14	-3360.37	2525.51
COST PRICE ADJUSTMENTS	31	-46	-1015.42	-6313.84
INVENTORY REALLOCATION	0	0	0.00	0.00
TOTAL ADDS/DELETES/ADJUSTS	2407	-39	-14347.18	-73267.50

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
APPRECIATION - FACTORY MASTER UPDATE	1322	752	3602.84	20349.71
APPRECIATION - MANUAL UPDATE	547	874	-2495.65	-1528.11
TOTAL APPRECIATION	1869	1626	1107.19	18821.60
FIRST PRICING - FACTORY MASTER UPDATE	3	0	0.00	4.38
FIRST PRICING - MANUAL UPDATE	2	0	0.00	118.74
TOTAL FIRST PRICING	5	0	0.00	123.12
TOTAL APPRECIATION/FIRST PRICING	1874	1626	1107.19	18944.72

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
OPENING INVENTORY	11107	51396	391945.25	349261.36
CLOSING INVENTORY	11315	46807	412432.69	412432.69
PERCENT OF CHANGE	1.9%	-8.8%	5.2%	18.1%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
OUT OF STOCK	8263	0	0.00
NO COST	18	1	0.00
NO FACTORY RECORD	479	333	10249.40
NO SERVICE	107	95	2780.80
MINUS ON HAND	67	-98	-7745.63
PHASED IN	50	162	5939.33
CONVERTED TO AUTOMATIC PHASEOUT (AP)	321	56	4877.17

BUSINESS RATIOS	
LEVEL OF SERVICE	99.8%
STOCK ORDER PERFORMANCE	41.0%
GROSS TURNOVER RATE	8.7
TRUE TURNOVER RATE	4.8

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	JUN	JUL	AUG	YTD	PYR	COST
1	PYY1-13-SRZ	GASKET KIT	00 NC 306 78	2021	Y	0	1/2	0 06/28/2022	1	1	2	6	0	105.90
2	PYY1-13-S50	GASKET KIT	00 NC 306 75	2021	Y	0	1/2	0 06/28/2022	1	1	2	6	0	55.97
1	PYY1-13-W8Z	GASKET KIT	00 NC 306 75	2021	Y	0	1/2	0 06/28/2022	1	1	2	6	0	57.32
1	LF8J-18-740	VALVE,SOLE	00 NB 306 87	2017	Y	0	0/1	0 08/01/2018	0	1	1	4	3	52.98
1	TKY0-28-01XA	COIL, SPRI	00 NB 306 182	2018	Y	2	0/0	0 06/23/2021	0	1	1	4	1	74.75
2	G46C-34-350J	ARM(L),LOW	00 NB 306 186	2021	Y	0	0/1	0 05/27/2020	0	1	3	5	3	164.75
1	KN4C-34-700B	DAMPER(R),	00 NC 306 SPORD	2021	Y	2	0/0	0 10/16/2020	1	0	1	4	0	128.19
1	D24H-50-0U1C	RETAINER(L	00 NC 306 211	2022	Y	2	0/0	0 12/06/2021	1	0	1	3	1	4.15
1	BJS7-50-033-64	FACE(L),CO	00 NB 306 349	2014	Y	2	0/1	0 02/15/2022	1	0	1	4	0	103.68
1	GSH7-50-1U0	PLATE,SEAL	00 NC 306 211	2021	Y	1	0/1	0 09/29/2020	0	3	1	5	2	28.29
1	BBN2-50-101B	COVER(R),F	00 NB 306 208	2011	Y	0	0/1	0 05/07/2021	0	0	1	3	3	11.72
1	GSH7-50-164	BRACKET(L)	00 NC 306 234	2021	Y	1	0/1	0 05/23/2022	1	2	1	4	0	5.51
0	BDTS-50-2J1	RETAINER(L	00 NC 306 217	2023	Y	1	0/1	0 01/22/2020	0	0	1	4	0	16.96
1	KB8B-50-710J	GRILLE,RAD	00 NC 306 3051	2021	Y	0	0/1	0 12/06/2021	0	1	2	5	0	520.89
1	N243-50-722D	BRACKET(R)	00 NB 306 355	2023	Y	0	0/1	0 12/13/2016	0	0	1	5	3	31.82
1	TK48-50-810C-13	GARNISH,LI	00 NC 306 357	2022	Y	2	0/0	0 11/24/2021	0	1	1	3	1	205.68
1	BBN5-51-P40A-08	MOULD(R),S	00 NC 306 3048	2013	Y	0	0/1	0 02/28/2022	1	0	1	5	0	267.86
1	D10E-51-RD0H	GARNISH LT	00 NB 306 3010	2022	Y	1	0/1	0 03/18/2020	0	1	1	4	1	49.38
2	NA6W-51-070E	LAMP(L),FR	00 NC 306 307	2023	Y	1	0/0	0 07/23/2020	1	0	1	4	1	220.13
1	NA1J-51-5H0C	LAMP(R),SI	00 NC 306 104	2023	Y	2	0/1	0 10/21/2020	0	0	2	4	1	36.17
1	GDDC-51-721A	ORNAMENT	00 NC 306 104D	2021	Y	2	0/1	0 04/12/2022	0	1	1	4	0	23.15
1	BDY0-52-61X	LID,TRUNK	00 NC 306 3033	2023	Y	0	0/1	0 07/20/2020	0	0	1	5	1	246.55
1	GSH7-56-11Y	COVER,UNDE	00 NB 306 358	2021	Y	1	0/1	0 01/17/2022	0	0	2	4	0	26.52
2	N243-56-130A	GUARD(R),M	00 NC 306 LINER	2023	Y	0	0/0	0 09/21/2020	1	0	2	3	2	56.25
1	N243-56-14ZA	GUARD(L),M	00 NB 306 353	2023	Y	1	0/1	0 12/28/2021	0	0	3	4	1	55.52
0	KB7W-57-KN0D	AIR BAG(L)	00 NB 306 244	2023	Y	0	0/1	0 08/13/2021	1	1	1	5	2	416.42
1	B45A-58-031B	PANEL(R),O	00 NB 306 SPORD	2018	Y	1	0/0	0 02/02/2022	0	0	1	4	0	243.80
1	KDY8-62-02XD	BODY,LIFT	00 NB 306 3038	2013	Y	1	0/0	0 10/19/2020	1	0	1	4	1	503.79
1	TM45-69-122A	LAMP(R),SI	00 NC 306 113	2022	Y	1	0/1	0 08/12/2020	1	0	2	4	2	52.15
1	PYY1-10-SJ0C	HEAD,CYLIN	00 NA 307 75	2023	Y	0	2/3	0 06/28/2022	1	1	2	7	0	583.92
16	PYY1-13-350	PUMP ASSY-	00 NC 307 82	2021	Y	0	3/4	0 05/31/2022	0	1	4	9	0	34.49
2	KAY0-26-44Z	SEAL KIT,C	00 NB 307 91D	2023	Y	1	0/1	0 06/04/2018	0	0	2	6	2	11.97
1	BANE-50-C22	COVER(L),L	00 NB 307 209	2017	Y	0	0/1	0 06/06/2017	0	2	1	5	2	42.08
1	GSH7-50-M32	CAP(R)	00 NB 307 205	2021	Y	1	1/2	0 03/23/2022	1	4	2	7	0	21.36
1	GSH7-50-M42	CAP(L)	00 NC 307 205	2021	Y	0	0/1	0 12/17/2020	0	3	1	6	1	21.36
0	DGH9-51-W60B	FENDER(L),	00 NY 307 SPORD	2023	Y	0	1/2	0 04/15/2022	0	1	2	7	0	24.97
0	BDY0-59-02XC	BODY(L),FR	00 NC 307 SPORD	2023	Y	0	0/1	0 11/17/2020	0	1	2	6	2	518.96
11	H430-67-C91	CLIP	00 NC 307 106D	2022	Y	1	1/2	0 04/12/2022	0	1	4	7	0	1.17
1	BDY0-72-02XC	BODY(R),RE	00 NC 307 3036	2023	Y	0	0/1	0 10/21/2021	1	1	3	8	0	326.16
2	9970-06-210Y	BULB - AMB	00 NB 307 78D	2023	Y	1	0/1	0 08/10/2005	0	0	3	4	2	4.90
4	PE01-13-111	GASKET,INL	00 NA 308 84D	2023	Y	0	2/3	0 03/13/2013	0	12	0	20	8	7.59
4	PYY2-13-350	PUMP ASSY-	00 NC 308 82	2021	Y	0	2/3	0 02/25/2022	0	1	10	15	0	34.49
20	BCKA-50-355A	RIVET	00 NC 308 102D	2023	Y	1	1/2	0 04/06/2020	0	10	0	3	3	1.94
20	B25H-88-244	BAND	00 NC 308 107D	2022	Y	1	3/4	0 04/12/2022	0	4	12	22	0	0.67
68	PEY3-13-350	PUMP ASSY-	00 NC 309 82	2021	Y	0	25/31	0 01/18/2022	0	23	84	141	0	32.99
1	DKY0-52-31XA	BONNET	00 NB 316 3039	2022	Y	0	0/0	0 05/24/2016	0	0	2	2	0	368.03
1	BBM4-50-8W1	STRIPE NO.	00 NA 317 354	2013	Y	0	0/0	0 07/30/2010	1	0	1	3	2	9.07
1	0000-8B-L82	ALL WEATHE	00 NA 322 353	2016	Y	1	0/1	0 08/22/2013	0	1	2	4	1	78.49

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1	TA0A-V0-350	AW MAT, FR	00 NC 322 353	2021	Y	2	0/0	0 01/31/2022	0	0	1	3	0	74.72
0	EXCH-AN-GE	EXCHANGE U	350 SPORD			0	0/1	0 03/08/2022	1	0	1	6	0	0.00
0	L206-33-030B	KNUCKLE(L)	00 NC 350 NEW	2014	Y	0	0/0	0 08/31/2020	0	1	0	2	1	274.76

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	PARTS	PIECES	VALUE
----- MAKE MZ MAZDA OF AMERICA	51	187	8417.45
=====	=====	=====	=====
GRAND TOTAL	51	187	8417.45

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QOH	PART# / DESCRIPTION	DETAIL	SRC BIN	HI	RC	AGE	ROP/BSL	LST ENTRY	AUG	SEP	OCT	YTD	PYR	COST
1	B45A-28-300C	ARM(R),LOW	00 NC 306 182	2018	Y	1	0/0	08/24/2020	1			3	1	80.33
1	YJ15-40-582A	SPRING	00 NC 306 206D	2017	Y	4	0/0	09/08/2020				4	0	5.24
0	DK8A-50-271	BRACKET,BU	00 NC 306 SPORD	2022	Y	1	0/1	09/01/2020	4			5		29.45
1	PX42-69-036	LABEL,EMIS	00 NB 306 107D	2020	Y	0	0/0	09/18/2019		2		2	3	2.45
1	CG36-51-0K0E	UNIT(R),HE	00 NC 316 301	2017	Y	11	0/0	10/21/2020					3	515.95
1	TK58-67-UC5-51	RETAINER	00 NC 316 106D	2022	Y	5	0/0	08/17/2021				1	2	7.14
1	0000-8B-D30	FLOOR MATS	00 NA 321 353	2021	Y	4	0/0	01/22/2018				1	5	74.72
1	0000-8E-N31A	TOW HITCH	00 NB 321 357	2021	Y	10	0/0	11/29/2021						222.33
1	TA0D-V0-350	AWM,REARS	00 NC 321 353	2021	Y	10	0/0	11/29/2021						104.62
1	BHN2-V9-091A	PEDAL, ACC	00 NC 321 114	2019	Y	10	0/0	11/29/2021						45.48
1	BHN1-V9-095	PEDAL, ALL	00 NB 321 114	2017	Y	10	0/0	11/29/2021						39.19
2	FTB8-25-50X	DRIVE SHAF	00 NC 350 183	2014	Y	5	0/0	10/20/2020				1	1	358.10
1	FTC3-25-50X	SHAFT(R),D	00 NC 350 340	2018	Y	2	0/0	08/31/2020				0	1	365.37
1	F003-27-238C	SEAL,OIL	00 NA 350 96D	2020	Y	11	0/0	07/07/2010					7	7.20
4	M0A7-27-238A	SEAL, OIL	00 NA 350 91D	2014	Y	9	0/0	09/16/2011					2	12.59
0	BBM2-33-031C	KNUCKLE(L)	00 NC 350 SPORD	2013	Y	0	0/1	08/26/2020	2		1	3		198.01
1	L206-34-150B	LINK(R),CO	00 NB 350 98	2012	Y	10	0/0	10/09/2014					4	28.19
1	L206-34-170B	LINK(L),CO	00 NB 350 99	2012	Y	10	0/0	02/05/2015					5	28.19
1	TD11-39-070C	RUBBER NO.	00 NC 350 100	2014	Y	0	0/0	08/24/2020		0		0		110.66
1	KA0K-43-7EXA	HARNNESS,EP	00 NC 350 103	2023	Y	11	0/0	08/05/2021					2	96.80
1	BGV4-50-A10B	COVER,TOWI	00 NB 350 98D	2013	Y	11	0/0	04/20/2021					4	15.88
1	NA1J-50-A21	GUIDE,AIR	00 NC 350 209	2023	Y	6	0/0	01/03/2020				1	3	7.88
3	GK2A-50-1K5A	PIN,LOCATO	00 NB 350 103	2013	Y	10	0/0	10/01/2020					7	3.07
1	CG42-50-311	FILLER,REA	00 NC 350 3041	2017	Y	7	0/0	10/04/2021				0	1	84.73
1	EHY1-50-360A	GUARD(R),R	00 NB 350 235	2012	Y	10	0/0	10/01/2020					5	67.09
1	GS3L-50-650D	MOULD(L),F	00 NB 350 350	2013	Y	8	0/0	05/10/2016				1	5	34.98
1	GHP9-50-8V3-00	STRIPE NO.	00 NB 350 220	2014	Y	5	0/0	08/18/2020				1	1	4.01
1	EG21-50-881C-00	STRIPE A (	00 NC 350 354	2012	Y	11	0/0	11/07/2021						7.51
1	EH44-51-5L0C	REFLECTOR(	00 NB 350 236D	2012	Y	11	0/0	09/10/2020					2	39.54
1	TK48-56-J12	PLATE(R),S	00 NC 350 242	2022	Y	11	0/0	08/20/2020					0	21.97
2	GA5R-56-034A	BOLT	00 NC 350 SPORD	2011	Y	11	0/0	08/24/2020					4	7.45
1	CG15-56-110A	COVER,UNDE	00 NB 350 3007	2017	Y	11	0/0	07/08/2017					6	101.96
1	GJR9-56-820	LOCK, LID	00 NC 350 108	2021	Y	11	0/0	12/03/2020					3	44.37
2	EGZ1-57-K80	INFLATOR,	00 NB 350 243	2015	Y	10	0/0	08/01/2017					4	65.31
1	BHN9-58-310A	LOCK(R),DO	00 NC 350 310	2018	Y	1	0/0	03/10/2017	1			1		81.45
1	KD2W-62-950B	GLASS(R),S	00 NC 350 351	2023	Y	1	0/0	09/08/2020	1			1	1	102.17
0	TK48-64-345	SPRING,UPP	00 NC 350 SPORD	2022	Y	0	0/0	09/08/2020			1	1	4	7.59
0	KD7J-67-XA1G	SENSOR UNI	00 NB 350 NEW	2022	Y	2	0/0	08/14/2021				1		1156.28
1	BHN9-68-301	STRAP,HANG	00 NB 350 106D	2023	Y	10	0/0	05/29/2019					4	1.28
1	TK52-73-762	FASTENER(L	00 NC 350 246	2022	Y	10	0/0	09/17/2019					4	5.15

10/10/2022  
12:41:16

PHASE OUT REPORT  
REPORT TOTALS FOR BRANCH OURISMAN VW/MAZDA

	PARTS	PIECES	VALUE
----- MAKE MZ MAZDA OF AMERICA	40	44	3275.12
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GRAND TOTAL	40	44	3275.12